

American Association of Oral and Maxillofacial Surgeons

2019 Annual Meeting
Boston Convention and Exhibition Center, Boston, Mass.
GENERAL INFORMATION

MEETING DATES

Monday, Sept. 16 – Saturday, Sept. 21, 2019

EXHIBITION DATES

Thursday, Sept. 19 – Saturday, Sept. 21, 2019

EXHIBITION HOURS

Thursday, Sept. 19

- *Attendee Beverage Break*
- FRED Talk
- *Attendees Break for Lunch*
- Product Theater
- *Attendee Afternoon Break*
- FRED Talk
- Corporate Forums for attendees

9:30 a.m. – 4:30 p.m.
9:30 – 10 a.m.
9:40 – 10 a.m. (TBD)
11:30 a.m. – 1 p.m.
Noon – 1 p.m.
2:30 – 3 p.m.
2:40 – 3 p.m. (TBD)
4:45 p.m. – 6:15 p.m.

Friday, Sept. 20

- **2020 Annual Meeting Space Draw
(Exhibitor Manager Office, Behind 200 Aisle)**
- *Attendee Beverage Break*
- FRED Talk
- *Complimentary Attendee Lunch in Exhibit Hall*
- Product Theater for attendees
- *Attendee Afternoon Break*
- *FRED Talk*

9:30 a.m. – 4:30 p.m.

8:00 a.m. – 4:30 p.m. (subject to change)
9:30 – 10 a.m.
9:40 – 10 a.m. (TBD)
11:30 a.m. – 1 p.m.
Noon – 1 p.m.
2:30 – 3 p.m.
2:40 – 3 p.m. (TBD)

Saturday, Sept. 21

- *Attendee Beverage Break*
- FRED Talk
- *Attendees Break for Lunch*

9:30 a.m. – 1:45 p.m.
9:30 a.m. – 10 a.m.
9:40 – 10 a.m. (TBD)
Noon – 1 p.m.

EXHIBITOR CHECK-IN

Onsite Exhibitor Check-in and Badge pick-up will be located in the North Lobby of Boston Convention and Exhibition Center.

Hours for Booth Manager Packet and Badge pick-up:

Tuesday, Sept. 17	9 a.m. – 5 p.m.
Wednesday, Sept. 18	8 a.m. – 6 p.m.
Thursday, Sept. 19	8 a.m. – 4:30 p.m.
Friday, Sept. 20	8 a.m. – 4:30 p.m.
Saturday, Sept. 21	8 a.m. – 1 p.m.

EXHIBITOR MOVE-IN

The 2019 Annual Meeting Exhibition installation dates and times are:

Tuesday, Sept. 17	9 a.m. – 5 p.m.
Wednesday, Sept. 18	9 a.m. – 6 p.m.

In order for the exhibition to be ready for the opening on Thursday morning, booths must be set and tagged by 4 p.m. on Wednesday, Sept. 18. If set-up of any exhibit has not started by 4 p.m., Wednesday, AAOMS shall have the right to order the exhibit to be erected and the Exhibitor billed for all charges.

The GES Servicerter will be open during exhibitor set-up hours to assist you and can be located behind the 200 aisle. Additionally, Valerie Wolf, Exhibition Manager and Sharon Sinclair, Floor Manager, will be able to assist you onsite with any special challenges, problems or needs.



SPACE DRAW FOR THE 2020 ANNUAL MEETING – San Antonio

AAOMS, once again, is offering your company the opportunity to secure your booth space for San Antonio for next year! Space Draw will assist you in planning your other events for the rest of 2020. You will have the opportunity to select your booth for the 102nd Annual Meeting, Scientific Sessions and Exhibition being held from Oct. 5 – 10, 2019. Space Draw will occur on **Friday, Sept. 21**, at this year's meeting in Boston, Mass. Exact location and time slot will be announced via e-mail reminder prior to space draw, with a link to the 2020 application and prospectus. (Make note of the dates of the 2020 meeting for your calendar. Exhibition will take place Thursday (10/8), Friday (10/9) and Saturday (10/10).

PLAN AHEAD FOR 2020 AND PAY IN FULL FOR SAVINGS!

Pay in full before December 31, 2019 to receive the early bird discount (EBD) Annual Meeting rate. This will save your company \$100 per 10x10 booth contracted!

VIRTUAL EXHIBIT HALL

At www.aaoms.org, your customers are able to access your website to view your company's latest products and services through the 2019 Annual Meeting Virtual Exhibit Hall and for one year after the 2019 meeting has ended. **Note:** *If you have pop-up-blocker, you will need to press CTRL and double click on the exhibitor booth to be linked to their website.*

AAOMS ANNUAL MEETING APP

Be in the know of what attendees are doing and when with the AAOMS 2019 Annual Meeting App for your smartphone or tablet! Download the app prior to the meeting or at the meeting, by simply scan the QR code found on signage. For more information, visit aaoms.org/boston

ACTIVITIES CONTINUING IN THE EXHIBIT HALL

We are listening to our Exhibitors and the following are continuing for the 2019 Annual Meeting in the Exhibit Hall.

- Complimentary lunch in the Exhibit Hall for meeting attendees on Friday, Sept. 20.
- Extended 90-minute lunch breaks on Thursday and Friday will be in place again this year to allow attendees more time to visit and interact with exhibitors.

- Complimentary attendee beverage breaks will be held daily in the morning and afternoon inside the Exhibit Hall.
- Back Again! **Exhibitor Excursion Game** will be planned for Residents and Professional Allied Staff encouraging them to tour the exhibit hall and meet with vendors. This event will feature a “sticker card” that, once stamped with the requisite number of exhibitor stickers, may then be entered in a special drawing.
- **The “San Antonio Scramble” for Member OMS and Fellows** be on Thursday, Friday and Saturday this year! Use your stash of stickers for their cards when they present them. Grand Prize courtesy of AAOMS.
- **Learning Hub**
 - **FRED Talks** (Focused, Relevant, Exhibitor Driven Talks) are TED-style talk presentations hosted by AAOMS exhibitors and held in the AAOMS Learning Hub!
 - **Meet the Experts** allows attendees to meet with an OMS legend who will be available to speak with attendees one-on-one and answer questions. Meet surgeons who have helped shape the specialty with innovative patient care and research. They will be available to discuss historical aspects of the specialty, current trends in clinical care and future innovations.

BADGE FORM

You will receive a badge form via email in June. **Badge request forms must be submitted by Sept. 2, 2019.** All exhibitor badges must be picked up on-site at Exhibitor Check-In before Exhibit Hall entry is allowed.

Badges must be worn at all times in the Exhibit hall. You will not be allowed on the exhibition floor without an exhibitor badge. **There will be no exceptions.** Refer to the exhibitor badge request form you receive for badge allowances, amounts and fees.

Badge Policy Updates in 2019:

- Complimentary badges will only be provided for pre-registration. If badges not registered by badge deadline of Sept. 2, all complimentary badges will be forfeited.
- Additional badges may be purchased for \$95.00 per badge.
- On-site badge registration fee \$115.00 per badge.

Non-official contractors (EAC’s) must check in with Boston Convention and Exhibition Center at Exhibitor Check-In located in the North Lobby. No one will be allowed on the exhibit hall floor without a badge/ID.

EXHIBIT STORAGE

For safety and fire prevention, Exhibitors may not store cartons or empty display cases behind their exhibit booths. Exhibitors may store only the amount of material used for each day of the exhibition. Please make arrangements with **GES** for any items that will require accessible storage and empty stickers will be available for any empty boxes and display cases that will need to be returned at the close of the exhibition.

SHOW COLORS

Booth Drape: White and Gray

Aisle carpet: Blue Jay (Exhibitors are responsible for ordering booth carpet)

STANDARD BOOTH EQUIPMENT

Each 10' x 10' booth comes with the following:

- 8' draped back wall and 3' side rail panels
- Standard 17" x 11" identification sign

BOOTH SIGNAGE

Each exhibitor will be provided with one complimentary booth identification sign, 17" x 11", listing the company name and booth number. Order additional or custom signs from **GES**, use the **Special Signage Sign Order Form** included in this Service Manual.

ORDER TAKING

Exhibitors will be allowed to take orders on the Exhibit Hall floor and exchange payment for products. Exhibitors are responsible for compliance with all applicable federal, state and local laws and regulations, including State of Massachusetts registration and collection of taxes, if applicable. Visit mass.gov/dor.

DISMANTLE AND REMOVAL INSTRUCTIONS

All exhibits must remain intact until the official closing of the exhibition at 1 PM on Saturday, Sept. 21. Exhibitors expressly agree not to begin packing or dismantling until such time. An Exhibitor who violates this regulation may be ineligible to participate in any future AAOMS Exhibitions. Please allow 3-5 hours to receive your packing cases and crates. **Plan your flights accordingly!**

Exhibitors will complete arrangements for prompt **pick up of all outbound shipments and removal no later than noon on Sunday, Sept. 22.** All freight not removed by noon on Sunday may be shipped by a carrier selected by **GES** and billed to the Exhibitor.

PLEASE NOTE: Exhibitors are responsible for their own property. Although provisions for security are made, Exhibition Management, its agents, and the agents for the Boston Convention and Exhibition Center do not assume responsibility for the safekeeping of any of your equipment, materials, tools or exhibits.

CRATES/CARTONS

All crates and cartons will be delivered to booths as soon as possible after show closing, but **allow 3-5 hours for crate/carton delivery.** Please keep in mind that it will require some time for the return of crates and cartons. Please schedule your flights out of Boston, Mass. with this in mind.

SMALL DISPLAY EQUIPMENT

Be sure to pack all small equipment, supplies, tools, etc. immediately at the close of the show. It is advisable to combine small packages in a larger box.

LABOR

Please place your labor order well in advance at the GES Servicenter. Labor will be available beginning at 1 p.m. on Saturday, Sept. 21 and **not** before.

RETURN SHIPMENT

Make arrangements with GES at the Servicenter for shipment of your material and equipment, bills of lading, tags, etc.

TIME LIMIT FOR EXIT

Outside carriers must be checked in by 10 a.m. on Sunday, Sept. 22. Exhibits must be packed with bill(s) of lading turned in by 6 a.m. All freight must be cleared from the exhibit hall by noon, Sunday, Sept. 22.

EXHIBITOR APPOINTED CONTRACTORS

Exhibitors are required to notify AAOMS Exhibition Management and GES of any outside service which is not being supplied by the official service contractor, GES. This includes any installation and dismantling companies, sound and lighting companies, production and promotion companies, or any person or company providing direct services to an exhibitor while on site.

Notify in writing:

AAOMS

Valerie A. Wolf, MS, CEM – Exhibition Manager
9700 W. Bryn Mawr
Rosemont, IL 60018
Phone: 847-233-4316
Fax: 847-678-6279

Global Experience Specialists, Inc. (GES)

7000 Lindell Road
Las Vegas, NV 89118
Fax: 866-329-1437
International Fax: 702-263-1520

In accordance with the 2019 Annual Meeting Exhibitor Regulations, all Exhibitor Appointed Contractors must provide both above parties with a current certificate of insurance by **Aug. 16, 2019**.

Non-official contractors (EAC's) must check in with Boston Convention and Exhibition Center. No one will be allowed on the exhibit hall floor without a badge/ID. Exhibition Management will verify that the appropriate insurance certificate is on file.

SECURITY

AAOMS will provide 24-hour security during set-up, the exhibition and move-out days, in the exhibit hall. However, AAOMS is not responsible for theft, damage or personal injuries. For full exhibitor regulations, please refer to the prospectus/invitation to exhibit located on our website at www.aaoms.org/exhibits. If you require additional booth security services, contact Valerie Wolf, Exhibition Manager, at 847-233-4316.

EXHIBIT HALL DISCLAIMER FOR THE ATTENDEE

“The exhibition is made available for informational purposes only. With the exception of specific products or services expressly endorsed by the American Association of Oral and Maxillofacial Surgeons (AAOMS). AAOMS does not endorse exhibit hall products or services and the presence of any exhibition at an AAOMS meeting or function does not imply an endorsement. By attending the AAOMS Annual Meeting, you acknowledge and accept that the AAOMS has assumed no duty to review, investigate, or otherwise approve, and has not reviewed, investigated, or otherwise approved, the quality, type, message, nature, or value of any product or service marketed by attendees and exhibitors. As such, you should conduct your own independent research of such products or services, and the AAOMS disclaims any liability for any damages to person or property arising out of any product or service.”

EXHIBITOR REGULATIONS/VIOLATIONS

To assure that your company does not inadvertently violate its contract for exhibit space, please take a few minutes to read the following list of key exhibitor regulations. Each item below, as well as all other regulations, is more thoroughly detailed in the official Exhibitor Regulations that can be found [here](#). Exhibitors who violate any of these regulations may have their contracts terminated and become ineligible to participate in any future AAOMS Exhibitions.

- Companies wanting to have an in-booth promotion must complete and submit a Giveaways and Drawing Approval Form, by Aug. 18, 2019.
 - Product samples must be distributed at least two feet inside of booth (see Reg. #4).
- No exhibitor shall assign, sublet or apportion its contracted space to any other exhibitor or person except to a parent, subsidiary or affiliated corporation or business (see Reg. #9).
- Exhibitors will be allowed to take orders on the exhibit floor.
- Badge stick-on and promotional gummed labels are prohibited (see Reg. #14).
- Exhibits must remain intact until 1 p.m., Saturday, Sept. 21. (see Reg. #19).
- Materials over four feet in height must be placed within five feet of the back wall. Exhibits shall not obstruct the light, view or space of others (see Reg. #20).
- Exhibits must not project beyond space allotment or project into the aisle (see Reg. #20).
- Exhibitors must keep an attendant in its display during all open exhibition hours (see Reg. #21).
- Audiovisual and other sound and attention-getting devices and effects must not interfere with the activities of neighboring exhibitors (see Reg. #25).
- Smoking is prohibited in the McCormick Place, including the lounge areas (see Reg. # 33).
- Market Research and Surveys must be approved by AAOMS prior to the exhibition. Research and Surveys must be completed in the confines of the contracted space (see Reg. #35).

SOCIAL EVENTS, EXHIBITOR EVENT SPACE REQUESTS AND MAILING LISTS

The AAOMS Annual Meeting lends itself to be a great opportunity to plan events for your existing customers and new customers. If you are planning an event you can purchase a pre-attende listing or the whole membership list depending on your needs. A Mailing List Order Form is included in this service manual.

Get the word out that your company is going to be at this conference and invite them to stop by your booth during the Annual Meeting! To send a mailing, please complete [AAOMS Mailing List Order Form](#) and send a copy of what you are mailing for AAOMS approval to Valerie Wolf, Exhibit Manager, vwolf@aaoms.org.

If you are planning a function, let AAOMS know by submitting an online Exhibitor Event Space Request. You can find the Exhibitor Event Space Request [here](#).

IS THIS YOUR COMPANY'S FIRST TIME EXHIBITING WITH AAOMS?

If so, consider being featured in a [New Exhibitor Spotlight](#) tower. According to our surveys, one of the top reasons oral and maxillofacial surgeons attend an AAOMS annual meeting is to discover new companies and their products. The New Exhibitor Spotlights will be highly visible to all annual meeting attendees beginning Wednesday through Saturday.

NEW FOR 2019 – NEW PRODUCT SHOWCASE

Showcase your company by focusing attention on your new products and services! The [New Product Showcase](#) will be highly visible to all annual meeting attendees beginning Wednesday through Saturday.

MARK YOUR CALENDARS!

2019 Dental Implant Conference

December 6 – 7, 2019
Sheraton Grand Chicago
Chicago, Ill.

102nd Annual Meeting, Scientific Sessions and Exhibition

October 5 – 10, 2020
Grand Hyatt San Antonio and Henry B. Gonzalez Convention Center
San Antonio, Texas

2020 Dental Implant Conference

December 4 – 5, 2020
Sheraton Grand Chicago
Chicago, Ill.

Thank you for exhibiting with us! We look forward to assisting you in having a successful exhibition.