

RETURN THIS FORM TO:
PCC Exhibitor Services Dept.
 1101 Arch Street
 Philadelphia, PA 19107
 Phone: (215) 418-4815
 Fax: (215) 418-4805
 exhibitorservices@paconvention.com



AN **ASM** MANAGED FACILITY

**NATURAL PRODUCTS EAST
 2020
 ADVANCE RATE DEADLINE
 AUGUST 27, 2020**

EXHIBITOR RIGGING SERVICE PRICE SHEET

(Please read terms and conditions that appear on reverse side)

Exhibiting Firm: _____ Booth No.: _____

Address: _____ Event: _____

City: _____ State: _____ Zip: _____

Exhibitor Contact Name: _____ Title: _____

Phone: (____) _____ FAX: (____) _____ E-Mail: _____

EXHIBITOR RIGGING SERVICES (RATES LISTED BELOW ARE FOR EXHIBIT BOOTHS FOR THE ENTIRE LENGTH OF THE SHOW)

MOTORS & CONTROL	ADVANCE RATE	STANDARD RATE	
3 Phase ¼ Ton Motor	\$350.00	\$435.00	
3 Phase ½ Ton Motor	\$350.00	\$435.00	
3 Phase 1 Ton Motor	\$370.00	\$465.00	
3 Phase 8-Channel Motor Controller	\$350.00	\$435.00	
Rotating Motor	\$250.00	\$310.00	
Per Point Charge, (if not using PCC motors)	\$100.00	\$125.00	
SILVER TRUSS			
10' x 12" x 12" Truss	\$100.00	\$125.00	
8' x 12" x 12" Truss	\$90.00	\$110.00	
5' x 12" x 12" Truss	\$70.00	\$90.00	
4' x 12" x 12" Truss	\$70.00	\$90.00	
2' x 12" x 12" Truss	\$70.00	\$90.00	
12" 6-Way Corner Block	\$100.00	\$150.00	
BLACK TRUSS			
10' x 12" x 12" Truss	\$120.00	\$150.00	
8' x 12" x 12" Truss	\$110.00	\$140.00	
5' x 12" x 12" Truss	\$90.00	\$110.00	
4' x 12" x 12" Truss	\$90.00	\$110.00	
2' x 12" x 12" Truss	\$90.00	\$110.00	
12" 6-Way Corner Block	\$120.00	\$150.00	
LIFTS			
Boom Lift, Single Man Lift, Scissor Lift	\$375.00	\$470.00	

SPECIAL INFORMATION:

Please note this is a price list only and the Exhibitor Services team will send over an official estimate.

Please contact the Exhibitor Services Department (215.418.4815) to order additional equipment.

A rigging diagram listing per point weight, global origin and booth orientation must be received with this order. Please send both .pdf and .dwg files.

A 50% deposit is required once the rigging estimate has been approved.

All suspended elements that require electrical for lights and/or rotating motors must be hung by ASM Electricians.

All suspended elements that are dead hung and do not require electrical are the responsibility of the decorator.

Suspended signs weighing 150lbs or more are traditionally hung by ASM Electricians.

Lighting for truss can be supplied by the exhibitor or 3rd party vendor but must be installed by ASM Electricians.

Operating of all motor controls is performed by ASM Electricians.

All exhibitors using an EAC or Decorator supplied labor will need ASM Electricians to wire or install booth lighting.

All rules apply to install and dismantle.

Onsite orders will be charged 25% additional on the Standard Rate.

ELECTRICAL LABOR RATES PER HOUR:
Straight Time: 8am-4:30pm Monday-Friday
 Regular Rate: \$127.00 Show Site Rate: \$155.00
Over Time: 6am-8am & after 4:30pm Monday-Friday / All Day Saturday
 Regular Rate: \$191.00 Show Site Rate: \$232.00
Double Time: All Day Sunday / Recognized Holidays
 Regular Rate: \$254.00 Show Site Rate: \$310.00

**RATES EFFECTIVE April 1, 2020 – RATES SUBJECT TO CHANGE
 (Rev. 4/20)**

PCCA RIGGING SERVICE ORDER (EXHIBIT BOOTHS)

TERMS & CONDITIONS

1. INSTRUCTION FOR COMPLETING ORDER FORM AND PROCESSING REQUESTS.

- a. Service Order Forms must be typed or clearly printed. Incomplete order forms, including illegible print and missing information, will not be processed.
- b. For services and equipment not listed on the Service Order Form, please call the PCC's Rigging Services Department at (215) 418-4756 or e-mail riggingservices@paconvention.com.
- c. Completed Service Order Forms should be submitted to PCC Order Processing Department (address listed on page 1).

2. PAYMENT TERMS & CONDITIONS

- a. Full payment is due with service order or the service order will not be processed. Acceptable forms of payment are: company check (drawn on a U.S. bank) payable to **Pennsylvania Convention Center Authority** (PCC), and accepted credit cards. Credit Card pre-authorization for on-site charges, labor and equipment is required when placing an order. All Customers with outstanding balances from prior events must submit payment along with service orders, or the outstanding balance will be automatically billed to the approved credit card on file. If prior outstanding balances are not paid, services will not be provided.
- b. If there are any pre-approved unpaid balances after the close of the event, they are due and payable upon receipt of invoice. Effective 30 days after invoice date, any unpaid balances will bear a FINANCE CHARGE at the lesser of the maximum rate allowed by law, or 1.5% per month, which is an ANNUAL PERCENTAGE RATE OF 18%. If any Finance Charge applied hereunder exceeds the maximum rate allowed by law, the Finance Charge shall automatically be reduced to the maximum rate allowed and any excess Finance Charge received by the PCC shall be applied to reduce the principal unpaid balance or refunded to the payer.
- c. A \$30.00 handling charge will be assessed for returned checks due to insufficient funds.
- d. Cancellation of services must be received by PCC's Exhibitor Services Department 72 hours prior to delivery date, or services and equipment will be billed at 100%.
- e. It is the Customer's responsibility to advise PCC's Exhibitor Services Department of any problems with any order, and to check invoices for accuracy prior to the close of the event.
- f. Claims regarding services provided by the PCC should be filed by Customer within 90 days of receipt of a final invoice.
- g. Requests for refunds of overpayments must be submitted to PCC's Finance Department within 90 days of receipt of the final invoice.
- h. International exhibitors are required to make payment by check in U.S. funds drawn on a U.S. bank or by approved credit card.
- i. For companies exempt from sales tax, PCC requires an exemption certificate issued by the Commonwealth of Pennsylvania or any state/federal entity.

3. RENTAL TERMS AND CONDITIONS

- a. A representative of Customer must be present to sign for delivery of equipment.
- b. All materials and equipment furnished by PCC and/or its sub-contractors shall remain the property of PCC and/or its sub-contractors.
- c. All equipment provided by Customer shall be compliant with the National and Philadelphia Electrical and Building Codes and PCC safety standards.
- d. All equipment is subject to inspection and approval by PCC prior to connection to service.
- e. It is understood and agreed that Customer is renting PCC's equipment for a specified period of time and is responsible for its safe return. Customer hereby agrees to use all rental equipment with reasonable care to prevent excessive wear and tear and/or damage to said property. All rental equipment must be returned to PCC in the same condition as it was at the time of delivery to Customer, reasonable wear and tear excluded. Customer will immediately notify PCC of any damage to the rental equipment and Customer hereby agrees to be billed for any damage to or loss of rental equipment while in Customer's care, custody and/or control. In no event shall Customer permit any equipment to be used and/or possessed by parties other than the named Customer without prior consent of PCC in each instance. Services provided may not be shared by multiple exhibits.
- f. Installation services for advance orders will be completed according to the schedule determined by the General Service Contractor and/or Show Management. On-site orders will be processed in the order that they are received.
- g. **DISCLAIMER OF WARRANTIES.** ASM AND PCCA BEING NEITHER THE MANUFACTURER, NOR A SUPPLIER, NOR A DEALER IN THE EQUIPMENT, MAKE NO WARRANTIES, EXPRESS OR IMPLIED, AS TO ANY MATTER WHATSOEVER, INCLUDING, WITHOUT LIMITATION, THE CONDITION OF THE EQUIPMENT, ITS MERCHANTABILITY, ITS DESIGN, ITS CAPACITY, ITS PERFORMANCE, ITS MATERIAL, ITS WORKMANSHIP, ITS FITNESS FOR ANY PARTICULAR PURPOSE, OR THAT IT WILL MEET THE REQUIREMENTS OF ANY LAWS, RULES, SPECIFICATIONS, OR CONTRACTS WHICH PROVIDE FOR SPECIFIC APPARATUS OR SPECIAL METHODS. ASM AND PCCA FURTHER DISCLAIM ANY LIABILITY WHATSOEVER FOR LOSS, DAMAGE, OR INJURY TO LICENSEE OR THIRD PARTIES AS A RESULT OF ANY DEFECTS, LATENT OR OTHERWISE, IN THE EQUIPMENT. AS TO ASM, LICENSEE RENTS THE EQUIPMENT "AS IS". ASM AND PCCA SHALL NOT BE LIABLE IN ANY EVENT TO LICENSEE FOR ANY LOSS, DELAY, OR DAMAGE OF ANY KIND OR CHARACTER RESULTING FROM DEFECTS IN, OR INEFFICIENCY OF, EQUIPMENT HEREBY LEASED OR ACCIDENTAL BREAKAGE THEREOF.
- h. **INDEMNITY.** Upon acceptance by Licensee of the Equipment, Licensee agrees to inspect the Equipment within twenty-four (24) hours after acceptance or delivery. All defects or malfunctions must be reported to ASM within that time. Licensee shall indemnify ASM and PCCA against, and hold ASM and PCCA harmless from, any and all claims, actions, suits, proceedings, costs, expenses, damages, and liabilities, including attorneys' fees, arising out of, connected with, or resulting from the Equipment or the Rental Agreement, including without limitation, the manufacture, selection, delivery, leasing, renting, control, possession, use, operation, maintenance or return of the Equipment. Licensee shall further indemnify ASM and PCCA, and hold ASM and PCCA harmless from all loss and damage to the Equipment during the Rental Period. Licensee recognizes and agrees that included in this indemnity clause, but not by way of limitation, is Licensee's

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assumption of any and all liability for injury, disability and death of operators and other persons caused by the operation, use, control, handling, or transportation of the Equipment during the Rental Period. Licensee agrees to pay all attorneys' fees and costs incurred by ASM or PCCA in enforcing its rights against third parties, regardless of whether litigation is commenced

- i. NO DAMAGES, ASSUMPTION OF RISK. Licensee acknowledges there is a risk of losses, injuries or damages arising from or related to the use or transportation of the Equipment and assumes all risk of such losses, injuries or damages. Licensee for itself and its customers releases ASM and PCCA from any and all responsibility or liability for such losses, injuries or damages which Licensee or its customers may experience arising from or related to the failure, use, maintenance, storage or transport of the Equipment.
- j. LOCATION. Licensee shall not remove the Equipment from the Facility without the prior written consent of ASM.
- k. LOSSES, INSURANCE. Licensee shall keep the Equipment insured against all risks of loss or damage from every cause whatsoever for not less than the Full Replacement Value and shall carry public liability and property damage insurance covering the Equipment. All said insurance shall be in form and with companies approved by ASM and shall be in the joint names of Licensee, ASM and PCCA. Licensee shall pay the premiums thereof and deliver said policies, or duplicates thereof, to ASM. Each insurer shall agree, by endorsement upon the policy or policies issued by it or by independent instrument furnished to ASM, that it will give ASM ten (10) days written notice before the policy shall be altered or cancelled. The proceeds of such insurance, at the option of ASM, shall be applied toward either or both of the following: (a) the replacement, restoration, or repair of the Equipment; or (b) the payment of the obligations of Licensee hereunder. Licensee hereby appoints ASM as Licensee's attorney-in-fact to make claim for, receive payment of, and execute and endorse documents, checks, or drafts for loss or damage under any such insurance policy.
- l. The terms and conditions of this agreement shall be governed by and construed in accordance of the laws of the Commonwealth of Pennsylvania.

Signed: _____

Date: _____

Company Name: _____

Booth No: _____