



## PRODUCE / REFRIGERATED MATERIAL HANDLING INFORMATION

5675 McLaughlin Road, Mississauga, Ontario, L5R 3K5 Tel: 905.283.0500 Toll Free: 1.877.437.4247  
torontoexhibitorservices@ges.com www.ges.com/ca

### MATERIAL HANDLING SERVICES & SHIPPING INFORMATION

#### IMPORTANT - PLEASE READ CAREFULLY

GES has been appointed by Show Management to provide Material Handling services for the **CPMA Annual Convention & Trade Show - Toronto 2020**. Exhibitors must use GES to perform this service which includes:

- ◆ RECEIVING, DOCUMENTING AND INSPECTING YOUR SHIPMENT(S) ON ARRIVAL
- ◆ UNLOADING OF SHIPMENT(S) AT THE SHOW SITE DOCK & DELIVERY TO BOOTH
- ◆ REMOVING OF EMPTY CONTAINERS FROM BOOTH TO STORAGE AREA
- ◆ STORING YOUR EMPTY CONTAINERS IN THE STORAGE AREA
- ◆ RETURNING OF EMPTY CONTAINERS TO BOOTH AFTER SHOW CLOSING
- ◆ MOVING YOUR OUTBOUND SHIPMENT TO THE LOADING DOCK
- ◆ RELOADING OF SHIPMENT(S) FROM DOCK ON TO YOUR CARRIER

GES, as the official Material Handling contractor, is required by Show Management to perform this service. These services are charged per hundred weight with a 200lb. minimum at the expense of the exhibitor. **All Shipments must be accompanied with a Certified Weight Ticket. If no Certified Weight Ticket is available, GES will weigh your shipment on site and special handling charges will apply. For all loose, stacked and uncrated shipments, Special Handling rates will apply.** To avoid additional charges, please complete and return the **MATERIAL HANDLING ORDER FORM** provided. Please also notify GES of your scheduled shipment by email.

#### Exhibitors shipping to the advance warehouse receive the following additional services:

- ◆ STORAGE UP TO 17 DAYS IN THE ADVANCE WAREHOUSE
- ◆ DELIVERY OF SHIPMENT(S) FROM ADVANCE WAREHOUSE TO SHOW SITE
- ◆ FIRST PRIORITY UNLOADING STATUS

**\*\* LOOSE AND UNCRATED SHIPMENT(S) WILL NOT BE RECEIVED BY ADVANCE WAREHOUSE\*\***

#### **LABELING YOUR PACKAGES FOR SHIPPING:**

A) PRODUCE ADVANCE SHIPMENTS TO WAREHOUSE: **April 20 - May 8, 2020** (Monday - Friday; 9:00am - 4:00pm)

NAME OF EXHIBITING COMPANY - BOOTH NUMBER  
*c/o GES*  
**CPMA Annual Convention & Trade Show - Toronto 2020**  
Ippolito Fruit  
201 North Service Road  
Burlington, Ontario, Canada L7P 5C4

B) PRODUCE DIRECT SHIPMENTS TO SHOW SITE: **May 10 - 13, 2020** \*Per targeted move-in schedule

NAME OF EXHIBITING COMPANY - BOOTH NUMBER  
*c/o GES*  
**CPMA Annual Convention & Trade Show - Toronto 2020**  
Metro Toronto Convention Centre - South Building  
222 Bremner Blvd.  
Toronto, Ontario, Canada M5V 3L9

**ALL ORDERS ARE GOVERNED BY THE GES LIMITS OF LIABILITY AND RESPONSIBILITY.**



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SHOW: **CPMA Annual Convention & Trade Show -  
Toronto 2020**

### EXHIBITOR INFORMATION

BOOTH #: \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_

PHONE: \_\_\_\_\_

### CREDIT CARD AUTHORIZATION

A "Credit Card Authorization" form **MUST** accompany this completed form. A copy of the "Credit Card Authorization" form has been included in the kit for your use.

Orders for GES products and/or services will **not** be accepted without receipt of a completed "Credit Card Authorization" form.

### CREDIT CARD AUTHORIZATION (ABOVE) MUST BE COMPLETED AS METHOD OF PAYMENT FOR THIS SERVICE

#### Item # MHADWT ADVANCE SHIPMENT(S) TO WAREHOUSE - PRODUCE:

- Shipment(s) must be received between: **April 20 - May 8, 2020**
- Estimated Weight of Shipment(s) - Rounded up to the nearest 100lbs:
- Rate **\$52.73** per 100 lbs. (200 lb. minimum)
- Shipments arriving without a certified weight ticket will be subject to Special Handling rates.

POUNDS

#### Item # MHDIRWT DIRECT SHIPMENT(S) TO SHOWSITE:

- Shipment(s) may arrive at Show Site on: **May 10 - 13, 2020**
- Estimated Weight of Shipment(s) - Rounded up to the nearest 100lbs:
- Rate **\$62.79** per 100lbs. (200lb. minimum)
- Shipments arriving without a certified weight ticket will be subject to Special Handling rates.

POUNDS

#### DAILY DELIVERY FROM REEFER STORAGE TO BOOTH:

- This service includes Labour Service for one scheduled delivery per day to the exhibitor's booth.
- Rate **\$1.28** per cu. ft. **per day** (48 cu. ft. minimum).
- Labour rates will apply for multiple / missed deliveries.
- Refer to the Labour Services order form in this kit for rates.
- Empties must be ready by 10:30am daily for removal from your booth.

CUBIC FEET

#### PLEASE COMPLETE THE FOLLOWING:

Carrier Name: \_\_\_\_\_ Number of Pieces: \_\_\_\_\_ Total Weight: \_\_\_\_\_

Goods will be delivered to: \_\_\_\_\_ Ippolito Fruit Advance Warehouse  
\_\_\_\_\_ Direct to Show Site

Date goods are scheduled to arrive: \_\_\_\_\_ Month/Day \_\_\_\_\_

#### Terms & Conditions

- Collect shipments will not be accepted.
- GES is not responsible for concealed damage, damage to loose or inadequately packed shipments or loss of merchandise after delivery to booth.
- It is the exhibitor's responsibility to secure and maintain loss & damage insurance coverage for their exhibit properties.
- All claims or discrepancies must be settled at the GES Service Centre prior to show closing.

SUBTOTAL  
13% HST  
TOTAL

HST #104060264RT0001

I have read and understand the Terms & Conditions of my Agreement with GES.

Signature

Date



## PRODUCE DELIVERY INFORMATION

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### Advance Warehouse Confirmation:

If you have shipped to either the PRODUCE or NON-PRODUCE advance warehouse using a carrier other than GES Logistics, please consider following up with your carrier to confirm that your shipment has been received. Taking time to do so now will ensure that you avoid any potential wait times on-site.

### Produce Delivery & Food Bank Donations:

If you will have produce as part of your display and require deliveries to your booth, please review the following:

Prior to shipping, label all skids / boxes with a **Daily Delivery Label** to ensure appropriate storage and delivery. Produce arriving without labels will be delivered to your booth during move-in.

To schedule produce deliveries, contact Marissa McDonald at [mmcdonald@ges.com](mailto:mmcdonald@ges.com) prior to the **end of day on Wednesday, May 6, 2020** or visit the GES Service Centre at the back of the exhibit hall during move-in.

Daily produce booth deliveries will occur on Tuesday, Wednesday & Thursday beginning at 7:00am. Empties must be ready for removal from your booth by 10:30am.

If you would like to donate remaining produce, please label with a **Food Bank** sticker. Produce not labelled with the next day's **Daily Delivery Label** will be automatically donated to the **Food Bank**.

**\*\* Daily Delivery Labels** can be downloaded at [https://e.ges.com/CA-00056708/delivery\\_labels](https://e.ges.com/CA-00056708/delivery_labels) or may be picked up on-site at the GES Service Centre.



*Outbound shipments require a completed **Bill of Lading** which can be obtained from the GES Service Centre. Please return your completed **Bill of Lading** to ensure that your shipment will be loaded onto your carrier.*

Produce marked with a pink **Food Bank** sticker and left in your booth at the end of the show will be donated to the **Food Bank**. Stickers will be available at the GES Service Centre.

Produce left in refrigerated storage and not claimed by 2:00pm on Thursday, May 14th will also be donated to the **Food Bank**.



## COLD STORAGE DISCLAIMER

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**Twenty-four hour (24hr) watchmen service will be provided.**

However, all goods stored during the show are done so at your own risk. Neither GES, nor the Canadian Produce Marketing Association will be liable for any injury, damaged, loss, theft, or destruction, including but not by way of limitation, damage by atmospheric conditions or rust, negligence (whether caused by ourselves or by our agents, employees or others), failures to act, breach of contract, breach of warranty, water condensation, fires, floods, acts of God, or direct consequential, or incidental damages, not for loss of profit or loss due to failures to obtain or turn-over goods at any particular time or place whatsoever; however such loss may be incurred.

We are not liable or chargeable with any loss of sales, income, resales, commissions, or brokerage, nor for any freight or demurrage.

# Refrigerated Produce Storage Deliver to Booth on Tuesday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

**TO SCHEDULE PRODUCE DELIVERY, YOU MUST VISIT THE GES SERVICE CENTRE ONSITE**

# Refrigerated Produce Storage Deliver to Booth on Tuesday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

**TO SCHEDULE PRODUCE DELIVERY, YOU MUST VISIT THE GES SERVICE CENTRE ONSITE**

# Refrigerated Produce Storage

## Deliver to Booth on Wednesday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

Empties must be ready by **10:30am** daily for removal from your booth.  
Label with Daily Delivery Labels for appropriate storage.  
To schedule produce delivery, visit the GES service centre onsite.

# Refrigerated Produce Storage

## Deliver to Booth on Wednesday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

Empties must be ready by **10:30am** daily for removal from your booth.  
Label with Daily Delivery Labels for appropriate storage.  
To schedule produce delivery, visit the GES service centre onsite.

# Refrigerated Produce Storage

## Deliver to Booth on Thursday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

Empties must be ready by **10:30am** daily for removal from your booth.  
Label with Daily Delivery Labels for appropriate storage.  
To schedule produce delivery, visit the GES service centre onsite.

# Refrigerated Produce Storage

## Deliver to Booth on Thursday

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

Empties must be ready by **10:30am** daily for removal from your booth.  
Label with Daily Delivery Labels for appropriate storage.  
To schedule produce delivery, visit the GES service centre onsite.

# **DO NOT**

# **REFRIGERATE**

## **Deliver to Booth**

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**

# **DO NOT**

# **REFRIGERATE**

## **Deliver to Booth**

**Company Name:**

**Booth #:**

**On Site Contact:**

**Cell Phone:**





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Material Handling is the unloading of your exhibit materials, delivery to your booth, handling of empty containers to and from storage, and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

### Benefits of Advance Shipping to the GES Warehouse

- Storage of materials for up to 20 days prior to your show.
- Delivery of shipments to your booth on your first day of move-in (schedule permitting).
- Some convention centres and hotels do not have facilities for receiving or storing freight.
- Saves valuable set-up time.

### How to ship in Advance to the GES Warehouse

- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Advance Shipping Labels.
- Complete the enclosed Advance Material Handling order form.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Take the time to ensure that your display and products are packed neatly and securely.
- Do not ship uncrated materials to the warehouse.
- Please note that when utilizing a ground carrier other than the official supplier, U.S. shipments will require customs clearance before delivery to the advance warehouse. Clearance delays may occur.

### How to Ship to Exhibit Site

- Consign all shipments c/o GES
- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Direct Shipping labels.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Take the time to ensure that your display and products are packed neatly and securely.
- If you are shipping your carpet and/or lighting trusses, make sure it is loaded last so it can be unloaded first.

### Freight Carriers

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check-in. Delivery and pick up times are often out of the range of "normal" delivery hours. Make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the show, also plan for the return shipment.

### Tracking Shipments

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at showsite. You may also want to review the return of your goods at the end of the show.

### Estimating Material Handling Charges

Handling charges are based on the weight of the freight. Shipments are billed by the hundredweight and rounded up to the nearest hundred. A minimum per shipment may apply. See enclosed Material Handling Order Form for details. Please prepay all shipping charges. GES cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on your bill of lading.

- **Crated** - Material that is skidded or is any type of shipping container that can be unloaded at the dock with no additional handling required.
- **Uncrated** - Material that is shipped loose or pad-wrapped and/or unskidded machinery without proper lifting bars or hooks.
- **Special Handling** - Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading, and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.

● **Overtime Surcharges** - Shows that move-in or move-out on weekends or late in the day may be subject to overtime surcharges. See enclosed Material Handling Order Form for details.

● **Late Surcharges** - A surcharge may apply if advance freight is received after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling Order Form for details.

### Storing Empty Containers

Properly labeled empty shipping cartons will be picked up, stored and returned after the show. Labels are available at the **GES Service centre** or from your GES service representative and are for empty storage only. Depending on the size of the show, it can take from one (1) to four (4) hours to return empty crates. Do not store any items in crates marked empty.

### Forced Freight

Shipments left on-site after dismantle hours will be transferred to a storage warehouse. Charges relating to such shipping and handling will be charged to the exhibitor.

### Outgoing Shipments

An OMHF (Outbound Material Handling Form / Bill of Lading) must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the **GES Service centre**. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product.

### Machinery, Labour and Equipment

Labour and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Place your order for this using the In-Booth Forklift and Labour Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

### Insurance

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES Canada Ltd. has published GES Terms & Conditions of Contract that are in your exhibitor service manual. Please read them carefully.

### GES Limits of Liability

- **Liability** - GES is liable for loss or damage to your goods ONLY if the loss or damage was caused by GES negligence.
- **Measure of Damage** - If GES was negligent and the negligence caused either loss or damage to your goods, then the measure of that damage will be determined by the following:
  - a. Measure of damages in all situations (including b. below) will be limited by the Depreciated Value of the goods or repair costs, whichever is less.
  - b. The lesser of \$0.30 per pound per piece, \$50 per piece, or \$1000 per occurrence.

GES does not offer or sell insurance. GES is not liable and will not owe for loss or damage to your goods if the damage was not caused by GES.



## LIMITS OF LIABILITY & RESPONSIBILITY

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1. GES CANADA Exposition Services herein known as GES and its subcontractors shall not be responsible for damage to uncrated materials; materials improperly packed, glass breakage or concealed damage.

2. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by GES or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended.

Therefore, it is agreed that GES and its subcontractors are not responsible for the loss or disappearance of Exhibitor's materials after the same have been delivered to Exhibitor's booth, nor are GES and its subcontractors responsible for Exhibitor's materials before they are picked up from the Exhibitor's booth for loading after the show. Consequently, all bills of lading covering outgoing shipment(s) submitted to GES or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.

3. GES and its subcontractors shall not be held liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless advance notice has been given to GES in time to obtain the proper equipment.

4. GES and its subcontractors shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.

5. GES and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.

6. It is understood that GES and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable to GES hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that GES and its subcontractors do not provide for full liability should loss or damage occur. It is agreed that if GES or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$0.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance services to

Exhibitor's or from negligence, active or otherwise, by GES, its subcontractors or their employees.

7. GES and its subcontractors shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues or for any collateral costs that may result from any loss or damage to Exhibitor's materials which may make it impossible or impracticable to exhibit same.

8. Claims for loss or damage must be submitted to GES by the close of the show. No suit or action shall be brought against GES or its subcontractors more than one year after the cause of action.

9. The Exhibitor agrees, in connection with the receipt, handling, temporary storage and reloading of its materials, that GES and its subcontractors will provide these services as Exhibitor's agent and not as bailee or shipper. If any employee of GES or its subcontractors shall sign a delivery receipt, bill of lading or other document, we agree that GES or its subcontractor will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.

10. GES and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts or freight bills, such as a courier or van lines. Such shipments will be delivered to booth without guarantee of piece count or condition.

11. Empty container labels will be available at the GES Service Centre. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and GES and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabelled containers.

12. In order to expedite removal of materials from the show site, GES shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. GES assumes no liability as a result of such re-routing or handling.

13. The Exhibitor agrees, in the event of a dispute with GES or its subcontractors relative to any loss or damage to any of your materials or equipment, that the Exhibitor will not withhold payment in any amount due to GES for material handling services or any other services provided by GES or its subcontractors as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against GES or its subcontractors shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.

The consignment or delivery of a shipment to GES or its subcontractors by an Exhibitor or by any shipper on behalf of the Exhibitor shall be construed as an acceptance by such Exhibitor (and/or other shipper) of the terms and conditions set forth in Sections 1 through 13 above.

**Be sure your materials are insured** from the time they leave your firm until they are returned after the show. It is suggested that Exhibitors arrange all risk coverage. This can usually be done by riders to existing policies. Contact your insurance representative. Be sure your liability insurance is in effect during transit and return of your materials, during storage and at show site.