PROMAT 2027 MHI

Cost Savings Initiatives

GES

Cost Savings & Cost Certainty = Ease of Planning & Budgeting

GES Commitments

- Elimination of ALL Overtime Billing for Material Handling
- Hanging Signs+ Program helps eliminate OT labor for signs that qualify to be hung
- Introduce a per lb. rate for crated materials - ease of budgeting/cost certainty/no surprises
- Introduce a per lb. rate for machinery - ease of budgeting/cost certainty/no surprises
- No additional cost to ship to the GES advance warehouse. GUARANTEED delivery prior to approved target date
- GES will extend the advance receiving dates from 30 days storage to 45 days storage at no additional cost
- Elimination of surcharges to include Special Handling/Uncrated/Overtime/Marshalling Yard fees
- GES to offer Straight Time Installation & Dismantle Labor for advance orders for labor ordered for Saturday & Sunday for exhibitors 400 sq.ft. and less

New in 2027

- Material Handling rates for both crated and machinery will not increase from 2025
- All other GES Products & Services will not increase from 2025 to include Electrical Labor
- Standard & custom furniture rates have been reduced 10% from 2025
- Standard & custom carpet rates have been reduced 10% from 2025
- Installation & dismantle labor rates have been reduced 10% from 2025
- Plus, take an additional 10% off of the I&D labor rate when ordering 20 hours or more in I&D labor