# **Exhibitor Services Manual Table of Contents**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

April 25 - 27, 2019

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### **One Place for Exhibit Planning Ordering and Management**

Expresso<sup>SM</sup> by GES is a simple to navigate, picture-driven system customized specifically for your show.

It's more than just your exhibitor manual online. Exhibitors can:

- Order exhibit products and services for multiple booths
- View account order history
- View important show and event information
- Track small packages and inbound shipments
- Download the show schedule into Outlook or iCalendar
- Print shipping labels
- Chat with our award-winning GES National Servicenter<sup>SM</sup>

#### **Order Everything You Need for Your Show**



- Go to <u>https://e.ges.com/079600236/esm</u>
  Log in or sign up with a new account
- Browse products and services and you will be guided through the ordering process





# Show Information

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

**Questions?** 



**Official Service Provider** 

Phone (in USA): (800) 475-2098 International Calls: (702) 515-5970 GES (866) 329-1437 International Faxes: (702) 263-1520 FAX (in USA): 7000 Lindell Road Las Vegas, NV 89118-4702

GES will be onsite to assist you in coordinating any last-minute services, order additional products and to answer any questions you may have.

#### **Show Information**

| Booth Size:<br>Backwall Drape: | 10' x 10'<br>Blue/White/Gold | To receive the Free Furnishings Package please<br>complete the Free Furnishings Package Selection |
|--------------------------------|------------------------------|---|
| Sidewall Drape:                | Blue                         | Form on page 21 and order before April 3, 2019.   |
| Facility Carpeted:             | No                           | Free Package includes:  |
| Aisle Carpet Color:            | Blue Jay                     | 1 - 6' Unskirted Table  |
|                                |                              | 2 - Plastic Contour Chairs  |
|                                |                              | 1 - Wastebasket   |

1 - Booth ID Sign

#### **Discount Deadline Date**

Wednesday, April 3 GES orders must be received with payment by this date.

Contact us online: https://e.ges.com/079600236/contactus/esm

#### **Exhibitor Move In**

| Wednesday, | April 24 | 8:00 AM | - | 5:00 PM  |
|------------|----------|---------|---|----------|
| Thursday,  | April 25 | 7:30 AM | - | 10:00 AM |

#### Show Hours

| Thursday, | April 25 | 11:00 AM - | · 6:00 PM |
|-----------|----------|------------|-----------|
| Friday,   | April 26 | 10:00 AM - | · 6:00 PM |
| Saturday, | April 27 | 10:00 AM - | • 1:00 PM |

#### **Exhibitor Move Out**

Saturday, April 27 1:00 PM - 7:00 PM Please take notice - this event moves out on overtime, all applicable surcharges will apply.

#### **Carrier Check-in Post-Show**

Saturday, April 27 4:00 PM Carriers post-show must be checked-in by this time.

### **Facility Clear**

| Saturday, | April 27 | 7:00 PM | All exhibitor materials must be removed. |
|-----------|----------|---------|--|
|-----------|----------|---------|--|

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#### Shipping Addresses: Use provided Shipping Labels in this Exhibitor Services Manual to expedite handling.

#### Advance Shipments to Warehouse:

c/o GES Minnesota Dental Association (Your Company Name & Booth Number) YRC 12400 DuPont Avenue South Burnsville, MN 55337 USA

#### **Direct Shipments to Show Site:**

c/o GES Minnesota Dental Association (Your Company Name & Booth Number) Saint Paul RiverCentre 310 Eagle Street St Paul, MN 55102 USA

#### Shipments should arrive on or between:

March 19 - April 17, 2019 Hours for receiving are Monday - Friday, 8:00 AM - 4:30 PM Drivers must check in by 2:00 PM to be guaranteed same day unloading.

#### Shipments should arrive on:

April 24, 2019, 8:00 AM - 5:00 PM April 25, 2019, 7:30 AM - 10:00 AM



# **General Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

#### What is an Official Service Provider?

- GES has been selected as the Official Service Provider by the show organizer to design and produce your show.
- We can save you time and money with our insight and experience of the show process. As the Official Service Provider, GES will assist you in your pre-show planning from start to finish.
- We are at your service for all your exhibiting needs.

#### **GES Show Services**

- Carpet
- Booth Furniture and Accessories
- Custom Exhibits and Rental Exhibits
- Graphics
- Installation and Dismantle Services
- Overhead Lighting and Rigging

#### Work Zone



Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

#### How Can I Order My Show Services?



- Expresso is GES' planning, ordering and management system. Order everything you need for your tradeshow
- exhibits, view account order history, download the show schedule and more.
- Go to <a href="https://e.ges.com/079600236/esm">https://e.ges.com/079600236/esm</a>
- Log in or sign up with a new account
- · Browse products and services and you will be guided through the ordering process



**GES National Servicenter®** provides consistency and continuity of customer service for exhibitors at shows: • Phone: (800) 475-2098 / Fax: (866) 329-1437

- Phone: (800) 475-2098 / Fax: (866) 329-1437
  International phone: (702) 515-5970 / Fax: (702) 263-1520
- Contact us online: https://e.ges.com/079600236/contactus/esm

GES Servicenter® is on-site to place any last-minute orders and provide show information while at show site.

#### **Exhibitor Services**

 Our Exhibitor Services team is responsible for answering exhibitor questions, processing your orders and handling any special requests.



All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

### **First Time Exhibitors**

Exhibiting for the first time can be confusing and stressful. GES is here to make your ordering process as simple and stress free as possible. GES will be on-site at the show to assist you in coordinating any last-minute services, order additional products and answer any questions you may have. Save money by ordering early! Order by the Discount Deadline of April 3, 2019 for best pricing.

For quick and easy ordering, visit the Expresso online ordering site: <u>http://e.ges.com/079600236/esm</u>

### **Details Matter When Shipping**

Material Handling is the unloading of your exhibit materials. The service includes delivery to your booth, handling of empty containers to and from storage and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

- Unloading the freight and delivery to your booth is not included. Avoid unexpected costs at show site and estimate the cost for this service. <u>http://e.ges.com/079600236/item/200500</u>
- We understand that your calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.
- Save by combining shipments. A minimum charge applies for each shipment under 200 lbs.
- Make sure that a Bill of Lading is filled out completely for each shipment.
- Confirm that your driver has the correct dates and times that your shipment needs to be delivered and picked up.
- Use provided shipping labels to make sure show name, booth number and other vital information is provided.

Shipping, Drayage and Material Handling: http://e.ges.com/079600236/shippinghandling/esm

### Dot Your I's and Cross Your T's

Please be aware that a valid credit card is required for all forms of payment. We require your credit card charge authorization to be on file with GES even if you are paying by check or wire transfer.

- Make sure your credit card information is complete and correct, including the expiration date.
- Review GES Payment Policy and the Terms and Conditions of Contract.
- Clearly indicate when paying by check. All check payments should be returned to:

GES Bank of America P.O. Box 96174 Chicago, IL 60693

#### Bank ACH/wire transfer payment information

| Beneficiary:                  | GES                           | If requested, following is the physical address for |
|-------------------------------|-------------------------------|---|
| c/o Bank of America           | Account #: 7188101819         | routing identifiers:                                |
| 901 Main Street,              | Wire ABA Routing #: 026009593 | Bank of America, Wire Transfer-Customer Services    |
| TX1-492-07-14                 | ACH ABA Routing #: 071000039  | 2000 Clayton Road                                   |
| Dallas, TX 75202-3714 USA     | SWIFT Address: BOFAUS3N       | Concord, CA 94520 USA                               |
| Telephone # (702) 263-2795 or | CHIPS Address: 0959           |   |
| (702) 914-5112                |                               |   |

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For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at <u>cashapplication@ges.com</u>.

- Exhibiting company name, show name, show facility
- Date and amount of wire transfer
- Bank and country where transfer originated
- G-10 072817



### No Tipping

GES work rules prohibit the solicitation or acceptance of tips in cash, products or gifts of any kind by any employee. Our employees are paid appropriate wages denoting professional status; therefore, tipping of any kind is prohibited.

### Where Did My Crates Go?

After your exhibit is set-up and your products displayed, you must place "empty" stickers on your empty containers for storage during the show. At show site a kiosk with a floor plan and color coded "empty" stickers will be available. Crews will clear the floor of all "empty" stickered containers to clear room for other freight.

- Simply write your booth number, company and show name on the sticker and place the container in the aisle. It will be stored throughout the exposition and then returned to your booth upon show close.
- Place stickers on all four (4) sides of the crate.
- Please label your empty containers as soon as possible to keep your area clear and make it easier to prepare your booth.

### Don't Forget to Take Out the Trash

Exhibitors planning on disposing of booth properties and/or floor covering at the end of the show should pre-order this service. In the event that excessive booth properties and/or floor covering are abandoned/left on the floor at the conclusion of a move-out, a dumpster fee will be billed to the exhibiting company.

### **Keeping Up Appearances**

Pay close attention to your booth size when ordering items based on booth sq. footage or quantity of decorating items. Please do not order more than what will comfortably fit in your space.

- Exhibitors that order two (2) standard pre-cut carpet pieces should keep in mind that there will be a visible seam where the pieces of carpet are placed together. GES cannot guarantee that carpet colors will be an exact match due to dye lot differences.
- Order just enough carpet to fit your standard booth space. A 10' x 10' booth should not order 10' x 20' carpet.
- We custom cut carpet to fit your needs.

### It's All About the Padding

Ordering carpet for your booth? Think about the kind of padding you need if you are going to be on your feet all day. That little extra cushion can make all the difference at the end of the day.

Carpet and Padding: http://e.ges.com/079600236/carpet/esm

### What Goes Up Must Come Down

If labor is needed for your booth space at the time of move-in, you will also need labor for move-out. Remember, what you put up must be taken down.

- See Labor Information form for rules specific to the show. Work rules can vary based on show location.
- Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.
- All rates are subject to change if necessitated by increased labor and material costs.
- Pre-order labor to save.

Labor Services: http://e.ges.com/079600236/LaborandEquipment/esm





# **Payment and Credit Card Charge Authorization**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre

April 25 - 27, 2019

| Form | Deadline | Date: |
|------|----------|-------|
|      | April 3, | 2019  |

| Exhibiting Firm Company Name   |   | Name of Primary Contact            | Booth Number    |  |
|--|---|------------------------------------|-----------------|--|
| Street Address   | City, State, Zip/Country  | Primary Contact Phone              | Email           |  |
| Phone  | Fax   | Name of Secondary Contact (Optiona | l)              |  |
| Name of Contact at Booth/Show Site                                       | Phone   | Secondary Contact Phone            | Email           |  |
| Please indicate if you will be using a Third<br>No Yes - Please return T | d Party for billing of services:<br>hird Party Billing Reguest form | GES invoice Sent to:               | condary Contact |  |

#### **Payment Information**

- Please complete the information and return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however, we require your credit card charge authorization to be on file with GES.
- Only submitting your Credit Card Authorization? Do it online: <u>http://e.ges.com/079600236/item/2222</u>
  All balances must be paid at the conclusion of the event. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file.
- For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by your representative or services
  rendered to your company for this event.
- GES will charge a convenience fee for each request to reprocess payment to an alternate credit card in order to cover incremental processing costs. An alternate credit card is a credit card different than the one used to process your initial payment in accordance with GES payment policy. The convenience fee will be quoted at the time your request is made to reprocess payment. The convenience fee will be added to your account balance and settled utilizing the new credit card provided.

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.

#### **Bank ACH/Wire Transfer Payment Information**

Beneficiary: c/o Bank of America 901 Main Street, TX1-492-07-14 Dallas, TX 75202-3714 USA Telephone # (702) 263-2795 or (702) 914-5112 GES Account #: 7188101819 Wire ABA Routing #: 026009593 ACH ABA Routing #: 071000039 SWIFT Address: BOFAUS3N CHIPS Address: 0959 If requested, following is the physical address for routing identifiers: Bank of America, Wire Transfer-Customer Services

2000 Clayton Road, Concord, CA 94520 USA

For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at cashapplication@ges.com.

• Exhibiting company name, show name, show facility, and booth number

Date and amount of wire transfer

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• Bank and country where transfer originated

#### Credit Card Charge Authorization (Required for All Forms of Payment)

All information must be provided. Your order will not be processed if any information is missing. We require your credit card charge authorization to be on file with GES even if you are paying by check or bank wire transfer.

| Cardholder Name - Please                | Print  |   |                   |
|---|--|---|-------------------|
| Billing Address                         |  |   |                   |
| information to better serve I<br>Please | that I have accepted GES Payment Policy and GES Terms & my need for GES services at future events. | State Expiration Date MasterCard VISA MMYY American Expre Conditions of Contract, including authorization |                   |
| Sign                                    | Cardholder Signature   | Check I<br>Total<br>Paym  | Check             |
|   | Cardholder Name - Please Print   |   | Credit<br>Payment |
| Review and R                            | credit Card Payments Return to Fax: (866<br>Check Payments Return to GES • Bank of                 |   |                   |



# **Domestic Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: April 3, 2019

Booth Number

Company Name

Phone Number

Return this form when a Third Party (any party other than exhibiting company) ("AGENT") should be billed for services.

### Step 1. Provide the Exhibiting Company contact information and signature

Email

Exhibiting Company Name

| Exhibiting Company | / Address                          |                         | City  | State                        | Zip/Country   |
|--------------------|------------------------------------|-------------------------|---|------------------------------|---|
| Phone              | Fax                                | Contact's Email Address |   |                              |   |
| Please<br>Sign     | x                                  |                         |   | I agree in placing this orde |   |
| oign               | Exhibiting Company Authorized Sign | ature                   | GES Payment Policy and GES<br>Conditions of Contract, including au<br>GES to retain personal information t<br>my need for GES services at fut |                              | luding authorization for<br>rmation to better serve |
|                    | Exhibiting Company Authorized Nam  | ne - Please Print Da    | ate   |                              |   |

#### Step 2. Check services below to invoice to the Third Party

All Services If the Third Party is not to be invoiced for "All Services", please select specific services below. Exhibitor will need to complete Payment and Credit Card Authorization and submit with this form if Third Party is not to be invoiced for all services.

| Other (Please Specify) | Rental Carpet | Exhibit Systems | GES Logistics | □I & D Labor | Forklift Labor | Material Handling |
|------------------------|---------------|-----------------|---------------|--------------|----------------|-------------------|
|------------------------|---------------|-----------------|---------------|--------------|----------------|-------------------|

### Step 3. Provide the Third Party contact information

| Third Party Company Name    |     |                         |      |       |             |
|-----------------------------|-----|-------------------------|------|-------|-------------|
| Third Party Company Address |     |                         | City | State | Zip/Country |
| Phone                       | Fax | Contact's Email Address |      |       |             |

### Step 4. Complete Third Party Credit Card Charge Authorization with signature

| Cardholder Name - Please Print   |   |   |   |                                    |                               |
|--|---|---|---|------------------------------------|-------------------------------|
| Billing Address  |   |   | City  | State                              | Zip/Country                   |
| Account Number   |   | Expiration Date   | ☐ MasterCard<br>☐ VISA<br>☐ American Expre        | Pe                                 | prporate Card<br>rsonal Card  |
| Please     X       Sign     Third Party Cardholder's Signal  | I agree in placing this order that I have accepte<br>GES Payment Policy and GES Terms &<br>Conditions of Contract, including authorization to<br>GES to retain personal information to better ser<br>my need for GES services at future events. |   |   |                                    |                               |
| Third Party Cardholder's Name  | - Please Print  | Date  |   |                                    |                               |
| GES reserves the right to deny any Third Party Billing Request<br>is ultimately responsible for payment of charges for servic<br>Agent does not pay the invoice before the last day of the show<br>Conditions of Contract, and GES' Payment Policy apply to both<br>check or bank wire transfer. | es requested by Exhibiting<br>charges will revert to the Ex   | g Company or its Agents,<br>chibiting Company. All Invo | and for all acts and/or<br>ices are due and payab | r omissions of<br>le upon receipt. | its Agents. If an GES Terms & |

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

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# **International Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: April 3, 2019

Booth Number

Company Name

Phone Number

Return this form when a Third Party (any party other than exhibiting company) ("AGENT") should be billed for services.

### Step 1. Provide the Exhibiting Company contact information and signature

Email

| Exhibiting Company Name  |  |        |        |         |   |     |        |                    |                                    |   |  |
|--------------------------|--|--------|--------|---------|---|-----|--------|--------------------|------------------------------------|---|--|
| Exhibiting Company Addre | SS   |        |        |         |   |     |        |                    | City                               | State   | Zip/Country  |
| Phone Annual Number      |  | F      | ax     |         |   |     | Contac | ct's Email Address | □MasterCard                        |   | orporate Card  |
| Account Number           |  |        |        |         |   |     |        | Expiration Date    | □ VISA<br>□ American Exp           |   | ersonal Card   |
| Please<br>Sign           | X<br>Exhibiting  | Compar | ny Aut | horized | Signatu                                   | ure | <br>   |                    | GES F<br>Conditions<br>GES to reta | Payment Policy ar<br>of Contract, inclu<br>ain personal infor | that I have accepted<br>ad GES Terms &<br>ding authorization for<br>mation to better serve<br>at future events and |
|                          | Exhibiting Company Authorized Name - Please Print Date |        |        |         | have advised all of my AGENTS of the same |     |        |                    |                                    |   |  |

### Step 2. Check services below to invoice to the Third Party

All Services If the Third Party is not to be invoiced for "All Services", please select specific services below. Exhibitor will need to complete Payment and Credit Card Authorization and submit with this form if Third Party is not to be invoiced for all services.

| Booth Cleaning        | Exhibit Systems  | GES Logistics | I & D Labor | Forklift Labor | Material Handling |
|-----------------------|------------------|---------------|-------------|----------------|-------------------|
| Rental Carpet         | Rental Furniture | Signs         |             |                |                   |
| Other (Please Specify | /)               |               |             |                |                   |

### Step 3. Provide the Third Party contact information

| Third Party Company Name    |     |                         |      |       |             |
|-----------------------------|-----|-------------------------|------|-------|-------------|
| Third Party Company Address |     |                         | City | State | Zip/Country |
| Phone                       | Fax | Contact's Email Address |      |       |             |

### Step 4. Complete Third Party Credit Card Charge Authorization with signature

Cardholder Name - Please Print Billing Address City State Zip/Country MasterCard Corporate Card Account Number Expiration Date VISA Personal Card MM/YY American Express Please I agree in placing this order that I have accepted Х GES Payment Policy and GES Terms & Sign Third Party Cardholder's Signature Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events and have advised all of my AGENTS of the same. Third Party Cardholder's Name - Please Print Date GES reserves the right to deny any Third Party Billing Request that is not complete or received by the deadline date. It is understood and agreed that the Exhibiting Company is ultimately responsible for payment of charges for services requested by Exhibiting Company or its Agents, and for all acts and/or omissions of its Agents. If an Agent does not pay the invoice before the last day of the show, charges will revert to the Exhibiting Company. All Invoices are due and payable upon receipt. GES Terms & Conditions of Contract, and GES' Payment Policy apply to both the Exhibiting Company and all Agents. We require your complete credit card information even if you are paying by check or bank wire transfer. Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

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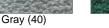
### Standard

Standard is conventional filament nylon carpet that is re-used for pre-cut sizes and new for custom-cut orders.

Includes:

- Standard 100% recyclable color options include Blue Jay, Pepper, and Black
- · Custom Cut includes 4 mil poly covering
- Available in pre-cut sizes
- Installation and pick-up at the close of the show
- Front edge taping

# Black (41) 🌘





Blue (42) Blue

Green (45)





### Plush

Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

Includes:

- Plush 100% recyclable carpet
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard<sup>™</sup> protection
- · Installation and pick-up at the close of the show
- · Front edge taping



Black (41)

Iceberg (84)

Sterling (87)

### **Ultra Plush**

Ultra Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

#### Includes:

- Ultra Plush 100% recyclable carpet Implementation
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard<sup>™</sup> protection
- · Installation and pick-up at the close of the show
- · Front edge taping

The leaf symbol indicates recyclable or eco-friendly materials, per manufacturer's specifications.

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.

Bisque (81)

Graphite (83)

Seascape (86)



Cabernet (82)

Midnight (85)

Teal (55)

# Carpet Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019

**Discount Deadline Date:** April 3, 2019



- All prices include delivery, rental and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site color options • and grades may not be available and substitutions might be necessary.
- Due to dye lot differences and unsightly seams, please do not order multiple Pre-Cut pieces for a single booth.
- Do you have a booth larger than 300 sq. ft., an island or peninsula? Order Custom-Cut carpet! (Minimum 100 sq. ft. order required.)
- All Custom-Cut Carpet includes Carpet Plastic Covering.

#### Carpet

(41)

Standard Color Options

| (Gray will | be provide | d if no o | color is | indicated | below) |
|------------|------------|-----------|----------|-----------|--------|
|            |            |           |          |           |        |
|            | 11.1       |           |          | 東部世界      |        |

|      |      |      |      |      | 8. 3 |
|------|------|------|------|------|------|
| (42) | (56) | (40) | (45) | (52) | (49) |
|      |      |      |      |      |      |

#### Plush Color Options



#### Ultra Plush Color Options (Iceberg will be provided if no color is indicated below)



|           |                                 | (49) (7  | 7) (78) (79) | (80)                     | (87)                        | (55)         |     |       |       |
|-----------|---------------------------------|----------|--------------|--------------------------|-----------------------------|--------------|-----|-------|-------|
| Item Code | Description                     |          | Color Code   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 5001      | Pre-Cut Standard Carpet 10'x10' |          |              | 166.00                   | 196.75                      | 249.00       |     | 7.875 | \$    |
| 5002      | Pre-Cut Standard Carpet 10'x20' |          |              | 328.75                   | 389.50                      | 493.00       |     | 7.875 | \$    |
| 5003      | Pre-Cut Standard Carpet 10'x30' |          |              | 491.00                   | 581.00                      | 735.50       |     | 7.875 | \$    |
| Calculat  | te Sq. Ft. = Width              | _ X Leng | th           | =                        | Tota                        | l Sq. Ft.    |     |       |       |

Calculate Sq. Ft. = Width \_\_\_\_ \_ X Length \_

| Item Code | Description                               | Color Code | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
|-----------|---|------------|--------------------------|-----------------------------|--------------|---------|-------|-------|
| 5000      | Standard Carpet Custom-Cut, Per Sq.Ft.    |            | 2.78                     | 3.30                        | 4.17         |         | 7.875 | \$    |
| 5006      | Plush Carpet Custom-Cut, Per Sq.Ft.       |            | 3.60                     | 4.27                        | 5.40         |         | 7.875 | \$    |
| 5007      | Ultra Plush Carpet Custom-Cut, Per Sq.Ft. |            | 4.36                     | 5.20                        | 6.55         |         | 7.875 | \$    |
| Item Code | Description                               |            | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
| 500400    | Carpet Padding, 1/2" Thick, Per Sq.Ft.    |            | 1.61                     | 1.90                        | 2.41         |         | 7.875 | \$    |
| Item Code | Description                               |            | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
| 500410    | Carpet Plastic Covering, Per Sq.Ft.       |            | 1.03                     | 1.23                        | 1.55         |         | 7.875 | \$    |

#### **Electrical or Utilities Under Carpet?**

| Yes            | No   |             |  |
|----------------|--|-------------|--|
| Total and      | Sign: Return to Fax: (866) 329-1437 • International Fax: (70 | 2) 263-1520 |  |
| Please<br>Sign | x  |             | I agree in placing this order that I have<br>accepted GES Payment Policy and GES                               |
|                | Authorized Signature   |             | <ul> <li>Terms &amp; Conditions of Contract, including<br/>authorization for GES to retain personal</li> </ul> |
| -<br>1         | Authorized Name - Please Print                               | Date        | information to better serve my need for GES<br>– services at future events.                                    |
|                | Aunorized Name - Please Print                                | Date        | Total Payment<br>Enclosed  |

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in begins and 100% of orignal price after installation.

022119 079600236

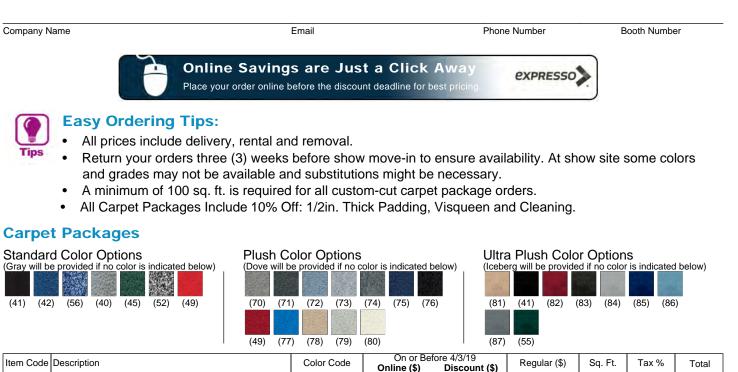


# **Carpet Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019



| Item Code | Description                            | Color Code | Online (\$) | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
|-----------|--|------------|-------------|---------------|--------------|---------|-------|-------|
| 400021    | Standard Carpet Package, Per Sq.Ft.    |            | 4.90        | 5.62          | 7.38         |         | 7.875 | \$    |
| 400022    | Plush Carpet Package, Per Sq.Ft.       |            | 5.63        | 6.50          | 8.49         |         | 7.875 | \$    |
| 400023    | Ultra Plush Carpet Package, Per Sq.Ft. |            | 6.32        | 7.33          | 9.52         |         | 7.875 | \$    |

#### **Electrical or Utilities Under Carpet?**

🗌 No

begins and 100% of original price after installation.

Yes

Save

Save money by pre-ordering labor for installation for stairs, platforms, risers or meeting rooms.

Return your orders before the discount deadline to receive the best price.

| Total and Sig  | <b>In:</b> Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520 |  |
|----------------|--|--|
| Please<br>Sign | x  | I agree in placing this order that I have<br>accepted GES Payment Policy and GES   |
| olgli          | Authorized Signature   | Terms & Conditions of Contract, including<br>authorization for GES to retain personal<br>information to better serve my need for GES |

Authorized Name - Please Print



Date

information to better serve my need for GES services at future events. Total Payment Enclosed

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in



# Carpet Special Package Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

**Discount Deadline Date:** April 3, 2019

Company Name

Phone Number

Booth Number



#### **Easy Ordering Tips:**

- All prices include delivery, installation, rental, and removal.
- Custom-Cut Carpet is required for all booths larger than 300' sq. ft. or for booths configured as island or peninsula.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may ٠ not be available and substitutions might be necessary.



#### Save Money:

Order packages below for big savings.

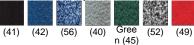
\_ = \_\_\_\_\_ Calculate Sq. Ft. = Width X Length Total Sq. Ft.

Email

#### **Order Show Special Packages**

| Item Code | Description   | Color Code | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|------------|---------------|--------------|-----|-------|-------|
| 400031    | 10' x 10' 13oz. Standard Booth Carpet with Padding    |            | 291.00        | 435.75       |     | 7.875 | \$    |
|           | 10' x 20' 13oz. Standard Booth Carpet with<br>Padding |            | 486.75        | 730.75       |     | 7.875 | \$    |
| 400033    | 10' x 30' 13oz. Standard Booth Carpet with Padding    |            | 729.00        | 1,093.25     |     | 7.875 | \$    |

13 oz. Color Options



 $\bigcirc$  No

Do you require electrical or utilities under the carpet?

⊖ Yes

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| Please<br>Sign | x                              |      | I |
|----------------|--------------------------------|------|---|
|                | Authorized Signature           |      | C |
|                | Authorized Name - Please Print | Date |   |

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events. Total Payment \$ Enclosed

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



# **Furniture and Accessories**

#### Chairs





300050 - Chair, Plastic Contour, 300052 - Padded Chair Black

### **Tables**



300058 - Table, Starbase,

40" Diameter x 30" High

300059 - Table, Starbase, 30" Diameter x 40" High

### **Skirted Tables**

A

300053 - Padded Stool



Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



Gold (46)

White (50)

# **Furniture and Accessories**

#### **Accessories**







300123 - Aisle Stanchion, without Chain



300104 - Garment Rack



300108 - Sign Holder,

Chrome, 22"x28"



300103 - Aluminum Easel



300106 - Literature Rack



300211 - Tackboard



300111 - Bag Stand



300201 - Pegboard, White, 4'x8'



300112 - Ticket Tumbler, Small, Table Top

300120 - Sign Holder, Bell Base



300113 - Wastebasket

300118 - Waterfall Stand

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019

Booth Number

Company Name

Email

ck Away

Phone Number

Online Savings are Just a Click Away Place your order online before the discount deadline for best pricing.



#### **Easy Ordering Tips:**

- All prices include delivery, rental and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/079600236/BoothFurnishingsRental/esm

#### **Furniture and Accessories**

Skirt and Drape Color Options

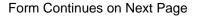
| (Gray will be provided if no color is indicated below) |      |      |      |      |       |      |      |  |
|--|------|------|------|------|-------|------|------|--|
|  | 1424 |      |      |      | 1447  |      |      |  |
|  |      |      |      |      | 11:14 |      |      |  |
| (54)   | (41) | (42) | (46) | (40) | (45)  | (49) | (50) |  |

| Chairs<br>Item Code | Description                               |            | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %  | Total |
|---------------------|---|------------|---------------------------|-----------------------------|--------------|-----|--------|-------|
| 300050              | Chair, Plastic Contour, Black             |            | 64.00                     |                             | 96.50        |     | 7.875  | \$    |
| 300052              | Padded Chair                              |            | 97.25                     | 115.25                      | 146.00       |     | 7.875  | \$    |
| 300053              | Padded Stool                              |            | 91.50                     | 108.50                      | 137.25       |     | 7.875  | \$    |
| Tables              | •   |            |                           |                             |              |     | •      |       |
| tem Code            | Description                               |            | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %  | Total |
| 300059              | Table, Starbase, 30" Diameter x 40" High  |            | 207.00                    | 245.00                      | 310.25       |     | 7.875  | \$    |
| 300058              | Table, Starbase, 40" Diameter x 30" High  |            | 207.00                    | 245.00                      | 310.25       |     | 7.875  | \$    |
| Skirted             | Tables                                    |            |                           |                             |              |     |        |       |
| tem Code            | Description                               | Color Code | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %  | Total |
| 3004                | Table 4', Skirted 4 Sides, 24" x 30" High |            | 113.50                    | 134.75                      | 170.75       |     | 7.875  | \$    |
| 3006                | Table 6', Skirted 3 Sides, 24" x 30" High |            | 125.75                    | 149.25                      | 189.00       |     | 7.875  | \$    |
| 3008                | Table 8', Skirted 3 Sides, 24" x 30" High |            | 141.75                    | 167.50                      | 212.00       |     | 7.875  | \$    |
| 3003                | Table Skirt Only                          |            | 63.00                     | 63.00                       | 63.00        |     | 7.875  | \$    |
| 3007                | Table, Skirt 4th Side                     |            | 49.00                     | 58.25                       | 73.75        |     | 7.875  | \$    |
| 4                   | Select size: 6' Table 8' Table            |            |                           |                             |              |     |        |       |
| Jnskirte            | ed Tables                                 |            |                           |                             |              |     |        |       |
| tam Cada            | Description                               |            | On or Befo                | ore 4/3/19                  | Deguler (ft) | 0.5 | Tax 0/ |       |

| g    | Item Code | Description                         | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|------|-----------|-------------------------------------|---------------------------|-----------------------------|--------------|-----|-------|-------|
|      | 300400    | Table 4', Unskirted, 24" x 30" High | 59.00                     | 70.00                       | 88.75        |     | 7.875 | \$    |
| 1901 | 300600    | Table 6', Unskirted, 24" x 30" High | 76.25                     | 90.75                       | 114.75       |     | 7.875 | \$    |
| >    | 300800    | Table 8', Unskirted, 24" x 30" High | 94.00                     | 112.00                      | 141.75       |     | 7.875 | \$    |

Skirted Counters

| - | On total  |   |            |                           |                             |              |     |       |       |  |  |  |
|---|-----------|---|------------|---------------------------|-----------------------------|--------------|-----|-------|-------|--|--|--|
|   | Item Code | Description                                 | Color Code | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |  |  |  |
|   | 3014      | Counter 4', Skirted 4 Sides, 24" x 42" High |            | 127.50                    | 150.75                      | 190.75       |     | 7.875 | \$    |  |  |  |
| 0 | 3016      | Counter 6', Skirted 3 Sides, 24" x 42" High |            | 144.75                    | 172.25                      | 218.00       |     | 7.875 | \$    |  |  |  |
| 2 | 3018      | Counter 8', Skirted 3 Sides, 24" x 42" High |            | 164.25                    | 195.00                      | 247.00       |     | 7.875 | \$    |  |  |  |
|   | 3013      | Counter Skirt Only                          |            | 63.00                     | 63.00                       | 63.00        |     | 7.875 | \$    |  |  |  |





# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| Company I  | Name                                     | Email      |                           | Phone                       | Number       |     | Booth Number |       |  |
|------------|--|------------|---------------------------|-----------------------------|--------------|-----|--------------|-------|--|
| 3017       | Counter, Skirt 4th Side                  |            | 49.00                     | 58.25                       | 73.75        |     | 7.875        | \$    |  |
| 4          | Select size: 6' Counter 8' Counter       |            |                           |                             |              |     |              |       |  |
| Unskirte   | ed Counter                               |            |                           |                             |              |     |              |       |  |
| Item Code  | Description                              |            | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %        | Total |  |
| 301400     | Counter 4', Unskirted, 24" x 42" High    |            | 111.25                    | 132.25                      | 167.50       |     | 7.875        | \$    |  |
| 301600     | Counter 6', Unskirted, 24" x 42" High    |            | 136.75                    | 161.50                      | 204.50       |     | 7.875        | \$    |  |
| 301800     | Counter 8', Unskirted, 24" x 42" High    |            | 156.75                    | 186.25                      | 235.75       |     | 7.875        | \$    |  |
| Risers     |  |            |                           |                             |              |     |              |       |  |
| Item Code  | Description                              |            | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %        | Total |  |
| 300193     | Riser 4', Double Tier, 48"x8"x16" High   |            | 65.25                     | 77.00                       | 97.50        |     | 7.875        | \$    |  |
| 300191     | Riser 4', Single Tier, 48"x8"x8" High    |            | 45.50                     | 54.50                       | 69.00        |     | 7.875        | \$    |  |
| 300194     | Riser 6', Double Tier, 72"x8"x16" High   |            | 84.00                     | 99.50                       | 126.00       |     | 7.875        | \$    |  |
| 300192     | Riser 6', Single Tier, 72"x8"x8" High    |            | 65.25                     | 77.00                       | 97.50        |     | 7.875        | \$    |  |
| Custom     | Booth Drape                              |            |                           |                             |              |     |              |       |  |
| Item Code  | Description                              | Color Code | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %        | Total |  |
| 3001       | Drape, 3' High, Per Foot, 4' Minimum     |            | 13.40                     | 15.90                       | 20.10        |     | 7.875        | \$    |  |
| 3002       | Drape, 8' High, Per Foot, 4' Minimum     |            | 16.65                     | 19.70                       | 24.95        |     | 7.875        | \$    |  |
| Access     | ories                                    |            |                           |                             |              |     |              |       |  |
| Item Code  | Description                              |            | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %        | Total |  |
| 300124     | Aisle Stanchion Chain, Plastic, Per Foot |            | 4.74                      | 5.55                        | 7.05         |     | 7.875        | \$    |  |
| 300123     | Aisle Stanchion, without Chain           |            | 34.50                     | 41.25                       | 52.25        |     | 7.875        | \$    |  |
| 300103     | Aluminum Easel                           |            | 45.00                     | 53.25                       | 67.50        |     | 7.875        | \$    |  |
| 300111     | Bag Stand                                |            | 86.50                     | 102.50                      | 129.75       |     | 7.875        | \$    |  |
| 300102     | Coat Rack                                |            | 42.75                     | 50.25                       | 63.50        |     | 7.875        | \$    |  |
| 300104     | Garment Rack                             |            | 86.50                     | 102.50                      | 129.75       |     | 7.875        | \$    |  |
| 300106     | Literature Rack                          |            | 142.00                    | 167.75                      | 212.50       |     | 7.875        | \$    |  |
| 300201     | Pegboard, White, 4'x8'                   |            | 184.00                    | 217.50                      | 275.50       |     | 7.875        | \$    |  |
| <u></u> Ь  | Select alignment: Horizontal Vertical    |            |                           |                             |              |     |              |       |  |
| 300040     | Pipe, 8' Upright with Base               |            | 21.65                     | 21.65                       | 21.65        |     | 7.875        | \$    |  |
| 300015     | Rod, 6' to 10' Telescopic                |            | 21.65                     | 21.65                       | 21.65        |     | 7.875        | \$    |  |
| 300120     | Sign Holder, Bell Base                   |            | 39.50                     | 46.50                       | 59.00        |     | 7.875        | \$    |  |
| 300108     | Sign Holder, Chrome, 22"x28"             |            | 72.00                     | 85.50                       | 108.25       |     | 7.875        | \$    |  |
| 300211     | Tackboard                                |            | 184.00                    | 217.50                      | 275.50       |     | 7.875        | \$    |  |
| <u>ل</u> ا | Select alignment: Horizontal Vertical    |            |                           |                             |              |     |              |       |  |
| 300112     | Ticket Tumbler, Small, Table Top         |            | 83.25                     | 98.50                       | 124.75       |     | 7.875        | \$    |  |
| 300113     | Wastebasket                              |            | 22.45                     | 26.75                       | 34.00        |     | 7.875        | \$    |  |
| 300118     | Waterfall Stand                          |            | 99.00                     | 117.50                      | 148.75       |     | 7.875        | \$    |  |

GES

# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| Company Name   | Email   | Phone | Number            | Booth           | Number  |
|----------------|---|-------|-------------------|-----------------|---|
| Total and Si   | gn: Return to Fax: (866) 329-1437 • International Fax: (702) 263-15 | 20    |                   |                 |   |
| Please<br>Sign | x   |       | accepted G        | ES Payment I    | der that I have<br>Policy and GES                       |
| oigii          | Authorized Signature  |       | authorizatio      | on for GES to   | ntract, including<br>retain personal<br>my need for GES |
|                | Authorized Name - Please Print                                      | Date  | serv<br>Total Pay | vices at future | events.   |
|                |   |       | Enclosed          |                 | \$  |

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



# Furniture Package Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019





#### **Easy Ordering Tips:**

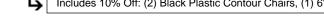
- Furniture Packages offer significant savings and convenience.
- All prices include delivery, rental and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.

#### **Furniture Package**

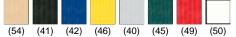


#### Furniture Package 1

| Item Code | Description   | Color Code | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|------------|--------------------------|-----------------------------|--------------|-----|-------|-------|
| 4906      | Furniture Package 1   |            | 248.58                   | 295.65                      | 374.40       |     | 7.875 | \$    |
|           | Includes 10% Off: (2) Black Plastic Contour Chairs: (1) 6' Skirted Table 24"X30"; (1) Wastebasket |            |                          |                             |              |     |       |       |









#### Furniture Package 2

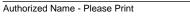
|   | annitar   |   |  |        |              |     |       |       |
|---|-----------|---|--|--------|--------------|-----|-------|-------|
|   | Item Code | Description   | On or Before 4/3/19<br>Online (\$) Discount (\$) |        | Regular (\$) | Qty | Tax % | Total |
|   | 490012    | Furniture Package 2   | 556.61   | 659.48 | 835.43       |     | 7.875 | \$    |
| 2 | 4         | Includes 10% Off: (4) Padded Chairs, (1) Starbase Table 40"X30", (1) Wastebasket. |  |        |              |     |       |       |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| 079600236 | Tot<br>Plea |
|-----------|-------------|
| 022119    | Sigi        |

ISE

| I agree in placing this order that  | l have   |
|-------------------------------------|----------|
| accepted GES Payment Policy ar      | nd GES   |
| Terms & Conditions of Contract, ir  | ncluding |
| authorization for GES to retain pe  | ersonal  |
| information to better serve my need | for GES  |
|                                     |          |



Date



Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



Х

Authorized Signature



# Free Package Selection Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019

Company Name

\_\_\_\_

Email

Booth Number

Phone Number



### Easy Ordering Tips:

- All prices include delivery, installation, rental, and removal.
- Minnesota Dental Association will provide a furnishings package for each 10' x 10' booth space free of charge if ordered before the deadline date. Orders received after the deadline date are not eligible for a free package.
- You must order your no charge package and, if desired, draping in the color you prefer, according to the instructions on this form.
- Phone orders not accepted.
- Subject to availability and/or substitutions.

#### Step 1. Order Package

#### • The following packages are FREE if ordered by Wednesday, April 3, 2019.

| Item Code   | Description             | Discount (\$) | Regular (\$) | Qty | Tax % | Total |  |  |
|---|-------------------------|---------------|--------------|-----|-------|-------|--|--|
| 401333  | 10' x 10' Table Package | Free          | 224.00       |     | 7.875 | \$    |  |  |
| L Includes: (1) 6' Unskirted Table, (2) Plastic Contour Chairs & (1) Wastebasket. |                         |               |              |     |       |       |  |  |

### Step 2. Order Skirting (Optional)

Remember your booth will be draped in Blue / Burgundy

| Item Code   | Description   |                                   |   |  |    | Color Code | Discount (\$) | Regular (\$) | Qty  | Tax %                                     |   | Total  |
|---|---------------|-----------------------------------|---|--|----|------------|---------------|--------------|--|---|---|--|
| 3003  | Table Skirt C | nly                               |   |  |    |            | 63.00         | 63.00        |  | 7.875                                     | \$  |  |
| Skirt and Drape Color Options<br>(54) (41) (42) (46) (40) (45) (49) (50)<br>Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520 |               |                                   |   |  |    |            |               |              |  |   |   |  |
| Please<br>Sign  |               | X<br>Authorized S<br>Authorized N | 0 |  | nt |            |               | ate          | accepte<br>Terms &<br>authoriz<br>informatio | d GES Payr<br>Conditions<br>zation for GE | nent Pol<br>of Contr<br>S to ret<br>erve my | r that I have<br>licy and GES<br>act, including<br>ain personal<br>r need for GES<br>ents. |

Cancellation Policy: Due to material and labor costs, items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



\$

Enclosed

#### **Seating - Sofas and Loveseats**



305226 - Baja Loveseat, 61"L 30.5"D 28"H



305224 - Baja Sofa, 86"L 28"D 30"H



305180 - Fairfax Sofa, White Vinyl/ Brushed Metal, 62"L 26"D 30"H



305049 - Hopi Loveseat, Gray Linen, 48"L 25"D 34"H



305321 - Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H



305322 - Key Largo Sofa, Black Fabric, 79"L 35"D 34"H



62"L 30"D 28"H



305364 - Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H



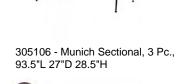
Platinum, 152"L 40"D 33"H



305262 - Loveseat, Naples, Black Vinyl, 305104 - Munich Armless Loveseat, 45"L 27"D 28.5"H



305362 - Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H





305217 - Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H



305120 - Sectional, South Beach, 3 pc., 305236 - Sofa, Allegro, Blue Fabric, 73"L 34.5"D 29.5"H



305261 - Sofa, Naples, Black Vinyl, 87"L 30"D 28"H





305119 - Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H



305268 - Sofa, Tangiers, 78"L 37"D



305240 - Tangiers Loveseat, 57.5"L 37"D 37"H

305269 - Chair,

Tangiers, 34"L

37"D 36"H

#### **Seating - Club Chairs**



305225 - Baja Chair, 36"L 30.5"D 28"H



305320 - Key Largo Chair, Black Fabric, 35"L 35"D 34"H

**Seating - Chairs** 



305072 - Chair, Barcelona, Black, 30"L 31"D 35"H

36"H



305222 - Roma Chair, Powered White Vinyl, 37"L 31"D 33"H

305073 - Chair, 305263 - Chair, Barcelona, Naples, Black White, 30"L 30"D Vinyl, 36"L 30"D 31"H



Wentworth Chair



305070 - Chair, Tub, Key West, Black, 31"L 31"D 31"H



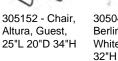
305235 - Chair,

Allegro, Blue

Fabric, 36"L

34.5"D 29.5"H

305363 - Naples Chair, Powered Black Vinyl, 36"L 30"D 28"H



305041 - Chair, 305110 - Chair, Berlin, Black/ Brewer, Black, White, 18"L 22"D 20"L 20"D 32"H



305260 - Chair, Christopher, White Vinyl w/ Chrome, 17"L 19"D 35"H



305285 - Chair, Duet Stack, Black/Chrome, 23"L 21"D 33"H



305098 - Blade

Chair, Red

305232 - Chair, Fusion, Red/ White, 19"L 21"D 32"H



305100 - Blade

Chair, Sky Blue

305271 - Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 18"D 31"H 40"D



305284 - Chair, Rustique Arm, Gunmetal, 20"L



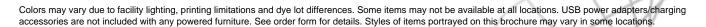
305272 - Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H



305178 - Fairfax 305047 - Hopi Arm Chair, White Chair, Gray Vinyl/ Brushed Linen, 21"L 25"D Metal, 27"L 26"D 34"H 30"H



305442 - Laguna Chair, 18"L 19"D 34"H





305216 -





305076 - Lucent 305420 - Malba Chair, 19.5"L x Chair, Gray, 20"L 19.75"D x 32.5"H 20"D 32"H





305459 - Marina Chair, White Vinyl

22.5"L 27"D 32"H 28.5"H





305457 - Marina 305456 - Marina Chair, Black Vinyl Chair, Brown Fabric



305455 - Marina Chair, Ocean Blue Fabric



305458 - Marina Chair, Red Fabric

305103 - Munich Armless Chair,

305441 - Zenith Chair, 19"L 22"D

#### **Seating - Ottomans**



305057 - Beverly Bench Ottoman, Black Vinyl, 60"L 20"D 18"H

305064 - Beverly

Bench Ottoman,

White Vinyl, 60"L

20"D 18"H



305058 - Beverly Bench Ottoman, Brown Fabric, 60"L

305096 - Endless

Curved Ottoman,

15"H

Black, 60.5"L 37.5"D

20"D 18"H





305097 - Endless

Curved Ottoman,

15"H

White, 60.5"L 37.5"D

305060 - Beverly Bench Ottoman, Linene Fabric, 60"L 20"D 18"H



305280 - Ottoman.

305358 - Ottoman,

Marche Swivel.

Meadow Green,

17"L 17"D 18"H

Endless Square,

Black, 34"L 34"D

15"H

305061 - Beverly Bench Ottoman, Ocean Blue Fabric, 60"L 20"D 18"H



305279 - Ottoman. Endless Square, White, 34"L 34"D 15"H

305361 - Ottoman,

Orange Fabric, 17"L

Marche Swivel.



305063 - Beverly

Fabric, 60"L 20"D

18"H

Bench Ottoman, Red



305359 - Ottoman, Marche Swivel, Pear Yellow Fabric, 17"L 17"D 18"H



305360 - Ottoman,

Fabric, 17"L 17"D

18"H

Marche Swivel, Blue

305357 - Ottoman, Marche Swivel, Plum Fabric, 17"L 17"D 18"H



305352 - Ottoman,

Marche Swivel, Gray

305354 - Ottoman, Marche Swivel. Raspberry Fabric, 17"L 17"D 18"H



Marche Swivel,

305353 - Ottoman,

Linen Fabric, 17"L

305355 - Ottoman, Marche Swivel. Red

Fabric, 17"L 17"D

18"H

305356 - Ottoman,

Marche Swivel. Rose Quartz Fabric, 17"L 17"D 18"H



305351 - Ottoman, Marche Swivel. White Vinyl, 17"L 17"D 18"H

305092 - Ottoman, South Beach.

Wedge, Platinum, 25"L 31"D 18'H





18"H



305246 - Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D



305242 - Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H





305245 - Ottoman. Vibe Cube, Red, Vinyl, 18"L 18"D 18"H

305247 - Ottoman. Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H



305243 - Ottoman, Vibe Cube, Gold/ Bronze, Vinyl, 18"L 18"D 18"H



305241 - Ottoman, Vibe Cube, Green, Vinyl, 18"L 18"D 18"H



305248 - Ottoman, Vibe Cube, Orange, Vinyl, 18"L 18"D 18"H



305244 - Ottoman, Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H



### Seating - Office and Utility Seating





305325 - Chair, Executive, Black, 25"L 24"D 48"H

305305 - Chair, 305309 - Meeting Executive, Pro, Chair, White Vinyl, White, 27.5"L 27.5"D 25.5"L 23.5"D 34"H



305307 - Pro **Executive Mid Back** Chair, Black Vinyl, 24"L 22"D 40"H



305308 - Pro **Executive Mid Back** Chair, White, 24"L 22"D 40"H



305215 - Task Stool

### **Seating - Barstools**





45.7"H

305370 - Apex Barstool, Black Vinyl, 21"L 21"D 33"H

305371 - Apex Barstool, Blue Barstool, Red Ultra Suede, Vinyl, 21"L 21"D 21"L 21"D 33"H 33"H

305372 - Apex



33"H



21"L 22"D 30"H



305013 -Barstool, Banana, White, 21"L 22"D 30"H



305289 -Barstool, Lift, Chrome/Black Seat, 15" Round 23-33.5"H



305207 -Barstool, Zoey Swivel, White/ Chrome Base, 15"Lx17"Dx31"-3 5"H



305292 -Barstool, Lift, Chrome/Grav Seat, 15" Round 23-33.5"H

305291 -

23-33.5"H

305290 -Barstool, Lift, Barstool, Lift, Chrome/Red Chrome/White Seat, 15" Round Seat, 15" Round 23-33.5"H

305008 -30"H

Barstool, Oslo, White, 17"L 20"D



305288 -Barstool, Rustique, Gunmetal, 13"L 13"D 30"D

305206 -Barstool, Shark Swivel. White/ Chrome Base, 22"L 19"D 34"-44"H









305114 - Blade Barstool, Red

305115 - Blade Barstool, Sky

305259 -Christopher Barstool, 19"L 15"D 41"H



Barstool, Maple,

Chrome, 18"L

20"D 47"H



305440 - Zenith Barstool, 22"L x Barstool, 19"L

20"D 44"H



305208 - Zoey Barstool, Black, 15"L 16"D 30-34.75"H

#### **Table Surface Colors**

Blue



**Tables - Cafe** 

Graphite Nebula



Brushed Red

22.5"D x 45.5"H



**Brushed Blue** 



305428 - Café

Table/Black

Base, Liquid

30"RND 29"H

Steel Blue,



Table/Hydraulic



Madison Cafe Base, 30"RND 29"H



305154 - 30"

Round Café

Hydraulic Base,

Table w/

Blue

305085 - Round Café Table w/ Hydraulic Base, 30"RND 29"H

Cafe, Maple/

Hvdraulic



305158 - 30"

Round Café

Hydraulic Base,

Table w/

Wood

305153 - Table, Cafe, Brushed Cafe, Graphite/ Red/Hydraulic Chrome Base.



305160 - Table, 305161 - Table, Cafe, Red/ Black. 30" Chrome Base, Round 29"H 36" Round 29"H

Black, 36" Round 29"H 30" Round 29"H

305446 - 30"

Round Café

Base, Blue

Standard Black

305282 - Table,

Cafe, Silver

Base, 30"

Round 29"H

Texture/Black

Table w/



305449 - 30"

Round Café

Base, Wood

Standard Black

Table w/

305156 - Table, 305159 - Table, Cafe, Graphite/ Cafe, Graphite/ Hydraulic Hvdraulic Chrome Base. Chrome Base. 30" Round 29"H 36" Round 29"H



305299 - Table, Cafe, Silver Textured Grain/ Hydraulic Chrome Base, 30" Round 29"H

305283 - Table,

Cafe, White Laminate/Black Base, 36" Round 29"H



305301 - Table, Cafe, White Ventura Laminate/ Communal Café Hydraulic Table w/ Grommet Holes, Chrome Base, 36" Round 29"H Maple, 72.25"L

305140 -

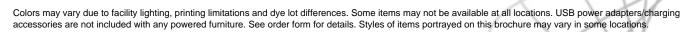


305157 - Table, Cafe, Maple/ Hydraulic Chrome Base.

30" Round 29"H



305141 -Ventura Communal Café Table w/ Grommet Holes, White, 72.25"L 26.25"D 30"H







Acajou

305084 - Café Table w/ Standard Black Base, 30"RND 29"H

Cafe, Maple/

Round 29"H

305165 - Table, Black, 30"

305168 - Table, Cafe, Maple/ Black, 36"

Round 29"H

26.25"D 30"H

Ventura

30"H

305450 - 30"

w/ Hydraulic

Base, Wood

305162 -

Round Bar Table



305135 -Ventura Communal Café Table. Black. 72.25"L 26.25"D 30"H

#### 305138 -305017 -Ventura Communal Café Table, Maple, 72.25"L 26.25"D

305015 -Ventura Communal Café Communal Café Table, Powered. Table, Powered, Black, 72.25"L White, 72.25"L 26.25"D 30"H 26.25"D 30"H

305445 - 30"

w/ Standard

Round Bar Table

Black Base, Blue

305139 - Table,

Bar, Brushed

Red/Hydraulic

Chrome Base,

305144 -Ventura Communal Café Table, White, 72.25"L 26.25"D 30"H

305315 - 30"

Bar Table w/

Gray Acajou

Round Madison

Hydraulic Base,

305136 - Table,

Black, 36" Round

Bar, Graphite/

42"H

#### **Tables - Bar**



305447 - 30" Round Bar Table w/ Hydraulic Base, Blue



305405 -Madison Bar Table/Black Base, 30"RND 42"H





36" Round 42"H

**Rustique Square** 

305134 - Table, Bar, Maple/Black, Bar, Maple/Black, 30" Round 42"H



305143 - Table, Bar, Maple/ Hydraulic Chrome Base, 30" Round 45"H

30" Round 45"H

42"H

305146 - Table, Bar, Maple/ Hydraulic Chrome Base, 36" Round 45"H

305448 - 30"

w/ Standard

Black Base,

Wood

Round Bar Table

305133 - Table,

Black, 30" Round

Bar, Graphite/

305130 - Table, Bar, Red/Black, 30" Round 42"H

305286 - Table, Bar, Silver Textured Grain/ Black Base, 30" Round 42"H

305083 - Bar

Hydraulic Base,

305142 - Table,

Bar, Graphite/

Chrome Base,

30" Round 45"H

Hvdraulic

30"RND 45"H

Table w/



305082 - Bar Table w/ Standard Black Base, 30"RND 42"H



305145 - Table, Bar, Graphite/ Hvdraulic Chrome Base, 36" Round 45"H



305302 - Table, Bar, Silver Textured Grain/ Hydraulic Chrome Base, 30" Round 45"H







Communal Black Communal White Bar Table, Powered. 72.25"L 26.25"D 42"H

305020 - Ventura 305022 - Ventura Bar Table, Powered. 72.25"L 26.25"D 42"H

### **Tables - Cocktail**



305430 - Alondra Cocktail Table, Glass, 47"L 24"D 16"H



305171 - Sydney Cocktail Table, Blue



305433 - Alondra Cocktail Table, Wood, Chrome, 47"L 24"D 17"H



305116 - Sydney Cocktail Table, Wood



305435 - Geo Cocktail Table, Wood, 47"L 24"D 17"H



305188 - Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H



26"D 18"H

305187 - Sydney Powered

Cocktail Table, White, 48"L

305113 - Regis Table/Bench,

47"L 15.5"D 16"H

305025 - Table, Cocktail, Sydney Black, 48"L 26"D 18"H



305014 - Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H



305210 - Table, Cocktail, Oliver, 47"L 27"D 19"H



305016 - Table, Cocktail, Silverado, 36" Round 17"H



305024 - Table, Cocktail, Sydney White, 48"L 26"D 18"H



#### **Tables - End Tables**



305431 - Alondra End Table, Glass, 20"L 20"D 20"H



305432 - Alondra End Table, Wood, Chrome, 20"L 20"D 21"H



305273 - Table, Aura, White Metal, 15" Round 22"H

305274 - Table, E, Wood, 21"L 15.5"D 27.5"H





305044 - Table, End, Geo, Chrome, 26"L 26"D 20"H



305112 - Regis End Table, 16"L 15.5"D 16.5"H



305211 - Table, End, Oliver, 22" Round 22"H



305051 - Sydney End Table, Blue

305046 - Table, End,

Silverado, 24" Round

22"H



305054 - Sydney End Table, Wood



305050 - Table, End, Sydney, Black, 27"L 23"D 22"H



305048 - Table, End, Sydney, White, 27"L 23"D 22"H

305275 - Table,

#### **Conference Tables**



Timber, Wood, 16" Round 17"H



305402 - 10' Madison Table, 120"L 48"D 29"H



305002 - Atomic Table, 42"RND 30"H



305400 - 5' Madison Table, 60"L 48"D 29"H



305410 - Madison Conference Table, 42"RND 29"H



305401 - 8' Madison Table, 96"L 60"D 29"H



305190 - Powered Conference Table Module, Black, 5"L 2.25"D 2"H



305001 - Atomic Table, 36"RND 30"H



305175 - Table, Conf., Geo, Black, 42"L 42"D 29"H







305176 - Table, Conf., Geo, Black, 305173 - Table, Conf., Geo, 60"L 36"D 29"H

Chrome, 42"L 42"D 29"H



305174 - Table, Conf., Geo, Chrome, 60"L 36"D 29"H



305027 - Table, Conf., Graphite, 42" Round 29"H





305293 - Table, Conf., Merlin, Gray Laminate/Black, 46"L 29"D 30"Ĥ

305281 - Table, Conf., White Laminate, 42" Round 29"H

#### **Tables - Martini Bar**



305121 - Midtown Bar, Lighted w/ Plug In, 60"L x 18"D x 42"H



305123 - Midtown Bar, Unlighted, 60"L x 18"D x 42"H







305124 - Midtown Powered Counter, Lighted w/ Plug In, 60"L x 18"D x 42"H

### **Product Display**





305415 - Madison Bookcase, 36"L 12"D 72"H



305297 - Pedestal, Powered

Locking, Black, 24"L 24"D 36"H

305296 - Pedestal, Powered Locking, White, 24"L 24"D 42"H

305045 - Posh Shelving, 36"L 18"D 72"H

### **Office and Utility Furniture**



305294 - Desk, Writing/Work Table, White Laminate/White, 48"L 24"D 30"H



305416 - Madison Credenza, 60"L 20"D 29"H



305417 - Madison Executive Desk, 60"L 30"D 29"H



305129 - Tech 3 Drawer File Cabinet on Castors, Black, 16"L 20"D 28"H





305295 - Pedestal, Powered Locking, Black, 24"L 24"D 42"H



305298 - Pedestal, Powered Locking, White, 24"L 24"D 36"H







305128 - Tech Desk, Powered w/ 3 Drawer File Cabinet, Black Metal, 60"L 30"D 30"H 305127 - Tech Desk, Powered, Black Metal, 60"L 30"D 30"H



305382 - Wireless Charging Table, Powered

#### Lamps





305204 - Lamp, Floor, Mason, Silver, 18" Round 55"H

305205 - Lamp, Table, Mason, Silver, 16" Round 26"H



# **Specialty Furniture Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

April 25 - 27, 2019

Discount Deadline Date: April 3, 2019





#### **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- USB power adapters/charging accessories are not included with any powered furniture. The adapters will
  not be available for separate rental. Please note: you are responsible for providing your own adapters/
  charging accessories. Electrical outlet is not included in price; please order separately. One 110V power
  source is required for each charging panel. Two charging units can be daisy chained together depending on
  booth layout. 10 AMP max per charging panel.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/079600236/BoothFurnishingsRental/esm

### **Specialty Furniture**

#### Seating - Sofas and Loveseats

| Seating   | - Solas and Loveseats                                    |                          |                             |              |     |       |       |
|-----------|--|--------------------------|-----------------------------|--------------|-----|-------|-------|
| Item Code | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305226    | Baja Loveseat, 61"L 30.5"D 28"H                          | 853.75                   | 936.50                      | 1,185.50     |     | 7.875 | \$    |
| 305224    | Baja Sofa, 86"L 28"D 30"H                                | 970.00                   | 1,066.25                    | 1,350.00     |     | 7.875 | \$    |
| 305180    | Fairfax Sofa, White Vinyl/Brushed Metal, 62"L 26"D 30"H  | 815.25                   | 895.50                      | 1,133.50     |     | 7.875 | \$    |
| 305049    | Hopi Loveseat, Gray Linen, 48"L 25"D 34"H                | 318.25                   | 349.25                      | 442.00       |     | 7.875 | \$    |
| 305321    | Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H         | 769.50                   | 844.25                      | 1,068.75     |     | 7.875 | \$    |
| 305322    | Key Largo Sofa, Black Fabric, 79"L 35"D 34"H             | 828.25                   | 909.75                      | 1,151.75     |     | 7.875 | \$    |
| 305262    | Loveseat, Naples, Black Vinyl, 62"L 30"D 28"H            | 430.75                   | 510.75                      | 646.25       |     | 7.875 | \$    |
| 305104    | Munich Armless Loveseat, 45"L 27"D 28.5"H                | 757.00                   | 829.75                      | 1,050.50     |     | 7.875 | \$    |
| 305106    | Munich Sectional, 3 Pc., 93.5"L 27"D 28.5"H              | 1,944.75                 | 2,127.50                    | 2,693.50     |     | 7.875 | \$    |
| 305364    | Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H     | 1,393.75                 | 1,528.50                    | 1,935.25     |     | 7.875 | \$    |
| 305362    | Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H         | 1,578.00                 | 1,737.75                    | 2,200.00     |     | 7.875 | \$    |
| 305217    | Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H           | 1,578.00                 | 1,737.75                    | 2,200.00     |     | 7.875 | \$    |
| 305120    | Sectional, South Beach, 3 pc., Platinum, 152"L 40"D 33"H | 1,524.75                 | 1,806.50                    | 2,287.00     |     | 7.875 | \$    |
| 305236    | Sofa, Allegro, Blue Fabric, 73"L 34.5"D 29.5"H           | 730.75                   | 866.50                      | 1,097.00     |     | 7.875 | \$    |
| 305261    | Sofa, Naples, Black Vinyl, 87"L 30"D 28"H                | 540.25                   | 640.75                      | 811.00       |     | 7.875 | \$    |
| 305119    | Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H        | 692.75                   | 821.25                      | 1,039.75     |     | 7.875 | \$    |
| 305268    | Sofa, Tangiers, 78"L 37"D 36"H                           | 463.25                   | 548.75                      | 694.75       |     | 7.875 | \$    |
| 305240    | Tangiers Loveseat, 57.5"L 37"D 37"H                      | 757.00                   | 829.75                      | 1,050.50     |     | 7.875 | \$    |
| Seating   | - Club Chairs  |                          |                             |              |     |       |       |
| tem Code  | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305225    | Baja Chair, 36"L 30.5"D 28"H                             | 699.00                   | 766.50                      | 970.25       |     | 7.875 | \$    |
| 305235    | Chair, Allegro, Blue Fabric, 36"L 34.5"D 29.5"H          | 577.00                   | 683.75                      | 865.50       |     | 7.875 | \$    |
| 305072    | Chair, Barcelona, Black, 30"L 31"D 35"H                  | 844.25                   | 1,000.00                    | 1,266.00     |     | 7.875 | \$    |
|           |  |                          |                             |              |     |       |       |

7.875

7.875

\$

\$

1,000.00

426.00

1,266.00

539.25

844.25

359.25

B-1 122217

305073

305263

Chair, Barcelona, White, 30"L 30"D 31"H

Chair, Naples, Black Vinyl, 36"L 30"D 28"H

# **Specialty Furniture Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: April 3, 2019

| Company I | Name Email  |                          | Phone                       | Number       |     | Booth Numb | er    |
|-----------|---|--------------------------|-----------------------------|--------------|-----|------------|-------|
| Seating   | - Club Chairs   |                          |                             |              |     |            |       |
| 305269    | Chair, Tangiers, 34"L 37"D 36"H                               | 322.75                   | 382.25                      | 483.75       |     | 7.875      | \$    |
| 305070    | Chair, Tub, Key West, Black, 31"L 31"D 31"H                   | 407.50                   |                             | 611.25       |     | 7.875      | \$    |
| 305320    | Key Largo Chair, Black Fabric, 35"L 35"D 34"H                 | 665.50                   | 731.75                      | 926.00       |     | 7.875      | \$    |
| 305102    | Munich Corner Chair, 26"L 27"D 28.5"H                         | 597.00                   | 655.50                      | 830.00       |     | 7.875      | \$    |
| 305363    | Naples Chair, Powered Black Vinyl, 36"L 30"D 28"H             | 1,019.50                 | 1,119.25                    | 1,417.00     |     | 7.875      | \$    |
| 305222    | Roma Chair, Powered White Vinyl, 37"L 31"D 33"H               | 1,019.50                 | 1,119.25                    | 1,417.00     |     | 7.875      | \$    |
| 305216    | Wentworth Chair   | 440.00                   | 482.50                      | 611.00       |     | 7.875      | \$    |
| Seating   | - Chairs  | I                        |                             |              |     |            | 1     |
|           | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305098    | Blade Chair, Red  | 149.00                   |                             | 207.00       |     | 7.875      | \$    |
| 305100    | Blade Chair, Sky Blue   | 149.00                   | 163.50                      | 207.00       |     | 7.875      | \$    |
| 305152    | Chair, Altura, Guest, 25"L 20"D 34"H                          | 320.50                   | 380.75                      | 481.75       |     | 7.875      | \$    |
| 305041    | Chair, Berlin, Black/White, 18"L 22"D 32"H                    | 131.25                   | 156.00                      | 197.25       |     | 7.875      | \$    |
| 305110    | Chair, Brewer, Black, 20"L 20"D 32"H                          | 160.25                   | 189.00                      | 239.50       |     | 7.875      | \$    |
| 305260    | Chair, Christopher, White Vinyl w/Chrome, 17"L 19"D 35"H      | 110.50                   | 131.00                      | 166.00       |     | 7.875      | \$    |
| 305285    | Chair, Duet Stack, Black/Chrome, 23"L 21"D 33"H               | 122.25                   | 134.50                      | 170.25       |     | 7.875      | \$    |
| 305232    | Chair, Fusion, Red/White, 19"L 21"D 32"H                      | 158.50                   | 188.25                      | 238.50       |     | 7.875      | \$    |
| 305271    | Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 40"D   | 365.00                   | 433.25                      | 548.25       |     | 7.875      | \$    |
| 305284    | Chair, Rustique Arm, Gunmetal, 20"L 18"D 31"H                 | 151.75                   | 180.25                      | 228.00       |     | 7.875      | \$    |
| 305272    | Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H            | 232.75                   | 275.75                      | 349.25       |     | 7.875      | \$    |
| 305178    | Fairfax Arm Chair, White Vinyl/ Brushed Metal, 27"L 26"D 30"H | 601.00                   | 659.50                      | 835.00       |     | 7.875      | \$    |
| 305047    | Hopi Chair, Gray Linen, 21"L 25"D 34"H                        | 240.25                   | 263.75                      | 333.75       |     | 7.875      | \$    |
| 305442    | Laguna Chair, 18"L 19"D 34"H                                  | 253.00                   | 277.75                      | 351.50       |     | 7.875      | \$    |
| 305076    | Lucent Chair, 19.5"L x 19.75"D x 32.5"H                       | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305420    | Malba Chair, Gray, 20"L 20"D 32"H                             | 155.75                   | 170.75                      | 216.25       |     | 7.875      | \$    |
| 305421    | Malba Chair, Green, 20"L 20"D 32"H                            | 155.75                   | 170.75                      | 216.25       |     | 7.875      | \$    |
| 305456    | Marina Chair, Black Vinyl                                     | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305457    | Marina Chair, Brown Fabric                                    | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305455    | Marina Chair, Ocean Blue Fabric                               | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305458    | Marina Chair, Red Fabric                                      | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305459    | Marina Chair, White Vinyl                                     | 243.00                   | 266.25                      | 337.00       |     | 7.875      | \$    |
| 305103    | Munich Armless Chair, 22.5"L 27"D 28.5"H                      | 597.00                   | 655.50                      | 830.00       |     | 7.875      | \$    |
| 305441    | Zenith Chair, 19"L 22"D 32"H                                  | 253.00                   | 277.75                      | 351.50       |     | 7.875      | \$    |
| Seating   | - Ottomans  |                          |                             |              |     |            |       |
| Item Code | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305057    | Beverly Bench Ottoman, Black Vinyl, 60"L 20"D 18"H            | 538.75                   |                             | 748.75       |     | 7.875      | \$    |
| 305058    | Beverly Bench Ottoman, Brown Fabric, 60"L 20"D 18"H           | 538.75                   | 591.50                      | 748.75       |     | 7.875      | \$    |
| 305059    | Beverly Bench Ottoman, Gray Fabric, 60"L 20"D 18"H            | 538.75                   | 591.50                      | 748.75       |     | 7.875      | \$    |
| 305060    | Beverly Bench Ottoman, Linene Fabric, 60"L 20"D 18"H          | 538.75                   | 591.50                      | 748.75       |     | 7.875      | \$    |
| 305061    | Beverly Bench Ottoman, Ocean Blue Fabric, 60"L 20"D 18"H      | 538.75                   | 591.50                      | 748.75       |     | 7.875      | \$    |
| 305063    | Beverly Bench Ottoman, Red Fabric, 60"L 20"D 18"H             | 538.75                   | 591.50                      | 748.75       |     | 7.875      | \$    |



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# **Specialty Furniture Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: April 3, 2019

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Company Name
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Email

Phone Number

Booth Number

#### Seating - Ottomans

| Seating   | - Ottomans   |                          |                             |              |     |       |       |
|-----------|--|--------------------------|-----------------------------|--------------|-----|-------|-------|
| 305064    | Beverly Bench Ottoman, White Vinyl, 60"L 20"D 18"H         | 538.75                   | 591.50                      | 748.75       |     | 7.875 | \$    |
| 305096    | Endless Curved Ottoman, Black, 60.5"L 37.5"D 15"H          | 562.00                   | 617.00                      | 781.00       |     | 7.875 | \$    |
| 305097    | Endless Curved Ottoman, White, 60.5"L 37.5"D 15"H          | 562.00                   | 617.00                      | 781.00       |     | 7.875 | \$    |
| 305280    | Ottoman, Endless Square, Black, 34"L 34"D 15"H             | 94.50                    | 111.75                      | 141.75       |     | 7.875 | \$    |
| 305279    | Ottoman, Endless Square, White, 34"L 34"D 15"H             | 94.50                    | 111.75                      | 141.75       |     | 7.875 | \$    |
| 305086    | Ottoman, Half Bench, White Vinyl, 39"L 22"D 18"H           | 388.00                   | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305360    | Ottoman, Marche Swivel, Blue Fabric, 17"L 17"D 18"H        | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305352    | Ottoman, Marche Swivel, Gray Fabric, 17"L 17"D 18"H        | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305353    | Ottoman, Marche Swivel, Linen Fabric, 17"L 17"D 18"H       | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305358    | Ottoman, Marche Swivel, Meadow Green, 17"L 17"D 18"H       | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305361    | Ottoman, Marche Swivel, Orange Fabric, 17"L 17"D 18"H      | 224.00                   | 245.75                      | 311.00       |     | 7.875 | \$    |
| 305359    | Ottoman, Marche Swivel, Pear Yellow Fabric, 17"L 17"D 18"H | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305357    | Ottoman, Marche Swivel, Plum Fabric, 17"L 17"D 18"H        | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305354    | Ottoman, Marche Swivel, Raspberry Fabric, 17"L 17"D 18"H   | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305355    | Ottoman, Marche Swivel, Red Fabric, 17"L 17"D 18"H         | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305356    | Ottoman, Marche Swivel, Rose Quartz Fabric, 17"L 17"D 18"H | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305351    | Ottoman, Marche Swivel, White Vinyl, 17"L 17"D 18"H        | 224.75                   | 246.50                      | 312.00       |     | 7.875 | \$    |
| 305092    | Ottoman, South Beach, Wedge, Platinum, 25"L 31"D 18'H      | 264.75                   | 314.00                      | 397.50       |     | 7.875 | \$    |
| 305246    | Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D 18"H            | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305242    | Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H       | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305243    | Ottoman, Vibe Cube, Gold/Bronze, Vinyl, 18"L 18"D 18"H     | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305241    | Ottoman, Vibe Cube, Green, Vinyl, 18"L 18"D 18"H           | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305248    | Ottoman, Vibe Cube, Orange, Vinyl, 18"L 18"D 18"H          | 163.25                   | 179.50                      | 227.25       |     | 7.875 | \$    |
| 305244    | Ottoman, Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H            | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305245    | Ottoman, Vibe Cube, Red, Vinyl, 18"L 18"D 18"H             | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| 305247    | Ottoman, Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H          | 129.75                   | 154.50                      | 195.50       |     | 7.875 | \$    |
| Seating   | - Office and Utility Seating                               |                          |                             |              |     | -     | -     |
|           | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305325    | Chair, Executive, Black, 25"L 24"D 48"H                    | 506.25                   |                             | 703.00       |     | 7.875 | \$    |
| 305305    | Chair, Executive, Pro, White, 27.5"L 27.5"D 45.7"H         | 251.25                   | 297.75                      | 376.75       |     | 7.875 | \$    |
| 305309    | Meeting Chair, White Vinyl, 25.5"L 23.5"D 34"H             | 384.75                   | 422.25                      | 534.50       |     | 7.875 | \$    |
| 305307    | Pro Executive Mid Back Chair, Black Vinyl, 24"L 22"D 40"H  | 747.75                   | 820.75                      | 1,039.25     |     | 7.875 |       |
| 305308    | Pro Executive Mid Back Chair, White, 24"L 22"D 40"H        | 556.50                   | 610.50                      | 772.75       |     | 7.875 | \$    |
| 305215    | Task Stool   | 182.00                   | 200.75                      | 254.00       |     | 7.875 | \$    |
| Seating   | - Barstools  | -                        |                             |              |     | -     | -     |
| Item Code |  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305370    | Apex Barstool, Black Vinyl, 21"L 21"D 33"H                 | 403.25                   |                             | 561.00       |     | 7.875 | \$    |
| 305371    | Apex Barstool, Blue Ultra Suede, 21"L 21"D 33"H            | 403.25                   | 443.25                      | 561.00       |     | 7.875 | \$    |
|           |  |                          |                             |              |     | +     | 1.    |

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Apex Barstool, Red Vinyl, 21"L 21"D 33"H

Apex Barstool, White Vinyl, 21"L 21"D 33"H

Barstool, Banana, Black, 21"L 22"D 30"H

GES

7.875

7.875 \$

7.875 \$

\$

403.25

403.25

171.50

443.25

443.25

203.25

561.00

561.00

257.50

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

Company Name

Email

Booth Number

Phone Number

| Seating  | - Barstools   |                           |                             |              |     |       |       |
|----------|---|---------------------------|-----------------------------|--------------|-----|-------|-------|
| 305013   | Barstool, Banana, White, 21"L 22"D 30"H                         | 171.50                    | 203.25                      | 257.50       |     | 7.875 | \$    |
| 305289   | Barstool, Lift, Chrome/Black Seat, 15" Round 23-33.5"H          | 105.00                    | 124.50                      | 157.75       |     | 7.875 | \$    |
| 305292   | Barstool, Lift, Chrome/Gray Seat, 15" Round 23-33.5"H           | 105.00                    | 124.50                      | 157.75       |     | 7.875 | \$    |
| 305291   | Barstool, Lift, Chrome/Red Seat, 15" Round 23-33.5"H            | 105.00                    | 124.50                      | 157.75       |     | 7.875 | \$    |
| 305290   | Barstool, Lift, Chrome/White Seat, 15" Round 23-33.5"H          | 105.00                    | 124.50                      | 157.75       |     | 7.875 | \$    |
| 305008   | Barstool, Oslo, White, 17"L 20"D 30"H                           | 313.75                    | 371.75                      | 470.50       |     | 7.875 | \$    |
| 305288   | Barstool, Rustique, Gunmetal, 13"L 13"D 30"D                    | 225.75                    | 247.50                      | 313.25       |     | 7.875 | \$    |
| 305206   | Barstool, Shark Swivel, White/Chrome Base, 22"L 19"D 34"- 44"H  | 417.25                    | 494.50                      | 626.00       |     | 7.875 | \$    |
| 305207   | Barstool, Zoey Swivel, White/Chrome Base, 15"Lx17"Dx31"-35"H    | 380.50                    | 451.00                      | 571.00       |     | 7.875 | \$    |
| 305114   | Blade Barstool, Red   | 201.00                    | 221.25                      | 280.00       |     | 7.875 | \$    |
| 305115   | Blade Barstool, Sky Blue  | 201.00                    | 221.25                      | 280.00       |     | 7.875 | \$    |
| 305259   | Christopher Barstool, 19"L 15"D 41"H                            | 403.25                    | 443.25                      | 561.00       |     | 7.875 | \$    |
| 305443   | Laguna Barstool, Maple, Chrome, 18"L 20"D 47"H                  | 299.50                    | 328.75                      | 416.00       |     | 7.875 | \$    |
| 305075   | Lucent Barstool, 22"L x 22.5"D x 45.5"H                         | 372.00                    | 407.50                      | 516.00       |     | 7.875 | \$    |
| 305440   | Zenith Barstool, 19"L 20"D 44"H                                 | 388.25                    | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305208   | Zoey Barstool, Black, 15"L 16"D 30-34.75"H                      | 466.00                    | 511.00                      | 647.00       |     | 7.875 | \$    |
| Tables - | - Cafe  |                           |                             |              |     |       |       |
|          | Description   | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305154   | 30" Round Café Table w/ Hydraulic Base, Blue                    | 373.00                    | 409.25                      | 518.00       |     | 7.875 | \$    |
| 305158   | 30" Round Café Table w/ Hydraulic Base, Wood                    | 373.00                    | 409.25                      | 518.00       |     | 7.875 | \$    |
| 305446   | 30" Round Café Table w/ Standard Black Base, Blue               | 324.00                    | 356.25                      | 451.00       |     | 7.875 | \$    |
| 305449   | 30" Round Café Table w/ Standard Black Base, Wood               | 324.00                    | 356.25                      | 451.00       |     | 7.875 | \$    |
| 305406   | 30" Round Madison Cafe Table w/ Standard Black Base, Gray Ac    | 338.50                    | 371.75                      | 470.50       |     | 7.875 | \$    |
| 305084   | Café Table w/ Standard Black Base, 30"RND 29"H                  | 337.00                    | 370.50                      | 469.00       |     | 7.875 | \$    |
| 305428   | Café Table/Black Base, Liquid Steel Blue, 30"RND 29"H           | 354.75                    | 389.50                      | 493.25       |     | 7.875 | \$    |
| 305429   | Madison Cafe Table/Hydraulic Base, 30"RND 29"H                  | 389.50                    | 427.25                      | 540.75       |     | 7.875 | \$    |
| 305085   | Round Café Table w/ Hydraulic Base, 30"RND 29"H                 | 388.00                    | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305153   | Table, Cafe, Brushed Red/Hydraulic Chrome Base, 30" Round 29    | 321.50                    | 381.25                      | 482.50       |     | 7.875 | \$    |
| 305167   | Table, Cafe, Graphite/Black, 36" Round 29"H                     | 281.00                    | 332.50                      | 421.00       |     | 7.875 | \$    |
| 305156   | Table, Cafe, Graphite/Hydraulic Chrome Base, 30" Round 29"H     | 323.00                    | 382.75                      | 484.50       |     | 7.875 | \$    |
| 305159   | Table, Cafe, Graphite/Hydraulic Chrome Base, 36" Round 29"H     | 381.50                    | 452.25                      | 572.25       |     | 7.875 | \$    |
| 305165   | Table, Cafe, Maple/Black, 30" Round 29"H                        | 240.75                    | 286.00                      | 362.00       |     | 7.875 | \$    |
| 305168   | Table, Cafe, Maple/Black, 36" Round 29"H                        | 281.00                    | 332.50                      | 421.00       |     | 7.875 | \$    |
| 305157   | Table, Cafe, Maple/Hydraulic Chrome Base, 30" Round 29"H        | 321.50                    | 381.25                      | 482.50       |     | 7.875 | \$    |
| 305160   | Table, Cafe, Maple/Hydraulic Chrome Base, 36" Round 29"H        | 381.50                    | 452.25                      | 572.25       |     | 7.875 | \$    |
| 305161   | Table, Cafe, Red/Black, 30" Round 29"H                          | 240.75                    | 286.00                      | 362.00       |     | 7.875 | \$    |
| 305282   | Table, Cafe, Silver Texture/Black Base, 30" Round 29"H          | 163.50                    | 193.75                      | 245.25       |     | 7.875 | \$    |
| 305299   | Table, Cafe, Silver Textured Grain/Hydraulic Chrome Base, 30" R | 206.50                    | 245.00                      | 310.00       |     | 7.875 | \$    |
| 305283   | Table, Cafe, White Laminate/Black Base, 36" Round 29"H          | 148.75                    | 176.50                      | 223.25       |     | 7.875 | \$    |
| 305301   | Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round    | 201.75                    | 239.25                      | 303.00       |     | 7.875 | \$    |
| 305140   | Ventura Communal Café Table w/ Grommet Holes, Maple, 72.25"     | 679.00                    | 744.75                      | 943.00       |     | 7.875 | \$    |



All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: April 3, 2019

| Company N | Name Email  |                           | Phone                       | Booth Number |     |       |       |
|-----------|---|---------------------------|-----------------------------|--------------|-----|-------|-------|
|           |   |                           |                             |              |     |       |       |
| Tables -  | Cafe  |                           |                             |              |     |       |       |
| 305141    | Ventura Communal Café Table w/ Grommet Holes, White, 72.25"     | 679.00                    | 744.75                      | 943.00       |     | 7.875 | \$    |
| 305135    | Ventura Communal Café Table, Black, 72.25"L 26.25"D 30"H        | 679.00                    | 744.75                      | 943.00       |     | 7.875 | \$    |
| 305138    | Ventura Communal Café Table, Maple, 72.25"L 26.25"D 30"H        | 679.00                    | 744.75                      | 943.00       |     | 7.875 | \$    |
| 305017    | Ventura Communal Café Table, Powered, Black, 72.25"L 26.25"D    | 972.00                    | 1,066.25                    | 1,350.00     |     | 7.875 | \$    |
| 305015    | Ventura Communal Café Table, Powered, White, 72.25"L 26.25"D    | 972.00                    | 1,066.25                    | 1,350.00     |     | 7.875 | \$    |
| 305144    | Ventura Communal Café Table, White, 72.25"L 26.25"D 30"H        | 679.00                    | 744.75                      | 943.00       |     | 7.875 | \$    |
| Tables -  | - Bar   |                           |                             |              |     |       |       |
| Item Code | Description   | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305447    | 30" Round Bar Table w/ Hydraulic Base, Blue                     | 373.00                    | 409.25                      | 518.00       |     | 7.875 | \$    |
| 305450    | 30" Round Bar Table w/ Hydraulic Base, Wood                     | 373.00                    | 409.25                      | 518.00       |     | 7.875 | \$    |
| 305445    | 30" Round Bar Table w/ Standard Black Base, Blue                | 324.00                    | 356.25                      | 451.00       |     | 7.875 | \$    |
| 305448    | 30" Round Bar Table w/ Standard Black Base, Wood                | 324.00                    | 356.25                      | 451.00       |     | 7.875 | \$    |
| 305315    | 30" Round Madison Bar Table w/ Hydraulic Base, Gray Acajou      | 388.00                    | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305083    | Bar Table w/ Hydraulic Base, 30"RND 45"H                        | 388.00                    | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305082    | Bar Table w/ Standard Black Base, 30"RND 42"H                   | 337.00                    | 370.50                      | 469.00       |     | 7.875 | \$    |
| 305405    | Madison Bar Table/Black Base, 30"RND 42"H                       | 338.50                    | 371.75                      | 470.50       |     | 7.875 | \$    |
| 305162    | Rustique Square Metal Bar Table, 23.75"L 23.75"D 41.25"H        | 388.00                    | 425.50                      | 538.75       |     | 7.875 | \$    |
| 305139    | Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"    | 328.00                    | 388.75                      | 492.25       |     | 7.875 | \$    |
| 305133    | Table, Bar, Graphite/Black, 30" Round 42"H                      | 250.00                    | 296.75                      | 375.75       |     | 7.875 | \$    |
| 305136    | Table, Bar, Graphite/Black, 36" Round 42"H                      | 308.50                    | 365.00                      | 462.25       |     | 7.875 | \$    |
| 305142    | Table, Bar, Graphite/Hydraulic Chrome Base, 30" Round 45"H      | 328.00                    | 388.75                      | 492.25       |     | 7.875 | \$    |
| 305145    | Table, Bar, Graphite/Hydraulic Chrome Base, 36" Round 45"H      | 385.50                    | 457.25                      | 579.00       |     | 7.875 | \$    |
| 305134    | Table, Bar, Maple/Black, 30" Round 42"H                         | 338.50                    | 371.75                      | 470.50       |     | 7.875 | \$    |
| 305137    | Table, Bar, Maple/Black, 36" Round 42"H                         | 308.50                    | 365.00                      | 462.25       |     | 7.875 | \$    |
| 305143    | Table, Bar, Maple/Hydraulic Chrome Base, 30" Round 45"H         | 328.00                    | 388.75                      | 492.25       |     | 7.875 | \$    |
| 305146    | Table, Bar, Maple/Hydraulic Chrome Base, 36" Round 45"H         | 385.50                    | 457.25                      | 579.00       |     | 7.875 | \$    |
| 305130    | Table, Bar, Red/Black, 30" Round 42"H                           | 250.00                    | 296.75                      | 375.75       |     | 7.875 | \$    |
| 305286    | Table, Bar, Silver Textured Grain/Black Base, 30" Round 42"H    | 178.25                    | 212.25                      | 268.50       |     | 7.875 | \$    |
| 305302    | Table, Bar, Silver Textured Grain/Hydraulic Chrome Base, 30" Ro | 220.25                    | 261.25                      | 330.75       |     | 7.875 | \$    |
| 305287    | Table, Bar, White Laminate/Black Base, 36" Round 42"H           | 168.25                    | 199.25                      | 252.25       |     | 7.875 | \$    |
| 305303    | Table, Bar, White Laminate/Hydraulic Chrome Base, 36" Round 4   | 212.00                    | 251.25                      | 318.00       |     | 7.875 | \$    |
| 305030    | Ventura Communal Bar Table w/ Grommet Holes, Maple Top, 72.     | 1,092.00                  | 1,191.00                    | 1,508.00     |     | 7.875 | \$    |
| 305032    | Ventura Communal Bar Table w/ Grommet Holes, White Top, 72.     | 1,092.00                  | 1,191.00                    | 1,508.00     |     | 7.875 | \$    |
| 305031    | Ventura Communal Bar Table, Black Top, 72.25"L 26.25"D 42"H     | 1,092.00                  | 1,191.00                    | 1,508.00     |     | 7.875 | \$    |
| 305033    | Ventura Communal Bar Table, Maple Top, 72.25"L 26.25"D 42"H     | 1,092.00                  | 1,191.00                    | 1,508.00     |     | 7.875 | \$    |
| 305034    | Ventura Communal Bar Table, White Top, 72.25"L 26.25"D 42"H     | 1,092.00                  | 1,191.00                    | 1,508.00     |     | 7.875 | \$    |
| 305020    | Ventura Communal Black Bar Table, Powered, 72.25"L 26.25"D 4    | 1,456.00                  | 1,593.75                    | 2,017.50     |     | 7.875 | \$    |
| 305022    | Ventura Communal White Bar Table, Powered, 72.25"L 26.25"D 4    | 1,456.00                  | 1,593.75                    | 2,017.50     |     | 7.875 | \$    |

GES

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

Company Name

Email

Booth Number

Phone Number

#### Tables - Cocktail

| rapies -  |  |                          |                             |              |     |       |       |
|-----------|--|--------------------------|-----------------------------|--------------|-----|-------|-------|
| Item Code | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305430    | Alondra Cocktail Table, Glass, 47"L 24"D 16"H        | 428.25                   | 469.75                      | 595.00       |     | 7.875 | \$    |
| 305433    | Alondra Cocktail Table, Wood, Chrome, 47"L 24"D 17"H | 411.75                   | 452.00                      | 572.00       |     | 7.875 | \$    |
| 305435    | Geo Cocktail Table, Wood, 47"L 24"D 17"H             | 401.25                   | 440.00                      | 557.00       |     | 7.875 | \$    |
| 305113    | Regis Table/Bench, 47"L 15.5"D 16"H                  | 447.75                   | 491.25                      | 622.00       |     | 7.875 | \$    |
| 305171    | Sydney Cocktail Table, Blue                          | 385.00                   | 421.75                      | 534.00       |     | 7.875 | \$    |
| 305116    | Sydney Cocktail Table, Wood                          | 385.00                   | 421.75                      | 534.00       |     | 7.875 | \$    |
| 305188    | Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H | 622.00                   | 682.50                      | 864.00       |     | 7.875 | \$    |
| 305187    | Sydney Powered Cocktail Table, White, 48"L 26"D 18"H | 622.00                   | 682.50                      | 864.00       |     | 7.875 | \$    |
| 305014    | Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H         | 263.50                   | 312.00                      | 395.00       |     | 7.875 | \$    |
| 305210    | Table, Cocktail, Oliver, 47"L 27"D 19"H              | 260.00                   | 308.00                      | 390.00       |     | 7.875 | \$    |
| 305016    | Table, Cocktail, Silverado, 36" Round 17"H           | 303.00                   | 359.00                      | 454.50       |     | 7.875 | \$    |
| 305025    | Table, Cocktail, Sydney Black, 48"L 26"D 18"H        | 358.75                   | 425.00                      | 538.25       |     | 7.875 | \$    |
| 305024    | Table, Cocktail, Sydney White, 48"L 26"D 18"H        | 358.75                   | 425.00                      | 538.25       |     | 7.875 | \$    |
| Tables -  | - End Tables   |                          |                             |              |     | -     | -     |
| Item Code | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305431    | Alondra End Table, Glass, 20"L 20"D 20"H             | 350.50                   |                             | 486.75       |     | 7.875 | \$    |
| 305432    | Alondra End Table, Wood, Chrome, 20"L 20"D 21"H      | 337.00                   | 369.75                      | 468.00       |     | 7.875 | \$    |
| 305436    | Geo End Table, Wood, 20"L 20"D 21"H                  | 326.50                   | 358.75                      | 454.25       |     | 7.875 | \$    |
| 305112    | Regis End Table, 16"L 15.5"D 16.5"H                  | 494.25                   | 542.25                      | 686.75       |     | 7.875 | \$    |
| 305051    | Sydney End Table, Blue                               | 313.00                   | 343.50                      | 435.00       |     | 7.875 | \$    |
| 305054    | Sydney End Table, Wood                               | 313.00                   | 343.50                      | 435.00       |     | 7.875 | \$    |
| 305273    | Table, Aura, White Metal, 15" Round 22"H             | 119.75                   | 142.25                      | 180.00       |     | 7.875 | \$    |
| 305274    | Table, E, Wood, 21"L 15.5"D 27.5"H                   | 115.25                   | 136.50                      | 173.00       |     | 7.875 | \$    |
| 305044    | Table, End, Geo, Chrome, 26"L 26"D 20"H              | 238.50                   | 283.00                      | 358.00       |     | 7.875 | \$    |
| 305211    | Table, End, Oliver, 22" Round 22"H                   | 226.75                   | 268.25                      | 339.75       |     | 7.875 | \$    |
| 305046    | Table, End, Silverado, 24" Round 22"H                | 284.50                   | 337.25                      | 427.00       |     | 7.875 | \$    |
| 305050    | Table, End, Sydney, Black, 27"L 23"D 22"H            | 265.50                   | 314.75                      | 398.50       |     | 7.875 | \$    |
| 305048    | Table, End, Sydney, White, 27"L 23"D 22"H            | 265.50                   | 314.75                      | 398.50       |     | 7.875 | \$    |
| 305275    | Table, Timber, Wood, 16" Round 17"H                  | 141.75                   | 168.50                      | 213.25       |     | 7.875 | \$    |
| Tables -  | - Conference   | •                        |                             |              |     |       |       |
|           | Description  | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305402    | 10' Madison Table, 120"L 48"D 29"H                   | 915.00                   |                             | 1,271.00     |     | 7.875 | \$    |
| 305400    | 5' Madison Table, 60"L 48"D 29"H                     | 638.00                   | 700.50                      | 886.75       |     | 7.875 | \$    |
| 305401    | 8' Madison Table, 96"L 60"D 29"H                     | 856.75                   | 940.00                      | 1,189.75     |     | 7.875 | \$    |
| 305001    | Atomic Table, 36"RND 30"H                            | 419.00                   | 460.00                      | 582.50       |     | 7.875 | \$    |
| 305002    | Atomic Table, 42"RND 30"H                            | 419.00                   | 460.00                      | 582.50       |     | 7.875 | \$    |
|           | 1  |                          |                             |              | 1   | 1     | 1     |

305410

305190

305175

305176

Madison Conference Table, 42"RND 29"H

Table, Conf., Geo, Black, 42"L 42"D 29"H

Table, Conf., Geo, Black, 60"L 36"D 29"H

Powered Conference Table Module, Black, 5"L 2.25"D 2"H



7.875 \$

7.875 \$

7.875

7.875 \$

\$

564.75

131.25

291.00

468.25

619.25

143.75

344.25

554.75

784.25

182.00

435.75

702.50

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| Company N | Name Email  |                          | Phone                       | Number       | E   | Booth Numb | er    |
|-----------|---|--------------------------|-----------------------------|--------------|-----|------------|-------|
| Tables -  | - Conference  |                          |                             |              |     |            |       |
| 305173    | Table, Conf., Geo, Chrome, 42"L 42"D 29"H                       | 307.25                   | 364.25                      | 461.25       |     | 7.875      | \$    |
| 305174    | Table, Conf., Geo, Chrome, 60"L 36"D 29"H                       | 468.25                   | 554.75                      | 702.50       |     | 7.875      | \$    |
| 305027    | Table, Conf., Graphite, 42" Round 29"H                          | 385.50                   | 457.25                      | 579.00       |     | 7.875      | \$    |
| 305293    | Table, Conf., Merlin, Gray Laminate/Black, 46"L 29"D 30"H       | 305.25                   | 362.25                      | 458.50       |     | 7.875      | \$    |
| 305281    | Table, Conf., White Laminate, 42" Round 29"H                    | 246.50                   | 292.00                      | 369.75       |     | 7.875      | \$    |
| Tables -  | - Martini Bar   |                          |                             |              |     |            |       |
| tem Code  | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305121    | Midtown Bar, Lighted w/ Plug In, 60"L x 18"D x 42"H             | 1,728.00                 |                             | 2,400.00     |     | 7.875      | \$    |
| 305123    | Midtown Bar, Unlighted, 60"L x 18"D x 42"H                      | 1,440.00                 | 1,579.75                    | 2,000.00     |     | 7.875      | \$    |
| 305124    | Midtown Powered Counter, Lighted w/ Plug In, 60"L x 18"D x 42"H | 2,160.00                 | 2,369.75                    | 3,000.00     |     | 7.875      | \$    |
| 305125    | Midtown Powered Counter, Unlighted, 60"L x 18"D x 42"H          | 1,872.00                 | 2,053.75                    | 2,600.00     |     | 7.875      | \$    |
| Product   | Display   |                          |                             |              |     |            |       |
| tem Code  | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305415    | Madison Bookcase, 36"L 12"D 72"H                                | 513.75                   | 564.00                      | 714.00       |     | 7.875      | \$    |
| 305297    | Pedestal, Powered Locking, Black, 24"L 24"D 36"H                | 396.25                   | 469.50                      | 594.25       |     | 7.875      | \$    |
| 305295    | Pedestal, Powered Locking, Black, 24"L 24"D 42"H                | 474.50                   | 562.50                      | 712.00       |     | 7.875      | \$    |
| 305298    | Pedestal, Powered Locking, White, 24"L 24"D 36"H                | 396.25                   | 469.50                      | 594.25       |     | 7.875      | \$    |
| 305296    | Pedestal, Powered Locking, White, 24"L 24"D 42"H                | 474.50                   | 562.50                      | 712.00       |     | 7.875      | \$    |
| 305045    | Posh Shelving, 36"L 18"D 72"H                                   | 511.75                   | 561.75                      | 711.25       |     | 7.875      | \$    |
| Office a  | nd Utility Furniture  |                          |                             |              |     | -          |       |
| tem Code  | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305294    | Desk, Writing/Work Table, White Laminate/White, 48"L 24"D 30"H  | 288.00                   | 341.50                      | 432.00       |     | 7.875      | \$    |
| 305416    | Madison Credenza, 60"L 20"D 29"H                                | 662.00                   | 726.25                      | 919.25       |     | 7.875      | \$    |
| 305417    | Madison Executive Desk, 60"L 30"D 29"H                          | 662.00                   | 726.25                      | 919.25       |     | 7.875      | \$    |
| 305129    | Tech 3 Drawer File Cabinet on Castors, Black, 16"L 20"D 28"H    | 209.00                   | 230.00                      | 291.25       |     | 7.875      | \$    |
| 305128    | Tech Desk, Powered w/ 3 Drawer File Cabinet, Black Metal, 60"L  | 717.50                   | 787.75                      | 997.25       |     | 7.875      | \$    |
| 305127    | Tech Desk, Powered, Black Metal, 60"L 30"D 30"H                 | 679.00                   | 745.25                      | 943.25       |     | 7.875      | \$    |
| 305382    | Wireless Charging Table, Powered                                | 653.00                   | 716.50                      | 907.00       |     | 7.875      | \$    |
| amps      |   |                          |                             |              |     |            |       |
|           | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax %      | Total |
| 305204    | Lamp, Floor, Mason, Silver, 18" Round 55"H                      | 226.75                   | 268.25                      | 339.75       |     | 7.875      | \$    |
|           |   |                          |                             |              |     |            | 1     |

## Electrical Outlets Not Included

Lamp, Table, Mason, Silver, 16" Round 26"H

305205

Need power for that lamp or powered pedestal in your booth? Order electrical outlets separately for your booth space through the electrical service provider.

309.00

366.25

463.75

Reminder

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\$

7.875

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| Company Name  | Email   | F      | Phone Number                          | Booth Number   |
|---------------|---|--------|---------------------------------------|--|
| Total and Sig | <b>91:</b> Return to Fax: (866) 329-1437 • International Fax: (702) 263 | 3-1520 |                                       |  |
| Please        | x   |        |                                       | n placing this order that I have<br>GES Payment Policy and GES                                     |
| Sign          | Authorized Signature  |        | Terms & C<br>authoriza<br>information | Conditions of Contract, including ation for GES to retain personal to better serve my need for GES |
|               | Authorized Name - Please Print  | Date   | Total Pa<br>Enclose                   | - N 18   |

Cancellation Policy: Items cancelled will be charged 100% of original price after move-in begins.



### **Convenience Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019



#### **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/079600236/packages/esm





Stool Package A



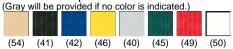
#### Standard Furniture Package

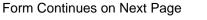
| Item Code | Description  | On or Before 4/3/19<br>Online (\$) Discount (\$) |        | Regular (\$) | Qty | Tax % | Total |
|-----------|--|--|--------|--------------|-----|-------|-------|
| 404301    | Chair Package A  | 423.95   | 502.25 | 636.25       |     | 7.875 | \$    |
| L)        | Ly Includes: (2) Padded Chairs, (1) Starbase Table 40"X30", (1) Wastebasket. |  |        |              |     |       |       |
| 404311    | Stool Package A  | 412.45   | 488.75 | 618.75       |     | 7.875 | \$    |
| 4         | → Includes: (2) Padded Stools, (1) Starbase Table 30"X40", (1) Wastebasket.  |  |        |              |     |       |       |

#### Standard Skirted Furniture Package

| Item Code | Description  | Color Code | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|--|------------|---------------------------|-----------------------------|--------------|-----|-------|-------|
| 4046      | Chair Package B  |            | 342.70                    | 406.50                      | 515.00       |     | 7.875 | \$    |
| 4         | Ly Includes: (2) Padded Chairs, (1) 6' Skirted Table 24"X30", (1) Wastebasket. |            |                           |                             |              |     |       |       |
| 4146      | Stool Package B  |            | 350.20                    | 416.00                      | 526.50       |     | 7.875 | \$    |
| 4         | Includes: (2) Padded Stools, (1) 6' Skirted Counter 24"X42", (1) Wastebasket.  |            |                           |                             |              |     |       |       |

#### Skirt Color Options







### **Convenience Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

| Company N      | lame        |   | Email |                           | Phone                       | e Number                 |   |                           |                        |
|----------------|-------------|---|-------|---------------------------|-----------------------------|--------------------------|---|---------------------------|------------------------|
| Specialt       | y Furniture | Package   |       |                           |                             |                          |   |                           |                        |
| Item Code      | Description |   |       | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$)             | Qty   | Tax %                     | Total                  |
| 404506         | Premium Sto | ol Package  |       | 671.00                    | 795.25                      | 1,007.25                 |   | 7.875                     | \$                     |
| +<br>Total     |             | ) White Banana Barstools,<br>Return to Fax: (866) 329 | ( )   | : (702) 263-152(          | 0                           |                          |   |                           |                        |
| Please<br>Sign |             | X   |       | (****)                    | -                           | accepted                 | n placing th<br>GES Paym                                      | ent Policy                | and GES                |
| olgii          |             | Authorized Signature                                  |       |                           |                             | authoriza<br>information | Conditions o<br>ation for GE<br>to better se<br>ervices at fu | S to retain<br>erve my ne | personal<br>ed for GES |
|                |             | Authorized Name - Please Pr                           | int   |                           | Date                        | Total Pa<br>Enclose      | ayment  | s                         | 5.                     |

Cancellation Policy: Package items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



### **Standard Exhibit Systems**

With the following GES<sup>®</sup> standard exhibits to choose from, selecting the size and configuration that meets your tradeshow needs is easy. Our modular exhibits are hassle-free because you pay no design fees, no shipping fees and no repair or refurbishing fees. Plus, you may customize the trim and panels, and choose from a wide variety of accessories to create a unique exhibit that reinforces your brand and marketing efforts.

All packages include rental, delivery, installation and dismantling. For other custom furnishings, hanging signs or graphics, chat with your GES National Servicenter<sup>®</sup> representative at <u>www.ges.com/chat</u>.

#### **10x20 Exhibits**



600004 - Exhibit System GEM #4, 10'x20' Inline Includes: • one 117" x 12" digitally printed sign

- one 57-7/8" x 12" digitally printed sign
- one 2m counter
- six arm lights
- five shelves
- one standard 10' x 20' carpet
- no padding

#### 10x10 Exhibits



600002 - Exhibit System GEM #2, 10'x10' Inline Includes:

- one custom ID sign
- two arm lights
- one standard 10' x 10' carpet
- no padding



600003 - Exhibit System GEM #3, 10'x10' Inline Includes:

- one custom ID sign
- three arm lights
- five shelves
- one 1m counter
- one standard 10' x 10' carpet
- no padding

Please note that although arm lights may be included in your package, electrical power must be ordered separately through the electrical services provider in your exhibitor service manual. Colors may vary due to facility lighting, printing limitations and dye lot differences.



### **Standard Exhibit Systems**

#### **Accessories**



600110 - Exhibit, Armlight Black



600221 - Exhibit, Light Box, Large 37"x85"



600291 - Exhibit, Panel, Wirewall, 1M

#### **Trim and Panel Choices**

#### Panel Type & Color



Coated: Black (C41)



Trim Color







600222 - Exhibit, Light Box, Medium 37"x56"





600101 - Exhibit, Counter, 1M x 1/2M x 40"H



600223 - Exhibit, Light Box, Small 37"x28"

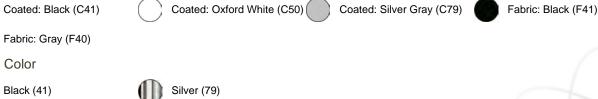


600102 - Exhibit, Counter, 2M x 1/2M x 40"H



661931 - Exhibit, Panel, Slatwall, 1M x 8'





Please note that although arm lights may be included in your package, electrical power must be ordered separately through the electrical services provider in your exhibitor service manual. Colors may vary due to facility lighting, printing limitations and dye lot differences.

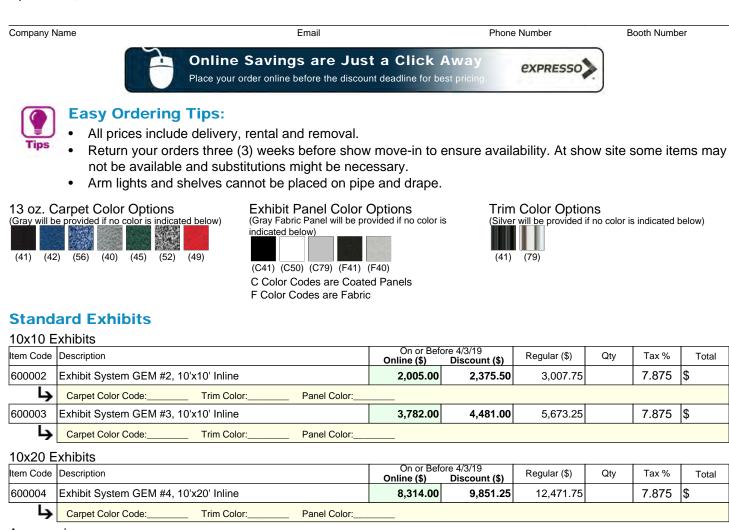


### Exhibit Systems Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019



| Accesso  | pries                              |                           |                             |              |     |       |       |
|----------|------------------------------------|---------------------------|-----------------------------|--------------|-----|-------|-------|
| tem Code | Description                        | On or Befo<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 600110   | Exhibit, Armlight Black            | 97.00                     | 115.25                      | 145.75       |     | 7.875 | \$    |
| 600103   | Exhibit, Counter, 1M Curved        | 902.25                    | 1,069.00                    | 1,353.50     |     | 7.875 | \$    |
| 4        | Trim Color: Panel Color:           |                           |                             |              |     |       |       |
| 600101   | Exhibit, Counter, 1M x 1/2M x 40"H | 456.50                    | 540.25                      | 684.00       |     | 7.875 | \$    |
| 4        | Trim Color: Panel Color:           |                           |                             |              |     |       |       |
| 600102   | Exhibit, Counter, 2M x 1/2M x 40"H | 624.50                    | 740.50                      | 937.50       |     | 7.875 | \$    |
| 4        | Trim Color: Panel Color:           |                           |                             |              |     |       |       |
| 600221   | Exhibit, Light Box, Large 37"x85"  | 830.50                    | 983.75                      | 1,245.75     |     | 7.875 | \$    |
| 600222   | Exhibit, Light Box, Medium 37"x56" | 655.75                    | 777.50                      | 984.00       |     | 7.875 | \$    |
| 600223   | Exhibit, Light Box, Small 37"x28"  | 404.75                    | 479.75                      | 607.25       |     | 7.875 | \$    |
| 661931   | Exhibit, Panel, Slatwall, 1M x 8'  | 572.00                    | 677.75                      | 858.00       |     | 7.875 | \$    |
| 600291   | Exhibit, Panel, Wirewall, 1M       | 558.50                    | 661.50                      | 837.50       |     | 7.875 | \$    |
| 600243   | Exhibit, Shelf, 1M x 10" Deep      | 76.00                     | 90.00                       | 114.00       |     | 7.875 | \$    |

Electrical or Utilities Under Carpet?

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<u>-</u>

Yes

Chat with us http://www.ges.com/chat

🗌 No



### Exhibit Systems Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| Company Name   | Email   | Phone | Number                                  | Booth                            | Number  |
|----------------|---|-------|---|----------------------------------|---|
| Total and S    | ign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-152 | 0     |   |                                  |   |
| Please<br>Sign | x   |       |   |                                  | der that I have<br>Policy and GES                       |
| Sign           | Authorized Signature  |       | authorization<br>information to         | n for GES to i<br>better serve i | ntract, including<br>retain personal<br>my need for GES |
|                | Authorized Name - Please Print  | Date  | Date Service<br>Total Payme<br>Enclosed |                                  | events.<br>\$   |

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019

We are committed to partnering with you to provide comprehensive and effective graphic solutions for your event. The graphics print and production industry continuously evolves, and we want your graphics and images to look their absolute best. To ensure the highest quality output from your digital files, and to make file transfers as seamless as possible, please review and follow these guidelines when submitting artwork to GES. We also offer layout and design services for a fee. Please contact GES for details.



- Save money by providing your artwork/graphic files in the recommended formats.
- Send your graphics early with client name, show name and booth number to avoid costly delays.
- Do not copy graphics from web pages as they will be low resolution and not suitable for your exhibit/sign.

#### Graphics

- Avoid setting type in Photoshop instead use a vector-based program (such as Adobe Illustrator) for your type. If you do use vector smart objects, save the file as an.eps or .psd to retain vector properties.
- If you plan to add effects to your type (such as drop shadows or glows), follow these steps:
  - a. Import the Illustrator type into Photoshop
  - b. Add effects to the type
- c. Separate the effects onto a layer
- d. Delete the type layer
- e. Assemble the type and photo in a vector program
- Always provide logos in a vector format.
- If you have critical PMS colors to match, provide us with a layered Photoshop file to alow for color editing.
- Use gradients carefully and sparingly. Gradients often "band," and little can be done to correct the problem. Look at your high res file at 100% if you can see the banding, it WILL appear in the print. Adding 1 pt. of noise to the file may resolve the problem.

#### Suitable programs for images or logos:

- Adobe Illustrator CC 2018 .ai, .pdf, .eps
- Adobe indistrator CC 2018 .ai, .pdf
   Adobe InDesign CC 2018 .indd, .pdf
- Adobe Photoshop CC 2018 .pdf, .tiff, .jpeg
- Adobe Acrobat

#### Color

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If your Vector artwork needs to be color specific, please set up your files using the Pantone color pallet. Some Pantone colors are more likely to be achieved than others, we will match all Pantone colors to the best possible interpretation. We do our best to match any physical printsample, however, the colors may deviate slightly due to the limitations within the print process.



If providing colors as CMYK, please set colors as spot. Spot Colors are colors that have been specifically labeled within design software so that RIP Stations can recognize them. Setting colors to "Spot" it enables the RIP Station to adjust the colors independently of the design software to maximize work flow.



Order graphics and upload artwork files directly online: https://e.ges.com/079600236/signs/esm

Make sure your file(s) are labeled with the exhibiting company's name, the show name and the booth number (e.g. ABC Company\_SHOW\_Booth 1234.zip)

#### **Vector Artwork**

For the best quality, create graphics in vector format (AI, EPS). Logos taken from websites are generally GIF files, and those are not acceptable as they will not print clearly. Artwork produced for contour cut decals, such as solid company logos or text, must be supplied in a vector format (AI or vector EPS). Artwork created in a pixel format (TIF, JPG) is not compatible with equipment.

#### preferred\* AI/EPS (vector)

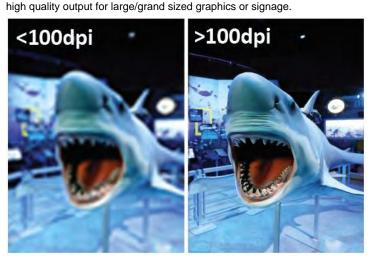


**Bitmap/Raster Artwork** 

#### GIF, TIFF, JPEG (raster)



TIF, JPEG, PDF and PSD - These are the preferred file formats for raster images. Files should be supplied at 100dpi at full size, or they should scale to those dimensions. If the resolution is lower than 100dpi, images can look blurry or pixelated when printed. If there is a lot of small text in the raster image, the file can be provided at higher resolutions to ensure print quality. Files obtained from the internet (JPG, GIF, PNG) or artwork created in MS Office applications (Word, Excel, PowerPoint, etc.) are often not suitable for





### **Digital File Preparation**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

April 25 - 27, 2019

#### Text

Turn all fonts to outlines or convert to paths before sending the files. If you are using a program where this is not an option, YOU MUST INCLUDE ALL FONTS with your files. OTF (open type fonts) are preferred.

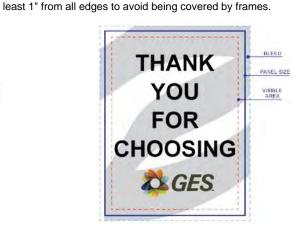
#### Editable Text

**Outlined Text - preferred\*** 



#### Final Print package should contain:

- Consistent color pallets in all files (if providing colors as CMYK, please set colors as spot)
- · All fonts converted to outlines and/or the fonts used
- Embedded images and/or linked images
- Final art at 100ppi at 100% scale (or an accurate aspect ratio with supporting resolution) Mandatory ZIP or SIT compression



Some graphics are held in frames. Place all type and critical images at

Allow for Frames & Finishing

For graphics that are held in railroad bases, please place all type and critical images at least 6" from the base to avoid being covered.







### **Graphics and Signage Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

April 25 - 27, 2019

Discount Deadline Date: April 3, 2019

Booth Number

Company Name

Email

Online Savings are Just a Click Away Place your order online before the discount deadline for best pricing. expresso

Phone Number

Order graphics and upload artwork files directly online: <u>https://e.ges.com/079600236/signs/esm</u>

#### **Graphics and Signage**

| Item Code | Description   | On or Bef<br>Online (\$) | ore 4/3/19<br>Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|--------------------------|-----------------------------|--------------|-----|-------|-------|
| 600534    | 22"W x 28"H Vertical Sign w/ Sign Holder, Double Sided                                | 280.00                   | 332.25                      | 420.75       |     | 7.875 | \$    |
| 600533    | 22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided                                | 216.75                   | 257.00                      | 325.25       |     | 7.875 | \$    |
| 600535    | 72"W x 36"H Vinyl Banner (horizontal or vertical) w/ Silver<br>Grommets, Single Sided | 229.00                   | 271.25                      | 343.25       |     | 7.875 | \$    |
| 600852    | Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard<br>Base, Double Sided         | 415.00                   | 491.50                      | 622.25       |     | 7.875 | \$    |
| 600850    | Freestanding 24"W x 84"H Vertical Ad Board w/ White<br>Cardboard Base, Single Sided   | 255.25                   | 302.50                      | 382.75       |     | 7.875 | \$    |
| 600853    | Freestanding 38"W x 84"H Vertical Ad Board w/ White<br>Cardboard Base, Double Sided   | 542.25                   | 643.25                      | 814.25       |     | 7.875 | \$    |
| 600851    | Freestanding 38"W x 84"H Vertical Ad Board w/ White<br>Cardboard Base, Single Sided   | 382.75                   | 454.00                      | 574.50       |     | 7.875 | \$    |
| 601099    | Printed Cardboard Base for Freestanding Boards  | 24.95                    | 29.75                       | 37.50        |     | 7.875 | \$    |
| 600539    | Vinyl Banner, per square foot per side  | 17.90                    | 17.90                       | 17.90        |     | 7.875 | \$    |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

X

Authorized Signature

Authorized Name - Please Print

Date

services at future events. Total Payment Enclosed

I agree in placing this order that I have

accepted GES Payment Policy and GES

Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES



### **Standard Graphics**

#### 38" Ad Board



- 600851 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided
- 600853 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Double Sided

Includes cardboard base, graphic and delivery. Printed base available at additional cost.

#### 24" Ad Board



- 600850 Freestanding 24"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided
- 600852 Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard Base, Double Sided
  - Includes cardboard base, graphic and delivery. Printed base available at additional cost.

#### 22" x 28" with Sign Holder

#### 6' x 3' Banner



- 600533 22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided
- 600534 22"W x 28"H Vertical Sign w/ Sign Holder, Double Sided

Includes sign holder rental, graphic and delivery.

Banner is available horizontal or vertical. Includes silver grommets.

600535 72"W x 36"H Vinyl Banner (horizontal or vertical) w/

Silver Grommets, Single Sided



### **Material Handling/Drayage Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

#### Benefits of Advance Shipping to the GES Warehouse

- Storage of materials for up to 30 days prior to your show.
- Delivery of shipments to your booth by your published set-up time.
- · Some convention centers and hotels do not have facilities for receiving or storing freight.
- Saves valuable set-up time.

#### How to Ship in Advance to the GES Warehouse

- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Advance Shipping labels.
- Complete the enclosed Material Handling/Drayage Order Form.
- Remember to confirm receipt of your shipment prior to leaving for the show.
- All shipments must have a Bill of Lading or delivery slip showing the number of pieces, weight and type of merchandise.
- Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- Do not ship uncrated materials to warehouse.

#### How to Ship to Exhibit Site

- Consign all domestic shipments c/o GES.
- · Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Direct Shipping labels.
- Complete the enclosed Material Handling Information Sheet.
- All shipments must have a Bill of Lading or delivery slip showing the number of pieces, weight and type of merchandise.
- Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- If you are shipping your carpet and/or lighting truss, make sure it is loaded last so it can be unloaded first.

#### **Freight Carriers**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check in. Delivery and pick up times are often out of the range of normal delivery hours; make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the show, also plan for the return shipment.

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#### **Tracking Shipments**

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at show site. You may also want to review the return of your goods at the end of the show. GES Logistics domestic shipments can be tracked online by going to:

www.ges.com/us/services/exhibition-transportation-tools.

# R-1 010919

Get an instant quote today at <a href="https://e.ges.com/079600236/logistics\_Quote">https://e.ges.com/079600236/logistics\_Quote</a>



#### **Estimating Material Handling Charges**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred. Minimum per shipment may apply, see enclosed Material Handling/Drayage Order Form for details. Please prepay all shipping charges - GES cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on separate Bills of Lading with separate weight tickets; otherwise, GES will invoice the entire load at the uncrated rate.

- Crated Material that is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Special Handling Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- Overtime Surcharges Shows that move-in or move-out on weekends or after 4:30 PM during the weekday may be subject to additional overtime surcharges. See enclosed Material Handling/Drayage Order Form for details.

#### Late Surcharges - May be charged an additional overtime surcharge

- If advance freight is received before or after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling/Drayage Order Form for details.
- Freight shipments sent to the show after it has opened.
- Freight shipments that are received at show site that do not meet their published date and time.
- Shipment Surcharges A surcharge will be incurred per shipment for those that are received with incomplete
  information on shipping labels identifying company name and booth number and/or shipments that are left on the show
  floor at the end of the show with no labels and no Bill of Lading turned in.

#### **Machinery Labor and Equipment**

Labor and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Place your order for this labor using the Forklift Labor Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

#### **Storing Empty Containers**

Properly labeled empty shipping cartons will be picked up, stored and returned after the show. Labels are available at the GES Servicenter<sup>®</sup> or from your GES Service Executive and are for empty storage only. Depending on the size of the show, it can take from two to twelve hours to return empty crates. Do not store any items in crates marked "empty." GES has no liability for damage to crates or items sent to empty storage in crates.

#### **Outgoing Shipments**

An OMHF (Outbound Material Handling Form / Bill of Lading) must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the GES Servicenter<sup>®</sup>. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product.



#### Measure of Damage

- Liability GES is liable for loss or damage to your goods only if the loss or damage is caused by GES negligence.
- Sole Relief If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

#### Insurance

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES has published GES Terms and Conditions of Contract that are in this exhibitor service manual. Please read them carefully. It is recommended that your goods be insured.

#### Work Zone

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.



# **GES** Transportation Plus





### Save 10% on Material Handling with GES Transportation Plus.

GES is your one stop shop for event and trade show transportation. As the Official Services Provider, we can offer you competitive pricing and a seamless shipping experience along with these Transportation Plus benefits:



10% off material handling



GES on-site support professionals





- Consolidated show invoice
- Fully integrated storage and shipping solutions



Order your round-trip shipping today to qualify for 10% off material handling fees.

Get an instant quote today at: <u>https://e.ges.com/079600236/logistics\_quote</u> Discount does not apply to shipments that are considered small packages, local, truckloads, or shipments over 5,000 lbs.

Visit ges.com and discover how we use art and science to create engaging experiences.



### Material Handling/Drayage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Discount Deadline Date: April 3, 2019

| Com | nanv | Name |
|-----|------|------|
|     |      |      |

Phone Number

Booth Number

#### Easy Ordering Tips:

- Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor. Material handling charges will be invoiced to you at show site for any freight unloaded and delivered. Use this form to plan, estimate costs and pre-order this service.
- Straight Time is Monday through Friday 8:00 AM to 4:30 PM. Trucks loaded / unloaded after 4:30 pm will be charged at the overtime rate.
- Overtime is all other times, Saturdays, Sundays and holidays.

Email

- Crated material is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Special Handling is defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- Uncrated material is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks. The advance receiving warehouse cannot receive uncrated shipments.
- Drivers with outbound shipments must check in at the exhibit site and the exhibitor must turn in the bill of ladings by 12:00 PM to guarantee same day loading.
- Loose carpeting and/or padding may be shipped to the Advanced Warehouse, but requires additional labor and equipment to offload.

#### **Step 1. Review Freight Material Handling Rates and Information**

#### Advance Shipment to Warehouse (200 lbs. minimum per shipment)

| Straight Time In / Overtime Out<br>Overtime In / Overtime Out | Crated         Special Handling           \$104.25 cwt         \$135.53 cwt           \$116.50 cwt         \$151.45 cwt | Advance Shipments to Warehouse Dates:<br>Tue, Mar 19, 2019: Advance shipments may begin arriving at<br>warehouse.<br>Wed, Apr 17, 2019: Last day for shipments to arrive at<br>warehouse. |
|---|---|---|
|   | Carpet Handling   |   |
| Straight Time In / Overtime Out                               | \$166.80 cwt  |   |

#### Direct Shipment to Show Site (200 lbs. minimum per shipment)

\$186.40 cwt

| Straight Time In / Overtime Out<br>Overtime In / Overtime Out | • • • • • | Special Handling<br>\$126.43 cwt<br>\$143.98 cwt | Uncrated<br>\$155.60 cwt<br>\$177.20 cwt | Direct Shipments to Show site Dates:<br>Wed, Apr 24, 2019: Direct shipments may begin arriving at<br>exhibit site after 8:00 AM.<br>Thurs, Apr 25, 2019: Last day for shipments to arrive at exhibit |
|---|-----------|--|--|--|
|   |           |  |  | site by 10:00 AM.  |

#### Carpet Handling

Straight Time In / Overtime Out\$155.60 cwtOvertime In / Overtime Out\$177.20 cwt

#### Small Package

Overtime In / Overtime Out

Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Maximum weight is 50 lbs. for the first shipment, per delivery. This includes UPS and Federal Express shipments. All shipments received via air carrier that do not fall under the small package category may be subject to special handling charges. First shipment of small packages will be charged \$58.00. Each additional package will be charged \$15.80.

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### Material Handling/Drayage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

| Company Name   |                      |            | Email              |                | Phone Numbe | er Booth Number  |
|--|----------------------|------------|--------------------|----------------|-------------|--|
| Step 2. Estimate   | Order                |            |                    |                |             |  |
| Small Packages   |                      |            |                    |                |             |  |
| 1_1st Small Pac  | kage Shipment        | \$58.00    | =                  | Total          |             | +7.875% Tax  |
| # of additional p  | ackages (each)       | x \$15.80  | =                  | Total          |             | +7.875% Tax  |
| Material Handling/Dra  | ayage                |            |                    |                |             |  |
| Calculate Total CWT (Enter<br>200 pound minimum per shi<br>Adjustments will be made ad | pment.). We under    |            |                    |                |             | 8 lbs. over the previous 100 mark.<br>e from the actual weight.  |
| pounds of  | freight ÷ 100 =      |            | _ Total CWT x      | Rate           | =           | Total  |
| On Date:   |                      |            |                    |                |             |  |
| By Carrier:  |                      |            |                    |                |             |  |
| Total Number of Pieces:  |                      |            | _                  |                |             |  |
| Shipment Will Be Sent To:  |                      | rehouse    |                    |                |             |  |
| Total and Sign: R  | eturn to Fax: (866)  | 329-1437 • | International Fax: | (702) 263-1520 |             |  |
| Please   |                      |            |                    | <b>`</b>       |             | I agree in placing this order that I have accepted GES Payment Policy and GES  |
|  | thorized Signature   |            |                    |                |             | Terms & Conditions of Contract, including<br>authorization for GES to retain personal<br>formation to better serve my need for GES<br>services at future events. |
| Au   | thorized Name - Plea | se Print   |                    | Dat            |             | Fotal Payment<br>Enclosed  |
| Surchargos   |                      |            |                    |                |             |  |

#### Surcharges

#### Late/Early to Warehouse Shipment Surcharges:

30% (\$50 minimum) surcharge will apply to all shipments received after the published timeline. Monthly storage fee will apply before published timeline.

#### Special Handling/Mixed Shipments:

A 30% surcharge will apply to items requiring special handling or mixed shipments.

#### O Uncrated Shipments: A 60% surcharge will ap

A 60% surcharge will apply to loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

#### Measure of Damage:

If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

#### Certified Weight Tickets Are Required For All Shipments:

Drivers with inbound shipments must check in at the GES warehouse or exhibit site by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM and holidays.



Special Handling applies to shipments that are loaded in such a manner as to require additional labor and handling to unload or load out. An additional fee beyond the standard crated rate will apply.

#### **Special Handling Includes:**

#### **Ground Loading**

- Vehicles that are not dock height, preventing the use of loading docks.
- When docks are not readily available.
- When convention facility has no dock space.

#### Side Door Loading

• Shipments tendered for delivery in such a manner as to prevent access from the rear of the trailer.

#### **Constricted Space Loading**

• Freight loaded "high and tight" or down one side as to make shipments not readily available.

#### **Designated Piece Loading**

• When a trailer must be loaded in a particular sequence to ensure fit.

#### Stacked, Cubed-out, or Loose Shipments

- Shipments loaded in such a manner requiring items to be removed to ground level for delivery to booth.
- Items that would need to be unstacked/stacked, unstrapped/strapped, or loadbars to be removed/ installed during the unload or load out process.

#### **Multiple Shipments**

 Shipments that are loaded mixed on the truck, failing to maintain shipment integrity and/or have multiple delivery areas.

#### **Mixed Shipments**

 Pieces for separate shipments that are loaded mixed throughout the delivery vehicle, or shipments of crated and uncrated goods where the percentage of uncrated is minimal and does not warrant full uncrated rate for shipment.

#### **Improper Delivery Receipts**

Shipments that arrive without individual Bill of Lading.
 Possible examples might include: UPS, FedEx, company trucks, privately-owned vehicles.

#### **Uncrated Shipments**

 Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

#### **Special Handling Examples:**



Side Door Loading

Constricted Space Loading



Stacked Shipments

Uncrated Shipment



Multiple Shipments





FROM:

TO:



FROM:

| ADVANCE SHIPMENT |  |
|------------------|--|
|                  |  |

Full Exhibiting Company Name at Show

| Minnesota Dental Association |
|------------------------------|
|------------------------------|

Name of Exhibition

079600236

BOOTH NUMBER

#### C/O GES YRC 12400 DuPont Avenue South Burnsville, MN 55337 USA

#### Shipment Should Arrive on or Between: Tuesday, March 19, 2019 - Wednesday, April 17, 2019

Certified Weight Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

| Carrier |    |        | A CEC |
|---------|----|--------|-------|
| Number  | of | pieces | GES.  |

### **ADVANCE SHIPMENT**

TO:

Full Exhibiting Company Name at Show

#### **Minnesota Dental Association**

Name of Exhibition

079600236

Please print this label on a color printer if possible

BOOTH NUMBER

#### C/O GES YRC 12400 DuPont Avenue South Burnsville, MN 55337 USA

#### Shipment Should Arrive on or Between: Tuesday, March 19, 2019 - Wednesday, April 17, 2019

**Certified Weight** Tickets **are required for all Shipments.** Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

| Carrier |    |        | ACEC |
|---------|----|--------|------|
| Number  | of | pieces | GE3  |

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#### Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed.



FROM:

### DIRECT SHIPMENT Full Exhibiting Company Name at Show **Minnesota Dental Association** 079600236 Name of Exhibition **BOOTH NUMBER** C/O GES Saint Paul RiverCentre **310 Eagle Street** St Paul, MN 55102 USA Shipment Should Arrive on or Between: Wednesday, April 24, 2019 after 8:00 AM - Thursday, April 25, 2019 by 10:00 AM Certified Weight Tickets are Required for all shipments. Drivers must check in by 2:00 PM

to be guaranteed same day unloading.

| Carrier |    |        | A CEC |
|---------|----|--------|-------|
| Number  | of | pieces | GE3   |



FROM:

### DIRECT SHIPMENT

TO:

Full Exhibiting Company Name at Show

#### **Minnesota Dental Association**

079600236

Please print this label on a color printer if possible

BOOTH NUMBER

Name of Exhibition

C/O GES

Saint Paul RiverCentre **310 Eagle Street** St Paul, MN 55102 USA

### Shipment Should Arrive on or Between:

Wednesday, April 24, 2019 after 8:00 AM - Thursday, April 25, 2019

#### by 10:00 AM

Certified Weight Tickets are Required for all shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading.

| Carrier |          | ACEC |
|---------|----------|------|
| Number  | ofpieces | GE3  |

### **Request for Pre-Printed Outbound Material Handling Release/Labels**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

Form Deadline Date: April 3, 2019

Tips

April 25 - 27, 2019

#### Form Tips:

- This form is used to gather your shipping information for the destination of your freight after the show closes. This document is not a Bill of Lading (BOL).
- Save time checking out by completing this form for pre-printed outbound Material Handling documents and outbound address labels.
- In order to provide this service, please submit this form by April 3, 2019.
- Want an easier way? Submit your information online: <u>https://e.ges.com/079600236/prePrint/esm</u>

#### Step 1. Tell us the location of materials for pickup (show site address).

| Company/Consignee | Carrier | Attention |                 |         |
|-------------------|---------|-----------|-----------------|---------|
| 310 Eagle Street  | St Paul | MN        | 55102           | USA     |
| Street Address    | City    | State     | Zip/Postal Code | Country |
| Phone             | Fax     |           | Booth Number    |         |

#### Step 2. Tell us the location where freight should be sent.

| Shipping Destination 1:  |                                       |                          |                 |             |
|--|---------------------------------------|--------------------------|-----------------|-------------|
| Number of Labels Needed:   |                                       |                          |                 |             |
| Company/Consignee  | Attention                             |                          |                 |             |
| Street Address   | City                                  | State                    | Zip/Postal Code | Country     |
| Phone  | Fax                                   |                          | Booth Number    |             |
| Shipping Destination 2:  |                                       |                          |                 |             |
| Number of Labels Needed:   |                                       |                          |                 |             |
| Company/Consignee  | Attention                             |                          |                 |             |
| Street Address   | City                                  | State                    | Zip/Postal Code | Country     |
| Phone  | Fax                                   |                          | Booth Number    |             |
| Show site Instructions: Once your shipment is packed and respectively. Verify the piece count, weight, and that the significant paperwork turned in will be returned to GES Warehout | nature is on the outbound material    | handling release form pr |                 |             |
| GES does not accept responsibility for any exhibitor property  | left on the show floor unattended a   | t any time for any reaso | n.              |             |
| Measure of Damage: If found liable for any loss, GES' sole a (USD) per pound with a maximum liability of \$100.00 (USD)  |                                       |                          |                 | ed to \$.50 |
| Review and Return: Return to Fax: (866) 329-1  | 1437 • International Fax: (702) 263-1 | 1520                     |                 |             |
|  |                                       |                          |                 |             |

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### Freight Service Questionnaire

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: April 3, 2019

| Company Name                | Email                                      |                           | Phone Number             | Booth Number              |
|-----------------------------|--|---------------------------|--------------------------|---------------------------|
| Required Infor              | mation For Exhibitors w                    | vith Freight 3            | Shipments:               |                           |
|                             | d be returned by all exhibitors sh         | -                         |                          |                           |
|                             | s form we can better plan and pr           |                           | ina freiaht              |                           |
|                             | way? Fill out this information on          |                           |                          |                           |
|                             | n/079600236/freightQuestionnair            |                           |                          |                           |
| <u>nap.//e.geo.oon</u>      |  |                           |                          |                           |
| 1. Estimate total number of | pieces being shipped:                      | 6. What is the            | e minimum number o       | f days to set your        |
|                             |  | display?                  |                          |                           |
| Crated                      |  |                           |                          |                           |
| Uncrated                    |  |                           |                          | Less less states that     |
| Machinery                   |  |                           | e weight of the single   | neaviest piece that       |
| Total                       |  | must be lift              |                          |                           |
|                             |  |                           | lbs.                     |                           |
|                             | trucks in each category that               |                           |                          |                           |
| you will use:               |  | 8. What is the being ship |                          | exhibit or equipment      |
| Van Line                    |  |                           |                          |                           |
| Common Car                  | rier                                       |                           | lbs.                     |                           |
| Flatbed                     |  |                           |                          |                           |
| Co. Truck                   |  |                           | y special handling ec    |                           |
| Overseas Co                 | ntainer                                    | unload you                | ur exhibit materials, i. | e. extended forklift      |
|                             |  | blades, sp                | ecial slings, lifting ba | rs, etc.?                 |
| B List carrier name(s):     |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
| 4. If using a Customs Broke | r, please print name:                      |                           |                          |                           |
|                             |  | It is the res             | sponsibility of the exh  | ibitor to provide prope   |
|                             |  |                           |                          | nd to ensure goods are    |
|                             |  |                           |                          | ment and movement b       |
| Phone Number:               |  |                           |                          | ovide special handling    |
|                             |  |                           |                          | nination of any liability |
|                             |  |                           | damage by GES.           |                           |
|                             |  | Direct Shipmen            | 0,                       |                           |
| 5. Print the name of person | in charge of your move-in:                 | -                         | -                        | aduling your              |
|                             |  |                           | and time are you sch     | neduling your             |
|                             |  | snipment(s                | s) to arrive on-site?    |                           |
|                             |  |                           |                          |                           |
| Phone Number:               |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
| Review and Return R         | eturn to Fax: (866) 329-1437 • Internatior | nal Fax: (702) 263-1      | 520                      |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |
|                             |  |                           |                          |                           |



### Cartload Service Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

Form Deadline Date: April 3, 2019



#### **Important Reminders**

Reminder

- Maximum Weight 200 lbs to qualify for this service.
- Freight that is too large or heavy will be charged Material Handling rates.

Cartload service is billed each way. Only one (1) round trip allowed per booth.

#### Cartload Freight Services for Unloading Small Passenger Vehicles

- To facilitate the move-in and move-out of Exhibitors with small exhibit material shipments, cartload service is available for one (1) laborer with one (1) pushcart, for one (1) round trip.
- This service is for those who have small hand carry items all of which must fit on a 2' x 6' push cart for one (1) round trip. If you arrive with a truck or • van (one 1-ton and over), trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- A cartload is eight (8) pieces or less, weighing less than 200 lbs. total, one (1) round trip allowed per booth.
- Your vehicle must unload on the receiving dock of the exhibit hall. GES personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.
- Freight that is too large or heavy will be charged Material Handling/Drayage rates. No personal trucks (one 1-ton and over), no rental trucks, trailers or bobtails will be unloaded through cartload service.
- To receive this service, go to the loading dock and ask for the Cartload Service area.
- Pre-orders will receive preferential service at show site, you may also order this service at the GES Servicenter.

#### **Cartload Services**

| Item Code | Description                                    | Rate (\$) | # of Trips | Tax % | Total |
|-----------|--|-----------|------------|-------|-------|
| 200506    | Cartload Service, Straight Time, Dock to Booth | 45.75     | 1          | 7.875 | \$    |
| 200506    | Cartload Service, Straight Time, Booth to Dock | 45.75     | 1          | 7.875 | \$    |
| 200506    | Cartload Service, Over Time, Dock to Booth     | 91.50     | 1          | 7.875 | \$    |
| 200506    | Cartload Service, Over Time, Booth to Dock     | 91.50     | 1          | 7.875 | \$    |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| X                              |      | accepted GES Payment Policy and GES  |
|--------------------------------|------|--|
| Authorized Signature           |      | Terms & Conditions of Contract, including<br>authorization for GES to retain personal<br>information to better serve my need for GES<br>services at future events. |
| Authorized Name - Please Print | Date | Total Payment  |

\$ Enclosed

Lagraging this order that I have

Please Sign

### Vehicle Placement Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: April 3, 2019

#### Company Name

-

Email

Booth Number

Phone Number



#### Easy Ordering Tips:

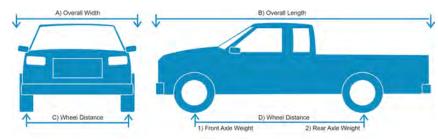
- Displaying a vehicle at the show? Please be as detailed as possible with the information you provide.
- GES charges a round-trip fee, per vehicle, to place a vehicle on the trade show floor. This will apply to
  rolling stock, self-propelled, towed and/or pushed vehicles/machinery. GES will receive equipment at show
  site and deliver to the Exhibitor booth. We will also handle the outbound as an inclusive service
  - For duel axle vehicles measure the distance from the front wheel to between the back wheels.



#### **Important Rules and Regulations**

- The City Fire Marshal requires that battery cables must be disconnected, place a protective covering under the vehicle, gas tank must either be taped shut or have a lockable gas cap and may contain no more than a quarter (1/4) tank of fuel. Exhibitor is responsible for checking local Fire Marshal rules and regulations for additional requirements.
- Your presence is required! Vehicle Placement must be Exhibitor supervised. GES assumes no liability for loss, damage or bodily injury arising out of the placement of Exhibitor's vehicle. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision.
- Watch your toes! Exhibitor(s) must stay clear during movement of vehicle.

#### **Step 1. Provide Vehicle Information**



| Vehicle Description* | A) Overall Width | B) Overall<br>Length | Total Sq. Ft. | C) Wheel<br>Distance | D) Wheel<br>Distance | 1) Front Axle<br>Weight | 2) Rear Axle<br>Weight | Total Weight |
|----------------------|------------------|----------------------|---------------|----------------------|----------------------|-------------------------|------------------------|--------------|
| 1.                   |                  |                      |               |                      |                      |                         |                        |              |
| 2.                   |                  |                      |               |                      |                      |                         |                        |              |
| 3.                   |                  |                      |               |                      |                      |                         |                        |              |

Exhibitor will be at show site on \_\_\_\_\_\_, 20\_\_\_\_\_, between \_\_\_\_\_ and \_\_\_\_\_ AM/PM to assist in the movement of the vehicle.

\* Please attach separate sheet for more than 3 vehicles.

#### Step 2. Vehicle Placement Services (Round Trip)

| 5 | Item Code | Description                             | Rate (\$) | # of vehicles | Tax % | Total |  |
|---|-----------|---|-----------|---------------|-------|-------|--|
| 1 | 200507    | Vehicle Placement Spotting, per vehicle | 181.75    |               | 7.875 | \$    |  |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| lease | x                              | I agree in placing this order that I have<br>accepted GES Payment Policy and GES   |
|-------|--------------------------------|--|
| ign   | Authorized Signature           | Terms & Conditions of Contract, including<br>authorization for GES to retain personal<br>information to better serve my need for GES |
|       | Authorized Name - Please Print | Services at future events.   |



Date



079600236

s

### Installation and Dismantling Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

| Discount D | eadline  | Date: |
|------------|----------|-------|
|            | April 3, | 2019  |

| Company Name | Email | Phone Number | Booth Number |
|--------------|-------|--------------|--------------|
|              |       |              |              |

Show Site Email

# Tips

Show Site Contact

#### Easy Ordering Tips:

- Please complete this form for all display labor needed. To determine if you need display labor, please read the show site work rules carefully.
- Exhibitor may set up exhibit display if one person can accomplish the task in less than one-half (1/2) hour without the use of tools.
- Full-time employees of an exhibiting firm may install and dismantle their own company displays. Any outside or additional labor required is to be performed by local union personnel under contract with GES, the official General Service Contractor, or under the guidelines established by the Rules and Regulations in this Service Manual for Exhibitor Appointed Contractors.
- Exhibitor may unpack and place merchandise.
- Don't forget to order labor for Move In and Move Out.
- Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime (OT): All other times Monday through Friday. All day Saturday, Sunday & Holidays.

#### Step 1. Order Labor

| Item Code | Description                      | Discount (\$) | Regular (\$) | Show Site (\$) | # Workers | X # Hours | Tax % | = Total |
|-----------|----------------------------------|---------------|--------------|----------------|-----------|-----------|-------|---------|
| 705000    | Install & Dismantle, ST Move In  | 96.25         | 120.00       | 144.00         |           |           | 7.875 | \$      |
| 705000    | Install & Dismantle, ST Move Out | 96.25         | 120.00       | 144.00         |           |           | 7.875 | \$      |
| 705000    | Install & Dismantle, OT Move In  | 168.00        | 210.00       | 252.50         |           |           | 7.875 | \$      |
| 705000    | Install & Dismantle, OT Move Out | 168.00        | 210.00       | 252.50         |           |           | 7.875 | \$      |

Hate math? Let Expresso calculate your rates: https://e.ges.com/079600236/labor/esm

#### Step 2. Please Indicate Service



What is GES Supervision? An exhibitor chooses GES Supervised when they do not want to be present when the work is completed. On most shows and services, there is a minimum surcharge for the professional supervision. Remember, when an exhibitor chooses this option, they do not need to schedule a date and time for services to be completed.

#### Option 1 (A 30% ( \$ 50.00 minimum) surcharge will be added)

○ GES Supervised (OK to proceed without exhibitor.)

Please complete Key Information form: https://e.ges.com/079600236/laborchecklist/esm

GES will supervise labor to:

- Unpack and install display before Exhibitor arrival at show site.
- Dismantle and pack the display after show closing.

 Subject to terms and conditions of all GES policies, including terms and conditions of contract, including but not limited to subparagraph VII, b., Labor.

Show Site Phone Number

• A 30% (\$ 50.00 minimum) surcharge will be added to the labor rates above for this professional supervision.

Location of Booth/Dimension of Booth: Use the Booth Layout Form to represent your booth, indicate from each boundary how you would like your booth placed.



### Installation and Dismantling Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

| mpany Name  |                            | Email   |                               | Phone Number           | Bo                   | ooth Number         |
|---|----------------------------|---|-------------------------------|------------------------|----------------------|---------------------|
| laborer.  |                            | <b>ision?</b> An exhibitor choos<br>quired to be in the booth a<br>hoice. |                               |                        |                      |                     |
| Option 2  |                            |   | Move In                       |                        |                      |                     |
| <ul> <li>Exhibitor Supervised</li> <li>Indicate workers needed for installation and dismantling.</li> <li>GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.</li> </ul> |                            | Schedule<br>Dates   | Schedule<br>Start Time        | Schedule<br>End Time   | Number of<br>Workers |                     |
|   |                            | MM/DD/YR  | AM<br>PM                      | AM<br>PM               |                      |                     |
|   |                            | MM/DD/YR  | AM<br>PM                      | AM<br>PM               |                      |                     |
|   |                            | MM/DD/YR  | AM<br>PM                      | AM<br>PM               |                      |                     |
| GES is responsit  | ole for the following type | O Custom  | Maxa Out                      | ·                      |                      |                     |
| Other:  |                            | and hours per worker needed   | Move Out<br>Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number o<br>Workers |
| for installation. In  | voice will be calculated   | according to actual hours<br>and based upon the date                      | MM/DD/YR                      | AM                     | AM                   |                     |

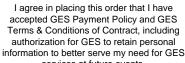
**Important Information** 

the show site rate.

Starting time can be guaranteed only when labor is requested for the start of the working day. All exhibit labor scheduled at the start of the working day will be dispatched to booth space. For all other starting times, check in at the labor desk one-half (½) hour before time requested. Labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker. If Exhibitor fails to use the workers at the time confirmed, a one (1) hour "No-Show" charge per worker will apply.

The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in half (½) hour increments. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at (866) 225-8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

| Total and S    | ign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520 |       |
|----------------|--|-------|
| Please<br>Sign | x  | l acc |
| olgii          | Authorized Signature   | Ter   |
|                | ·······  | au    |
|                |  |       |



AM

ΡM

AM

ΡM

Authorized Name - Please Print

worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at

Date

AM

ΡM

AM

PM





### Forklift Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

| April | 25 - | · 27, | 2019 |  |
|-------|------|-------|------|--|
|       |      |       |      |  |

| Discount De | adline   | Date: |
|-------------|----------|-------|
|             | April 3, | 2019  |

| Company Name      | Email           | Phone Number           | Booth Number |
|-------------------|-----------------|------------------------|--------------|
|                   |                 |                        |              |
| Show Site Contact | Show Site Email | Show Site Phone Number | ·            |

#### Easy Ordering Tips:

- In-booth forklift and labor may be required to assemble displays or when uncrating, positioning, and reskidding equipment and machinery.
  - A forklift is required for moving equipment and materials weighing 200 pounds or more.
- If you require a forklift, a crew will be assigned consisting of a forklift with an operator.
- Don't forget to order labor for Move In and Move Out.
- Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime (OT): All other times Monday through Friday. All day Saturday, Sunday & Holidays.

#### Step 1. Order Labor

#### Forklift with Operator, Per Hour

| Item Code | Description         | Discount (\$) | Regular (\$) | Show Site (\$) | # Crews | X # Hours | Tax % | =  | Total |
|-----------|---------------------|---------------|--------------|----------------|---------|-----------|-------|----|-------|
| 705200    | 5,000#, ST Move In  | 172.75        | 196.25       | 220.50         |         |           | 7.875 | \$ |       |
| 705200    | 5,000#, ST Move Out | 172.75        | 196.25       | 220.50         |         |           | 7.875 | \$ |       |
| 705200    | 5,000#, OT Move In  | 244.50        | 286.25       | 328.75         |         |           | 7.875 | \$ |       |
| 705200    | 5,000#, OT Move Out | 244.50        | 286.25       | 328.75         |         |           | 7.875 | \$ |       |

#### Additional Worker, Freight, Per Hour

| Item Code | Description          | Discount (\$) | Regular (\$) | Show Site (\$) | # Crews | X # Hours | Tax % | =  | Total |
|-----------|----------------------|---------------|--------------|----------------|---------|-----------|-------|----|-------|
| 705030    | Freight, ST Move In  | 96.25         | 120.00       | 144.00         |         |           | 7.875 | \$ |       |
| 705030    | Freight, ST Move Out | 96.25         | 120.00       | 144.00         |         |           | 7.875 | \$ |       |
| 705030    | Freight, OT Move In  | 168.00        | 210.00       | 252.50         |         |           | 7.875 | \$ |       |
| 705030    | Freight, OT Move Out | 168.00        | 210.00       | 252.50         |         |           | 7.875 | \$ |       |

Hate math? Let Expresso calculate your rates: https://e.ges.com/079600236/labor/esm

#### Step 2. Labor Information

What is Exhibitor Supervision? An exhibitor chooses Exhibitor Supervised so they are able to instruct the laborer. The exhibitor is required to be in the booth and there are no supervision fees. Scheduling a date and time is necessary for this choice.

Exhibitor Supervised (Do Not Proceed)

Exhibitor will supervise.

- Indicate workers needed for installation and dismantling.
- GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.

GES is responsible for the following type(s) of work:

Dismantling

◯ Unskidding ◯ Positioning

○ Recrating

LevelingReskidding

◯ Uncrating

Additional labor will be assigned if necessary.

67

### Forklift Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company Name

Email

Phone Number

Booth Number

#### Step 3. Schedule In Booth Forklift Labor

Starting time can be guaranteed only when labor is requested for the start of the working day. All exhibit labor scheduled at the start of the working day will be dispatched to booth space. Confirm labor and forklifts by 2:30 PM the day before date requested. Please have a representative pick up the crew at the labor desk and supervise the work to be done. Upon completion, the Exhibitor's representative will return the crew to the labor desk and approve the work order. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker and forklift. If Exhibitor fails to use the workers and equipment at the time confirmed, a one (1) hour cancellation fee per worker and forklift will apply.

The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (½) hour increments per worker and equipment. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

#### Move In

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers |
|-------------------|------------------------|----------------------|----------------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |

#### Move Out

| Schedule Schedule<br>Dates Start Time |          | Schedule<br>End Time | Number of<br>Lifts/Workers |
|---------------------------------------|----------|----------------------|----------------------------|
| MM/DD/YR                              | AM<br>PM | AM<br>PM             |                            |
| MM/DD/YR                              | AM<br>PM | AM<br>PM             |                            |

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers |
|-------------------|------------------------|----------------------|----------------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers |
|-------------------|------------------------|----------------------|----------------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

| Χ          |   |
|------------|---|
| Authorized | ¢ |

ed Signature

Authorized Name - Please Print

Date

Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events. Total Payment \$

I agree in placing this order that I have

accepted GES Payment Policy and GES





### Hanging Sign Labor Information

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

Please complete and return the Hanging Sign Labor Order Form by April 3, 2019.

By sending us this information in advance you will help us assure your sign is properly assembled and installed.

#### Hanging Signs:

GES is responsible for assembly, installation, and removal of all hanging signs.

- All signs must be designed to comply with Show Organizer rules and regulations and facility limitations.
- Make sure all signs, with the exception of cloth banners and signs under 100 lbs., have structurally engineered rigging
  points as well as blueprints displaying a current structural engineer's stamp.
- If your sign requires electricity, make sure it is in working order and in accordance with the National Electric Code.
- Include show site Exhibitor contact information with the order.
- Include engineer-stamped drawings with hanging instructions as well as a set of assembly instructions (placement/ orientation) with the order. GES accepts no liability for any work completed without such instructions, when required. Work is done at Exhibitor's risk and Exhibitor shall indemnify and defend GES and Show Organizer from any claims arising out of or related to the installation or dismantle of any sign without approved drawings.
- Exhibitors may have EAC/I&D Companies assemble hanging signs for the the Do Not Proceed orders. If the exhibitor
  needs GES to assemble the sign please order from the Installation & Dismantle order form (form L-1) and Hanging
  sign (form H-2).
- GES Supervised (ok to proceed) Hanging sign order please fill out the Installation & Dismantle order form (form L-1) to have the sign assembled. You will also need to fill out the Hanging sign form (form H-2) for the actual sign hanging it will be charged Lift w/crew rate.



### Hanging Sign Labor Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

Company Name

Show Site Contact

Show Site Email

Email

Show Site Phone Number

Phone Number

# Tins

#### Easy Ordering Tips:

- GES is responsible for assembly, installation, and removal of all Hanging Signs/Truss.
- A crew will be assigned consisting of a lift with three riggers for aerial work.
  - Don't forget to order labor for Move In and Move Out.
  - Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
  - Overtime (OT): All other times Monday through Friday. All day Saturday, Sunday & Holidays.

#### Step 1. Order Labor

Lift with 3 Workers, Per Hour

Sign Assembly, ST Move In Only

Sign Assembly, OT Move In Only

| Item Code                      | Description            | Discount (\$) | Regular (\$) | Show Site (\$) | # Crews   | # Hours | Tax % | Total |  |
|--------------------------------|------------------------|---------------|--------------|----------------|-----------|---------|-------|-------|--|
| 705300                         | High Lift, ST Move In  | 566.25        | 708.25       | 850.25         |           |         | 7.875 | \$    |  |
| 705300                         | High Lift, ST Move Out | 566.25        | 708.25       | 850.25         |           |         | 7.875 | \$    |  |
| 705300                         | High Lift, OT Move In  | 736.75        | 921.50       | 1,105.00       |           |         | 7.875 | \$    |  |
| 705300                         | High Lift, OT Move Out | 736.75        | 921.50       | 1,105.00       |           |         | 7.875 | \$    |  |
| Sign Assembly (Non-Electrical) |                        |               |              |                |           |         |       |       |  |
| Item Code                      | Description            | Discount (\$) | Regular (\$) | Show Site (\$) | # Workers | # Hours | Tax % | Total |  |

96.25

168.00

Hate math? Let Expresso calculate your rates: <u>https://e.ges.com/079600236/labor/esm</u>



705020

705020

What is Exhibitor Supervision? An exhibitor chooses Exhibitor Supervised so they are able to instruct the laborer. The exhibitor is required to be in the booth and there are no supervision fees. Scheduling a date and time is necessary for this choice.

120.00

210.00

144.00

252.50

**What is GES Supervision?** An exhibitor chooses GES Supervised when they do not want to be present when the work is completed. On most shows and services, there is a minimum surcharge for the professional supervision. Remember, when an exhibitor chooses this option, they do not need to schedule a date and time for services to be completed.



7.875 \$

7.875 \$

Discount Deadline Date: April 3, 2019

Booth Number

### Hanging Sign Labor Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

| ipany Name  | Email                          |   | Phone Number  | Booth Number   |
|---|--------------------------------|---|---|----------------|
| w Site Contact  | Show Site E                    | Email   | Show Site Phone Number  |                |
| ep 2. Please Indicate S   | ervice                         |   |   |                |
| Hanging Sign Options  |                                |   |   |                |
| How many signs will be hung in you  | ur booth?                      | Shape of Sign   |   |                |
| (if there are multiple signs, please of each sign and label 1 of 3, etc)                          | complete an order form for     | <ul> <li>○ Square</li> <li>○ Triangle</li> <li>○ Serpentine</li> </ul>            | <ul> <li>Rectangle</li> <li>Circle</li> <li>Other</li> </ul>  |                |
| Type of Sign  |                                | Pick Points   |   |                |
|   | ctural Signage                 |   | ick points  |                |
| ○ Systems ○ Mos   | S                              |   | pint  | -              |
| Dimensions and Weight of Sign   |                                |   | our structurally engineered rigging   |                |
| Width Height_   |                                |   |   | -              |
| Length Total W  | /eightlbs                      | Assembly  |   |                |
| Height  |                                | Does your sign require  | e assembly?   |                |
| Number of feet from floor to top of   | of sign:                       | ⊖ Yes   | ○ No  |                |
| Feet<br>Must be compliant with Show Ru  | les and Regulations.           | If yes, GES must asse<br>Hanging Sign Labor R                                     | emble your sign prior to hanging. See ate and Information.  | 9              |
| Electrical (Not provided by GES.<br>ordered through the electrical se<br>Is your sign electrical? |                                | Hoists (Not provided by<br>ordered through the far<br>Are hoists required?        | y GES. These services must be cility.)  |                |
| $\bigcirc$ Yes $\bigcirc$ No  |                                | <ul> <li>Yes</li> </ul>   | ○ No  |                |
| 0   |                                | 0   |   |                |
|   |                                | Exhibitor Owned   |   |                |
|   |                                | Supervision   | 0   |                |
|   |                                | Do vou want to superv   | vise the hanging of your sign?  |                |
|   |                                | ○ Yes   | ∩ No  |                |
|   |                                | 0   | ate you would like the sign to be hung  | I              |
|   |                                |   | with a contact name and number to   |                |
|   |                                | <ul> <li>A 30% (\$50.00<br/>the labor rates a</li> <li>Date and time r</li> </ul> | se without exhibitor present.<br>minimum) surcharge will be added to<br>above for this professional supervisio<br>not required. No need to complete<br>d to Total and Sign. |                |
| Your hanging sign received in the Adv   | ہ<br>anced Warehouse could pos |   | -   | ired informati |
| Location of Sign<br>Use the Booth Layout Form provided  |                                |   |   | a aiyaa by     |

### Hanging Sign Labor Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: April 3, 2019

Number of Lifts/Workers

| Company Name      | Email           | Phone Number           | Booth Number |
|-------------------|-----------------|------------------------|--------------|
| Show Site Contact | Show Site Email | Show Site Phone Number |              |

#### Step 3. Schedule Hanging Sign Labor for Exhibitor Supervised Work

Starting time can be guaranteed only when labor is requested for the start of the working day. All exhibit labor scheduled at the start of the working day will be dispatched to booth space. Confirm labor and equipment by 2:30 PM the day before date requested. If labor is not requested for the start of the working day, please have a representative pick up the crew at the labor desk and supervise the work to be done. Upon completion, the Exhibitor's representative will return the crew to the labor desk and approve the work order. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker and equipment. If Exhibitor fails to use the workers and equipment at the time confirmed, a one (1) hour "Not Ready" charge per worker and equipment will apply.

The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (½) hour increments per worker and equipment. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

#### Move In

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers | <br>Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time |
|-------------------|------------------------|----------------------|----------------------------|-----------------------|------------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            | MM/DD/YR              | AM<br>PM               | AM<br>PM             |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            | MM/DD/YR              | AM<br>PM               | AM<br>PM             |

#### Move Out

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers |
|-------------------|------------------------|----------------------|----------------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Lifts/Workers |
|-------------------|------------------------|----------------------|----------------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                            |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| Please |
|--------|
| Sign   |

| Authorized | Signature |
|------------|-----------|
| Authorized | Signature |

Х

autionzed olghature

Authorized Name - Please Print

Date



I agree in placing this order that I have

accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal



# **Booth Layout - Hanging Signs**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: April 3, 2019

Show Site Phone Number

| Company Name | Email | Phone Number | Booth Number |
|--------------|-------|--------------|--------------|
|              |       |              |              |

## Form Tips:

Show Site Contact

Tips

022119 079600236

H-3 012119

- Use bold lines to indicate the outline of your exhibit space.
- If this grid scale is too small for easy drawing return a separate sheet indicating booth layout.

Show Site Email

• Return multiple booth layouts if necessary.

#### **Step 1. Booth Information**

Each square is \_\_\_\_\_\_ feet square since my booth is \_\_\_\_\_\_ feet wide by \_\_\_\_\_\_ feet long.

Back Adjacent Booth or Aisle Number:\_\_\_\_

Right Side Adjacent Booth or Aisle Number:\_\_\_\_\_

Left Side Adjacent Booth or Aisle Number:\_\_\_\_\_

Front Adjacent Booth or Aisle Number:\_\_\_\_\_

#### Step 2. Draw Your Booth Layout

|  | <br> | <br>    |         | <br> | <br> |
|--|------|---------|---------|------|------|
|  |      |         |         |      |      |
|  | <br> |         |         |      | <br> |
|  |      |         |         | <br> |      |
|  | <br> |         |         |      |      |
|  |      |         |         |      |      |
|  | <br> | <br>    |         | <br> | <br> |
|  |      |         |         |      |      |
|  |      |         |         |      |      |
|  |      |         |         |      |      |
|  |      | Front o | f Booth |      |      |



Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed.





FROM:

|     | ADVANCE SI                           | HIPMENT    |
|-----|--------------------------------------|------------|
| TO: |                                      |            |
|     | Full Exhibiting Company Name at Show |            |
|     | Minnesota Dental Assoc               | iation     |
|     | Name of Exhibition                   | 0790600236 |
|     | Booth Number                         |            |
| C/O | GES                                  |            |
|     | VPC                                  |            |

YRC 12400 DuPont Avenue South Burnsville, MN 55337 USA

# Shipment Should Arrive on or Between: Tuesday, March 19, 2019 - Wednesday, April 17, 2019

Certified Weight Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

| Carrier |          | A CEC |
|---------|----------|-------|
| Number  | ofpieces | GE3   |

# **ADVANCE SHIPMENT**

TO:

Full Exhibiting Company Name at Show

# **Minnesota Dental Association**

Name of Exhibition

0790600236

Please print this label on a color printer if possible

Booth Number

C/O GES YRC 12400 DuPont Avenue South Burnsville, MN 55337 USA

# Shipment Should Arrive on or Between:

Tuesday, March 19, 2019 - Wednesday, April 17, 2019

**Certified Weight Tickets are required for all Shipments.** Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

of

Carrier

Number\_\_\_\_

# **Cleaning and Porter Service Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

**Discount Deadline Date:** April 3, 2019

Booth Number

Phone Number

Company Name

ips

#### **Easy Ordering Tips:**

- Vacuuming includes emptying your wastebasket nightly.
- If ordering Porter Service, GES will empty wastebaskets and wipe down counters at two hour intervals during show hours only. (Vacuuming is not included. Calculate by your booth size.)
- Cost of services will be invoiced based on the total area of your booth.

Email

#### Step 1. Calculate Booth Square Footage

Width <u>10</u> X Length <u>10</u> = <u>100</u> Total Sq. Ft.

#### Step 2. Order Cleaning Services

| Vacuum   | ning                                      |               |              |         |                    |       |       |
|----------|---|---------------|--------------|---------|--------------------|-------|-------|
| tem Code | Description                               | Discount (\$) | Regular (\$) | Sq. Ft. | # of Days /<br>Qty | Tax % | Total |
| 500601   | Before Show Open Only (per sq. ft.)       | 0.38          | 0.59         |         | 1                  | 7.875 | \$    |
| 500600   | Duration of Show (per sq. ft. per day)    | 0.35          | 0.54         |         | 3                  | 7.875 | \$    |
| 500602   | Per Day (per sq. ft. per day)             | 0.56          | 0.83         |         |                    | 7.875 | \$    |
| Shampo   | poing                                     |               |              |         |                    |       |       |
| tem Code | Description                               | Discount (\$) | Regular (\$) | Sq      | . Ft.              | Tax % | Total |
| 501004   | Cleaning, Carpet Shampoo Before Show Open | 0.81          | 1.21         |         |                    | 7.875 | \$    |
| Mopping  | g and Waxing                              |               |              |         |                    |       |       |
| tem Code | Description                               | Discount (\$) | Regular (\$) | Sq. Ft. | # of Days /<br>Qty | Tax % | Total |
| 501002   | Cleaning, Damp Mop & Wax                  | 1.13          | 1.71         |         |                    | 7.875 | \$    |
| Porter S | Service - Emptying Wastebaskets           |               | •            |         |                    |       | •     |
| tem Code | Description                               | Discount (\$) | Regular (\$) | Sq. Ft. | # of Days /<br>Qty | Tax % | Total |
| 501010   | Porter Service, 0-500 sq.ft., Per Day     | 144.00        | 216.50       |         |                    | 7.875 | \$    |
| 501010   | Porter Service, 501-1500 sq.ft., Per Day  | 362.00        | 542.25       |         |                    | 7.875 | \$    |
| 501010   | Porter Service, 1501-3000 sq.ft., Per Day | 436.75        | 655.50       |         |                    | 7.875 | \$    |
| 501010   | Porter Service, 3001 sq.ft. & Up, Per Day | 510.00        | 766.00       |         |                    | 7.875 | \$    |

#### Step 3. List dates and times Vacuuming Per Day/Periodic Porter service is needed:

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Sched<br>Date |         | Schedule<br>End Time | Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time |
|-------------------|------------------------|----------------------|---------------|---------|----------------------|-------------------|------------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             | MM/DE         | D/YR AM |                      | MM/DD/            | AM PM                  | AM<br>PM             |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             | MM/DE         | D/YR AM |                      | MM/DD/            | AM PM                  | AM<br>PM             |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| x                    |
|----------------------|
| Authorized Signature |

Authorized Name - Please Print

Date

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

**Total Payment** \$ Enclosed

Cancellation Policy: Due to material and labor costs, orders cancelled before move-in begins will be charged 50% of original price. Similarly, orders cancelled after move-in will be charged 100%.

Please

Sign

# Notice of Intent to Use EAC and Policies and Procedures

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019

Form Deadline Date: March 25, 2019

| Company | Name |
|---------|------|
|---------|------|

Attention

Email

Booth Number

Phone Number

#### Attention:

This form must be completed by the Exhibitor only. An EAC cannot complete this form on behalf of the exhibitor.

An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" service provider on the show that requires access to your booth during installation and dismantling. The EAC may only provide services in the facility that are not designated by the facility as "exclusive" to a designated provider, or by the show organizer in a contract as an exclusive service for the "general or official" service provider or other third party.

No EAC will be allowed to work in an exhibitor's booth if this Notice of Intent to Use EAC and Policies and Procedures form, a valid Certificate of Insurance and the Agreement, and Rules and Regulations between GES and the EAC form is not completed by an authorized representative and received by GES by the deadline indicated above. This Notice of Intent to Use EAC and Policies and Procedures form must be completed for every third party (as well as any other third party ordering or requesting services from GES on behalf of exhibitor) at the above show. Multiple booths are not to be listed on one form.

| Exhibitor Appointed Contractor:                |                 |        |            |                  |  |
|--|-----------------|--------|------------|------------------|--|
| Contact Name:                                  |                 |        | Cell Phone | :                |  |
| Street Address:                                |                 |        | Email:     |                  |  |
| City:  |                 | State: |            | Zip/Postal Code: |  |
| Office Phone: (area code )                     | Fax: (area code | )      |            |                  |  |
| Description of proposed service for Exhibitor: |                 |        |            |                  |  |

This form will only be accepted if it is executed by an authorized representative of the exhibiting company, and must include:

- An executed Agreement and Rules and Regulations between GES and EAC.
- A valid certificate of insurance prepared by the EAC's insurance agent with the minimum coverages as set forth in the Agreement and Rules and Regulations between GES and EAC.

GES shall have no liability to any party for damage or injuries caused by exhibitor or its third party agents. It is the Exhibitor's responsibility to provide its EACs with all show rules and regulations as set forth in the exhibitor space lease and the Exhibitor Services Manual. Exhibitor agrees to indemnify and

defend GES for the actions of its agents and exhibitor appointed contractors. The Exhibitor agrees that it is ultimately responsible for all services in connection with the exhibit, including freight, rentals and labor. Exhibitor agrees to be responsible for any losses, damages or injuries that are caused by

PLEASE NOTE: All Certificates of Insurance must be uploaded through CertFocus here: https://www.certfocus.com/expresso/ \*There is a \$21.00 service fee per upload, this fee also applies if the certificate is mailed to GES.

| Please<br>Sign | X<br>Authorized Exhibitor Signature |         |
|----------------|-------------------------------------|---------|
|                |                                     | <b></b> |

#### Authorized Exhibitor Name - Please Print

or attributed to EACs that are not covered or provided by EAC's insurance.

Date

#### Review and Return Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520



# Agreement and Rules and Regulations between GES and EAC

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: March 25, 2019

Booth Number

Phone Number

Company Name

Email

Attention: • This form

# This form must be completed by the EAC.

The undersigned Exhibitor Appointed Contractor (EAC) has been designated by an exhibitor to perform certain services for the exhibitor at the above referenced show. In consideration of the show organizer and GES permitting the EAC to perform such services at the show, the EAC and GES hereby agree as follows:

## **Rules and Regulations**

- 1. EAC agrees to comply with all rules and regulations of the show as outlined in this agreement, the Exhibitor Services Manual, including all union rules and regulations, and accept liability for any negligent actions.
- 2 EAC agrees that it must ascertain and comply with all rules and regulations of the venue, Show Management, and/or the Official Service Provider in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue work if the condition cannot be corrected.
- 3. EAC agrees that the show site, dock and surrounding areas are active work zones and the EAC, its agents, employees and representatives are present at their own risk. Entry into the dock area is prohibited.
- 4. EAC must have all business licenses and permits required by the State and City governments and the convention facility management prior to commencing work. A certificate of insurance naming GES as an additional insured with appropriate insurance limits prepared by the EAC's insurance agent must be submitted to GES at least 30 days prior to the first date of move-in.
- 5. This Agreement and Rules and Regulations between GES and EAC must be completed by an authorized representative of EAC and returned to GES before the deadline noted above.
- 6. If the EAC fails to provide the documentation required in paragraphs 4 and 5 above, the exhibitor will be required to use GES for such services at the prevailing rates set forth in the Exhibitor Services Manual.
- 7. EAC shall provide, if requested, evidence to GES that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- 8. EAC will be responsible for all reasonable costs related to its operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc. Where applicable a one hour minimum labor charge will be charged at the appropriate steward rate of pay per day/per union to either the EAC/exhibitor depending upon the billing arrangement set up with GES (based upon EAC not number of booths).
- 9. The show aisles and public spaces are not part of the exhibitor's booth. Therefore, EAC is required to confine all activities to the exhibit space of the exhibitor who has given a valid order for services. Exhibitors may be charged for costs related to movement of its property if the EAC does not contain its operations within the confines of the booth. No service desks, storage areas or other work facilities will be located anywhere in the building. The show aisles and public space are not a part of the exhibitor's booth space and must be kept clear at all times.
- 10. During show hours, only EACs with exhibit badges will be permitted on the exhibit floor. No EAC will be permitted on the exhibit floor during show hours without the proper Convention name badge supplied by the exhibiting company. EAC must furnish Show Management and GES with the names of all on-site employees who will be working on the show floor and ensure that they have and wear identification badges at all times necessary as determined by Show Management.
- 11. EAC has uploaded certificates of insurance through CertFocus, confirming the following required insurance:
  - Commercial General Liability, including contractual liability, with limits of not less than \$1,000,000 each occurrence, \$2,000,000 general aggregate and \$2,000,000 products & completed operations aggregate.
  - Automobile Liability with a limit of not less than \$1,000,000 combined single limit each accident. All owned, hired and non-owned boxes marked.
  - Workers Compensation, as required by law, with Employers Liability Limits of not less than \$1,000,000 each accident, \$1,000,000 disease each employee and \$1,000,000 disease policy limit.
  - Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence/aggregate.
  - All Policies (except Worker's Compensation) shall name GES (Official Service Provider), Minnesota Dental Association (Show Management), Minnesota Dental Association (Show) and Saint Paul RiverCentre (Facility) as additional insureds on a primary and noncontributory basis per the attached sample certificate of insurance. Umbrella follows form.
- 12. EAC agrees to indemnify, defend and hold the Show Management, the Facility and GES harmless from and against any and all claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, arising out of EAC's operations, including supervision of GES provided labor. EAC also agrees to reimburse GES for all attorney's fees and costs incurred in connection with any and all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- 13. Solicitation of business on the show floor is strictly prohibited. If EAC attempts to provide services designated to another party as "exclusive" or is discovered soliciting on the show floor including the distribution of official company literature, or otherwise does not comply with the rules, the company may be removed from the show floor, and the exhibitor will not be able to use that company for the remainder of the event.
- 14. EAC/ exhibitor may not move freight from one booth to another booth, or to meeting rooms. GES must provide labor.
- 15. EAC must coordinate all of its activities with GES.
- 16. The exhibitor or its EAC should order services required from GES and the Exhibit Hall in advance. Ordering labor or services onsite (which contractors may not be prepared to provide immediately) may delay the set-up of your booth or force your set-up into overtime.



ntractors may not be prepared to provide immediately) may delay the set-up of your booth or force

# Agreement and Rules and Regulations between GES and EAC

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019 Form Deadline Date: March 25, 2019

Company Name

Email

Booth Number

Phone Number

Date

## **Rules and Regulations (continued)**

- 17. The exhibitor or its EAC should take steps to protect the exhibitor and the EAC's product in the booth by arranging for booth security and/or cages. GES is not responsible for items left unattended on the show floor.
- 18. EAC agrees GES is not responsible for any items stored in empty containers. Do not store empty cartons inside of empty crates. Cartons are returned from storage before crates so exhibitors may begin packing their product.
- 19. EAC/exhibitor agrees to keep "No Freight Aisles" clear at all times. If GES is required to rearrange any material situated in a clearly identified "No Freight Aisle," the exhibitor or the EAC depending upon the billing arrangements with GES will be charged a one hour minimum for forklift rental and labor.
- 20. EAC/exhibitor agrees that all outbound freight bills should be turned into the service desk on a timely basis. Holding freight bills until late in the day or turning in large amounts of freight bills to the GES Servicenter at one time may delay outbound truck scheduling and subsequently force your loading out into overtime.
- 21. During tear down, pull all manageable structures back from aisle carpet lines. Electronics, mannequins, etc. should be placed in the center of the booth.
- 22. Be aware of vehicle traffic inside and outside of the facility. All attendees should be aware of their surroundings and all individuals are solely responsible for their own safety in parking lots, driveways, access roads and non-exhibit hall areas.
- 23. Label empty cartons and crates for storage as soon as they are ready. Holding back on "empties" only adds congestion to the aisles.
- 24. For services such as electrical, plumbing, telephone, cleaning and drayage, no service provider other than the Official Service Provider will be approved. This regulation is necessary due to licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and those materials are to be used only in their exhibit space.
- 25. Smoking is prohibited in most facilities. Smoking shall only be allowed in designated areas.
- 26. This agreement is to be interpreted under the laws of the State of Nevada.
- 27. A faxed signature will serve as an original signature and will stand as a fully executed agreement once faxed to and received by GES.

# Authorized Signature of EAC:

Х

Please Sign

Authorized EAC's Signature

Authorized EAC's Name - Please Print

#### Review and Return Return to: GES, 7000 Lindell Road, Las Vegas, NV 89118

| Printed Name:              |                          | _      |                  |
|----------------------------|--------------------------|--------|------------------|
| Title:                     |                          | _      |                  |
| Company:                   |                          | _      |                  |
| Address:                   | City:                    | State: | Zip/Postal Code: |
| Contact Name at Show Site: |                          |        |                  |
| Office Phone:              | Cell Phone at Show Site: |        |                  |
|                            |                          |        |                  |
| Official Use Only          |                          |        |                  |

| Official Use Only                          |      |
|--|------|
| Accepted by GES Authorized Representative: |      |
| x  |      |
| Authorized Signature                       |      |
|  |      |
| Authorized Name - Please Print             | Date |

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# **Show Site Work Rules**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019

#### **Union Information**

To assist you in planning your participation in your show, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling.

#### Display and Exhibit Work Installation, Dismantling, and Decorating

Full-time employees of an exhibiting firm may install and dismantle their own company displays. Any outside or additional labor required is to be performed by local union personnel under contract with GES, the official General Service Provider, or under the guidelines established by the Rules and Regulations in this Service Manual for Exhibitor Appointed Contractors.

#### Show/Job Site Drayage

GES has the sole responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exposition. GES will not be responsible, however for any material we do not handle. All material handling equipment, such as forklifts and other power equipment for material handling are to be supplied and operated by GES, the official

All material handling equipment, such as forklifts and other power equipment for material handling are to be supplied and operated by GES, the official General Service Provider.

#### **Privately Owned Vehicles**

Cars, small vans, station wagons driven by full time employees of the exhibiting company who wish to hand carry their own material may do so at the assigned door or ramp area. Please check with on site dock foreman for time and location.

Please do not ask to borrow or rent any material handling equipment such as dock carts, hand trucks, etc. All equipment is under jurisdiction of the local teamster union.

#### **Gratuities**

Our work rules prohibit the solicitation or acceptance of tips in cash, product or gifts in kind by any employee (union or non-union). Our employees are paid appropriate wages denoting professional status, therefore tipping of any kind is not allowed.

#### Work Zone

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.

#### **Always Honest Hotline**

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.





# Stop. Think. Safety.

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

## Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019



#### Safety is very important for everyone working in the Exhibit Hall.

GES values safety throughout our organization and demonstrates it in the work we perform. By following the safety guidelines below you will be doing your part in creating a safe work environment.

#### **Safety Guidelines:**

- Only authorized personnel and employees allowed, all others are prohibited.
- This is an active work zone.
- All exhibitors and attendees enter at their own risk. Do not enter the dock/yard areas.
- Stay clear of heavy machinery.
- Never stand on furniture.
- Wear closed toe shoes.
- Clean up or report spills.
- Keep aisles free and clear of any and all debris.
- Practice good housekeeping.
- Check electrical cords for damage.
- Protect valuables at show site.
- Report any fires immediately.

If you notice anything unsafe please contact a GES employee immediately.

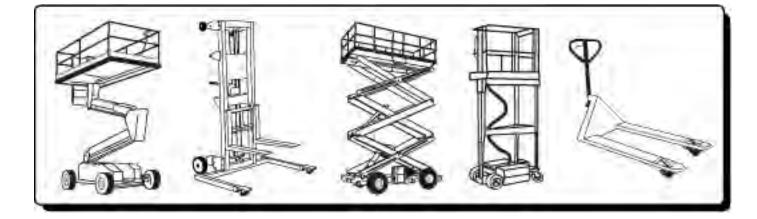
No individuals under the age of 18 are permitted on the show floor at any time. Show sites during these times are similar to a construction zone and considered to be hazardous. OSHA regulations prohibit minors from being present in a hazardous work environment.



# **Operation of All Mechanical Lifts**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Minnesota Dental Association Saint Paul RiverCentre April 25 - 27, 2019





#### Attention all exhibitors:

The operation or use of all motorized equipment for installation of booth structures or signs is not permitted by exhibitors or their appointed contractors.

- The operation or use of motorized or mechanical equipment, including mechanical scooters and carts, is not permitted by exhibitors or their appointed contractors for material handling. The use or prohibition of motorized scooters is controlled by and subject to the facility's rules, regulations and guidelines.
- All lifts, scooters, pallet jacks, dollies and manpower must be provided by the official service provider.
- Scooters and carts may only be used by the individuals to whom the scooters and carts are issued. GES equipment is for use by GES employees only. Please do not take it for your use.

#### Work Zone



 Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

Thank you for your complete cooperation.



# **GES Payment Policy**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association

Saint Paul RiverCentre April 25 - 27, 2019

#### **Payment for Services**

GES requires payment in full at the time services are ordered. Further, GES requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services, which may include labor, material handling, or any applicable fuel or energy surcharges.

#### **Discount Prices**

To qualify for discount pricing, orders must be received with payment on or before the discount price deadline(s).

#### **Method of Payment**

GES accepts MasterCard, Visa, American Express, check and bank ACH/Wire transfer. Payments at show site must be made via GES-accepted credit card, check, or wire transfer. GES will not accept cash payments at show site.

Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. Bank. Exhibitors will be charged a \$50.00 fee for returned NSF checks.

## **Third Party Billing**

Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. GES reserves the right to institute collection action against the exhibitor if the authorized third party does not pay. See Third Party Billing Request form.

## **Tax Exempt**

If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the GES office for this show.

Taxes vary by location and will be added to your invoice if you do not submit your tax exempt certificate prior to the deadline.

#### **Adjustments and Cancellations**

No adjustments to invoices will be made after the close of the show.

Please refer to the individual forms for labor and furnishings for cancellation fees. All orders cancelled by the Exhibitor or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order, based upon the status of move-in, work performed and/or GES set-up costs or expenses.

A minimum non-refundable deposit of \$25.00 will be applied towards the invoice, unless there is a cancellation of your order. Additionally, GES retains the right to implement/assess a fuel or energy surcharge on all services as necessary based upon market conditions.



# **GES Terms and Conditions of Contract**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Minnesota Dental Association Saint Paul RiverCentre

April 25 - 27, 2019

GES Terms & Conditions are subject to change at GES' sole discretion without notice to any parties.

## I. Definitions

**GES:** GES as referenced hereinafter shall include, but is not limited to the following services: electrical (a/k/a TSE/Trade Show Electrical), rigging, material handling, installation and dismantle, and logistics provided by GES personnel to exhibitor pursuant to any purchase of Services. **Agents:** GES' agents, sub-contractors, carriers and the agents of each; Customer: Exhibitor or other party requesting Services from GES; **Goods:** Exhibits, property and commodities of any type for which GES is requested to perform Services; Carrier: Motor carrier, van line, air carrier or air or surface freight forwarder; **Shipper:** Party who tenders Goods to Carrier for transportation; Cold Storage: Holding of Goods in a climate controlled area; **Accessible Storage:** Holding of Goods in an area from which Goods may be removed during shows; Services: Warehousing, transportation, drayage, unsupervised labor, supervised labor and/or related services; **Show Site:** The venue or place where an exposition or event takes place; Supervised Labor (OK TO PROCEED):Union labor that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by GES; **Unsupervised Labor (DO NOT PROCEED):** Union labor that is provided to a Customer assumes the responsibility and any liability arising therefrom, for the work of union labor when Customer elects to use unsupervised labor.

#### II. Scope

These Terms and Conditions shall be binding upon Customer, GES, and their respective Agents and representatives, including but not limited to Customer contracted labor such as Customer Appointed Contractors and Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

## **III. Customer Obligations**

a. <u>Payment for Services</u>: Customer shall be liable for all unpaid charges for services performed by GES or agents. Customer authorizes GES to charge its credit card directly for services rendered on Customer's behalf after departure, by placing an order online, via fax, phone or through a work order on site. Payments at show site must be made via GES-accepted credit card, check, or wire transfer. GES will not accept cash payments at show site.

b. <u>Credit Terms:</u> All charges are due before Services are performed unless other arrangements have been made in advance. GES has the right to require prepayment or guarantee of the charges at the time of request for Services. A failure to pay timely will result in Customer having to pay in advance for future Services. GES retains its right to hold Customers'' Goods for non-payment. If a credit card is provided to GES, GES is authorized to bill to such credit card any unpaid charges for Services provided to Customer, including charges for return shipping. Any charges not paid within 30 days of delivery will be subject to interest at 1.5% per month until paid.

#### **IV. Mutual Obligation Indemnification**

a. <u>Customer to GES</u>: Customer shall defend, hold harmless and indemnify GES from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods, relating to or arising from performance of Services herein. Customer agrees to indemnify and hold GES harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Customer or present at Customers'' invitation, including supervision of labor secured through GES. Customer's obligations under this provision shall not apply to GES' own negligence and/or willful misconduct. **CUSTOMER ACKNOWLEDGES THAT THE SHOW SITE IS AN ACTIVE WORK ZONE AND CUSTOMER, ITS AGENTS, EMPLOYEES AND REPRESENTATIVES ARE PRESENT AT THEIR OWN RISK.** 

b. <u>GES to Customer</u>: To the extent of GES's own negligence and/or willful misconduct and subject to the limitations of liability below, GES shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons or damage to property other than Goods. GES' obligations under this provision shall not apply to claims for bodily injury arising a) from Customer's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

## V. Disclaimer and Limitation of Liability

UNDER NO CIRCUMSTANCES WILL ANY PARTY BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL INDIRECT OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS OR INCOME. GES SHALL BE LIABLE, SUBJECT TO THE LIMITATIONS CONTAINED HEREIN, FOR LOSS OR DAMAGE TO GOODS ONLY IF SUCH LOSS OR DAMAGE IS CAUSED BY THE DIRECT NEGLIGENCE OR WILLFUL MISCONDUCT OF GES. CLAIMS PRESENTED FOR LOSS OR DAMAGE ARISING OUT OF INCIDENTS REFERENCED IN SECTION VI HEREIN WILL BE DENIED.



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#### VI. No Liability for Loss or Damage to Goods

a. <u>Condition of Goods</u>: GES shall not be liable for damage, loss, or delay to uncrated freight, freight improperly packed, glass breakage or concealed damage. GES shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink wrapped Goods. All Goods shall be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes, or dollies. It is the Customer's responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.

<u>Receipt of Goods:</u> GES shall not be liable for Goods received without receipts, freight bills or specified unit counts on receipts or freight bills or for bulk shipments (i.e., UPS, air freight, or van lines). Such Goods shall be delivered to booth without the guarantee of piece count or condition.
 <u>Force Majeure:</u> GES shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Customer, shipper, or

the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labor disputes and acts of terrorism or war.

d. <u>Cold Storage</u>: Goods requiring cold storage are stored at Customer's own risk. GES assumes no liability or responsibility for Cold Storage.

e. <u>Accessible Storage</u>: GES assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.

f. <u>Unattended Goods:</u> GES assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its own Goods for any and all risk of loss.

g. <u>Empty Storage</u>: GES assumes no liability for loss or damage to Goods or crates or the contents therein, while containers are in Empty Storage. It is Customer's sole responsibility to affix the appropriate labels available at the GES Service Desk for empty container storage, and ensures that any preexisting empty labels are removed.

h. <u>Forced Freight:</u> GES is not liable for Customer Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Customer. It is Customer's responsibility to complete accurate paperwork for shipping and to ensure Customer Goods are properly labeled. If Customer Goods remain on the floor after the show closing deadline, GES has the right to remove the Customer Goods. GES is authorized by Customer to proceed in the manner chosen by Customer on the Order for Material Handling Services/Straight Bill of Lading, if one has been completed, or otherwise to ship Customer Goods at the discretion of GES and at Customer's expense. GES shall incur no liability for such shipment. GES retains the right to dispose of Customer Goods without liability if left on the show floor unattended, without labels or not correctly labeled.

i. <u>Concealed Damage:</u> GES shall not be liable for concealed loss or damage including but not limited to; glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods.

j. <u>Unattended Booth</u>: GES shall not be liable for any loss or damage occurring while the Goods are unattended in Customer's booth at any time including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Customers' chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to GES will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.

k. <u>Hanging items from Booth</u>: Customer shall not hang any articles, merchandise, product, advertisements, or other similar items from GES supplied booth materials, (this includes but is not limited to GEM panels or pipe and drape), utilized in Customer's own booth set up or in areas occupied by the show organizer or third parties. If Customer does hang any prohibited items, Customer alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such item(s). GES shall have no liability for any damages, costs, actions or injuries arising out of Customer's failure to comply with this provision.

#### VII. Measure of Damage

a. <u>Sole Relief</u>: If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's Goods is limited to \$.50 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less.

b. <u>Labor</u>: GES assumes no liability for loss, damage, or bodily injury arising out of Customer's supervision of GES provided union labor. If GES supervises labor for a fee, GES shall be liable only for actions or claims arising out of its negligent supervision. Such liability shall be limited to the cost to Customer of the supervised labor or the depreciated value of the Goods, whichever is less. If Customer elects to use unsupervised labor, then Customer assumes all liability for the actions or claims that arise out of such work, including but not limited to loss, damage or bodily injury and shall provide GES and show management with an indemnity, including defense costs, for any claims that result from Customers'' supervision or failure to supervise assigned labor.

#### VIII. Miscellaneous

a. <u>Insurance:</u> GES IS NOT AN INSURANCE COMPANY AND DOES NOT OFFER OR PROVIDE INSURANCE. It is the obligation of Customer to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Customer. GES recommends Customer arrange for all Risk Coverage.

b. <u>Notice of Loss or Damage:</u> In order to have a valid claim, notice of loss or damage to Goods must be given to GES or its agent within 24 hours of occurrence (as evidenced in an Incident Report completed at Show Site by GES) or delivery of outbound Goods.

c. <u>Filing of Claim:</u> Any claim for loss or damage to Goods must be in writing, containing facts sufficient to identify the Goods, asserting liability for alleged loss or damage, and making claim for the payment of a specified or determinable amount of money. Such claim must be filed with the appropriate party within the time limits specified herein. Damage reports, incident reports, inspection reports, notations of shortage or damage on freight

bills or other documents, do not constitute filing of a claim. Claims for Goods alleged to be lost, stolen or damaged at the Show Site must be received in writing by GES within thirty (30) days after the close of the show. Claims for Goods alleged to be lost or damaged during transit must be received by

the responsible party within nine (9) months of date of delivery of Goods. GES Logistics subcontracts the movement of Goods to third party carriers. Claims for damage in transit should be made directly with your carrier as shown on the Material Handling form/ Bill of Lading. In the event of a dispute

with GES, Customer will not withhold payment or any amount due GES for Services as an offset against the amount of the alleged loss or damage.

Customer agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim Customer may have against GES shall be pursued independently by Customer as a separate action to be resolved on its own merits. GES retains the right to pursue collection on amounts owed after show close, without regard to any amount alleged to be owed for damage, or loss.

d. Filing of Suit: Any action at law regarding loss or damage to Goods must be filed within one (1) year of the date of declination of any part of a claim (logistics claims excluded).



## IX. Jurisdiction, Choice of Forum

These Terms and Conditions of Contract shall be governed by and construed in accordance with the applicable laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Nevada. The parties hereby submit to jurisdiction and venue in the United States Federal District Court of Nevada, or as applicable depending upon jurisdiction, the County Circuit Court in Clark County, Nevada.

## X. Advanced Warehousing/Temporary Storage/Long Term Storage

All terms and conditions relative to Advanced Warehousing/Temporary Storage/Long Term Storage are contained in separate agreements titled "Storage Agreement". In the event that a Storage Agreement is not executed between the parties, the following shall apply with respect to GES' liability for Customer's Goods. The responsibility of GES with respect to Customer's Goods is limited to the exercise of ordinary care and diligence in handling and storing of Customer's Goods. GES shall be liable only for loss or damage to Goods caused by GES' sole negligence. GES' liability is limited to \$.60 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less. In case of partial loss or damage, the maximum liability shall be prorated based on weight. GES is not responsible for any loss or damage to Goods caused by, but not limited to fire, theft, the elements, vandalism, moisture, vermin, mechanical breakdown or failure, freezing or changes in temperature, as well as any other causes beyond GES' immediate control. GES is not responsible for the marring, scratching or breakage of glass or other fragile items. GES is not liable for the mechanical functions of instruments or appliances even if such articles are packed or unpacked by GES. In no event shall GES be liable for special, incidental, indirect or consequential damages, including business loss of any kind, resulting from any damage to or loss of the Goods or from any act or failure to act. Customer pays storage fees or costs for advance warehousing for use of the space only. There is no guarantee of security or representations made by GES as to appropriateness of the conditions for Customer's Goods. The risk of loss remains Customer's alone and GES recommends the Customer carry and maintain insurance in amounts sufficient to cover its risk.

## XI. Personal Data

Customer consents to GES' use of personal information ("PI") that GES receives from Customer in any manner in connection with the Show as follows: (a) GES retains PI of Customer's primary contacts (including name and email) on an ongoing basis to better serve Customer's future event needs until either GES' Privacy Policy requires deletion or Customer instructs GES to delete it; (b) GES' payment card processor stores credit card information through its expiration date for Customer's convenience, unless Customer instructs GES to delete it sooner; and (c) other uses set forth in GES' Privacy Policy published at http://www.ges.com/us/legal/privacy-policy. GES is Privacy Shield certified and protects PI with technical, organizational and other safeguards in conformity with applicable data protection laws including, without limitation, privacy laws of European Union member states. Customers may opt-out of future electronic communications from GES using the contact information provided in GES' Privacy Policy.

## **Payment Policy**

**Payment for Services:** GES requires payment in full at the time services are ordered. Further, GES requires that you provide a credit card authorization with your initial order. For your convenience, we will use the credit card authorization information that you enter on the website to charge your account for services, which may include labor, material handling or any applicable fuel or energy surcharge.

Discount Prices: To qualify for discount pricing, orders must be received with payment on or before the discount deadline date.

Method of Payment: GES accepts MasterCard, Visa, American Express via this website.

Third Party Billing: Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. GES reserves the right to institute collection action against the exhibitor if the authorized third party does not pay.

**Tax Exempt:** If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the GES office for this show. Taxes vary by location and will be added to your invoice, if you do not submit your tax exempt certificate prior to the deadline date.

Adjustments and Cancellations: No adjustments to invoices will be made after the close of the show. Please refer to the individual forms for labor, etc. for cancellation fees. All orders cancelled by the Exhibitor or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order based upon the status of move-in, work performed and/or GES set-up costs or expenses. A minimum non-refundable deposit of \$25.00 will be applied toward the invoice, unless there is a cancellation of your order. Additionally, GES retains the right to implement/assess a fuel or energy surcharge on all services as necessary based upon market conditions.

If you have any questions regarding our payment policy, please call GES National Servicenter® at 800.475.2098 or visit the GES Servicenter® at the show.

You may choose to pay by credit card, check or bank wire transfer; however, we require your credit card charge authorization to be on file with GES even if you are paying by check or bank wire transfer. You are responsible for any wire transfer bank processing fees.

All balances must be paid upon conclusion of the event. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file.

For your convenience, we will use the credit card authorization to charge your credit card for any additional amounts ordered by your representative or services rendered to your company for this event.

GES will charge a convenience fee for each request to reprocess payment to an alternate credit card in order to cover incremental processing costs. An alternate credit card is a credit card different than the one used to process your initial payment in accordance with GES payment policy. The

convenience fee will be quoted at the time your request is made to reprocess payment. The convenience fee will be added to your account balance and settled utilizing the new credit card provided.

GES requires the highest standards of integrity from all its employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior.



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