# **Exhibitor Services Manual Table of Contents**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

# Greater Milwaukee International Car & Truck Show

Wisconsin Center February 23 - March 3, 2019

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### **One Place for Exhibit Planning Ordering and Management**

Expresso<sup>SM</sup> by GES is a simple to navigate, picture-driven system customized specifically for your show.

It's more than just your exhibitor manual online. Exhibitors can:

- · Order exhibit products and services for multiple booths
- View account order history
- View important show and event information
- Track small packages and inbound shipments
- Download the show schedule into Outlook or iCalendar
- Print shipping labels
- Chat with our award-winning GES National Servicenter<sup>SM</sup>

#### **Order Everything You Need for Your Show**



- Go to <u>https://e.ges.com/071600860/esm</u>
- Log in or sign up with a new account
- Browse products and services and you will be guided through the ordering process





International Calls: (702) 515-5970

International Faxes: (702) 263-1520

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

#### **Questions?**



Contact us online: https://e.ges.com/071600860/contactus/esm

Contact

### **Official Service Provider**

GES 7000 Lindell Road Las Vegas, NV 89118-4702

GES will be onsite to assist you in coordinating any last-minute services, order additional products; and to answer any questions you may have.

FAX (in USA):

Phone (in USA): (800) 475-2098

(866) 329-1437

### **Show Information**

Aisle Carpet Color: Custom Roadway

Any manufacturer (or exhibitor) booth carpet left behind at showsite will be discarded by GES and carpet companies supplying the carpet will be invoiced for forklift and labor fees, and possible dumpster rental fees at a minimum of one hour.

Please coordinate this with GES in advance.

#### **Discount Deadline Date**

Tuesday, January 29 GES orders must be received with payment by this date.

#### **Exhibitor Move In**

Tuesday,	February 19	8:00 AM -	4:30 PM	Per Target Schedule
Wednesday,	February 20	8:00 AM -	4:30 PM	Per Target Schedule
Thursday,	February 21	8:00 AM -	4:30 PM	Per Target Schedule

#### **Show Hours**

Saturday,	February 23	10:00 AM -	10:00 PM
Sunday,	February 24	10:00 AM -	6:00 PM
Monday,	February 25	3:00 PM -	9:00 PM
Tuesday,	February 26	3:00 PM -	9:00 PM
Wednesday,	February 27	3:00 PM -	9:00 PM
Thursday,	February 28	3:00 PM -	9:00 PM
Friday,	March 1	12:00 PM -	9:00 PM
Saturday,	March 2	10:00 AM -	10:00 PM
Sunday,	March 3	10:00 AM -	6:00 PM

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#### Exhibitor Move Out

Sunday,	March 3	6:00 PM -	10:00 PM	
Monday,	March 4	8:00 AM -	5:00 PM	

Please take notice - this event moves out on overtime, all applicable surcharges will apply.

#### **Empty Container Return**

Sunday, March 3 9:00 PM Start time for Empty Container Return.



#### **Carrier Check-in Post-Show**

Monday, March 4 12:00 PM Carriers post-show must be checked-in by this time.

#### **Facility Clear**

Monday, March 4 5:00 PM All exhibitor materials must be removed.

Shipping Addresses: Use provided Shipping Labels in this Exhibitor Services Manual to expedite handling

#### Advance Shipments to Warehouse:

Shipments should arrive on or between:

c/o GES Greater Milwaukee International Car & Truck Show (Your Company Name & Booth Number) YRC 6880 South Howell Ave Oak Creek, WI 53154 USA

### January 16 - February 14, 2019 Hours for receiving are Monday - Friday, 8:00 AM - 2:30 PM Drivers must check in by 2:00 PM to be guaranteed same day unloading.

### **Direct Shipments to Show Site:**

c/o GES Greater Milwaukee International Car & Truck Show (Your Company Name & Booth Number) Wisconsin Center 400 West Wisconsin Avenue Milwaukee, WI 53203-2104 USA

### Shipments should arrive on:

February 19, 2019, 8:00 AM - 4:30 PM Per Target Schedule February 20, 2019, 8:00 AM - 4:30 PM Per Target Schedule February 21, 2019, 8:00 AM - 4:30 PM Per Target Schedule Per target schedule

### Marshaling Yard Site Address:

Greater Milwaukee International Car & Truck Show (Your Company Name & Booth Number) 640 S. 84th St. (North Lot 2) West Allis, WI 53214 USA





# **General Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

#### What is an Official Service Provider?

- GES has been selected as the Official Service Provider by the show organizer to design and produce your show.
- We can save you time and money with our insight and experience of the show process. As the Official Service Provider, GES will assist you in your pre-show planning from start to finish.
- We are at your service for all your exhibiting needs.

#### **GES Show Services**

- Carpet
- Booth Furniture and Accessories
- · Custom Exhibits and Rental Exhibits
- Graphics
- Installation and Dismantle Services

#### Work Zone



Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

#### How Can I Order My Show Services?

**Expresso** is GES' planning, ordering and management system. Order everything you need for your tradeshow exhibits, view account order history, download the show schedule and more.

- Go to https://e.ges.com/071600860/esm
- Log in or sign up with a new account
- · Browse products and services and you will be guided through the ordering process



GES National Servicenter® provides consistency and continuity of customer service for exhibitors at shows:

- Phone: (800) 475-2098 / Fax: (866) 329-1437
- International phone: (702) 515-5970 / Fax: (702) 263-1520
- Contact us online: <u>https://e.ges.com/071600860/contactus/esm</u>

GES Servicenter® is on-site to place any last-minute orders and provide show information while at show site.

#### **Exhibitor Services**

 Our Exhibitor Services team is responsible for answering exhibitor questions, processing your orders and handling any special requests.





# **Tips for New Exhibitors**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

### **First Time Exhibitors**

Exhibiting for the first time can be confusing and stressful. GES is here to make your ordering process as simple and stress free as possible. GES will be on-site at the show to assist you in coordinating any last-minute services, order additional products and answer any questions you may have. Save money by ordering early! Order by the Discount Deadline of January 29, 2019 for best pricing.

For quick and easy ordering, visit the Expresso online ordering site: <u>http://e.ges.com/071600860/esm</u>

### **Details Matter When Shipping**

Material Handling is the unloading of your exhibit materials. The service includes delivery to your booth, handling of empty containers to and from storage and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

- Unloading the freight and delivery to your booth is not included. Avoid unexpected costs at show site and estimate the cost for this service. <u>http://e.ges.com/071600860/item/200500</u>
- We understand that your calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.
- Save by combining shipments. A minimum charge applies for each shipment under 200 lbs.
- Make sure that a Bill of Lading is filled out completely for each shipment.
- Confirm that your driver has the correct dates and times that your shipment needs to be delivered and picked up.
- Use provided shipping labels to make sure show name, booth number and other vital information is provided.

Shipping, Drayage and Material Handling: http://e.ges.com/071600860/shippinghandling/esm

### Dot Your I's and Cross Your T's

Please be aware that a valid credit card is required for all forms of payment. We require your credit card charge authorization to be on file with GES even if you are paying by check or wire transfer.

- Make sure your credit card information is complete and correct, including the expiration date.
- Review GES Payment Policy and the Terms and Conditions of Contract.
- · Clearly indicate when paying by check. All check payments should be returned to:

GES Bank of America P.O. Box 96174 Chicago, IL 60693

#### Bank ACH/wire transfer payment information

Beneficiary:	GES	If requested, following is the physical address for
c/o Bank of America	Account #: 7188101819	routing identifiers:
901 Main Street,	Wire ABA Routing #: 026009593	Bank of America, Wire Transfer-Customer Services
TX1-492-07-14	ACH ABA Routing #: 071000039	2000 Clayton Road
Dallas, TX 75202-3714 USA	SWIFT Address: BOFAUS3N	Concord, CA 94520 USA
Telephone # (702) 263-2795 or	CHIPS Address: 0959	
(702) 914-5112		

<sup>010719 071600860</sup> 

For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at <u>cashapplication@ges.com</u>.

- Exhibiting company name, show name, show facility
- Date and amount of wire transfer
- Bank and country where transfer originated
- G-10 072817



# No Tipping

GES work rules prohibit the solicitation or acceptance of tips in cash, products or gifts of any kind by any employee. Our employees are paid appropriate wages denoting professional status; therefore, tipping of any kind is prohibited.

# Where Did My Crates Go?

After your exhibit is set-up and your products displayed, you must place "empty" stickers on your empty containers for storage during the show. At show site a kiosk with a floor plan and color coded "empty" stickers will be available. Crews will clear the floor of all "empty" stickered containers to clear room for other freight.

- Simply write your booth number, company and show name on the sticker and place the container in the aisle. It will be stored throughout the exposition and then returned to your booth upon show close.
- Place stickers on all four (4) sides of the crate.
- Please label your empty containers as soon as possible to keep your area clear and make it easier to prepare your booth.

# Don't Forget to Take Out the Trash

Exhibitors planning on disposing of booth properties and/or floor covering at the end of the show should pre-order this service. In the event that excessive booth properties and/or floor covering are abandoned/left on the floor at the conclusion of a move-out, a dumpster fee will be billed to the exhibiting company.

### **Keeping Up Appearances**

Pay close attention to your booth size when ordering items based on booth sq. footage or quantity of decorating items. Please do not order more than what will comfortably fit in your space.

- Exhibitors that order two (2) standard pre-cut carpet pieces should keep in mind that there will be a visible seam where the pieces of carpet are placed together. GES cannot guarantee that carpet colors will be an exact match due to dye lot differences.
- Order just enough carpet to fit your standard booth space. A 10' x 10' booth should not order 10' x 20' carpet.
- We custom cut carpet to fit your needs.

### It's All About the Padding

Ordering carpet for your booth? Think about the kind of padding you need if you are going to be on your feet all day. That little extra cushion can make all the difference at the end of the day.

Carpet and Padding: http://e.ges.com/071600860/carpet/esm

### What Goes Up Must Come Down

If labor is needed for your booth space at the time of move-in, you will also need labor for move-out. Remember, what you put up must be taken down.

- See Labor Information form for rules specific to the show. Work rules can vary based on show location.
- Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.
- · All rates are subject to change if necessitated by increased labor and material costs.
- · Pre-order labor to save.

Labor Services: http://e.ges.com/071600860/LaborandEquipment/esm





# **Payment and Credit Card Charge Authorization**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Greater Milwaukee International Car & Truck Show

Wisconsin Center

February 23 - March 3, 2019

Form Deadline Date: January 29, 2019

Exhibiting Firm Company Name		Name of Primary Contact	Booth Number	
Street Address	City, State, Zip/Country	Primary Contact Phone	Email	
Phone	Fax	Name of Secondary Contact (Optional	)	
Name of Contact at Booth/Show Site	Phone	Secondary Contact Phone	Email	
Please indicate if you will be using a Third No Yes - Please return T	d Party for billing of services: hird Party Billing Reguest form	GES invoice Sent to:	ondary Contact	

**Payment Information** 

- Please complete the information and return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however, we require your credit card charge authorization to be on file with GES.
- Only submitting your Credit Card Authorization? Do it online: <u>http://e.ges.com/071600860/item/2222</u>
  All balances must be paid at the conclusion of the event. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file.
- For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by your representative or services
  rendered to your company for this event.
- GES will charge a convenience fee for each request to reprocess payment to an alternate credit card in order to cover incremental processing costs. An alternate credit card is a credit card different than the one used to process your initial payment in accordance with GES payment policy. The convenience fee will be quoted at the time your request is made to reprocess payment. The convenience fee will be added to your account balance and settled utilizing the new credit card provided.

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.

#### **Bank ACH/Wire Transfer Payment Information**

Beneficiary: c/o Bank of America 901 Main Street, TX1-492-07-14 Dallas, TX 75202-3714 USA Telephone # (702) 263-2795 or (702) 914-5112 GES Account #: 7188101819 Wire ABA Routing #: 026009593 ACH ABA Routing #: 071000039 SWIFT Address: BOFAUS3N CHIPS Address: 0959 If requested, following is the physical address for routing identifiers: Bank of America, Wire Transfer-Customer Services

2000 Clayton Road, Concord, CA 94520 USA

For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at cashapplication@ges.com.

· Exhibiting company name, show name, show facility, and booth number

Date and amount of wire transfer

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Bank and country where transfer originated

#### Credit Card Charge Authorization (Required for All Forms of Payment)

All information must be provided. Your order will not be processed if any information is missing. We require your credit card charge authorization to be on file with GES even if you are paying by check or bank wire transfer.

Billing Address					
-					
City			State	Zip/Cou	ntry
Account Number		Expiration Date	MasterCard	Corporat	e Card
			VISA	Personal	Card
			American Express		
	accepted GES Payment Policy and GES Term	s & Conditions of Contract, in	cluding authorization for GES	to retain perso	nal
information to better serve my need for	GES services at future events.				
Please X					MM/DD/YY
Sign Cardhold	er Signature	Check Number		Check Dated	
	5	Tota		۲ \$	
			Payment	, the second sec	
Cardhold	er Name - Please Print	Date	Total Credit	\$	
			Card Payme	ent 🖉	
			ourarayin		
Review and Return	Credit Card Payments Return to Fax: (8	366) 329-1437 • Internation			



# **Domestic Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Form Deadline Date: January 29, 2019

Booth Number

**Company Name** 

Phone Number

Return this form when a Third Party (any party other than exhibiting company) ("AGENT") should be billed for services.

#### Step 1. Provide the Exhibiting Company contact information and signature

Email

Exhibiting Company Name

Exhibiting Company	y Address	City	State	Zip/Country	
Phone	Fax	Contact's Email Address			
Please Sign	X Exhibiting Company Authorized Signat	ture		I agree in placing this orde GES Payment Policy a Conditions of Contract, inc GES to retain personal info my need for GES servic	and GES Terms & luding authorization for prmation to better serve
	Exhibiting Company Authorized Name	- Please Print Da	ate		

#### Step 2. Check services below to invoice to the Third Party

**All Services** If the Third Party is not to be invoiced for "All Services", please select specific services below. Exhibitor will need to complete Payment and Credit Card Authorization and submit with this form if Third Party is not to be invoiced for all services.

Exhibit Systems	GES Logistics	□I & D Labor	Forklift Labor	Material Handling	Rental Carpet
Rental Furniture	Signs				
Other (Please Specify	<i>(</i> )				

### Step 3. Provide the Third Party contact information

Third Party Company Name					
Third Party Company Address			City	State	Zip/Country
Phone	Fax	Contact's Email Address			

### Step 4. Complete Third Party Credit Card Charge Authorization with signature

Cardholder Name - Please I	Print									
Billing Address								City	State	Zip/Country
Account Number							Expiration Date	☐ MasterCard ☐ VISA ☐ American Expr	⊡ P€	orporate Card ersonal Card
Please Sign X Third Party Cardholder's Signature						GES Pa Conditions o GES to retai	ayment Policy ar of Contract, inclu n personal inforr	that I have accepted d GES Terms & ding authorization for nation to better serve s at future events.		
	Third Party	Cardholder'	s Name - I	Please Prir	nt		Date			
Third Party Cardholder's Name - Please Print Date GES reserves the right to deny any Third Party Billing Request that is not complete or received by the deadline date. It is understood and agreed that the Exhibiting Company is ultimately responsible for payment of charges for services requested by Exhibiting Company or its Agents, and for all acts and/or omissions of its Agents. If an Agent does not pay the invoice before the last day of the show, charges will revert to the Exhibiting Company. All Invoices are due and payable upon receipt. GES Terms & Conditions of Contract, and GES' Payment Policy apply to both the Exhibiting Company and all Agents. We require your complete credit card information even if you are paying by check or bank wire transfer.										

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

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# **International Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Form Deadline Date: January 29, 2019

Booth Number

**Company Name** 

**Exhibiting Company Name** 

Phone Number

Return this form when a Third Party (any party other than exhibiting company) ("AGENT") should be billed for services.

#### Step 1. Provide the Exhibiting Company contact information and signature

Email

Exhibiting Company Addre	ess		City	State	Zip/Country
Phone	Fax	Contact's Email Address			
Account Number		Expiration Date	☐ MasterCard ☐ VISA ☐ American Ex	Pe	orporate Card ersonal Card
Please Sign	Exhibiting Company Authorized Signa		GES Conditions GES to ret my need	Payment Policy ar s of Contract, inclu tain personal inforr for GES services	that I have accepted ad GES Terms & ding authorization for mation to better serve at future events and ENTS of the same.
	Exhibiting Company Authorized Name	- Please Print Date	liave au	viseu ali ol Illy AG	LINE OF THE Sallie.

#### Step 2. Check services below to invoice to the Third Party

☐ All Services If the Third Party is not to be invoiced for "All Services", please select specific services below. Exhibitor will need to complete Payment and Credit Card Authorization and submit with this form if Third Party is not to be invoiced for all services.

Exhibit Systems	GES Logistics	□I & D Labor	Forklift Labor	Material Handling	Rental Carpet
Rental Furniture	Signs				
Other (Please Specif	y)				

### Step 3. Provide the Third Party contact information

Third Party Company Name					
Third Party Company Address			City	State	Zip/Country
Phone	Fax	Contact's Email Address			

### Step 4. Complete Third Party Credit Card Charge Authorization with signature

Cardholder Name - Please Print Billing Address City State Zip/Country MasterCard Corporate Card Account Number Expiration Date VISA Personal Card MM/YY American Express Please I agree in placing this order that I have accepted Х GES Payment Policy and GES Terms & Sign Third Party Cardholder's Signature Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events and have advised all of my AGENTS of the same. Third Party Cardholder's Name - Please Print Date GES reserves the right to deny any Third Party Billing Request that is not complete or received by the deadline date. It is understood and agreed that the Exhibiting Company is ultimately responsible for payment of charges for services requested by Exhibiting Company or its Agents, and for all acts and/or omissions of its Agents. If an Agent does not pay the invoice before the last day of the show, charges will revert to the Exhibiting Company. All Invoices are due and payable upon receipt. GES Terms & Conditions of Contract, and GES' Payment Policy apply to both the Exhibiting Company and all Agents. We require your complete credit card information even if you are paying by check or bank wire transfer.

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

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### Standard

Standard is conventional filament nylon carpet that is re-used for pre-cut sizes and new for custom-cut orders.

Includes:

- Standard 100% recyclable color options include Blue Jay, Pepper, and Black
- · Custom Cut includes 4 mil poly covering
- · Available in pre-cut sizes
- · Installation and pick-up at the close of the show
- · Front edge taping

# Black (41) 🌘







Green (45)





### Plush

Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

Includes:

- Plush 100% recyclable carpet
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard<sup>™</sup> protection
- · Installation and pick-up at the close of the show
- · Front edge taping



Black (41)

Iceberg (84)

Sterling (87)

### **Ultra Plush**

Ultra Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

#### Includes:

- Ultra Plush 100% recyclable carpet
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard<sup>™</sup> protection
- · Installation and pick-up at the close of the show
- · Front edge taping

The leaf symbol indicates recyclable or eco-friendly materials, per manufacturer's specifications.

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.

Bisque (81)

Graphite (83)

Seascape (86)



Cabernet (82)

Midnight (85)

Teal (55)

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

**Company Name** 

Email

Booth Number



### Easy Ordering Tips:

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site color options and grades may not be available and substitutions might be necessary.
- Due to die lot differences and unsightly seams, please do not order multiple Pre-Cut pieces for a single booth.
- Do you have a booth larger than 300 sq. ft., an island or peninsula? Order Custom-Cut carpet! (Minimum 100 sq. ft. order required.)

#### Carpet





#### Ultra Plush Color Options (Iceberg will be provided if no color is indicated below)



\_ Total Sq. Ft.

Phone Number

#### Calculate Sq. Ft. = Width

Item Code	Description	Color Code	Discount (\$)	Regular (\$)	Sq. Ft.	Tax %	Total
5000	Standard Carpet Custom-Cut, Per Sq.Ft.		1.32	1.91		5.6	\$
5006	Plush Carpet Custom-Cut, Per Sq.Ft.		2.07	3.00		5.6	\$
5007	Ultra Plush Carpet Custom-Cut, Per Sq.Ft.		2.62	3.85		5.6	\$
Item Code	Description		Discount (\$)	Regular (\$)	Sq. Ft.	Tax %	Total
500400	Carpet Padding, 1/2" Thick, Per Sq.Ft.		1.06	1.58		5.6	\$

**Electrical or Utilities Under Carpet?** 

🗌 Yes 🔄 No

Please

Sign

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

 X
 I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

 Authorized Name - Please Print
 Date

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.





# **Furniture and Accessories**

#### Chairs





300050 - Chair, Plastic Contour, 300052 - Padded Chair Black

### **Tables**





300059 - Table, Starbase, 30" Diameter x 40" High

300058 - Table, Starbase, 40" Diameter x 30" High

# **Skirted Tables**



300053 - Padded Stool



Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Furniture and Accessories**

#### **Accessories**





300123 - Aisle Stanchion, without Chain



300104 - Garment Rack



300108 - Sign Holder,

Chrome, 22"x28"



300103 - Aluminum Easel



300106 - Literature Rack



300211 - Tackboard



300111 - Bag Stand



300201 - Pegboard, White, 4'x8'



300112 - Ticket Tumbler, Small, Table Top

300120 - Sign Holder, Bell Base



300113 - Wastebasket

300118 - Waterfall Stand

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

Company Name

Email

Booth Number

Phone Number



# Easy Ordering Tips:

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/071600860/BoothFurnishingsRental/esm

#### **Furniture and Accessories**

Skirt and Drape Color Options (Gray will be provided if no color is indicated below)

	-44 E				44 G 24	264 S F	
(54)	(41)	(42)	(46)	(40)	(45)	(49)	(50)

Chairs						
Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
300050	Chair, Plastic Contour, Black	46.50	69.00		5.6	\$
300052	Padded Chair	73.25	108.50		5.6	\$
300053	Padded Stool	64.00	94.50		5.6	\$

Tables						
Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
300059	Table, Starbase, 30" Diameter x 40" High	151.50	225.00		5.6	\$
300058	Table, Starbase, 40" Diameter x 30" High	151.50	225.00		5.6	\$

Skirted <sup>-</sup>	Tables						
Item Code	Description	Color Code	Discount (\$)	Regular (\$)	Qty	Tax %	Total
3004	Table 4', Skirted 4 Sides, 24" x 30" High		97.25	144.00		5.6	\$
3006	Table 6', Skirted 3 Sides, 24" x 30" High		119.50	177.25		5.6	\$
3008	Table 8', Skirted 3 Sides, 24" x 30" High		140.25	209.00		5.6	\$
3007	Table, Skirt 4th Side		40.75	59.50		5.6	\$
4	Select size: 6' Table 8' Table						

Unskirted Tables

•						
Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
300400	Table 4', Unskirted, 24" x 30" High	78.00	115.25		5.6	\$
300600	Table 6', Unskirted, 24" x 30" High	95.75	142.00		5.6	\$
300800	Table 8', Unskirted, 24" x 30" High	112.25	167.00		5.6	\$

300000			112.25	107.00		0.0	Ψ				
Skirted (	Skirted Counters										
Item Code	Description	Color Code	Discount (\$)	Regular (\$)	Qty	Tax %	Total				
3014	Counter 4', Skirted 4 Sides, 24" x 42" High		116.50	173.00		5.6	\$				
3016	Counter 6', Skirted 3 Sides, 24" x 42" High		138.25	205.50		5.6	\$				
3018	Counter 8', Skirted 3 Sides, 24" x 42" High		158.00	236.25		5.6	\$				
3017	Counter, Skirt 4th Side		40.00	58.25		5.6	\$				
4	Select size: 6' Counter 8' Counter										

Select size: 6 Counter \_\_\_\_\_ 8 Cou

2	Unskirte	d Counter					
5	Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
:	301400	Counter 4', Unskirted, 24" x 42" High	93.50	138.50		5.6	\$

Form Continues on Next Page



#### Page 2 of 2

# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: January 29, 2019

Company I	Name	Email	Phor	e Number	E	Booth Num	ber
301600	Counter 6', Unskirted, 24" x 42" High		110.75	164.50		5.6	\$
301800	Counter 8', Unskirted, 24" x 42" High		126.75	188.75		5.6	\$
Custom	Booth Drape						
Item Code	Description	Color Co	de Discount (\$)	Regular (\$)	Qty	Tax %	Total
3001	Drape, 3' High, Per Foot, 4' Minimum		15.25	21.20		5.6	\$
3002	Drape, 8' High, Per Foot, 4' Minimum		17.85	25.25		5.6	\$
Access	ories						
Item Code	Description		Discount (\$)	Regular (\$)	Qty	Tax %	Total
300124	Aisle Stanchion Chain, Plastic, Per Foot		5.95	8.95		5.6	\$
300127	Aisle Stanchion, Tensa		37.00	53.50		5.6	\$
300123	Aisle Stanchion, without Chain		37.00	53.50		5.6	\$
300103	Aluminum Easel		34.50	50.75		5.6	\$
300111	Bag Stand		78.00	115.00		5.6	\$
300102	Coat Rack		33.00	47.50		5.6	\$
300104	Garment Rack		50.00	72.75		5.6	\$
300106	Literature Rack		100.25	148.75		5.6	\$
300201	Pegboard, White, 4'x8'		156.75	233.50		5.6	\$
	Select alignment: Horizontal Ver	ical					
300015	Rod, 6' to 10' Telescopic		11.35	22.70		5.6	\$
300120	Sign Holder, Bell Base		33.00	47.50		5.6	\$
300108	Sign Holder, Chrome, 22"x28"		72.25	107.50		5.6	\$
300211	Tackboard		156.75	233.50		5.6	\$
	Select alignment: Horizontal Ver	ical					
300112	Ticket Tumbler, Small, Table Top		60.25	88.50		5.6	\$
300113	Wastebasket		17.60	24.75		5.6	\$
300118	Waterfall Stand		77.75	114.75		5.6	\$

Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

x		I agree in placing this order that I have accepted GES Payment Policy and GES
Authorized Signature		<ul> <li>Terms &amp; Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES</li> <li>services at future events.</li> </ul>
Authorized Name - Please Print	Date	Total Payment

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

Please Sign



Phone Number

# **Column Wrap Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

Company Name

Email

Booth Number



### Easy Ordering Tips:

- All prices include delivery, rental, and removal. Includes labor and aerial lift to install. Pricing based on straight time installation.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: <u>http://e.ges.com/071600860/wrap/esm</u>



### **Column Wrap**

Color (Black			d if no	color is	indica	ted bel	ow)
(54)	(41)	(42)	(46)	(40)	(45)	(49)	(50)

Item Code		Color	Discount (\$)	Regular (\$)	Qty	Tax %	Total
3026	112 VINVI SINGLE COLUMN COVER		529.50	668.75			\$

Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please	x		I agree in placing this order that I have accepted GES Payment Policy and GES
Sign	Authorized Signature		Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES
	Authorized Name - Please Print	Date	Services at future events. Total Payment Enclosed



#### **Seating - Sofas and Loveseats**



305226 - Baja Loveseat, 61"L 30.5"D 28"H



305312 - Banquette, Full, w/ Electrical Charging Outlet, 72"RND 51"H



305180 - Fairfax Sofa, White Vinyl/ Brushed Metal, 62"L 26"D 30"H



305049 - Hopi Loveseat, Gray Linen, 48"L 25"D 34"H



305321 - Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H



305322 - Key Largo Sofa, Black Fabric, 79"L 35"D 34"H



305262 - Loveseat, Naples, Black Vinyl, 305104 - Munich Armless Loveseat, 62"L 30"D 28"H





305364 - Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H





305362 - Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H



305106 - Munich Sectional, 3 Pc., 93.5"L 27"D 28.5"H



305217 - Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H



Platinum, 152"L 40"D 33"H



305120 - Sectional, South Beach, 3 pc., 305236 - Sofa, Allegro, Blue Fabric, 73"L 34.5"D 29.5"H



305261 - Sofa, Naples, Black Vinyl, 87"L 30"D 28"H

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305119 - Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H



305268 - Sofa, Tangiers, 78"L 37"D 36"H



305240 - Tangiers Loveseat, 57.5"L 37"D 37"H

#### **Seating - Club Chairs**



305225 - Baja Chair, 36"L 30.5"D 28"H



305235 - Chair, Allegro, Blue

Black Fabric, 35"L 35"D 34"H

**Seating - Chairs** 



305072 - Chair, Barcelona, Black, 30"L 31"D 35"H



31"H

305073 - Chair,

305222 - Roma Chair, Powered White Vinyl, 37"L



305263 - Chair, Naples, Black



305269 - Chair, Tangiers, 34"L 37"D 36"H



305070 - Chair, Tub, Key West, Black, 31"L 31"D 31"H

305320 - Key Largo Chair,

305102 - Munich Corner Chair, 26"L 27"D 28.5"H



31"D 33"H



305110 - Chair, Brewer, Black, 20"L 20"D 32"H



305260 - Chair, Christopher, White Vinyl w/ Chrome, 17"L 19"D 35"H



305285 - Chair, Duet Stack, Black/Chrome, 23"L 21"D 33"H



305232 - Chair, Fusion, Red/ White, 19"L 21"D 32"H



305178 - Fairfax Arm Chair, White Vinyl/ Brushed Metal, 27"L 26"D 34"H 30"H

305047 - Hopi



305152 - Chair,

25"L 20"D 34"H

Altura, Guest,

305271 - Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 32"D 33"H 40"D

305041 - Chair,

White, 18"L 22"D

Berlin, Black/

32"H

305270 - Chair, Madden Arm, Lt. Gray Vinyl, 27"L



305284 - Chair, Rustique Arm, Gunmetal, 20"L 18"D 31"H

305042 - Chair,

White, 18"L 22"D

Berlin, Red/

32"H

305272 - Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H



20"D 36"H

Chair, Gray Linen, 21"L 25"D









Chair, 18"L 19"D

34"H



Chair, 19.5"L x

19.75"D x 32.5"H



Chair, Gray, 20"L

20"D 32"H



305421 - Malba

20"L 20"D 32"H

Chair, Green,



305103 - Munich Armless Chair, Chair, White, 22.5"L 27"D 28.5"H



15.38"L 15.5"D

30.5"H

305441 - Zenith Chair, 19"L 22"D 32"H

#### **Seating - Ottomans**



305316 - Banquette,

Ottoman, 53"L 22"D

Quarter Curve

18"H

305057 - Beverly

Bench Ottoman,

Black Vinyl, 60"L

20"D 18"H



305058 - Beverly

Bench Ottoman,

20"D 18"H

Brown Fabric, 60"L



Bench Ottoman,

20"D 18"H

Gray Fabric, 60"L

305059 - Beverly 305060 - Beverly



305061 - Beverly Bench Ottoman, Ocean Blue Fabric, 60"L 20"D 18"H



305279 - Ottoman, Endless Square, White, 34"L 34"D 15"H



305359 - Ottoman, Marche Swivel, Pear Yellow Fabric, 17"L 17"D 18"H



305092 - Ottoman, South Beach, Wedge, Platinum, 25"L 31"D 18'H



305063 - Beverly Bench Ottoman, Red Fabric, 60"L 20"D 18"H





305064 - Beverly Bench Ottoman, White Vinyl, 60"L 20"D 18"H



305096 - Endless Curved Ottoman, Black, 60.5"L 37.5"D 15"H

305097 - Endless Curved Ottoman. White, 60.5"L 37.5"D 15"H



305280 - Ottoman, Endless Square, Black, 34"L 34"D 15"H

305358 - Ottoman,

Marche Swivel,

Meadow Green,

17"L 17"D 18"H

Bench Ottoman,

20"D 18"H

Linene Fabric, 60"L



305086 - Ottoman, Half Bench, White Vinyl, 39"L 22"D 18"H



305357 - Ottoman. Marche Swivel, Plum Fabric, 17"L 17"D 18"H



305354 - Ottoman,

Raspberry Fabric,

17"L 17"D 18"H

Marche Swivel,

18"H

305352 - Ottoman, Marche Swivel, Gray Fabric, 17"L 17"D 18"H



305355 - Ottoman. Marche Swivel, Red Fabric, 17"L 17"D 18"H



Marche Swivel,

305353 - Ottoman,



Marche Swivel, Rose Quartz Fabric, 17"L 17"D 18"H

305351 - Ottoman, Marche Swivel, White Vinyl, 17"L 17"D 18"H

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305251 - Ottoman, Vibe Cube, Black Vinyl, 18"L 18"D 18"H



305246 - Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D 18"H



305242 - Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H



305243 - Ottoman, Vibe Cube, Gold/ Bronze, Vinyl, 18"L 18"D 18"H



18"H

305237 - Ottoman. Vibe Cube, Steel Blue Vinyl, 18"L 18"D 18"H

305241 - Ottoman,

Vibe Cube, Green,

Vinyl, 18"L 18"D



305248 - Ottoman, Vibe Cube, Orange, Vinyl, 18"L 18"D 18"H



305249 - Ottoman. Vibe Cube, White Vinyl, 18"L 18"D 18"H



305244 - Ottoman. Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H

305239 - Ottoman. Vibe Cube, Purple Vinyl, 18"L 18"D 18"H

305245 - Ottoman. Vibe Cube, Red, Vinyl, 18"L 18"D 18"H

305238 - Ottoman, Vibe Cube, Silver Vinyl, 18"L 18"D 18"H





305247 - Ottoman, Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H

305111 - Sally Ottoman/Stool, White 12"L 12"D 17"H

### Seating - Office and Utility Seating



305126 - Chair, Altura Task, 25"L 26"D 21"H

305313 - Pro

**Executive Guest** 

24"L 22"D 36"H

Chair, Black Vinyl,



305325 - Chair, Executive, Black, 25"L 24"D 48"H



305307 - Pro **Executive Mid Back** Chair, Black Vinyl, 24"L 22"D 40"H



305305 - Chair, Executive, Pro, White, 27.5"L 27.5"D 45.7"H

305308 - Pro

22"D 40"H

**Executive Mid Back** 

Chair, White, 24"L



34"H

305068 - Meeting Chair, Espresso Vinyl, 25.5"L 23.5"D



305069 - Meeting Chair, Taupe Fabric, 25.5"L 23.5"D 34"H



305309 - Meeting Chair, White Vinyl, 25.5"L 23.5"D 34"H

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#### Seating - Barstools



305370 - Apex Barstool, Black Vinyl, 21"L 21"D 33"H



305371 - Apex Barstool, Blue Ultra Suede, 21"L 21"D 33"H 33"H



305292 -Barstool, Lift, Chrome/Gray Seat, 15" Round 23-33.5"H



305207 -Barstool, Zoey Swivel, White/ Chrome Base, 15"Lx17"Dx31"-3 5"H



305291 -

Barstool, Lift,

Chrome/Red

23-33.5"H

Seat, 15" Round

15"D 41"H



305443 - Laguna Barstool, Maple, Chrome, 18"L 20"D 47"H

305290 -

23-33.5"H

Barstool, Lift,

Chrome/White

Seat, 15" Round



305372 - Apex 305373 - Apex Barstool, Red Barstool, White Vinyl, 21"L 21"D Vinyl, 21"L 21"D 33"H



305009 -Barstool, Oslo, Blue, 17"L 20"D 30"H



305075 - Lucent Barstool, 22"L x 22.5"D x 45.5"H



305006 - Syntax Barstool, Chrome/Black, 23"L 19"D 43.25"H



305013 -Barstool, Banana, White, 21"L 22"D 30"H



305288 -Barstool, Rustique, Gunmetal, 13"L 13"D 30"D



305440 - Zenith Barstool, 19"L 20"D 44"H

305289 -

Barstool, Lift,

23-33.5"H

305206 -

Barstool, Shark

Swivel, White/

Chrome Base,

22"L 19"D 34"-44"H

Chrome/Black

Seat. 15" Round



305208 - Zoey Barstool, Black, 15"L 16"D 30-34.75"H

#### **Table Surface Colors**







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23





305012 -

Barstool,

305008 -

30"H

Barstool, Oslo,

White, 17"L 20"D

Banana, Black,

21"L 22"D 30"H

305007 - Syntax Chair, Black/ Chrome, 23"L 19"D 32.25"H

#### **Tables - Cafe**





305133 - Table, Bar, Graphite/ Black, 30" Round 42"H



305136 - Table, Bar, Graphite/ Black, 36" Round 42"H



305142 - Table, Bar, Graphite/ Hydraulic Chrome Base, 30" Round 45"H



305145 - Table, Bar, Graphite/ Hydraulic Chrome Base, 36" Round 45"H



305134 - Table, Bar, Maple/Black, 30" Round 42"H



305137 - Table, 305143 - Table, Bar, Maple/Black, Bar, Maple/ 36" Round 42"H Hydraulic Chrome Base, 30" Round 45"H



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### **Tables - Cocktail**



305430 - Alondra Cocktail Table, Glass, 47"L 24"D 16"H



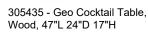
305188 - Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H



305433 - Alondra Cocktail Table, Wood, Chrome, 47"L 24"D 17"H



305187 - Sydney Powered Cocktail Table, White, 48"L 26"D 18"H





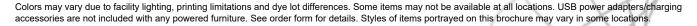
305014 - Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H



305113 - Regis Table/Bench, 47"L 15.5"D 16"H



305210 - Table, Cocktail, Oliver, 47"L 27"D 19"H











305016 - Table, Cocktail, Silverado, 36" Round 17"H

305025 - Table, Cocktail, Sydney Black, 48"L 26"D 18"H

305024 - Table, Cocktail, Sydney White, 48"L 26"D 18"H

#### **Tables - End Tables**



305431 - Alondra End 305432 - Alondra End Table, Glass, 20"L 20"D 20"H



Table, Wood, Chrome, 20"L 20"D 21"H



305254 - Edge Table, LED Lighted w/AC Plug, 20"L 20"D 20"H

305436 - Geo End Table, Wood, 20"L 20"D 21"H



305258 - Luna Pedestal, LED Lighted w/AC Plug, 16"L 16"D 20"H



305046 - Table, End, Silverado, 24" Round 22"H



305112 - Regis End Table, 16"L 15.5"D 16.5"H



305273 - Table, Aura. White Metal, 15" Round 22"H



305274 - Table, E. Wood, 21"L 15.5"D 27.5"H



305044 - Table, End. Geo, Chrome, 26"L 26"D 20"H





305050 - Table, End, Sydney, Black, 27"L 23"D 22"H



305048 - Table, End, Sydney, White, 27"L 23"D 22"H

305275 - Table, Timber, Wood, 16" Round 17"H

### **Conference Tables**



305402 - 10' Madison Table, 120"L 48"D 29"H



305231 - 10' Table, Conf., Granite 120"L 46"D 29"H

305400 - 5' Madison Table, 60"L 48"D 29"H

305230 - 6' Table, Conf., Granite,

72"L 36"D 29"H

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305401 - 8' Madison Table, 96"L 60"D 29"H



305410 - Madison Conference Table, 42"RND 29"H



305026 - 8' Table, Conf., Granite, 96"L 44"D 29"H



305190 - Powered Conference Table Module, Black, 5"L 2.25"D 2"H



305001 - Atomic Table, 36"RND 30"H



42"L 42"D 29"H



305002 - Atomic Table, 42"RND 30"H



305175 - Table, Conf., Geo, Black, 305176 - Table, Conf., Geo, Black, 60"L 36"D 29"H



305173 - Table, Conf., Geo, Chrome, 42"L 42"D 29"H



305174 - Table, Conf., Geo, Chrome, 60"L 36"D 29"H



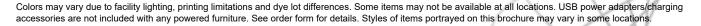
305027 - Table, Conf., Graphite, 42" Round 29"H



305293 - Table, Conf., Merlin, Gray Laminate/Black, 46"L 29"D 30"H



305281 - Table, Conf., White Laminate, 42" Round 29"H





#### **Tables - Martini Bar**



305121 - Midtown Bar, Lighted w/ Plug In, 60"L x 18"D x 42"H



305123 - Midtown Bar, Unlighted, 60"L x 18"D x 42"H



305124 - Midtown Powered Counter, Lighted w/ Plug In, 60"L x 18"D x 42"H



305125 - Midtown Powered Counter, Unlighted, 60"L x 18"D x 42"H







305003 - Table, Bar, Martini, 50"L 50"D 47"H

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#### **Product Display**



305415 - Madison Bookcase, 36"L 12"D 72"H





305297 - Pedestal, Powered Locking, Black, 24"L 24"D 36"H



305296 - Pedestal, Powered Locking, White, 24"L 24"D 42"H

305045 - Posh Shelving, 36"L 18"D 72"H

#### **Office and Utility Furniture**



305295 - Pedestal, Powered Locking, Black, 24"L 24"D 42"H



305298 - Pedestal, Powered Locking, White, 24"L 24"D 36"H



305294 - Desk, Writing/Work Table, White Laminate/White, 48"L 24"D 30"H



305416 - Madison Credenza, 60"L 20"D 29"H



305417 - Madison Executive Desk, 60"L 30"D 29"H



305129 - Tech 3 Drawer File Cabinet on Castors, Black, 16"L 20"D 28"H



305128 - Tech Desk, Powered w/ 3 Drawer File Cabinet, Black Metal, 60"L 30"D 30"H



305127 - Tech Desk, Powered, Black Metal, 60"L 30"D 30"H



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### Lamps





305204 - Lamp, Floor, Mason, Silver, 18" Round 55"H

305205 - Lamp, Table, Mason, Silver, 16" Round 26"H

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Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

Company Name

Phone Number

Booth Number



### Easy Ordering Tips:

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- USB power adapters/charging accessories are not included with any powered furniture. The adapters will
  not be available for separate rental. Please note: you are responsible for providing your own adapters/
  charging accessories. Electrical outlet is not included in price; please order separately. One 110V power
  source is required for each charging panel. Two charging units can be daisy chained together depending on
  booth layout. 10 AMP max per charging panel.
- Enjoy a fast and easy ordering experience online with Expresso: <u>http://e.ges.com/071600860/BoothFurnishingsRental/esm</u>

Email

### **Specialty Furniture**

#### Seating - Sofas and Loveseats

Sealing	- Solas and Loveseals					
Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305226	Baja Loveseat, 61"L 30.5"D 28"H	815.75	1,133.00		5.6	\$
305312	Banquette, Full, w/ Electrical Charging Outlet, 72"RND 51"H	2,214.50	3,069.50		5.6	\$
305180	Fairfax Sofa, White Vinyl/Brushed Metal, 62"L 26"D 30"H	778.75	1,081.50		5.6	\$
305049	Hopi Loveseat, Gray Linen, 48"L 25"D 34"H	303.75	422.25		5.6	\$
305321	Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H	762.75	1,059.75		5.6	\$
305322	Key Largo Sofa, Black Fabric, 79"L 35"D 34"H	825.00	1,147.50		5.6	\$
305262	Loveseat, Naples, Black Vinyl, 62"L 30"D 28"H	664.25	996.50		5.6	\$
305104	Munich Armless Loveseat, 45"L 27"D 28.5"H	723.00	1,004.25		5.6	\$
305106	Munich Sectional, 3 Pc., 93.5"L 27"D 28.5"H	1,854.00	2,575.00		5.6	\$
305364	Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H	1,376.75	1,912.25		5.6	\$
305362	Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H	1,584.50	2,196.25		5.6	\$
305217	Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H	1,584.50	2,196.25		5.6	\$
305120	Sectional, South Beach, 3 pc., Platinum, 152"L 40"D 33"H	1,096.75	1,644.00		5.6	\$
305236	Sofa, Allegro, Blue Fabric, 73"L 34.5"D 29.5"H	756.00	1,134.50		5.6	\$
305261	Sofa, Naples, Black Vinyl, 87"L 30"D 28"H	799.75	1,202.00		5.6	\$
305119	Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H	499.00	747.25		5.6	\$
305268	Sofa, Tangiers, 78"L 37"D 36"H	684.00	1,026.25		5.6	\$
305240	Tangiers Loveseat, 57.5"L 37"D 37"H	723.00	1,004.25		5.6	\$
Seating	- Club Chairs					<u>.</u>
<b>U</b>	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305225	Baja Chair, 36"L 30.5"D 28"H	667.50	927.00		5.6	\$
305235	Chair, Allegro, Blue Fabric, 36"L 34.5"D 29.5"H	598.25	896.50		5.6	\$
305072	Chair, Barcelona, Black, 30"L 31"D 35"H	608.00	909.75		5.6	\$
305073	Chair, Barcelona, White, 30"L 30"D 31"H	608.00	909.75		5.6	\$
305263	Chair, Naples, Black Vinyl, 36"L 30"D 28"H	532.00	798.75		5.6	\$
305269	Chair, Tangiers, 34"L 37"D 36"H	479.75	720.00		5.6	\$
205070		000 75	400.05		<b>F</b> 0	¢



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293.75

661.25

439.25

919.00

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305320

Chair, Tub, Key West, Black, 31"L 31"D 31"H

Key Largo Chair, Black Fabric, 35"L 35"D 34"H

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Company	Name Email	Phone	Number	E	Booth Numb	ber
Socting	- Club Chairs					
305102	Munich Corner Chair, 26"L 27"D 28.5"H	570.50	793.00		5.6	\$
305363	Naples Chair, Powered Black Vinyl, 36"L 30"D 28"H	1,014.00	1,409.50		5.6	\$
305222	Roma Chair, Powered White Vinyl, 37"L 31"D 33"H	1,014.00	1,409.50		5.6	\$
		1,011100	1,100.00		0.0	Ψ
	J - Chairs Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305152	Chair, Altura, Guest, 25"L 20"D 34"H	231.50	345.75	,	5.6	\$
305041	Chair, Berlin, Black/White, 18"L 22"D 32"H	127.25	191.00		5.6	\$
305042	Chair, Berlin, Red/White, 18"L 22"D 32"H	127.25	191.00		5.6	\$
305110	Chair, Brewer, Black, 20"L 20"D 32"H	116.50	172.75		5.6	\$
305260	Chair, Christopher, White Vinyl w/Chrome, 17"L 19"D 35"H	154.00	231.50		5.6	\$
305285	Chair, Duet Stack, Black/Chrome, 23"L 21"D 33"H	103.75	156.25		5.6	\$
305232	Chair, Fusion, Red/White, 19"L 21"D 32"H	164.00	245.75		5.6	\$
305271	Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 40"D	557.25	836.00		5.6	\$
305270	Chair, Madden Arm, Lt. Gray Vinyl, 27"L 32"D 33"H	574.75	862.25		5.6	\$
305284	Chair, Rustique Arm, Gunmetal, 20"L 18"D 31"H	214.25	321.00		5.6	\$
305272	Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H	354.00	531.00		5.6	\$
305250	Chair, Wendy, Clear Acrylic, 15"L 20"D 36"H	154.00	231.50		5.6	\$
305178	Fairfax Arm Chair, White Vinyl/ Brushed Metal, 27"L 26"D 30"H	574.75	798.25		5.6	\$
305047	Hopi Chair, Gray Linen, 21"L 25"D 34"H	229.75	319.25		5.6	Ψ \$
305442	Laguna Chair, 18"L 19"D 34"H	314.25	437.00		5.6	\$
305076	Lucent Chair, 19.5"L x 19.75"D x 32.5"H	178.25	247.25		5.6	\$
305420	Malba Chair, Gray, 20"L 20"D 32"H	241.75	336.25		5.6	Ψ \$
305421	Malba Chair, Green, 20"L 20"D 32"H	241.75	336.25		5.6	\$
305103	Munich Armless Chair, 22.5"L 27"D 28.5"H	570.50	793.00		5.6	φ \$
305300	Razor Chair, White, 15.38"L 15.5"D 30.5"H	114.25	158.50		5.6	\$
305441	Zenith Chair, 19"L 22"D 32"H	305.75	425.50		5.6	φ \$
		505.75	423.30		5.0	φ
	J - Ottomans Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305316	Banquette, Quarter Curve Ottoman, 53"L 22"D 18"H	515.00	715.75	Qty	5.6	\$
305057	Beverly Bench Ottoman, Black Vinyl, 60"L 20"D 18"H	515.00	715.75		5.6	
305057	Beverly Bench Ottoman, Brown Fabric, 60"L 20"D 18"H	515.00	715.75		5.6	φ \$
305058	Beverly Bench Ottoman, Gray Fabric, 60"L 20"D 18"H	515.00	715.75		5.6	
305060	Beverly Bench Ottoman, Linene Fabric, 60"L 20"D 18"H	515.00	715.75		5.6	φ \$
305061	Beverly Bench Ottoman, Ocean Blue Fabric, 60 L 20 D 18 H	515.00	715.75			\$
305063	Beverly Bench Ottoman, Red Fabric, 60"L 20"D 18"H		715.75		5.6 5.6	φ \$
305063		515.00			5.6	ъ \$
305064	Beverly Bench Ottoman, White Vinyl, 60"L 20"D 18"H	515.00	715.75		1	\$ \$
	Endless Curved Ottoman, Black, 60.5"L 37.5"D 15"H	557.25	774.75		5.6	-
305097	Endless Curved Ottoman, White, 60.5"L 37.5"D 15"H	557.25	774.75		5.6	\$ ¢
305280	Ottoman, Endless Square, Black, 34"L 34"D 15"H	261.25	392.25		5.6	\$
305279	Ottoman, Endless Square, White, 34"L 34"D 15"H	261.25	392.25		5.6	\$
305086	Ottoman, Half Bench, White Vinyl, 39"L 22"D 18"H	370.75	515.00		5.6	\$



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#### Seating - Ottomans

305360	Ottoman, Marche Swivel, Blue Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305352	Ottoman, Marche Swivel, Gray Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305353	Ottoman, Marche Swivel, Linen Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305358	Ottoman, Marche Swivel, Meadow Green, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305359	Ottoman, Marche Swivel, Pear Yellow Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305357	Ottoman, Marche Swivel, Plum Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305354	Ottoman, Marche Swivel, Raspberry Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305355	Ottoman, Marche Swivel, Red Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305356	Ottoman, Marche Swivel, Rose Quartz Fabric, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305351	Ottoman, Marche Swivel, White Vinyl, 17"L 17"D 18"H	222.50	309.00		5.6	\$
305092	Ottoman, South Beach, Wedge, Platinum, 25"L 31"D 18'H	191.50	285.50		5.6	\$
305251	Ottoman, Vibe Cube, Black Vinyl, 18"L 18"D 18"H	159.25	221.75		5.6	\$
305246	Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305242	Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305243	Ottoman, Vibe Cube, Gold/Bronze, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305241	Ottoman, Vibe Cube, Green, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305248	Ottoman, Vibe Cube, Orange, Vinyl, 18"L 18"D 18"H	155.50	216.25		5.6	\$
305244	Ottoman, Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305239	Ottoman, Vibe Cube, Purple Vinyl, 18"L 18"D 18"H	155.50	216.25		5.6	\$
305245	Ottoman, Vibe Cube, Red, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305238	Ottoman, Vibe Cube, Silver Vinyl, 18"L 18"D 18"H	155.50	216.25		5.6	\$
305237	Ottoman, Vibe Cube, Steel Blue Vinyl, 18"L 18"D 18"H	155.50	216.25		5.6	\$
305249	Ottoman, Vibe Cube, White Vinyl, 18"L 18"D 18"H	155.50	216.25		5.6	\$
305247	Ottoman, Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H	134.25	201.00		5.6	\$
305111	Sally Ottoman/Stool, White 12"L 12"D 17"H	155.50	216.25		5.6	\$
Seating	- Office and Utility Seating	•				_
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305126	Chair, Altura Task, 25"L 26"D 21"H	114.25	169.75		5.6	\$
305325	Chair, Executive, Black, 25"L 24"D 48"H	482.00	669.50		5.6	\$
305305	Chair, Executive, Pro, White, 27.5"L 27.5"D 45.7"H	372.50	559.25		5.6	\$
305068	Meeting Chair, Espresso Vinyl, 25.5"L 23.5"D 34"H	363.50	504.75		5.6	\$
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Meeting Chair, Taupe Fabric, 25.5"L 23.5"D 34"H

Meeting Chair, White Vinyl, 25.5"L 23.5"D 34"H

Pro Executive Guest Chair, Black Vinyl, 24"L 22"D 36"H

Pro Executive Mid Back Chair, White, 24"L 22"D 40"H

Pro Executive Mid Back Chair, Black Vinyl, 24"L 22"D 40"H

>	Seating	- Barstools					
	Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
2	305370	Apex Barstool, Black Vinyl, 21"L 21"D 33"H	398.75	555.25		5.6	\$
77	305371	Apex Barstool, Blue Ultra Suede, 21"L 21"D 33"H	398.75	555.25		5.6	\$
-	305372	Apex Barstool, Red Vinyl, 21"L 21"D 33"H	398.75	555.25		5.6	\$

363.50

381.25

359.50

740.75

550.50

504.75

530.00

499.50

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305373	Apex Barstool, White Vinyl, 21"L 21"D 33"H	398.75	555.25	5.6	\$
305012	Barstool, Banana, Black, 21"L 22"D 30"H	124.75	185.00	5.6	\$
305013	Barstool, Banana, White, 21"L 22"D 30"H	124.75	185.00	5.6	\$
305289	Barstool, Lift, Chrome/Black Seat, 15" Round 23-33.5"H	148.50	222.75	5.6	\$
305292	Barstool, Lift, Chrome/Gray Seat, 15" Round 23-33.5"H	148.50	222.75	5.6	\$
305291	Barstool, Lift, Chrome/Red Seat, 15" Round 23-33.5"H	148.50	222.75	5.6	\$
305290	Barstool, Lift, Chrome/White Seat, 15" Round 23-33.5"H	148.50	222.75	5.6	\$
305009	Barstool, Oslo, Blue, 17"L 20"D 30"H	226.50	338.00	5.6	\$
305008	Barstool, Oslo, White, 17"L 20"D 30"H	226.50	338.00	5.6	\$
305288	Barstool, Rustique, Gunmetal, 13"L 13"D 30"D	190.25	285.00	5.6	\$
305206	Barstool, Shark Swivel, White/Chrome Base, 22"L 19"D 34"- 44"H	429.75	644.50	5.6	\$
305207	Barstool, Zoey Swivel, White/Chrome Base, 15"Lx17"Dx31"-35"H	391.25	586.25	5.6	\$
305259	Christopher Barstool, 19"L 15"D 41"H	398.75	555.25	5.6	\$
305443	Laguna Barstool, Maple, Chrome, 18"L 20"D 47"H	296.75	412.00	5.6	\$
305075	Lucent Barstool, 22"L x 22.5"D x 45.5"H	369.25	513.00	5.6	\$
305006	Syntax Barstool, Chrome/Black , 23"L 19"D 43.25"H	369.75	513.00	5.6	\$
305007	Syntax Chair, Black/Chrome, 23"L 19"D 32.25"H	241.00	334.75	5.6	\$
305440	Zenith Barstool, 19"L 20"D 44"H	414.75	577.00	5.6	\$
305208	Zoey Barstool, Black, 15"L 16"D 30-34.75"H	445.00	618.00	5.6	\$

rapies -	Cale					
Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305406	30" Round Madison Cafe Table w/ Standard Black Base, Gray Acajou	322.50	448.00		5.6	\$
305426	Cafe Table/Hydraulic Chrome Base, Liquid Steel Blue, 30"RND 29"	495.50	688.50		5.6	\$
305084	Café Table w/ Standard Black Base, 30"RND 29"H	322.50	448.00		5.6	\$
305428	Café Table/Black Base, Liquid Steel Blue, 30"RND 29"H	371.25	516.50		5.6	\$
305067	G30 Cafe Table, Powered White Top, 72"L 26"D 30"H	1,496.75	2,076.25		5.6	\$
305429	Madison Cafe Table/Hydraulic Base, 30"RND 29"H	578.00	803.25		5.6	\$
305085	Round Café Table w/ Hydraulic Base, 30"RND 29"H	370.75	515.00		5.6	\$
305164	Round Café Table w/ Standard Black Base, Graphite Nebula Top, 30"RND 29"H	174.25	259.75		5.6	\$
305153	Table, Cafe, Brushed Red/Hydraulic Chrome Base, 30" Round 29"H	232.25	346.50		5.6	\$
305167	Table, Cafe, Graphite/Black, 36" Round 29"H	203.25	303.00		5.6	\$
305156	Table, Cafe, Graphite/Hydraulic Chrome Base, 30" Round 29"H	232.25	346.50		5.6	\$
305159	Table, Cafe, Graphite/Hydraulic Chrome Base, 36" Round 29"H	275.25	411.75		5.6	\$
305165	Table, Cafe, Maple/Black, 30" Round 29"H	174.25	259.75		5.6	\$
305168	Table, Cafe, Maple/Black, 36" Round 29"H	203.25	303.00		5.6	\$
305157	Table, Cafe, Maple/Hydraulic Chrome Base, 30" Round 29"H	232.25	346.50		5.6	\$
305160	Table, Cafe, Maple/Hydraulic Chrome Base, 36" Round 29"H	275.25	411.75		5.6	\$
305161	Table, Cafe, Red/Black, 30" Round 29"H	174.25	259.75		5.6	\$
305282	Table, Cafe, Silver Texture/Black Base, 30" Round 29"H	254.75	382.50		5.6	\$
305299	Table, Cafe, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 29"H	320.00	480.75		5.6	\$
305283	Table, Cafe, White Laminate/Black Base, 36" Round 29"H	230.50	346.25		5.6	\$



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Company N	ompany Name Email		Phone Number			er
Tables -	Cafe					
305301	Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H	313.50	471.00		5.6	\$
Tables -	·Bar					
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305315	30" Round Madison Bar Table w/ Hydraulic Base, Gray Acajou	370.75	515.00		5.6	\$
305083	Bar Table w/ Hydraulic Base, 30"RND 45"H	370.75	515.00		5.6	\$
305082	Bar Table w/ Standard Black Base, 30"RND 42"H	322.50	448.00		5.6	\$
305425	Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H	492.25	684.25		5.6	\$
305405	Madison Bar Table/Black Base, 30"RND 42"H	597.50	830.75		5.6	\$
305162	Rustique Square Metal Bar Table, 23.75"L 23.75"D 41.25"H	370.75	515.00		5.6	\$
305139	Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H	236.75	353.00		5.6	\$
305133	Table, Bar, Graphite/Black, 30" Round 42"H	181.50	270.50		5.6	\$
305136	Table, Bar, Graphite/Black, 36" Round 42"H	222.75	332.75		5.6	\$
305142	Table, Bar, Graphite/Hydraulic Chrome Base, 30" Round 45"H	236.75	353.00		5.6	\$
305145	Table, Bar, Graphite/Hydraulic Chrome Base, 36" Round 45"H	278.50	415.75		5.6	\$
305134	Table, Bar, Maple/Black, 30" Round 42"H	181.50	270.50		5.6	\$
305137	Table, Bar, Maple/Black, 36" Round 42"H	222.75	332.75		5.6	\$
305143	Table, Bar, Maple/Hydraulic Chrome Base, 30" Round 45"H	236.75	353.00		5.6	\$
305146	Table, Bar, Maple/Hydraulic Chrome Base, 36" Round 45"H	278.50	415.75		5.6	\$
305130	Table, Bar, Red/Black, 30" Round 42"H	181.50	270.50		5.6	\$
305286	Table, Bar, Silver Textured Grain/Black Base, 30" Round 42"H	277.25	416.50		5.6	\$
305302	Table, Bar, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 45"H	341.00	511.50		5.6	\$
305287	Table, Bar, White Laminate/Black Base, 36" Round 42"H	260.00	390.00		5.6	\$
305303	Table, Bar, White Laminate/Hydraulic Chrome Base, 36" Round 45"H	328.75	494.00		5.6	\$
305030	Ventura Communal Bar Table w/ Grommet Holes, Maple Top, 72.25"L 26.25"D 4	1,040.25	1,442.00		5.6	\$
305032	Ventura Communal Bar Table w/ Grommet Holes, White Top, 72.25"L 26.25"D 42	1,040.25	1,442.00		5.6	\$
305031	Ventura Communal Bar Table, Black Top, 72.25"L 26.25"D 42"H	1,040.25	1,442.00		5.6	\$
305033	Ventura Communal Bar Table, Maple Top, 72.25"L 26.25"D 42"H	1,040.25	1,442.00		5.6	\$
305034	Ventura Communal Bar Table, White Top, 72.25"L 26.25"D 42"H	1,040.25	1,442.00		5.6	\$
305020	Ventura Communal Black Bar Table, Powered, 72.25"L 26.25"D 42"H	1,390.50	1,931.25		5.6	\$
305022	Ventura Communal White Bar Table, Powered, 72.25"L 26.25"D 42"H	1,390.50	1,931.25		5.6	\$
Tables -	· Cocktail					
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305430	Alondra Cocktail Table, Glass, 47"L 24"D 16"H	527.25	733.00		5.6	\$
305433	Alondra Cocktail Table, Wood, Chrome, 47"L 24"D 17"H	408.00	566.50		5.6	\$
305435	Geo Cocktail Table, Wood, 47"L 24"D 17"H	401.00	558.00		5.6	\$
305113	Regis Table/Bench, 47"L 15.5"D 16"H	426.50	592.25		5.6	\$
305188	Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H	615.50	855.75		5.6	\$
305187	Sydney Powered Cocktail Table, White, 48"L 26"D 18"H	615.50	855.75		5.6	\$
305014	Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H	190.50	283.75		5.6	\$
305210	Table, Cocktail, Oliver, 47"L 27"D 19"H	267.00	401.25		5.6	\$



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327.00

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Table, Cocktail, Silverado, 36" Round 17"H

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Company	Name Email	Phone	Number	В	ooth Numb	ver
<u>Tabl</u> es	- Cocktail					
305025	Table, Cocktail, Sydney Black, 48"L 26"D 18"H	352.50	528.75		5.6	\$
305024	Table, Cocktail, Sydney White, 48"L 26"D 18"H	352.50	528.75		5.6	\$
Tables	- End Tables					
tem Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305431	Alondra End Table, Glass, 20"L 20"D 20"H	497.50	691.75		5.6	\$
305432	Alondra End Table, Wood, Chrome, 20"L 20"D 21"H	333.75	463.50		5.6	\$
305254	Edge Table, LED Lighted w/AC Plug, 20"L 20"D 20"H	326.50	453.25		5.6	\$
305436	Geo End Table, Wood, 20"L 20"D 21"H	352.25	490.00		5.6	\$
305258	Luna Pedestal, LED Lighted w/AC Plug, 16"L 16"D 20"H	296.75	412.00		5.6	\$
305112	Regis End Table, 16"L 15.5"D 16.5"H	489.50	680.75		5.6	\$
305273	Table, Aura, White Metal, 15" Round 22"H	187.00	281.00		5.6	\$
305274	Table, E, Wood, 21"L 15.5"D 27.5"H	178.25	267.50		5.6	\$
305044	Table, End, Geo, Chrome, 26"L 26"D 20"H	172.00	256.50		5.6	\$
305211	Table, End, Oliver, 22" Round 22"H	234.00	351.50		5.6	\$
305046	Table, End, Silverado, 24" Round 22"H	205.75	307.25		5.6	\$
305050	Table, End, Sydney, Black, 27"L 23"D 22"H	259.00	388.75		5.6	\$
305048	Table, End, Sydney, White, 27"L 23"D 22"H	259.00	388.75		5.6	\$
305275	Table, Timber, Wood, 16" Round 17"H	218.50	327.75		5.6	\$
Tables	- Conference					
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305402	10' Madison Table, 120"L 48"D 29"H	1,092.75	1,517.25		5.6	\$
305231	10' Table, Conf., Granite 120"L 46"D 29"H	815.75	1,133.00		5.6	\$
305400	5' Madison Table, 60"L 48"D 29"H	735.25	1,021.75		5.6	\$
305230	6' Table, Conf., Granite, 72"L 36"D 29"H	607.75	844.50		5.6	\$
305401	8' Madison Table, 96"L 60"D 29"H	900.75	1,252.00		5.6	\$
305026	8' Table, Conf., Granite, 96"L 44"D 29"H	778.75	1,081.50		5.6	\$
305001	Atomic Table, 36"RND 30"H	400.75	556.25		5.6	\$
305002	Atomic Table, 42"RND 30"H	400.75	556.25		5.6	\$
305410	Madison Conference Table, 42"RND 29"H	667.25	928.25		5.6	\$
305190	Powered Conference Table Module, Black, 5"L 2.25"D 2"H	130.00	180.25		5.6	\$
305175	Table, Conf., Geo, Black, 42"L 42"D 29"H	209.75	312.50		5.6	\$
305176	Table, Conf., Geo, Black, 60"L 36"D 29"H	337.50	504.75		5.6	\$
305173	Table, Conf., Geo, Chrome, 42"L 42"D 29"H	222.00	331.25		5.6	\$
305174	Table, Conf., Geo, Chrome, 60"L 36"D 29"H	337.50	504.75		5.6	\$
305027	Table, Conf., Graphite, 42" Round 29"H	278.50	415.75		5.6	\$
305293	Table, Conf., Merlin, Gray Laminate/Black, 46"L 29"D 30"H	463.25	695.00		5.6	\$
305281	Table, Conf., White Laminate, 42" Round 29"H	374.75	563.00		5.6	\$
Tables	- Martini Bar					
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305121	Midtown Bar, Lighted w/ Plug In, 60"L x 18"D x 42"H	1,728.25	2,400.00	-	5.6	\$
	, , , , , , , , , , , , , , , , , , , ,	-,	,			+

305123

Midtown Bar, Unlighted, 60"L x 18"D x 42"H



5.6

\$

1,580.00

2,194.00

# **Specialty Furniture Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### Discount Deadline Date: January 29, 2019

Company N	Jame Email	Phone	Number	E	Booth Numb	er
 Tahles -	- Martini Bar					
	Midtown Powered Counter, Lighted w/ Plug In, 60"L x 18"D x 42"H	1,728.25	2,400.00		5.6	\$
	Midtown Powered Counter, Unlighted, 60"L x 18"D x 42"H	1,580.00	2,194.00		5.6	\$
305004	Table, Bar, Martini 3 pc., 100"L 100"D 47"H	2,420.25	3,628.25		5.6	\$
305003	Table, Bar, Martini, 50"L 50"D 47"H	910.25	1,364.00		5.6	\$
Product	Display	-1	I		-	
	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
305415	Madison Bookcase, 36"L 12"D 72"H	531.50	739.50		5.6	\$
305297	Pedestal, Powered Locking, Black, 24"L 24"D 36"H	621.50	933.25		5.6	\$
305295	Pedestal, Powered Locking, Black, 24"L 24"D 42"H	743.25	1,114.50		5.6	\$
305298	Pedestal, Powered Locking, White, 24"L 24"D 36"H	621.50	933.25		5.6	\$
305296	Pedestal, Powered Locking, White, 24"L 24"D 42"H	743.25	1,114.50		5.6	\$
305045	Posh Shelving, 36"L 18"D 72"H	489.25	679.75		5.6	\$
Office a	nd Utility Furniture					
tem Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305294	Desk, Writing/Work Table, White Laminate/White, 48"L 24"D 30"H	450.00	675.25		5.6	\$
305416	Madison Credenza, 60"L 20"D 29"H	908.25	1,262.50		5.6	\$
305417	Madison Executive Desk, 60"L 30"D 29"H	824.25	1,146.00		5.6	\$
305129	Tech 3 Drawer File Cabinet on Castors, Black, 16"L 20"D 28"H	686.00	952.75		5.6	\$
305128	Tech Desk, Powered w/ 3 Drawer File Cabinet, Black Metal, 60"L 30"D 30"H	649.00	901.25		5.6	\$
305127	Tech Desk, Powered, Black Metal, 60"L 30"D 30"H	199.75	278.00		5.6	\$
Lamps						
tem Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Tota
305204	Lamp, Floor, Mason, Silver, 18" Round 55"H	236.75	354.50		5.6	\$
305205	Lamp, Table, Mason, Silver, 16" Round 26"H	318.25	477.50		5.6	\$

# **Electrical Outlets Not Included**

Need power for that lamp or powered pedestal in your booth? Order electrical outlets separately for your booth space through the electrical service provider.

### Reminder

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

Authorized Signature

Authorized Name - Please Print

Date

Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events. Total Payment Enclosed

I agree in placing this order that I have

accepted GES Payment Policy and GES

Cancellation Policy: Items cancelled will be charged 100% of original price after move-in begins.

071600860



# **Digital File Preparation**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

### Greater Milwaukee International Car & Truck Show

Wisconsin Center February 23 - March 3, 2019

We are committed to partnering with you to provide comprehensive and effective graphic solutions for your event. The graphics print and production industry continuously evolves, and we want your graphics and images to look their absolute best. To ensure the highest quality output from your digital files, and to make file transfers as seamless as possible, please review and follow these guidelines when submitting artwork to GES. We also offer layout and design services for a fee. Please contact GES for details.



- Save money by providing your artwork/graphic files in the recommended formats.
- Send your graphics early with client name, show name, and booth number to avoid costly delays.
- Do not copy graphics from web pages as they will be low resolution and not suitable for your exhibit/sign.

equipment.

# **Graphics**

- Avoid setting type in Photoshop instead use a vector-based program (such as Adobe Illustrator) for your type. If you do use vector smart objects, save the file as an.eps or .psd to retain vector properties.
- If you plan to add effects to your type (such as drop shadows or glows), follow these steps:
  - a. Import the Illustrator type into Photoshop
  - b. Add effects to the type
- c. Separate the effects onto a layer
- d. Delete the type layer
- e. Assemble the type and photo in a vector program
- Always provide logos in a vector format.
- If you have critical PMS colors to match, provide us with a layered Photoshop file to alow for color editing.
- Use gradients carefully and sparingly. Gradients often "band," and little can be done to correct the problem. Look at your high res file at 100% if you can see the banding, it WILL appear in the print. Adding 1 pt. of noise to the file may resolve the problem.

### Suitable programs for images or logos:

- Adobe Illustrator CC 2018 .ai, .pdf, .eps
- Adobe indistrator CC 2018 .ai, .pdf
   Adobe inDesign CC 2018 .indd, .pdf
- Adobe Photoshop CC 2018 .pdf, .tiff, .jpeg
- Adobe Acrobat

# Color

If your Vector artwork needs to be color specific, please set up your files using the Pantone color pallet. Some Pantone colors are more likely to be achieved than others, we will match all Pantone colors to the best possible interpretation. We do our best to match any physical printsample, however, the colors may deviate slightly due to the limitations within the print process.



If providing colors as CMYK, please set colors as spot. Spot Colors are colors that have been specifically labeled within design software so that RIP Stations can recognize them. Setting colors to "Spot" it enables the RIP Station to adjust the colors independently of the design software to maximize work flow.





preferred\* AI/EPS (vector)

Vector Artwork

# Bitmap/Raster Artwork

GIF, TIFF, JPEG (raster)

For the best quality, create graphics in vector format (AI, EPS). Logos taken

from websites are generally GIF files, and those are not acceptable as they

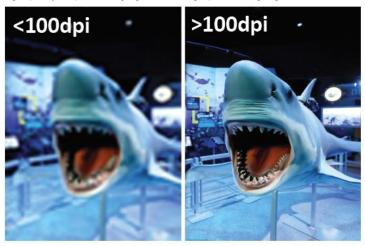
will not print clearly. Artwork produced for contour cut decals, such as solid

company logos or text, must be supplied in a vector format (AI or vector

EPS). Artwork created in a pixel format (TIF, JPG) is not compatible with



TIF, JPEG, PDF and PSD - These are the preferred file formats for raster images. Files should be supplied at 100dpi at full size, or they should scale to those dimensions. If the resolution is lower than 100dpi, images can look blurry or pixelated when printed. If there is a lot of small text in the raster image, the file can be provided at higher resolutions to ensure print quality. Files obtained from the internet (JPG, GIF, PNG) or artwork created in MS Office applications (Word, Excel, PowerPoint, etc.) are often not suitable for high quality output for large/grand sized graphics or signage.



071600860

Order graphics and upload artwork files directly online: <u>https://e.ges.com/071600860/signs/esm</u>

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Make sure your file(s) are labeled with the exhibiting company's name, the show name and the booth number (e.g. ABC Company\_SHOW\_Booth 1234.zip)



# **Digital File Preparation**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

### Text

Turn all fonts to outlines or convert to paths before sending the files. If you are using a program where this is not an option, YOU MUST INCLUDE ALL FONTS with your files. OTF (open type fonts) are preferred.

Editable Text

**Outlined Text - preferred\*** 



OUTLINE

# Final Print package should contain:

- Consistent color pallets in all files (if providing colors as CMYK, please set colors as spot)
- · All fonts converted to outlines and/or the fonts used
- Embedded images and/or linked images
- Final art at 100ppi at 100% scale (or an accurate aspect ratio with supporting resolution) Mandatory ZIP or SIT compression

# Allow for Frames & Finishing

Some graphics are held in frames. Place all type and critical images at least 1" from all edges to avoid being covered by frames.



For graphics that are held in railroad bases, please place all type and critical images at least 6" from the base to avoid being covered.







# **Graphics and Signage Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

Company Name

Email

Booth Number

Phone Number

Order graphics and upload artwork files directly online: https://e.ges.com/071600860/signs/esm

### **Graphics and Signage**

Item Code	Description	Discount (\$)	Regular (\$)	Qty	Tax %	Total
600534	22"W x 28"H Vertical Sign w/ Sign Holder, Double Sided	265.25	398.00		5.6	\$
600533	22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided	205.25	307.75		5.6	\$
600535	72"W x 36"H Vinyl Banner (horizontal or vertical) w/ Silver Grommets, Single Sided	217.50	326.50		5.6	\$
600852	Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard Base, Double Sided	392.25	588.75		5.6	\$
600850	Freestanding 24"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided	240.50	361.25		5.6	\$
600853	Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Double Sided	513.75	771.25		5.6	\$
600851	Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided	363.25	545.25		5.6	\$
601099	Printed Cardboard Base for Freestanding Boards	23.60	35.50		5.6	\$

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

Authorized Signature

Х

Authorized Name - Please Print

Date

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed \$



# **Standard Graphics**

### 38" Ad Board



- 600851 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided (includes cardboard base, graphic & delivery)
- 600853 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Double Sided

Includes cardboard base, graphic and delivery. Printed base available at additional cost.





- 600850 Freestanding 24"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided (includes cardboard base, graphic & delivery)
- 600852 Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard Base, Double Sided
  - Includes cardboard base, graphic and delivery. Printed base available at additional cost.

### 22" x 28" with Sign Holder



600533 22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided

Includes sign holder rental, graphic and delivery.

22"W x 28"H Vertical Sign w/ Sign Holder, Double

600534

Sided

#### 6' x 3' Banner



- 600535 72"W x 36"H Vinyl Banner (horizontal or vertical) w/ Silver Grommets, Single Sided
  - Banner is available horizontal or vertical. Includes silver grommets.



# **Material Handling/Drayage Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

# Benefits of Advance Shipping to the GES Warehouse

- Storage of materials for up to 30 days prior to your show.
- Delivery of shipments to your booth by your published set-up time.
- · Some convention centers and hotels do not have facilities for receiving or storing freight.
- · Saves valuable set-up time.

# How to Ship in Advance to the GES Warehouse

- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Advance Shipping labels.
- Complete the enclosed Material Handling/Drayage Order Form.
- Remember to confirm receipt of your shipment prior to leaving for the show.
- All shipments must have a Bill of Lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- · Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- Do not ship uncrated materials to warehouse.

### How to Ship to Exhibit Site

- · Consign all domestic shipments c/o GES.
- · Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Direct Shipping labels.
- · Complete the enclosed Material Handling Information Sheet.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- If you are shipping your carpet and/or lighting truss, make sure it is loaded last so it can be unloaded first.

### **Freight Carriers**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check in. Delivery and pick up times are often out of the range of normal delivery hours; make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the show, also plan for the return shipment.

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# **Tracking Shipments**

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at show site. You may also want to review the return of your goods at the end of the show. GES Logistics domestic shipments can be tracked online by going to:

www.ges.com/us/services/exhibition-transportation-tools.

R-1 012417

# Get an instant quote today at https://e.ges.com/071600860/logistics\_Quote



# **Estimating Material Handling Charges**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred. Minimum per shipment may apply, see enclosed Material Handling/Drayage Order Form for details. Please prepay all shipping charges - GES cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on separate bills of lading with separate weight tickets; otherwise, GES will invoice the entire load at the uncrated rate.

- Crated Material that is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

# Late Surcharges - May be charged an additional overtime surcharge

- If advance freight is received before or after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling/Drayage Order Form for details.
- Freight shipments sent to the show after it has opened.
- Freight shipments that are received at show site that do not meet their published date and time.
- Shipment Surcharges A surcharge will be incurred per shipment for those that are received with incomplete
  information on shipping labels identifying company name and booth number and/or shipments that are left on the show
  floor at the end of the show with no labels and no bill of lading turned in.

# **Machinery Labor and Equipment**

Labor and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Place your order for this labor using the Forklift Labor Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

# **Storing Empty Containers**

Properly labeled empty shipping cartons will be picked up, stored, and returned after the show. Labels are available at the GES Servicenter<sup>®</sup> or from your GES Service Executive and are for empty storage only. Depending on the size of the show, it can take from two to twelve hours to return empty crates. Do not store any items in crates marked "empty." GES has no liability for damage to crates or items sent to empty storage in crates.

# **Outgoing Shipments**

An OMHF (Outbound Material Handling Form / Bill of Lading) must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the GES Servicenter<sup>®</sup>. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product.



### Measure of Damage

- Liability GES is liable for loss or damage to your goods only if the loss or damage is caused by GES negligence.
- Sole Relief If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

### Insurance

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES has published GES Terms and Conditions of Contract that are in this exhibitor service manual. Please read them carefully. It is recommended that your goods be insured.

### Work Zone

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.



# Material Handling/Drayage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

#### Company Name

**Tips** 

Booth Number

Phone Number

### Easy Ordering Tips:

- Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor. Material handling charges will be invoiced to you at show site for any freight unloaded and delivered. Use this form to plan, estimate costs and pre-order this service.
- Crated Material is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Drivers with outbound shipments must check in at the exhibit site and the exhibitor must turn in the bill of ladings by 12:00 PM to guarantee same day loading.

# **Step 1. Review Freight Material Handling Rates and Information**

#### Advance Shipment to Warehouse (200 lbs. minimum per shipment)

GES is unable to receive flatbed shipments or any single piece weighing over 5,000 pounds at the Advance Warehouse.

Email

	Crated	Advance Shipments to Warehouse Dates:
Rate	\$41.00 cwt	Wed, Jan 16, 2019: Advance shipments may begin arriving at warehouse. Thurs, Feb 14, 2019: Last day for shipments to arrive at warehouse.

### Literature shipments will be charged \$100.00 per Pallet.

#### Direct Shipment to Show Site (200 lbs. minimum per shipment)

Rate	Crated	Uncrated	Direct Shipments to Show site Dates:
	\$41.00 cwt	\$41.00 cwt	Tue, Feb 19, 2019: Direct shipments may begin arriving at exhibit site after 8:00
			AM. Thurs, Feb 21, 2019: Last day for shipments to arrive at exhibit site by 4:30 PM. Per target schedule

### Small Package

Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Maximum weight is 50 lbs. for the first shipment, per delivery. This includes UPS and Federal Express shipments. All shipments received via air carrier that do not fall under the small package category may be subject to special handling charges. First shipment of small packages will be charged \$43.75. Each additional package will be charged \$10.90.

# Step 2. Estimate Order

### **Small Packages**

1 1st Small Package Shipment x \$43.75 = \_\_\_\_\_ Total

\_\_ # of additional packages (each) x \$10.90 =\_\_\_\_\_ Total

CWT

45



# Material Handling/Drayage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company Name		Email	Phon	e Number	Booth Number
Material Handlir	ng/Drayage				
	(Enter in increments of 100's on per shipment.). We understand the nade accordingly.				
GES is unable to rece	eive flatbed shipments or any sir	ngle piece weighing over 5,00	0 pounds at the Advance	e Warehouse.	
pou	nds of freight ÷ 100 =	Total CWT x	Rate =	Tota	al
On Date:					
Total Number of Piec	es:				
Shipment Will Be Se	ent To:				
Total and Sig	<b>9n:</b> Return to Fax: (866) 329-1	437 • International Fax: (702)	263-1520		
Please	Х				placing this order that I have ES Payment Policy and GES
Sign	Authorized Signature			authorizatio information to	nditions of Contract, including on for GES to retain personal better serve my need for GES vices at future events.
	Authorized Name - Please Print		Date	Total Pay Enclosed	ment

### **Surcharges**

#### Late/Early to Warehouse Shipment Surcharges:

30% (\$50 minimum) surcharge will apply to all shipments received after the published timeline. Monthly storage fee of per cwt will apply before published timeline.

#### Off Target - Late/Early to Show Site Surcharge:

A 30% surcharge will apply to all inbound shipments arriving OFF TARGET.

#### Measure of Damage:

If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

#### Certified Weight Tickets Are Required For All Shipments:

Drivers with inbound shipments must check in at the GES warehouse or exhibit site by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 2:30 PM; Closed 11:30 AM - 12:30 PM and Holidays. In the event of weight discrepancies or shipments received without a certified weight certificate, a \$ 35.00 fee will be charged per shipment.





FROM:



FROM:

	ADVANCE S	SHIPMENT
TO:		
	Full Exhibiting Company Name at Show	
	Greater Milwaukee Internation	nal Car & Truck Show
	Name of Exhibition	071600860
C/O	GES	
	YRC	
	6880 South Howell Av	/e

# Oak Creek, WI 53154 USA

# Shipment Should Arrive on or Between: Wednesday, Jan 16, 2019 - Thursday, Feb 14, 2019

Certified Weight Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 2:30 PM; Closed 11:30 AM - 12:30 PM & Holidays. In the event of weight discrepancies or shipments received without a certified weight certificate, a \$ 35.00 fee will be charged per shipment.

Carrier			
Number	C	ofpieces	GE3

# **ADVANCE SHIPMENT**

TO:

Full Exhibiting Company Name at Show

# **Greater Milwaukee International Car & Truck Show**

Name of Exhibition

071600860

Please print this label on a color printer if possible

BOOTH NUMBER

### GES C/O **YRC** 6880 South Howell Ave Oak Creek, WI 53154 USA

Shipment Should Arrive on or Between: Wednesday, Jan 16, 2019 - Thursday, Feb 14, 2019

Certified Weight Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 2:30 PM; Closed 11:30 AM - 12:30 PM & Holidays. In the event of weight discrepancies or shipments received without a certified weight certificate, a \$ 35.00 fee will be charged per shipment.

Carrier			
Number	0	fpieces	GE3

### Use these shipping labels as they will expedite handling. Copies of these labels are acceptable if additional labels are needed.



FROM:

	D
TO:	
	Full Exhibiting Com
	One sten Miles
	Greater Milw
	Name of Exhibition
	BOOTH NUMBER
C/O	GES

# DIRECT SHIPMENT Company Name at Show

### Milwaukee International Car & Truck Show

071600860

C/

Please print this label on a color printer if possible

# Wisconsin Center 400 West Wisconsin Avenue Milwaukee, WI 53203-2104 USA

# Shipment Should Arrive on or Between:

Tuesday, Feb 19, 2019 after 8:00 AM - Thursday, Feb 21, 2019 by 4:30 PM

#### Per Target Schedule

Certified Weight Tickets are Required for all shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. In the event of weight discrepancies or shipments received without a certified weight certificate, a \$ 35.00 fee will be charged per shipment.

Carrier			
Number	of	pieces	



FROM:

# DIRECT SHIPMENT

		_	
Т	-1	٦	٠
L	L	J	-

Full Exhibiting Company Name at Show

### **Greater Milwaukee International Car & Truck Show**

071600860

BOOTH NUMBER

Name of Exhibition

#### C/O GES

# **Wisconsin Center 400 West Wisconsin Avenue** Milwaukee, WI 53203-2104 USA

# Shipment Should Arrive on or Between:

Tuesday, Feb 19, 2019 after 8:00 AM - Thursday, Feb 21, 2019 by 4:30 PM

### Per Target Schedule

Certified Weight Tickets are Required for all shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. In the event of weight discrepancies or shipments received without a certified weight certificate, a \$ 35.00 fee will be charged per shipment.

of

Carrier	
---------	--

Number



GFS

# **Request for Pre-Printed Outbound Material Handling Release/Labels**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Form Deadline Date: January 29, 2019

# Form Tips:

- This form is used to gather your shipping information for the destination of your freight after the show closes. This document is not a Bill of Lading (BOL).
- Save time checking out by completing this form for pre-printed outbound Material Handling documents and outbound address labels.
- In order to provide this service, please submit this form by January 29, 2019.
- Want an easier way? Fill out this information online and submit: https://e.ges.com/071600860/prePrint/esm

# Step 1. Tell us the location of materials for pickup (show site address).

Company/Consignee	Carrier	Attention		
400 West Wisconsin Avenue	Milwaukee	WI	53203-2104	USA
Street Address	City	State	Zip/Postal Code	Country
Phone	Fax		Booth Number	

# Step 2. Tell us the location where freight should be sent.

Shipping Destination 1:				
Number of Labels Needed:				
Company/Consignee	Attention			
Street Address	City	State	Zip/Postal Code	Country
Phone	Fax		Booth Number	
Shipping Destination 2: Number of Labels Needed:				
Company/Consignee	Attention			
Street Address	City	State	Zip/Postal Code	Country
Phone	Fax		Booth Number	

071600860 Show site Instructions: Once your shipment is packed and ready to be picked up, please return the outbound material handling release form to the GES 010719

Servicenter®. Verify the piece count, weight, and that the signature is on the outbound material handling release form prior to shipping out. Shipments without paperwork turned in will be returned to GES Warehouse or forced onto another carrier at Exhibitor's expense.

GES does not accept responsibility for any exhibitor property left on the show floor unattended at any time for any reason.

Measure of Damage: If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's Goods is limited to \$.50 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

R-3 100518



# **Freight Service Questionnaire**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center Eebruary 23 - March 3, 2010

Form Deadline Date: January 29, 2019

Company Name	Email	Phone Number Booth Number
Attention By r • War	ired Information For Exhibitors s form should be returned by all exhibitors returning this form we can better plan and nt an easier way? Fill out this information of ://e.ges.com/071600860/freightQuestionna	s shipping freight. d prepare for incoming freight. online and submit:
C	I number of pieces being shipped: rated ncrated	<ul> <li>6. What is the minimum number of days to set your display?</li> <li>7. What is the weight of the single beautiest piece that</li> </ul>
To	achinery otal	<ol> <li>What is the weight of the single heaviest piece that must be lifted?</li> <li> lbs.</li> </ol>
you will use:	number of trucks in each category that	8. What is the total weight of your exhibit or equipment being shipped?
C FI C	an Line ommon Carrier atbed o. Truck verseas Container	<ul> <li>9. Is there any special handling equipment required to unload your exhibit materials, i.e. extended forklift blades, special slings, lifting bars, etc.?</li> </ul>
3 List carrier na 	me(s):	
4. If using a Cus	stoms Broker, please print name:	It is the responsibility of the exhibitor to provide proper special handling instructions, and to ensure goods are
Phone Numb	er:	packaged appropriately for shipment and movement b heavy equipment. Failure to provide special handling instructions will result in the elimination of any liability
5. Print the nam	ne of person in charge of your move-in:	for loss or damage by GES. <b>Direct Shipments Only</b> 1. What date and time are you scheduling your
Phone Numb	er:	shipment(s) to arrive on-site?
Review and F	Return: Return to Fax: (866) 329-1437 • Internat	ational Fax: (702) 263-1520



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R-7 032316



# **Marshaling Yard and Direct Deliveries Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

# **Tips For New Exhibitors**



What is a marshaling yard? The Marshaling Yard is an offsite location where trucks are checked in and held until dock space for unloading becomes available onsite.

Why is a marshaling yard used? Large shows use a marshaling yard to ease vehicle congestion and to ensure the unloading process runs smoothly.

### Attention



The per shipment fee for this Marshaling Yard service is \$40.00

### Marshaling Yard Site Address:

640 S. 84th St. (North Lot 2) West Allis, WI 53214 USA

### **Marshaling Yard Process**

It is important that you advise your carrier of this Marshaling Yard information to better facilitate your direct shipment to showsite.

- All delivering carriers and privately owned vehicles must check in at the Marshaling Yard prior to show site deliveries with certified weight tickets.
- · All inbound shipments must be accompanied by a certified weight certificate and Bill of Lading.
- At the Marshaling Yard, drivers will be assigned a number and will be dispatched to the appropriate dock at Wisconsin Center as space is available. Waiting time at the Marshaling Yard should be anticipated by your carrier. Every effort is made to keep this waiting time at a minimum. However, the waiting time depends on many factors, including the number of vehicles arriving to unload/load, the type of loads being unloaded at the Wisconsin Center, the number of booths on a truck, etc.
- All drivers are expected to adhere to GES' policies and procedures with respect to the loading and unloading of trailers.

# **Contact us for Assistance with your Inbound Freight Arrangements**



- Chat with us <a href="http://www.ges.com/chat">http://www.ges.com/chat</a>
- Contact us online: <u>https://e.ges.com/071600860/contactus/esm</u>





# Show Site Storage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019 Discount Deadline Date: January 29, 2019

Company Name

Phone Number

Booth Number



# Easy Ordering Tips:

- An authorized company representative must be present at the time of delivery to your booth to inventory the items and to sign for receipt of items. Delivery hours may be restricted, check with the representatives in the GES Servicenter. An advance deposit is required to guarantee storage reservations.
- Straight Time: Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime: All other times Monday through Friday, all day Saturday.

Email

• Double Time: All day Sunday and holidays.

#### Skid Access Storage

- A storage area will be available for Exhibitor's literature and samples not requiring refrigeration.
- The charge for storage as described will be per skid, one skid minimum. Maximum size per single item is not to exceed 48" x 48" x 72."
- When ready for delivery of material to or from storage, please notify the GES Servicenter.
- Standard labor rates apply for each delivery to the booth or return of material to storage. Access storage is not secured storage. All items are stored at Exhibitor's sole risk.
- · Refer to Labor Information and Regulations form for additional requirements.

Item Code	Description	Rate (\$)	X # Skids	Total
200513	Access Storage, Per Skid	100.00		\$

# **Additional Delivery Rates**

Item Code	Description	Discount (\$)	Regular (\$)	X # of Workers	X # Hours	Tax %	= Total
705044	Storage, ST	72.00	72.00			5.6	\$
705044	Storage, OT	117.00	117.00			5.6	\$
705044	Storage, DT	143.25	143.25			5.6	\$

Hate math? Let Expresso calculate your rates: https://e.ges.com/071600860/labor/esm

# **Step 2. Schedule Additional Deliveries**

Invoice will be calculated according to actual hours worked. Additional labor required will be calculated and invoiced at the show site rate.

Schedule Dates	Schedule Start Time	Schedule End Time	Schedule Dates	Schedule Start Time	Schedule End Time	Schedule Dates	Schedule Start Time	Schedule End Time
MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM
MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM



# Show Site Storage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

### Discount Deadline Date: January 29, 2019

Company Name	Email	Phone Number	Booth Number

# **Rates and Information for Storage Deliveries Requiring Equipment**

- · Order forklifts for heavy items or skids/pallets of materials from storage.
- Notice of Delivery Arrangements, in the form of a work order, must be made by 2:00 PM the day prior to delivery. The work order must be placed at the GES Servicenter. All remaining materials in accessible storage will be returned to the booth after show close (delivery charges will apply).
- Refer to Labor Information and Regulations form for additional requirements.
- Straight Time: Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime: All other times Monday through Friday, all day Saturday.
- Double Time: All day Sunday and Holidays.

Item Code	Description	Discount (\$)	Regular (\$)	X # Crews	X # Hours	Tax %	= Total
705200	5,000#, ST	130.00	130.00			5.6	\$
705200	5,000#, OT	195.00	195.00			5.6	\$
705200	5,000#, DT	262.50	262.50			5.6	\$

Hate math? Let Expresso calculate your rates: https://e.ges.com/071600860/labor/esm

### Step 3. Schedule Forklift for Storage Deliveries

Invoice will be calculated according to actual hours worked. Additional labor required will be calculated and invoiced at the show site rate.

Schedule Dates	Schedule Start Time	Schedule End Time	Schedule Dates	Schedule Start Time	Schedule End Time	Schedule Dates	Schedule Start Time	Schedule End Time
MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM
MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM	MM/DD/YR	AM PM	AM PM

Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

X Authorized Signature

Authorized Name - Please Print

Date

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal

Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment	¢
Enclosed	Ψ



# Cartload Service Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Form Deadline Date: January 29, 2019

**Company Name** 

Reminder

Booth Number

# Vehicles That Qualify for Cartload - Under One (1) Ton





Email



Phone Number



Small Pickup

### **Important Reminders**

- Maximum Weight 200 lbs to qualify for this service.
- Freight that is too large or heavy will be charged Material Handling rates
- Up to three (3) loads allowed per booth.

# Cartload Freight Services for Unloading Small Passenger Vehicles

- To facilitate the move-in and move-out of Exhibitors with small exhibit material shipments, cartload service is available for one (1) laborer with one (1) pushcart, for up to three (3) loads.
- This service is for those who have small hand carry items all of which must fit on a 2' x 6' push cart for up to three (3) loads. If you arrive with a truck or van (one 1-ton and over), trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- A cartload is eight (8) pieces or less, weighing less than 200 lbs. total. Three (3) loads allowed per booth.

Your vehicle must unload on the receiving dock of the exhibit hall. GES personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.

Freight that is too large or heavy will be charged Material Handling/Drayage rates. No personal trucks (one 1-ton and over), no rental trucks, trailers or bobtails will be unloaded through cartload service.

To receive this service, go to the Marshaling Yard and watch for the Cartload Service signs.

Pre-orders will receive preferential service at show site, you may also order this service at the GES Servicenter.

# **Cartload Services**

Item Code	Description	Rate (\$)	Per Load (up to 3 per booth)	Total
200506	Cartload Service, Straight Time	47.75		\$
200506	Cartload Service, Over Time	47.75		\$

Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Х Authorized Signature

Authorized Name - Please Print

Date

accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

I agree in placing this order that I have



Sign



# Installation and Dismantling Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center

February 23 - March 3, 2019

Discount Deadline Date: January 29, 2019

Booth Number

Company Name

Show Site Contact

Email

Show Site Email

Show Site Phone Number

Phone Number

#### Don't Forget to Take Out the Trash:

Exhibitors planning on disposing of booth properties and/or floor covering at the end of the show should pre-order this service. In the event that excessive booth properties and/or floor covering are abandoned/left on the floor at the conclusion of a move-out, a dumpster fee will be billed to the exhibiting company.



### Easy Ordering Tips:

- Please complete this form for all display labor needed. To determine if you need display labor, please read the show site work rules carefully.
- Exhibitor may set up exhibit display if one person can accomplish the task in less than one-half (1/2) hour without the use of tools.
- Exhibitors may choose to install and dismantle their own company displays.
- Exhibitor may unpack and place merchandise.
- Don't forget to order labor for Move In and Move Out.
- Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime (OT): All other times Monday through Friday, all day Saturday.
- Double Time (DT): All day Sunday and holidays.
- Any manufacturer (or exhibitor) booth carpet left behind at showsite will be discarded by GES and carpet companies supplying the carpet will be invoiced for forklift and labor fees, and possible dumpster rental fees at a minimum of one hour". Please coordinate this with GES in advance.

### Step 1. Order Labor

Item Code	Description	Discount (\$)	Regular (\$)	# Workers	X # Hours	Tax %	= Total
705000	Install & Dismantle, ST Move In	72.00	72.00			5.6	\$
705000	Install & Dismantle, ST Move Out	72.00	72.00			5.6	\$
705000	Install & Dismantle, OT Move In	117.00	117.00			5.6	\$
705000	Install & Dismantle, OT Move Out	117.00	117.00			5.6	\$
705000	Install & Dismantle, DT Move In	143.25	143.25			5.6	\$
705000	Install & Dismantle, DT Move Out	143.25	143.25			5.6	\$

Hate math? Let Expresso calculate your rates: https://e.ges.com/071600860/labor/esm

# Step 2. Please Indicate Service



What is GES Supervision? An exhibitor chooses GES Supervised when they do not want to be present when the work is completed. On most shows and services, there is a minimum surcharge for the professional supervision. Remember, when an exhibitor chooses this option, they do not need to schedule a date and time for services to be completed.



# Installation and Dismantling Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company Name	Email	Phone Number	Booth Number

#### Option 1 (A 25% ( \$ 50.00 minimum) surcharge will be added)

○ GES Supervised (OK to proceed without exhibitor.)

Please complete Key Information form: https://e.ges.com/071600860/laborchecklist/esm

GES will supervise labor to:

- Unpack and install display before Exhibitor arrival at show site.
- Dismantle and pack the display after show closing.

Subject to terms and conditions of all GES policies, including terms and conditions of contract, including but not limited to subparagraph VII, b., Labor.

 A 25% (\$ 50.00 minimum) surcharge will be added to the labor rates above for this professional supervision.

Location of Booth/Dimension of Booth: Use the Booth Layout Form to represent your booth, indicate from each boundary how you would like your booth placed.



What is Exhibitor Supervision? An exhibitor chooses Exhibitor Supervised so they are able to instruct the laborer. The exhibitor is required to be in the booth and there are no supervision fees. Scheduling a date and time is necessary for this choice.

#### Option 2

O Exhibitor Supervised

Indicate workers needed for installation and dismantling.
 GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.

GES is responsible for the following type of booth:

O Pop-Up	○ Two Story	⊖ Custom	
○ Other:			

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

Move In								
Schedule Dates	Schedule Start Time	Schedule End Time	Number of Workers					
MM/DD/YR	AM PM	AM PM						
MM/DD/YR	AM PM	AM PM						
MM/DD/YR	AM PM	AM PM						

### Move Out

Schedule Dates	Schedule Start Time	Schedule End Time	Number of Workers
MM/DD/YR	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	

# **Important Information**

Starting time can be guaranteed only when labor is requested for the start of the working day at 8:00 AM. All exhibit labor for 8:00 AM starting times will be dispatched to booth space. For all other starting times, check in at the labor desk one-half 1/2 hour before time requested. Labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker. If Exhibitor fails to use the workers at the time confirmed, a one (1) hour "No-Show" charge per worker will apply.

The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in half (1/2) hour increments. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior.

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please	x	I agree in placing this order that I have accepted GES Payment Policy and GES				
Sign	Authorized Signature		<ul> <li>Terms &amp; Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES</li> <li>services at future events.</li> </ul>			
	Authorized Name - Please Print	Date	Total Payment			



All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Discount Deadline I	Date:
January 29,	2019

Booth Number

**Company Name** 

Email

Phone Number

Show Site Contact

Show Site Email

Show Site Phone Number

#### Don't Forget to Take Out the Trash:

Exhibitors planning on disposing of booth properties and/or floor covering at the end of the show should pre-order this service. In the event that excessive booth properties and/or floor covering are abandoned/left on the floor at the conclusion of a move-out, a dumpster fee will be billed to the exhibiting company.



### Easy Ordering Tips:

- In-booth forklift and labor may be required to assemble displays or when uncrating, positioning, and reskidding equipment and machinery.
- A forklift is required for moving equipment and materials weighing 200 pounds or more.
- If you require a forklift, a crew will be assigned consisting of a forklift w/ operator.
- Please see Labor Information form for additional requirements regarding labor.
- Don't forget to order labor for Move In and Move Out.
- Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime (OT): Monday through Friday from 4:30 PM to 6:30 PM. All day Saturday.
- Double Time (DT): All other times Monday through Friday. All day Sunday & Holidays.

### Step 1. Order Labor

Forklift with Operator, Per Hour

Item Code	Description	Discount (\$)	Regular (\$)	X # Crews	X # Hours	Tax %	= Total
705200	5,000#, ST Move In	130.00	130.00			5.6	\$
705200	5,000#, ST Move Out	130.00	130.00			5.6	\$
705200	5,000#, OT Move In	195.00	195.00			5.6	\$
705200	5,000#, OT Move Out	195.00	195.00			5.6	\$
705200	5,000#, DT Move In	262.50	262.50			5.6	\$
705200	5,000#, DT Move Out	262.50	262.50			5.6	\$

#### Forklift 4-Stage with Operator, Per Hour

Item Code	Description	Discount (\$)	Regular (\$)	X # Crews	X # Hours	Tax %	=	Total
705240	5,000#, ST Move In	225.75	225.75			5.6	\$	
705240	5,000#, ST Move Out	225.75	225.75			5.6	\$	
705240	5,000#, OT Move In	274.75	274.75			5.6	\$	
705240	5,000#, OT Move Out	274.75	274.75			5.6	\$	
705240	5,000#, DT Move In	301.00	301.00			5.6	\$	
705240	5,000#, DT Move Out	301.00	301.00			5.6	\$	

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### Additional Worker, Freight, Per Hour

Item Code	Description	Discount (\$)	Regular (\$)	X # Crews	X # Hours	Tax %	= Total
705030	Freight, ST Move In	72.00	72.00			5.6	\$
705030	Freight, ST Move Out	72.00	72.00			5.6	\$
705030	Freight, OT Move In	117.00	117.00			5.6	\$
705030	Freight, OT Move Out	117.00	117.00			5.6	\$
705030	Freight, DT Move In	143.25	143.25			5.6	\$
705030	Freight, DT Move Out	143.25	143.25			5.6	S GES

# Forklift Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company I	any Name Email Phone Number		e Number	Booth Number				
Equipm	ent Only							
Item Code	Description	Discount (\$)	Regular (\$)	X # Crews	X # Hours	Tax %	=	Total
706301	Scissor Lift, ST Move In	158.25	158.25			5.6	\$	
706301	Scissor Lift, ST Move Out	158.25	158.25			5.6	\$	
706301	Scissor Lift, OT Move In	158.25	158.25			5.6	\$	
706301	Scissor Lift, OT Move Out	158.25	158.25			5.6	\$	
706301	Scissor Lift, DT Move In	158.25	158.25			5.6	\$	
706301	Scissor Lift, DT Move Out	158.25	158.25			5.6	\$	

Hate math? Let Expresso calculate your rates: https://e.ges.com/071600860/labor/esm

# **Step 2. Labor Information**



What is Exhibitor Supervision? An exhibitor chooses Exhibitor Supervised so they are able to instruct the laborer. The exhibitor is required to be in the booth and there are no supervision fees. Scheduling a date and time is necessary for this choice.

 Exhibitor Supervised (Do Not Proceed) Exhibitor will supervise.

- Indicate workers needed for installation and dismantling
- GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.

GES is responsible for the following type(s) of work: ◯ Uncrating ◯ Unskidding

○ Positioning ◯ Dismantling

○ Recrating

○ Leveling ○ Reskidding

Additional labor will be assigned if necessary.



# Forklift Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company Name

Email

Phone Number

Booth Number

# Step 3. Schedule In Booth Forklift Labor

Starting time can be guaranteed only when labor is requested for the start of the working day. All exhibit labor scheduled at the start of the working day will be dispatched to booth space. Confirm labor and forklifts by 2:30 PM the day before date requested. Please have a representative pick up the crew at the labor desk and supervise the work to be done. Upon completion, the Exhibitor's representative will return the crew to the labor desk and approve the work order. Equipment and labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker and forklift. If Exhibitor fails to use the workers and equipment at the time confirmed, a one (1) hour cancellation fee per worker and forklift will apply.

The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (½) hour increments per worker and equipment. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior.

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

#### Move In

Schedule Dates	Schedule Start Time	Schedule End Time	Number of Lifts/Workers
MM/DD/YR	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	

#### Move Out

Schedule Dates	Schedule Start Time	Schedule End Time	Number of Lifts/Workers
MM/DD/YR	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	

Schedule Dates	Schedule Start Time	Schedule End Time	Number of Lifts/Workers
	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	

Schedule Dates	Schedule Start Time	Schedule End Time	Number of Lifts/Workers
MM/DD/YR	AM PM	AM PM	
MM/DD/YR	AM PM	AM PM	

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

Authorized Signature

Х

Authorized Name - Please Print

Date

information to better serve my need for GES services at future events. Total Payment Enclosed

I agree in placing this order that I have

accepted GES Payment Policy and GES

Terms & Conditions of Contract, including

authorization for GES to retain personal



# Notice of Intent to Use EAC and Policies and Procedures

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Form Deadline Date: January 20, 2019

Company	/ Name
---------	--------

Attention

#### \_

Email

Booth Number

Phone Number

### Attention:

This form must be completed by the Exhibitor only. An EAC cannot complete this form on behalf of the exhibitor.

An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" service provider on the show that requires access to your booth during installation and dismantling. The EAC may only provide services in the facility that are not designated by the facility as "exclusive" to a designated provider, or by the show organizer in a contract as an exclusive service for the "general or official" service provider or other third party.

No EAC will be allowed to work in an exhibitor's booth if this Notice of Intent to Use EAC and Policies and Procedures form, a valid Certificate of Insurance and the Agreement, and Rules and Regulations between GES and the EAC form is not completed by an authorized representative and received by GES by the deadline indicated above. This Notice of Intent to Use EAC and Policies and Procedures form must be completed for every third party (as well as any other third party ordering or requesting services from GES on behalf of exhibitor) at the above show. Multiple booths are not to be listed on one form.

Exhibitor Appointed Contractor:						
Contact Name:				Cell Phone:		
Street Address:				Email:		
City:			State:		Zip/Postal Code:	
Office Phone: (area code	)	Fax: (area code	)			
Description of proposed service	for Exhibitor:					

This form will only be accepted if it is executed by an authorized representative of the exhibiting company, and must include:

- · An executed Agreement and Rules and Regulations between GES and EAC.
- A valid certificate of insurance prepared by the EAC's insurance agent with the minimum coverages as set forth in the Agreement and Rules and Regulations between GES and EAC.

GES shall have no liability to any party for damage or injuries caused by exhibitor or its third party agents. It is the Exhibitor's responsibility to provide its EACs with all show rules and regulations as set forth in the exhibitor space lease and the Exhibitor Services Manual. Exhibitor agrees to indemnify and

connection with the exhibit, including freight, rentals and labor. Exhibitor agrees to be responsible for any losses, damages or injuries that are caused by

defend GES for the actions of its agents and exhibitor appointed contractors. The Exhibitor agrees that it is ultimately responsible for all services in

PLEASE NOTE: All Certificates of Insurance must be uploaded through CertFocus here: <u>https://www.certfocus.com/expresso/</u>
 \*There is a \$21.00 service fee per upload, this fee also applies if the certificate is mailed to GES

Please Sign	<u>X</u>
0.9.	Authorized Exhibitor Signature

Authorized Exhibitor Name - Please Print

or attributed to EACs that are not covered or provided by EAC's insurance.

Date

#### Review and Return Return to Email: ChicagoCOI@ges.com • Fax: 702.914.5022



# Agreement and Rules and Regulations between GES and EAC

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Form Deadline Date: January 20, 2019

Booth Number

Phone Number

**Company Name** 

Email



# This form must be completed by the EAC.

The undersigned Exhibitor Appointed Contractor (EAC) has been designated by an exhibitor to perform certain services for the exhibitor at the above referenced show. In consideration of the show organizer and GES permitting the EAC to perform such services at the show, the EAC and GES hereby agree as follows:

# **Rules and Regulations**

- 1. EAC agrees to comply with all rules and regulations of the show as outlined in this agreement, the Exhibitor Services Manual, including all union rules and regulations, and accept liability for any negligent actions.
- 2 EAC agrees that it must ascertain and comply with all rules and regulations of the venue, Show Management, and/or the Official Service Provider in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue work if the condition cannot be corrected.
- 3. EAC agrees that the show site, dock and surrounding areas are active work zones and the EAC, its agents, employees and representatives are present at their own risk. Entry into the dock area is prohibited.
- 4. EAC must have all business licenses and permits required by the State and City governments and the convention facility management prior to commencing work. A certificate of insurance naming GES as an additional insured with appropriate insurance limits prepared by the EAC's insurance agent must be submitted to GES at least 30 days prior to the first date of move-in.
- 5. This Agreement and Rules and Regulations between GES and EAC must be completed by an authorized representative of EAC and returned to GES before the deadline noted above.
- 6. If the EAC fails to provide the documentation required in paragraphs 4 and 5 above, the exhibitor will be required to use GES for such services at the prevailing rates set forth in the Exhibitor Services Manual.
- 7. EAC shall provide, if requested, evidence to GES that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- EAC will be responsible for all reasonable costs related to its operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc. Where applicable a one hour minimum labor charge will be charged at the appropriate steward rate of pay per day/per union to either the EAC/exhibitor depending upon the billing arrangement set up with GES (based upon EAC not number of booths).
- 9. The show aisles and public spaces are not part of the exhibitor's booth. Therefore, EAC is required to confine all activities to the exhibit space of the exhibitor who has given a valid order for services. Exhibitors may be charged for costs related to movement of its property if the EAC does not contain its operations within the confines of the booth. No service desks, storage areas or other work facilities will be located anywhere in the building. The show aisles and public space are not a part of the exhibitor's booth space and must be kept clear at all times.
- 10. During show hours, only EACs with exhibit badges will be permitted on the exhibit floor. No EAC will be permitted on the exhibit floor during show hours without the proper Convention name badge supplied by the exhibiting company. EAC must furnish Show Management and GES with the names of all on-site employees who will be working on the show floor and ensure that they have and wear identification badges at all times necessary as determined by Show Management.
- 11. EAC has uploaded certificates of insurance through CertFocus, confirming the following required insurance:
  - Commercial General Liability, including contractual liability, with limits of not less than \$1,000,000 each occurrence, \$2,000,000 general aggregate and \$2,000,000 products & completed operations aggregate.
  - Automobile Liability with a limit of not less than \$1,000,000 combined single limit each accident. All owned, hired and non-owned boxes marked.
  - Workers Compensation, as required by law, with Employers Liability Limits of not less than \$1,000,000 each accident, \$1,000,000 disease each employee and \$1,000,000 disease policy limit.
  - Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence/aggregate.
  - All Policies (except Worker's Compensation) shall name GES (Official Service Provider), Motor Trend Group, LLC (Show Management), Greater Milwaukee International Car & Truck Show (Show) and Wisconsin Center (Facility) as additional insureds on a primary and non-contributory basis per the attached sample certificate of insurance. Umbrella follows form.
- 12. EAC agrees to indemnify, defend and hold the Show Management, the Facility and GES harmless from and against any and all claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, arising out of EAC's operations, including supervision of GES provided labor. EAC also agrees to reimburse GES for all attorney's fees and costs incurred in connection with any and all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- 13. Solicitation of business on the show floor is strictly prohibited. If EAC attempts to provide services designated to another party as "exclusive" or is discovered soliciting on the show floor including the distribution of official company literature, or otherwise does not comply with the rules, the company may be removed from the show floor, and the exhibitor will not be able to use that company for the remainder of the event.
- 14. EAC/ exhibitor may not move freight from one booth to another booth, or to meeting rooms. GES must provide labor.
- 15. EAC must coordinate all of its activities with GES.
- 16. The exhibitor or its EAC should order services required from GES and the Exhibit Hall in advance. Ordering labor or services onsite (which contractors may not be prepared to provide immediately) may delay the set-up of your booth or force your set-up into overtime.



### Page 2 of 3 Agreement and Rules and Regulations between GES and EA

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

Form Deadline Date: January 20, 2019

Company Name

Email

Booth Number

Phone Number

### **Rules and Regulations (continued)**

- 17. The exhibitor or its EAC should take steps to protect the exhibitor and the EAC's product in the booth by arranging for booth security and/or cages. GES is not responsible for items left unattended on the show floor.
- 18. EAC agrees GES is not responsible for any items stored in empty containers. Do not store empty cartons inside of empty crates. Cartons are returned from storage before crates so exhibitors may begin packing their product.
- 19. EAC/exhibitor agrees to keep "No Freight Aisles" clear at all times. If GES is required to rearrange any material situated in a clearly identified "No Freight Aisle," the exhibitor or the EAC depending upon the billing arrangements with GES will be charged a one hour minimum for forklift rental and labor.
- 20. EAC/exhibitor agrees that all outbound freight bills should be turned into the service desk on a timely basis. Holding freight bills until late in the day or turning in large amounts of freight bills to the GES Servicenter at one time may delay outbound truck scheduling and subsequently force your loading out into overtime.
- 21. During tear down, pull all manageable structures back from aisle carpet lines. Electronics, mannequins, etc. should be placed in the center of the booth.
- 22. Be aware of vehicle traffic inside and outside of the facility. All attendees should be aware of their surroundings and all individuals are solely responsible for their own safety in parking lots, driveways, access roads and non-exhibit hall areas.
- 23. Label empty cartons and crates for storage as soon as they are ready. Holding back on "empties" only adds congestion to the aisles.
- 24. For services such as electrical, plumbing, telephone, cleaning and drayage, no service provider other than the Official Service Provider will be approved. This regulation is necessary due to licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and those materials are to be used only in their exhibit space.
- 25. Smoking is prohibited in most facilities. Smoking shall only be allowed in designated areas.
- 26. This agreement is to be interpreted under the laws of the State of Nevada.
- 27. A faxed signature will serve as an original signature and will stand as a fully executed agreement once faxed to and received by GES.

### Authorized Signature of EAC: Please

Sign Authori	Authorized EAC's Signature					
Authori	ed EAC's Name - Please Print					
<b>Review and Return</b>	Return to: GES, 7000 Lindell Road, Las Vegas, NV 89118					
Printed Name:						
Title:						
Company:						
Address:	City:					
Contact Name at Show Site <sup>.</sup>						

Zip/Postal Code:

Contact Name at Show

Office Phone:

Cell Phone at Show Site:

State:

Official Use Only Accepted by GES Authorized Representative:	
x	
Authorized Signature	
Authorized Name - Please Print	Date

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Page 3 of 3

AC	<u>ORD</u> 1. CEI	RTIFICATE OF	LIABILIT	<b>Y INSURANCE</b>	DA	TE (MM/DD/Y 01/01/19		
ABC 1234	DUCER Insurance Agency Broker Lane York, NY 10895	Fax: (212) 555-610	0 CONFERS	TIFICATE IS ISSUED AS A M NO RIGHTS UPON THE CE T AMEND, EXTEND OR ALTE BELOW.	RTIFICATE HOLDER, THIS	N ONLY AND S CERTIFICAT		
	Attn: Joe Agent (212) 555-6102 ext. 1234 NSURED 2. Big Boom Company, Inc. 1234 Corporate Lane New York, NY 10895 Attn: Joe Smith Phone: (212) 555-5349 Fax: (212) 555-9819			INSUREERS AFFORDING COVERAGE				
INSUF				R A: Hartford Insurance C	Company of Illinois			
Big I				INSURER B: Aetna Casualty & Surety Company INSURER C: Travelers Insurance Company INSURER D: Royal Insurance Company INSURER E:				
	ERAGES							
TERM ( POLICI	DLICIES OF INSURANCE LISTED BELOW OF CONDITION OF ANY CONTRACT OR IES DESCRIBED HEREIN IS SUBJECT TO	OTHER DOCUMENT WITH RESPE	CT TO WHICH THIS CEP AND CONDITIONS OF SL	RTIFICATE MAY BE ISSUED OR MA ICH POLICIES. LIMITS SHOWN MA	AY PERTAIN, THE INSURANCE	AFFORDED BY		
INSR LTR	4. TYPE OF INSURANCE	POLICY NUMBER	OLICY EFFECTIVE DAT (MM/DD/YY)	(MM/DD/YY)	9. LIMITS			
Α	GENERAL LIABILITY	000P98298-AI1	01/01/19	8. 01/01/20	EACH OCCURRENCE FIRE DAMAGE (Any one fire) MED EXP (Any one person) PERSONAL & ADV INJURY	\$1,000,000 \$50,000 \$5,000 \$1,000,000		
	GENERAL AGGREGATE LIMIT APPLIES PER				GENERAL AGGRREGATE PRODUCTS-COMP/OP AGG	\$2,000,000 \$2,000,000		
	AUTOMOBILE LIABILITY	SKLS-029499S	01/01/19	01/01/20	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000		
	ALL OWNED AUTOS  SCHEDULED AUTOS				BODILY INJURY (Per person)	\$		
В	HIRED AUTOS				BODILY INJURY	\$		
	NON-OWNED AUTOS				(Per accident) PROPERTY DAMAGE	\$		
		ЛЛО			(Per accident) AUTO ONLY-EA ACCIDENT			
					OTHER THAN AUTO ONLY: \$	\$		
	UMBRELLA/EXCESS LIABILITY	XL1234567	01/01/19	01/01/20	EACH OCCURRENCE	\$1,000,000		
A	OCCUR CLAIMS MADE				AGGREGATE	\$1,000,000 \$		
	DEDUCTIBLE					\$ \$		
~	WORKERS COMPENSATION AND	A4145-SS-PJ37	01/01/19	01/01/20	X WC STATU- ORY LIMITS OTHER			
С	EMPLOYERS' LIABILITY				E.L. EACH ACCIDENT	\$1,000,000		
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D	OTHER				Each Occurrence & Aggregate			
	RIPTION OF OPERATIONS/LOCATIONS				I			
additior respect	i (Official Service Provider), Motor Trend Group, LLC (Show Management), Wisconsin Center (Facility), and Greater Milwaukee International Car & Truck Show (Show) are hereby named tional insured, except for Workers' Compensation. GES and/or the consignor are included as Loss Payee. The insurance provided for the benefit of GES, shall be primary insurance as ects any claim, loss, or liability, arising out of the Named Insured's operations for which the Named Insured is liable. Any other insurance maintained by GES shall be excess and non- ributory. Show date(s) are: February 23 - March 3, 2019 at city of Milwaukee.							
CERTI	RTIFICATE HOLDER X ADDITIONAL INSURED; INSURER LETTER: X CANCELLATION							
Nati	S CertFocus (web portal) ional Service Center			SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 3 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UF THE INSURER, ITS AGENTS OF REPRESENTATIONS				
	0 Lindell Road Vegas, NV 89118			AUTHORIZED REPRESENTATIVE				
e of Ins s of Ins	nsurance Agent / Broker who issues certi sured: Must be the legal name of contrac surance: Must include types required by	ting party.	8. Policy form in this 9. Limits	Effective Date: Must be prior to o Expiration Date: Must be on or a of Insurance: Must be the same o	fter the last day of Exhibitor Mor or greater than required by cont	ve-Out.		
	ervices Manual. verage: Must be "occurrence" form of cov	/erage.	•	ement and Rules and Regulations orized Representative: Must be s		orized represent		
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	ent), Greater Milwaukee International Car s additional insureds on a primary and no		sın Center					
cility) as	o additional moulous on a primary and no	n-contributory basis.						

Submit Certificate of Insurance for EAC here: <u>https://www.certfocus.com/expresso/</u> \*There is a \$21.00 service fee per upload, this fee also applies if this form is mailed to GES



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# **Show Site Work Rules**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

# **Union Information**

To assist you in planning your participation in your show, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling.

# Loading and Unloading Display Material and Equipment

GES, the Official Service Provider, has the sole responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and moveout of the exposition. The unloading and delivery of all display material and equipment from the convention site docks to the exhibitors' booth and loading out from the exhibitors' booths to trucks at the docks must be performed by the Official Service Provider. This includes the storage of empty crates and cartons. GES will not be responsible for any material we do not handle.

All material handling equipment, such as forklifts, pallet jacks and other mechanized equipment are to be supplied and operated by GES.

Exhibitors may unload their own vehicles at the assigned door or ramp area.

Please do not request to borrow or rent any material handling equipment, such as dock carts, hand trucks, dollies, etc. All equipment is under the jurisdiction of the local union.

# **Installation and Dismantling**

Exhibitors have the option of utilizing GES, the Official Service Provider, to obtain quality labor to install and dismantle their exhibit booths. Exhibitors may choose to use display houses. Any outside or additional labor required is to be performed by local union personnel under contract with GES, the Official Services Provider, or under the guidelines established by the Rules and Regulations in this Service Manual for Exhibitor Appointed Contractors. Exhibitors may choose to install and dismantle their own company displays. Company employees must be prepared to produce some type of company identification when engaged in the installation or dismantle of their company displays. It is requested that all exhibiting company employees have a photo ID displayed while on the exhibit floor.

All cleaning is the jurisdiction of the Official Service Provider. Display houses or full-time employees of the I & D companies may not clean exhibit booths.

The personnel in charge of your company exhibit should carefully inspect and sign all Work Order Forms. If there are any questions about any item on your invoice, please bring the invoice to the appropriate GES Servicenter personnel.

### Gratuities

Our work rules prohibit the solicitation or acceptance of tips in cash, product or gifts in kind by any employee (union or non-union). Our employees are paid appropriate wages denoting professional status, therefore tipping of any kind is not allowed.

### Work Zone

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.

### **Always Honest Hotline**

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.



# Stop. Think. Safety.

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show

Wisconsin Center February 23 - March 3, 2019



### Safety is very important for everyone working in the Exhibit Hall.

GES values safety throughout our organization and demonstrates it in the work we perform. By following the safety guidelines below you will be doing your part in creating a safe work environment.

### **Safety Guidelines:**

- Only authorized personnel and employees allowed, all others are prohibited.
- This is an active work zone.
- All exhibitors and attendees enter at their own risk. Do not enter the dock/yard areas.
- Stay clear of heavy machinery.
- Never stand on furniture.
- · Wear closed toe shoes.
- · Clean up or report spills.
- · Keep aisles free and clear of any and all debris.
- Practice good housekeeping.
- · Check electrical cords for damage.
- · Protect valuables at show site.
- · Report any fires immediately.

If you notice anything unsafe please contact a GES employee immediately.

No individuals under the age of 18 are permitted on the show floor at any time. Show sites during these times are similar to a construction zone and considered to be hazardous. OSHA regulations prohibit minors from being present in a hazardous work environment.



Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

#### **Fire and Convention Center Rules & Regulations**

*AIR, WATER, GAS AND DRAIN* – WCD engineers are exclusively responsible for the installation of all utility connections to exhibits, for climate control within WCD facilities, and for maintaining HVAC, plumbing and other mechanical systems.

**BANNERS AND SIGNS** – Free standing signs, easels, banners, decorations and similar materials may be used and should be placed so they do not cause a traffic or fire hazard; i.e., inside the confines of your booth space; but, not in the aisles of the exhibits.

Signs may not be taped, nailed, stapled, hung or affixed to any surface of the WCD facility. Adhesive labels, decals and similar promotional items may not be used or distributed in the building.

Painting is not permitted in the building or on the premises.

Helium balloons must be securely anchored to displays, must have the approval of the WCD and Show Management, and may not be sold or distributed in the buildings.

**BUSINESS CENTER** – Operated by United Visual on the Mezzanine level of the Wisconsin Center. It offers the technology and expertise of a professional office. Business Center services include copying, faxing and the use of PCs equipped with popular software for Internet access, word processing, presentation production and other needs. Call 414.908.6190.

**ELECTRICAL SERVICES** – WCD electricians are exclusively responsible for all electrical service connections and the installation and dismantling of anything that uses electricity as a power source.

No complimentary power is included with booth space rental.

All service connections and overload protection equipment must be installed and removed by the WCD's Electrical Service Department. All equipment and material furnished shall remain the property of WCD and shall be removed only by the Electrical Service department at the close of the show. Special equipment requiring company engineers or technicians for assembly, servicing, preparatory work and operation may be installed without WCD electricians with advance notice to your Event Services Manager. Exhibitors are allowed to supply their own multiple connectors, surge protectors and extension cords, provided they are grounded and meet all safety regulations. All power must be obtained from WCD.

Anything requiring 24 hour current must be ordered in advance and clearly marked on the Exhibitor Electrical Service Order Form.

Most utility services for exhibitors are located in floor boxes distributed on a 30' x 30' grid. Additional overhead electrical connections are available. Each floor box contains 120V/20 Amp outlets, 208V/60 Amp outlet, phone & data jacks, and connections for air, water and drain. Gas is located at the columns, at 90' x 90' intervals.

**ELECTRICAL SAFETY** – All electrical equipment must be properly tagged or marked as to the type and amount of current, voltage, phase, frequency, horsepower, etc. The use of open clip sockets, latex or lamp cord wire, unapproved duplex or triplex attachment plugs is prohibited. All 120 Volt cords must be three pronged, grounded cords. All exposed non-currentcarrying metal parts of fixed equipment must be grounded.

All equipment, regardless of power source, must comply with local, state and national safety codes. WCD reserves the right to refuse any connection or equipment its electricians deem unsafe. **EMERGENCY SITUATIONS** – In the event of a serious emergency (Fire, Police, Medical), call 911 to report it immediately. Then dial "0" on any house phone to notify staff. The operator answering your call will follow up with the appropriate emergency services agency. It is illegal to call 911 for non-emergency situations.

#### EXHIBIT HALLS -

- Ceiling height is 30' clear span
- Floor load capacity is 350 lbs./sq. ft.
- Floors are hardened concrete
- Lighting is 80 footcandles @ 3 ft.AFF
- Freight elevator capacity is 12,000 lbs.
- Freight elevator dimensions.....10'0" high x 9'8" wide x 20'8" deep

**EXTERIOR DOORS** – To prevent damage, exhibitors should only use entranceways designated for loading exhibit materials in and out; only handcarried materials may be brought through regular pedestrian doors. For security reasons, exterior doors may not be propped open for any purpose.

**FAX MACHINE AND COPY SERVICE** – For events in the Wisconsin Center, a fax machine and copiers are available for exhibitor and show management use in the Business Center.

**FIRE AND SAFETY REQUIREMENTS** – All fire hose cabinets, pull stations and emergency exits (including those inside an exhibit space) must be visible and accessible at all times. All main and cross aisles, corridors, stairways and other exits must be maintained at their required width during show hours. Chairs, tables and other display equipment may not protrude into the aisles. Materials used in the construction of displays must be fire retardant or resistant and are subject to approval by the City of Milwaukee Building Inspection Department and WCD sale construction and maintenance of their displays. All empty crates and boxes must be stored in areas approved and assigned by WCD management.

**FOOD AND BEVERAGE SERVICES** – Levy Restaurants, WCD's exclusive food and beverage provider, can serve anything from quality concessions and backstage catering to elegant hors d'ouevres or sumptuous full course banquets for a few dozen or as many as 10,000 people. Food and beverages may not be brought onto the premises to be sold, used or given away (samples) without Levy's written consent.

#### GASOLINE AND DIESEL POWERED VEHICLES AND EQUIPMENT -

These include but are not limited to automobiles, boats, recreation vehicles, lawn mowers and other power equipment. A vehicle display permit must be obtained from the City of Milwaukee Department of Neighborhood Services, 414.286.2507, 10th Floor, 841 N. Broadway, Milwaukee, WI 53202 at least two weeks before move-in.

**GRATUITIES** – Services provided by WCD employees will be performed in a timely and efficient manner without the need for extra incentives. WCD employees may not accept gratuities, free samples or product giveaways. Please help us avoid embarrassing moments by refraining from offering gratuities or samples to employees or management representatives.

**HANGING SIGNS** – WCD is responsible for all banners and signs which are suspended from the exhibit hall ceiling. For information on hanging signs, see Sign & Banner Hanging Order form in this service kit. Contact your Events Services Manager for details about sign and banner hanging labor and equipment costs.

Additional costs apply to motorized equipment use and to large (longer than 20 ft.), heavy (over 50 lbs.) or extremely heavy (over 100 lbs.) signs and banners.

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All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

### Fire and Convention Center Rules & Regulations

Exhibitor signage should be delivered only during the designated sign hanging period before an event. Because of the difficulty of storing materials while other events move in and out, early deliveries may be refused at WCD's discretion. Late deliveries may incur extra, unshared labor and equipment charges including minimum calls.

Please make arrangements with your official decorator to have the signage shipped out after an event. WCD personnel do not pack, store or ship signage or banners, and will not guarantee the return or the condition of any signage or banners left on the premises.

**HAZARDOUS OCCUPANCY PERMIT** – The City of Milwaukee has adopted the state code. ILHR 10 of the state code pertains to flammable and combustible liquids. Except as otherwise provided, the City of Milwaukee adopts Administrative Code, as amended, as part of this code. Vehicles with internal combustion engines may be exhibited in buildings, other than in those where the vehicles are normally serviced or sold or both, provided the following requirements are satisfied:

- A specific area shall be designated for display of the vehicle(s).
- The vehicle shall not be displayed in any required passageway, corridor or exit leading to an exit.
- The vehicle engine shall not be started or run, except that the vehicle may be driven in and out of the building under its own power; but only when the building is not occupied by the general public.
- The fuel supply in tanks shall be limited to not more than 5 gallons of fuel per vehicle when entering the building.
- When it is necessary to drain the excess fuel from the tank, the draining operation shall take place outside of the building.
- The fill cap shall be of a lock type or the cap shall be securely taped with a material that is not soluble in a petroleum fuel.
- The grounding cable shall be disconnected from the battery terminal. The grounding cable and exposed battery terminal shall be completely covered with tape to be electrically insulated.
- The throttle linkage to the carburetor shall be disconnected or the accelerator shall be blocked so that it cannot be depressed.
- · When the exhibition is unattended, the vehicle(s) doors shall be locked.
- One approved hand fire extinguisher of at least 20 B:C rating shall be located within 75 feet travel distance of any displayed vehicle.
- The local fire department shall be notified in writing 5 days in advance of the date the vehicle is to be displayed.
- The local fire department having jurisdiction shall inspect the vehicles before the general public is permitted to occupy the building.
- Smoking shall not be permitted in the posted vicinity of the vehicle being displayed.
- "No smoking" signs shall be posted in the vicinity of the vehicle display.
- The permit fee for a motor vehicle exhibition shall be computed at \$2.00 per motor vehicle. The minimum fee shall be \$50.00.
- A \$3.00 processing fee shall be charged for each permit issued.

*LP TANK REGULATIONS* – All liquid petroleum (LP) gas tanks must be removed. No LP tanks, empty or filled, are to be stored in the building. LP gas used to operate equipment is limited to five pounds filled capacity. A permit is required for LP gas usage and additional safety restrictions must be obtained from the City of Milwaukee Department of Neighborhood Services, 414.286.3441 (formerly "Department of Building Inspection").

**NOVELTY SALES** – Under a joint venture with Levy Restaurants, Five Star Marketing has exclusive rights to conduct novelty sales in WCD facilities. Arrangements for the sale of novelty items should be made via the Levy sales department or Five Star Marketing. **OPERATIONAL INFORMATION** – Written authorization by WCD

- management and the City of Milwaukee is required for the following:
  Exhibit booths which have enclosed ceilings, upper decks or any large overhead advertising device in excess of 100 square feet; these require the use of perforated or porous materials that will not obstruct fire sprinkler protection. The City of Milwaukee Building Inspection Department requires such booths to be equipped with portable fire extinguishers
- Display and operation of any heater, heat producing or open flame devices such as barbecues, candles, lanterns, torches, fireplaces, etc.
- Display and operation of any electrical, mechanical or chemical devices which may be deemed hazardous by the City of Milwaukee Building inspection Department.
- Use or storage of flammable liquids, compressed gasses, dangerous chemicals or pyrotechnics.

**PARKING** – WCD operates a parking lot, adjacent to the Wisconsin Center, with 150 premium spaces which may be rented. The lot is entered from Wells Street or eastbound Kilbourn Avenue. In addition there are over 14,000 public parking spaces within a four block radius, and 3,295 downtown street parking spaces are now free on Saturdays and Sundays, subject to posted time restrictions. It is recommended you visit a unique Milwaukee downtown parking informationwebsite and parking finder called www. parkmilwaukee.com.

**PYROTECNICS** – Sparklers, fireworks and other such devices may not be used in WCD facilities, unless operated by licensed and bonded pyrotechnicians in accordance with local, state and federal laws. A City of **Milwaukee permit is required for controlled pyrotechnical displays; for a permit application form, please contact your Event Services Manager, and submit the completed form to the City at least 30 days prior to the event.** Permit requirements include explicit insurance coverage which may or may not be included in the insurance certificate required by WCD. WCD reserves final right of refusal pertaining to any and all pyrotechnical displays, confetti cannons and similar devices.

**SMOKING** – All WCD buildings are "non-smoking" facilities, and smoking is not permitted anywhere in them. We do not restrict smoking on outdoor areas of our premises and are grateful for everyone's help in preventing litter and inconvenience to others.

*WISCONSIN TAX LAW REQUIREMENTS* – Wisconsin law requires any exhibitor or vendor selling or bartering goods, merchandise or services at the event. Wisconsin Depart of Revenue Form S-240 and/or Spreadsheet s-240a are to be used for reporting purposes. These are available from the Wisconsin Department of Revenue's Income, Sales and Excise Tax Division or your Event Services Manager.

For more information about you and your exhibitor's tax obligations contact:

Compliance Bureau Temporary Events Program PO Box 8901 Madison, WI 53708-8902

phone: 608.266.2776 fax: 608.267.1030 email: sales10@revenue.wi.gov website: http://www.dor.state.wi.us/forms/sales/ (download form S-240.pdf and spreadsheet S-240a.xls)

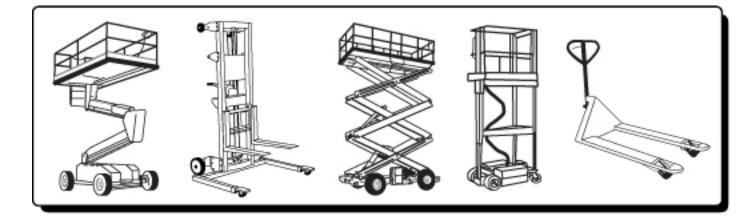


Page 2 of 2

# **Operation of All Mechanical Lifts**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019





# Attention all exhibitors:

The operation or use of all motorized equipment for installation of booth structures or signs is not permitted by exhibitors or their appointed contractors.

- The operation or use of motorized or mechanical equipment, including mechanical scooters and carts, is not permitted by exhibitors or their appointed contractors for material handling. The use or prohibition of motorized scooters is controlled by and subject to the facility's rules, regulations and guidelines.
- All lifts, scooters, pallet jacks, dollies and manpower must be provided by the official service provider.
- Scooters and carts may only be used by the individuals to whom the scooters and carts are issued. GES equipment is for use by GES employees only. Please do not take it for your use.

### Work Zone



Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

Thank you for your complete cooperation.



# **GES Payment Policy**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

# **Payment for Services**

GES requires payment in full at the time services are ordered. Further, GES requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services, which may include labor, material handling, or any applicable fuel or energy surcharges.

### **Discount Prices**

To qualify for discount pricing, orders must be received with payment on or before the discount price deadline(s).

### **Method of Payment**

GES accepts MasterCard, Visa, American Express, check and bank ACH/Wire transfer. Payments at show site must be made via GES-accepted credit card, check, or wire transfer. GES will not accept cash payments at show site.

Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. Bank. Exhibitors will be charged a \$50.00 fee for returned NSF checks.

# **Third Party Billing**

Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. GES reserves the right to institute collection action against the exhibitor if the authorized third party does not pay. See Third Party Billing Request form.

# **Tax Exempt**

If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the GES office for this show.

Taxes vary by location and will be added to your invoice if you do not submit your tax exempt certificate prior to the deadline.

# **Adjustments and Cancellations**

No adjustments to invoices will be made after the close of the show.

Please refer to the individual forms for labor and furnishings for cancellation fees. All orders cancelled by the Exhibitor or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order, based upon the status of move-in, work performed and/or GES set-up costs or expenses.

A minimum non-refundable deposit of \$25.00 will be applied towards the invoice, unless there is a cancellation of your order. Additionally, GES retains the right to implement/assess a fuel or energy surcharge on all services as necessary based upon market conditions.



All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

GES Terms & Conditions are subject to change at GES' sole discretion without notice to any parties.

# I. Definitions

**GES:** GES as referenced hereinafter shall include, but is not limited to the following services: electrical (a/k/a TSE/Trade Show Electrical), rigging, material handling, installation and dismantle, and logistics provided by GES personnel to exhibitor pursuant to any purchase of Services. **Agents:** GES' agents, sub-contractors, carriers and the agents of each; Customer: Exhibitor or other party requesting Services from GES; **Goods:** Exhibits, property and commodities of any type for which GES is requested to perform Services; Carrier: Motor carrier, van line, air carrier or air or surface freight forwarder; **Shipper:** Party who tenders Goods to Carrier for transportation; Cold Storage: Holding of Goods in a climate controlled area; **Accessible Storage:** Holding of Goods in an area from which Goods may be removed during shows; Services: Warehousing, transportation, drayage, unsupervised labor, supervised labor and/or related services; **Show Site:** The venue or place where an exposition or event takes place; Supervised Labor (OK TO PROCEED):Union labor that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by GES; **Unsupervised Labor (DO NOT PROCEED):** Union labor that is provided to a Customer assumes the responsibility and any liability arising therefrom, for the work of union labor when Customer elects to use unsupervised labor.

# II. Scope

These Terms and Conditions shall be binding upon Customer, GES, and their respective Agents and representatives, including but not limited to Customer contracted labor such as Customer Appointed Contractors and Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

# **III. Customer Obligations**

a. <u>Payment for Services</u>: Customer shall be liable for all unpaid charges for services performed by GES or agents. Customer authorizes GES to charge its credit card directly for services rendered on Customer's behalf after departure, by placing an order online, via fax, phone or through a work order on site. Payments at show site must be made via GES-accepted credit card, check, or wire transfer. GES will not accept cash payments at show site.

b. <u>Credit Terms</u>: All charges are due before Services are performed unless other arrangements have been made in advance. GES has the right to require prepayment or guarantee of the charges at the time of request for Services. A failure to pay timely will result in Customer having to pay in advance for future Services. GES retains its right to hold Customers" Goods for non-payment. If a credit card is provided to GES, GES is authorized to bill to such credit card any unpaid charges for Services provided to Customer, including charges for return shipping. Any charges not paid within 30 days of delivery will be subject to interest at 1.5% per month until paid.

# **IV. Mutual Obligation Indemnification**

a. <u>Customer to GES</u>: Customer shall defend, hold harmless and indemnify GES from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods, relating to or arising from performance of Services herein. Customer agrees to indemnify and hold GES harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Customer or present at Customers'' invitation, including supervision of labor secured through GES. Customer's obligations under this provision shall not apply to GES' own negligence and/or willful misconduct. **CUSTOMER ACKNOWLEDGES THAT THE SHOW SITE IS AN ACTIVE WORK ZONE AND CUSTOMER, ITS AGENTS, EMPLOYEES AND REPRESENTATIVES ARE PRESENT AT THEIR OWN RISK**.

b. <u>GES to Customer:</u> To the extent of GES's own negligence and/or willful misconduct and subject to the limitations of liability below, GES shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses including reasonable attorneys' fees and court costs, resulting from any injury to or death of persons or damage to property other than Goods. GES' obligations under this provision shall not apply to claims for bodily injury arising a) from Customer's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

# V. Disclaimer and Limitation of Liability

UNDER NO CIRCUMSTANCES WILL ANY PARTY BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL INDIRECT OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS OR INCOME. GES SHALL BE LIABLE, SUBJECT TO THE LIMITATIONS CONTAINED HEREIN, FOR LOSS OR DAMAGE TO GOODS ONLY IF SUCH LOSS OR DAMAGE IS CAUSED BY THE DIRECT NEGLIGENCE OR WILLFUL MISCONDUCT OF GES. CLAIMS PRESENTED FOR LOSS OR DAMAGE ARISING OUT OF INCIDENTS REFERENCED IN SECTION VI HEREIN WILL BE DENIED.





# VI. No Liability for Loss or Damage to Goods

a. <u>Condition of Goods</u>: GES shall not be liable for damage, loss, or delay to uncrated freight, freight improperly packed, glass breakage or concealed damage. GES shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink wrapped Goods. All Goods shall be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes, or dollies. It is the Customer's responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.

b. <u>Receipt of Goods:</u> GES shall not be liable for Goods received without receipts, freight bills or specified unit counts on receipts or freight bills or for bulk shipments (i.e., UPS, air freight, or van lines). Such Goods shall be delivered to booth without the guarantee of piece count or condition.

c. <u>Force Majeure:</u> GES shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Customer, shipper, or the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labor disputes and acts of terrorism or war.

d. Cold Storage: Goods requiring cold storage are stored at Customer's own risk. GES assumes no liability or responsibility for Cold Storage.

e. <u>Accessible Storage</u>: GES assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.

f. <u>Unattended Goods:</u> GES assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its own Goods for any and all risk of loss.

g. <u>Empty Storage</u>: GES assumes no liability for loss or damage to Goods or crates or the contents therein, while containers are in Empty Storage. It is Customer's sole responsibility to affix the appropriate labels available at the GES Service Desk for empty container storage, and ensures that any preexisting empty labels are removed.

h. <u>Forced Freight:</u> GES is not liable for Customer Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Customer. It is Customer's responsibility to complete accurate paperwork for shipping and to ensure Customer Goods are properly labeled. If Customer Goods remain on the floor after the show closing deadline, GES has the right to remove the Customer Goods. GES is authorized by Customer to proceed in the manner chosen by Customer on the Order for Material Handling Services/Straight Bill of Lading, if one has been completed, or otherwise to ship Customer Goods at the discretion of GES and at Customer's expense. GES shall incur no liability for such shipment. GES retains the right to dispose of Customer Goods without liability if left on the show floor unattended, without labels or not correctly labeled.

i. <u>Concealed Damage:</u> GES shall not be liable for concealed loss or damage including but not limited to; glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods.

j. <u>Unattended Booth</u>: GES shall not be liable for any loss or damage occurring while the Goods are unattended in Customer's booth at any time including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Customers' chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to GES will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.

k. <u>Hanging items from Booth</u>: Customer shall not hang any articles, merchandise, product, advertisements, or other similar items from GES supplied booth materials, (this includes but is not limited to GEM panels or pipe and drape), utilized in Customer's own booth set up or in areas occupied by the show organizer or third parties. If Customer does hang any prohibited items, Customer alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such item(s). GES shall have no liability for any damages, costs, actions or injuries arising out of Customer's failure to comply with this provision.

### **VII. Measure of Damage**

a. <u>Sole Relief</u>: If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's Goods is limited to \$.50 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less.

b. <u>Labor</u>: GES assumes no liability for loss, damage, or bodily injury arising out of Customer's supervision of GES provided union labor. If GES supervises labor for a fee, GES shall be liable only for actions or claims arising out of its negligent supervision. Such liability shall be limited to the cost to Customer of the supervised labor or the depreciated value of the Goods, whichever is less. If Customer elects to use unsupervised labor, then Customer assumes all liability for the actions or claims that arise out of such work, including but not limited to loss, damage or bodily injury and shall provide GES and show management with an indemnity, including defense costs, for any claims that result from Customers'' supervision or failure to supervise assigned labor.

# **VIII. Miscellaneous**

a. <u>Insurance:</u> GES IS NOT AN INSURANCE COMPANY AND DOES NOT OFFER OR PROVIDE INSURANCE. It is the obligation of Customer to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Customer. GES recommends Customer arrange for all Risk Coverage.

b. <u>Notice of Loss or Damage:</u> In order to have a valid claim, notice of loss or damage to Goods must be given to GES or its agent within 24 hours of occurrence (as evidenced in an Incident Report completed at Show Site by GES) or delivery of outbound Goods.

c. <u>Filing of Claim</u>: Any claim for loss or damage to Goods must be in writing, containing facts sufficient to identify the Goods, asserting liability for alleged loss or damage, and making claim for the payment of a specified or determinable amount of money. Such claim must be filed with the appropriate party within the time limits specified herein. Damage reports, incident reports, inspection reports, notations of shortage or damage on freight bills or other documents, do not constitute filing of a claim. Claims for Goods alleged to be lost, stolen or damaged at the Show Site must be received in

writing by GES within **thirty (30)** days after the close of the show. Claims for Goods alleged to be lost or damaged **during transit** must be received by the responsible party within nine (9) months of date of delivery of Goods. GES Logistics subcontracts the movement of Goods to third party carriers.

Claims for damage in transit should be made directly with your carrier as shown on the Material Handling form/ Bill of Lading. In the event of a dispute

with GES, Customer will not withhold payment or any amount due GES for Services as an offset against the amount of the alleged loss or damage. Customer agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim Customer may have against GES shall be pursued independently by Customer as a separate action to be resolved on its own merits. GES retains the right to pursue collection on amounts owed after show close, without regard to any amount alleged to be owed for damage, or loss.

d. Filing of Suit: Any action at law regarding loss or damage to Goods must be filed within one (1) year of the date of declination of any part of a claim (logistics claims excluded).



# IX. Jurisdiction, Choice of Forum

These Terms and Conditions of Contract shall be governed by and construed in accordance with the applicable laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Nevada. The parties hereby submit to jurisdiction and venue in the United States Federal District Court of Nevada, or as applicable depending upon jurisdiction, the County Circuit Court in Clark County, Nevada.

# X. Advanced Warehousing/Temporary Storage/Long Term Storage

All terms and conditions relative to Advanced Warehousing/Temporary Storage/Long Term Storage are contained in separate agreements titled "Storage Agreement". In the event that a Storage Agreement is not executed between the parties, the following shall apply with respect to GES' liability for Customer's Goods. The responsibility of GES with respect to Customer's Goods is limited to the exercise of ordinary care and diligence in handling and storing of Customer's Goods. GES shall be liable only for loss or damage to Goods caused by GES' sole negligence. GES' liability is limited to \$.60 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less. In case of partial loss or damage, the maximum liability shall be prorated based on weight. GES is not responsible for any loss or damage to Goods caused by, but not limited to fire, theft, the elements, vandalism, moisture, vermin, mechanical breakdown or failure, freezing or changes in temperature, as well as any other causes beyond GES' immediate control. GES is not responsible for the marring, scratching or breakage of glass or other fragile items. GES is not liable for the mechanical functions of instruments or appliances even if such articles are packed or unpacked by GES. In no event shall GES be liable for special, incidental, indirect or consequential damages, including business loss of any kind, resulting from any damage to or loss of the Goods or from any act or failure to act. Customer pays storage fees or costs for advance warehousing for use of the space only. There is no guarantee of security or representations made by GES as to appropriateness of the conditions for Customer's Goods. The risk of loss remains Customer's alone and GES recommends the Customer carry and maintain insurance in amounts sufficient to cover its risk.

# XI. Personal Data

Customer consents to GES' use of personal information ("PI") that GES receives from Customer in any manner in connection with the Show as follows: (a) GES retains PI of Customer's primary contacts (including name and email) on an ongoing basis to better serve Customer's future event needs until either GES' Privacy Policy requires deletion or Customer instructs GES to delete it; (b) GES' payment card processor stores credit card information through its expiration date for Customer's convenience, unless Customer instructs GES to delete it sooner; and (c) other uses set forth in GES' Privacy Policy published at http://www.ges.com/us/legal/privacy-policy. GES is Privacy Shield certified and protects PI with technical, organizational and other safeguards in conformity with applicable data protection laws including, without limitation, privacy laws of European Union member states. Customers may opt-out of future electronic communications from GES using the contact information provided in GES' Privacy Policy.

# **Payment Policy**

**Payment for Services:** GES requires payment in full at the time services are ordered. Further, GES requires that you provide a credit card authorization with your initial order. For your convenience, we will use the credit card authorization information that you enter on the website to charge your account for services, which may include labor, material handling or any applicable fuel or energy surcharge.

Discount Prices: To qualify for discount pricing, orders must be received with payment on or before the discount deadline date.

Method of Payment: GES accepts MasterCard, Visa, American Express via this website.

Third Party Billing: Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. GES reserves the right to institute collection action against the exhibitor if the authorized third party does not pay.

**Tax Exempt:** If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the GES office for this show. Taxes vary by location and will be added to your invoice, if you do not submit your tax exempt certificate prior to the deadline date.

Adjustments and Cancellations: No adjustments to invoices will be made after the close of the show. Please refer to the individual forms for labor, etc. for cancellation fees. All orders cancelled by the Exhibitor or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order based upon the status of move-in, work performed and/or GES set-up costs or expenses. A minimum non-refundable deposit of \$25.00 will be applied toward the invoice, unless there is a cancellation of your order. Additionally, GES retains the right to implement/assess a fuel or energy surcharge on all services as necessary based upon market conditions.

If you have any questions regarding our payment policy, please call GES National Servicenter® at 800.475.2098 or visit the GES Servicenter® at the show.

You may choose to pay by credit card, check or bank wire transfer; however, we require your credit card charge authorization to be on file with GES even if you are paying by check or bank wire transfer. You are responsible for any wire transfer bank processing fees.

All balances must be paid upon conclusion of the event. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of the event, or balance left without appropriate credit card on file.

For your convenience, we will use the credit card authorization to charge your credit card for any additional amounts ordered by your representative or services rendered to your company for this event.

GES will charge a convenience fee for each request to reprocess payment to an alternate credit card in order to cover incremental processing costs. An alternate credit card is a credit card different than the one used to process your initial payment in accordance with GES payment policy. The

convenience fee will be quoted at the time your request is made to reprocess payment. The convenience fee will be added to your account balance and settled utilizing the new credit card provided.

GES requires the highest standards of integrity from all its employees. Please call our confidential Always Honest hotline at 866.225.8230 to report fraudulent or unethical behavior.



# Additional Service Order Forms





# WCD Service Order Form

# Available Services: Information Technology, Electrical and Mechanical

Wisconsin Center District: Owners and Operators of the Wisconsin Center · Miller High Life Theatre · UW-Milwaukee Panther Arena

### **General Information:**

Please familiarize yourself with the enclosed materials to avoid service installation delays. If you have any questions please call our Exhibitor Services Department at (414) 908-6053. No order will be taken over the phone. Orders must be summited with payment.

### **Online Ordering:**

We now offer online ordering at https://www.orders.wcd.org/ for our exhibitor services. Fill out the required information and submit.

### Payment:

Full payment of service order must accompany order. We should receive your order and payment *at least fourteen (14) days before the first move-in day*. ORDERS RECEIVED LATER OR WITHOUT FULL PAYMENT ARE SUBJECT TO STANDARD PRICES. All labor, changes to your order, as well as long-distance toll call charges will be billed after the end of the show. For your convenience the Wisconsin Center District accepts Visa, MasterCard, American Express, and Discover, check or money order.

### Internet Access:

FREE Wi-Fi is available throughout the entire Wisconsin Center. It is meant mainly for checking email. It is NOT recommended for Mission-Critical applications, such as Registration, Exhibitors applications, Video streaming or any other use that would be need faster and/or more bandwidth. For those tasks, the Wisconsin Center District (WCD) offers high-speed wired internet connections throughout our facility. Each wired internet connection ordered is intended for 1 device only, routers and hubs are prohibited and can be ordered through the attached order form or online.

Our High Speed Wi-Fi offering is also available on the order form per device.

### **Telecommunications:**

The WCD maintains a digital PBX (Private Branch Exchange) telephone switch manufactured by Avaya Technologies—a world leader in communications technology.

### I.T. Specialty Services:

Fiber-Optic Ethernet, computer and equipment rentals, custom video services, videotaping, consulting VLAN's and Firewalls, available upon request.

### Electrical:

The WCD Electrical Department offers 120v, 208v and 480v service in the exhibit hall. Standard services are located on the attached worksheet. To reserve 480v power for your booth, contact WCD Exhibitor Services Department 30 days in advance of your event. Specialty services such as 480v and overhead power have limited availability due to location restrictions in the hall.

### Mechanical:

The WCD Engineering Department offers gas, water and air services. Standard services are located on the attached worksheet. For water requests in excess of 1000 gallons or gas and water requests which require specific connections not listed on the attached worksheet, contact Wisconsin Center District Exhibitor Services Department 30 days in advance of your event.

### Call Kelly Delo with EXHIBITOR SERVICES at (414) 908-6053

### OTHER SERVICE CONTACTS:

Food & Beverage Services: Levy Restaurants, Inc. (414) 908-6150 Conference Technologies, Inc. (414) 908-6180

WCD Mailing Address: Attn: Exhibitor Services • Wisconsin Center District • 400 West Wisconsin Avenue • Milwaukee, WI 53203 WCD Main Tel.: (414) 908-6000 Exhibitor Services: (414) 908-6053 Email: ExhibitorSvc@wcd.org

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		Prices are pe	er event cost.			Qty	Description	Advanced	Standard	Amount
Qty	Description	Advanced	Standard	Amount	24 hr.		Wired Internet (per device)	\$250.00	\$300.00	
	Standard 20 amp 120v	\$155.00	\$230.00				Wireless Internet (Wi-Fi - per device)	\$150.00	\$200.00	
	Power Strip (6 plug-order)	\$32.00	\$42.00		_					
	Extension Cord (25 ft.)	\$32.00	\$42.00		_		Internet Bandwidth (Ultra-high Speed	Call for p	ricing.	
If ordering	a power strip or extention cord standa	rd 20amp has to I	be orded.				WEBCAST, special applications, etc.)	(414) 908	3-6087	
	onversion by WCD is \$50.00 for 10					If orderin	g a phone line, please check the box to the	ight if you need lo	ng distance.	I
	n you bring in a standard male NEM ions using WCD pigtails will cost an						Phone & Line-Analog (local & 800)	\$150.00	\$200.00	
	wired by the WCD. Ite	ems not returned	d will be billable.				Multi-Line Set with 3 lines (Digital)	\$200.00	\$250.00	
	10-30 amp 208v 1 phase	\$260.00	\$310.00				Cellular/Mobile Device Chargers	\$100.00	\$150.00	
	40-60 amp 208v 1 phase	\$300.00	\$350.00				Polycom Teleconferencing unit w/ line	\$300.00	\$350.00	
	70-100 amp 208v 1 phase	\$350.00	\$400.00				Internal Networking (per device)	\$150.00	\$200.00	
	10-30 amp 208v 3 phase	\$340.00	\$390.00				IT Labor Ca	Il for hourly rate		
	40-60 amp 208v 3 phase	\$390.00	\$440.00							
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	Amps Volts	Phase	Call for pricing.		_		<u>nce per minute:</u> Mexico - \$1.75; Canada - \$1.75;	Pre	etax Subtotal:	
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Compr	essed Air: Supply your own		ator, Labor, lit	ft. and/or ma	terial		-			
cha	rges may apply for some ins	talls (see atta	ched Service	Conditions	&		<ul> <li>Wisconsin Center District</li> <li>400 W. Wisconsin Ave.</li> </ul>			
	tions). Portable Air Compresso fittings. All lines are a standard							- minwaana	, WI 002	00 -
		•	er event cost.				• Phone: (414) 908-6053 •	Email: Exhibi	torSvc@wc	d.org •
Qty	Description	Advanced	Standard	Amount		lf you	orefer, you can place your order	online at https	://www.orde	rs.wcd.org/
,	Compressed Air (select size)	\$175.00	\$250.00				ethod of payment:			
	1/4" 3/8"	ų	Make sure to cl	heck size	_		nd money order payable to: Wisc	onsin Center	District	
	Compressed Air 1/2"	\$240.00	\$315.00				Check	enter conter		
	Gas Line	\$240.00	\$275.00		_		Money Order			
	Water/ Drain (Running Water)	\$300.00	\$345.00		-		Credit Card *			
	Water (Additional Running)	\$90.00	\$100.00		-	* No	te: For credit cards orders, you must		isconsin Cent	er District Credi
	Water Only (No Drain)	\$195.00	\$220.00		-		Card Auth	orization Form		
*Water/ D	rain (Fill): Each order includes one			allons.	-					
	*Water/ Drain (1 Fill-500 gallons)		\$345.00							
	Add 1 fillEach 50 gallons	\$55.00	\$65.00		_	WCD U	se Only			
		SS.00			_	Date:		Total:		
			harged on Me	chanical Ser	vices	Dale.		rotal.		
			total Mechanical:			Initial:		Other:		
		0000		1						

	S C	0 N	S	
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	H	DIS		

# **Credit Card Authorization**

Booth #\_\_\_\_\_

I, \_\_\_\_\_authorize Wisconsin Center District to bill my Authorized By (Print Na

.

Credit Card for charges listed on my order form and any additional charges incurred for

Event Name

### CREDIT CARD (Circle One) AMERICAN EXPRESS, VISA, MASTER CARD, DISCOVER

CARD NUMBER:		
EXPIRATION DATE:	SECURITY CODE	
Company Name:		
Card Holder:	Please Print	
Signature:	Date:	
Phone:	Email:	

#### Call Kelly Delo with EXHIBITOR SERVICES at (414) 908-6053

WCD Mailing Address: Attn: Exhibitor Services • Wisconsin Center District • 400 West Wisconsin Avenue • Milwaukee, WI 53203 WCD Main Tel.: (414) 908-6000 Exhibitor Services:(414) 908-6053 Email: ExhibitorSvc@wcd.org

Thank you for your order and we look forward to seeing you in Milwaukee!

### WISCONSIN CENTER DISTRICT 2017 EXHIBITOR SERVICES ORDER FORM

Advance prices apply only to orders received by the WCD at least 14 days prior to the 1st day of the event scheduled exhibitor move-in. Owners and Operators of the Wisconsin Center · UW-Milwaukee Panther Arena · Miller High LifeTheatre Mailing Address: Wisconsin Center District · 400 West Wisconsin Avenue · Milwaukee, WI 53203-2104 www.wcd.org · Main Tel.: (414) 908-6000 · Fax: (414) 877-0995 · Exhibitor Services: (414) 908-6053 · Email: ExhibitorSvc@wcd.org Types of Exhibitor Booths Line Booth - Booth adjacent to other booths, facing the aisle Peninsula Booth - Booth at the end of a row of booths, an "endcap", adjacent to other booths behind it Island Booth Line Booths Island Booth - A stand-alone booth, not directly adjacent to ther booths 1 What is your booth type? Peninsula Booth Floor Plan Examples (not to scale) (line booth) (line booth) (island booth) (line booth) (peninsula booth) #231 #232 #233 #134 Adjacent Booth #410 Adj. Booth (Gas line to 2nd #230 X (20 amp 120v) Adi Adi. Х (20amp120v) (standard placement) G1 G2 Booth Booth 5' (Internet Connection & Adj. Electrical Service: X (overhead power 4' → х (20A /120v /1PH) #309 #311 #131-133 Booth 10A /120v /1PH) 6' #130 Booth #310 x (30A /120v /3PH) 3' Adjacent Booth #210 (Internet Connection) Exhibitor Floor Plan Important elements of your Floor Plan to include: What are your booth's dimensions? · Mark service locations (i.e. electrical, mechanical, and information technology services) Indicate adjacent booth numbers and/ or aisles х • Indicate your booth dimensions and measurements (i.e. 10 x 20 diagram below) • PLEASE NOTE: If floor plan is not provided, services will be placed in the center-rear of your booth. Booth #: Adjacent Booth # Adj. Adj. Booth # Booth #

Adjacent Booth #\_\_\_\_

# SERVICE CONDITIONS AND REGULATIONS

### 1. PAYMENT INFORMATION

- A. Company checks, money orders, Master Card, American Express, Discover and Visa are accepted for payment, and subject to fund
- B. To receive advance price, submit your order with full payment a minimum of fourteen (14) days prior to the first scheduled event move-in date. Orders submitted without full payment or received after the 14-day cut-off date are subject to standard prices.
- C. Arrangements for payment of services must be made before service is installed. Payment IN FULL must be rendered before end-of-show unless prior arrangements have been made with Exhibitor Services. Exception: labor, long distance toll charges, damaged, and/or missing equipment and other services/items may be billed after the event.

### 2. RATES AND LABOR CHARGES

- A. Rates quoted for all connections cover only the bringing of service to the booth in the most convenient manner, and DO NOT include connecting equipment to provided services.
- B. Special placement or relocation of service will result in a labor charge. Payment in full shall be rendered for such services before the close of the event unless prior arrangements have been made with Exhibitor Services.
- C. If services are ordered late (ie. during the event move-in), WCD does not guarantee services will be working before the event opens; discounts will not be given.
- D. All prices are based on current wage rates and are subject to change without notice.

### 3. INSTALLATION / DISCONNECTION OF SERVICES

- A. All order form information must be completed in full to avoid processing and installation delays.
- B. Orders will be processed and installations completed on a first-come, first-serve basis, or as we determine most convenient. Earliest orders will normally receive higher priority.
- C. All materials and equipment installed and provided by WCD for any of the services ordered shall remain WCD property and shall be disconnected and removed ONLY by WCD authorized personnel.
- D. Generally, service is up and running thirty (30) minutes before show start and turned off each night thirty (30) minutes after show close. Service will be working during show hours, and will not be working during the event move out. Special arrangements can be requested through WCD for early connect and/or late disconnect.
- E. The Exhibitor is responsible for replacement, repair costs, damages, etc. to equipment during rental period. The rental period starts when requested service or equipment is delivered or installed and ends when requested service or equipment is removed or disconnected. Any mishaps to equipment or services taking place during the rental period is your responsibility and will be charged to you appropriately.
- F. Client agrees not to resell, extend, bridge, or otherwise misuse utilities / services. WCD reserves the right to disconnect any client if they are found to have violated this usage agreement, or are deemed unsafe by WCD personnel.

### 4. CANCELLATIONS

- A. If cancellation occurs before installation and more than six (6) days prior to the first scheduled move-in day: 90% REFUND.
- B. If cancellation occurs before installation but six (6) days or less prior to the first scheduled move-in day: 75% REFUND.
- C. If cancellation occurs after installation or after the start of the first scheduled move-in day: NO REFUND.

### 5. SERVICE GUIDELINES

### A. ELECTRICAL

- 1. <u>Special voltage</u> and/or other specialized power requirements must be received at least thirty (30) days prior to Exhibitor's scheduled arrival and move-in. Electrical Services Available: 120 volt, A.C.; 1 Phase 60 cycle, 208 volt, A.C., 1 Phase & 3 Phase 60 cycle; and 480 volt, A.C., 3 Phase 60 cycle.
- 2. 24-hour power will only be provided to those locations that have ordered and paid for 24-hour service. Otherwise, booth power will be turned on 30 minutes prior to each day's event opening and turned off 30 minutes after closing. Only WCD Electricians are permitted to service connections and overload protection to equipment.
- 3. Electrical Connections: Exhibitors may plug into purchased standard outlets and connect signal wiring (i.e. antennae, audio, video, and speakers) within a booth or between the Exhibitor's equipment with one booth. Only WCD Electricians are authorized to connect and disconnect power for utilities above 120v (ie. 208v and 480v power).
- 4. <u>Location</u>: Under NO circumstances shall anyone other than WCD Electricians make electrical connections to house power sources. Power requirements crossing aisles will not be installed unless approved by Show Management AND our Event Services Department. Obstructions blocking utility floor boxes are subject to relocation as necessary. WCD Electricians are authorized to cut floor coverings to permit installation of service unless otherwise directed. Standard wall, column, and permanent building electrical outlets are not a part of booth space and are not to be used by Exhibitors unless specified otherwise.
- 5. <u>Prohibited Usage:</u> Use of open clip sockets, latex or lamp cord wire, or unapproved duplex or triplex attachment plugs in exhibits are prohibited.
- 6. Equipment: All equipment must be properly tagged or marked with complete information as to the type and/or amount of current, voltage, phase, frequency, horsepower, etc. required. 120 volt cords must be of the 3 wire, grounded type. All exposed, non-current carrying metal parts of fixed equipment, which are liable to be energized, must be grounded. Exhibitors are responsible for all their displays and equipment conforming and meeting National Electric Code, and must be <u>UL approved</u>. WCD reserves the right to refuse connection to any Exhibitor whose equipment does not meet the National Electric, Federal, State and Local Safety codes. Special equipment requiring company engineers or technicians for assembly, servicing, preparatory work, and operation may be operated without WCD Electricians.
- 7. NOTICE: We cannot accept responsibility for voltage fluctuation or power failure due to temporary conditions beyond our control. For

your protection, we advise installing a surge protector on all your computers and other sensitive equipment. All electrical installations and connections to electrical service must be made by a WCD Electrician. We will not be responsible for damage or loss to any equipment, components, computer hardware, software or data, or injury to any person caused by the unauthorized installation of any equipment, connection to service, or wiring of any equipment by persons other than by WCD Electricians.

#### **B. INFORMATION TECHNOLOGY (I.T.)**

- <u>Prohibited:</u> The purchase of an IP address is for ONE DEVICE ONLY (1-IP address per device). The use of routers, switches / hubs, DHCP, wireless LANs or other applications that allow the sharing of an IP address between multiple devices is PROHIBITED unless approved by the Wisconsin Center District Information Technology Department. Individuals in violation of this policy will be subject to the DISCONNECTION of their service.
- 2. Wireless (Wi-Fi) Internet Limitations and Vulnerabilities:
  - a. Wireless service is NOT for Mission-Critical uses and the WCD cannot guarantee it will work for these uses, such as the Registration area, or Presenters and Exhibitors doing demonstrations with internet service. WIRED internet connections should be used in such cases.
  - b. Wireless service is vulnerable to interference from other devices that transmit similar radio signals. WCD cannot guarantee that interference will not occur. (For this reason, if a Client would like to use any of their own Access Points (AP's), router, hubs, etc., they must be pre-approved by the WCD IT Staff at least 21 days in advance of the Event.) Otherwise, they could cause conflicts in the Client's own event, other Client's events, or the Convention Center's own Network. Any damage and expenses caused by this would be billed to the Exhibitor using unauthorized equipment.
  - c. WCD has a large amount of Internet bandwidth for Wi-Fi use, but the actual maximum bandwidth available depends on how many users are using the Internet at the same time, at any given moment.
  - d. Refunds will not be given for service issues found not to be the fault of WCD (such as using Wi-Fi for Mission-Critical uses listed above or misuse of the system).
- 3. <u>Custom Video Services:</u> If you would like to have your event visually recorded, have some video edited, or have other special video service needs, contact Tom Paul at (414) 908-6090.
- 4. <u>Telephone Service</u>: All telephone lines ordered will be provided with long distance dialing capabilities unless specifically noted on the order form.
- 5. <u>NOTICE:</u> The WCD is not responsible for damaged personal equipment and / or personal injury caused by the misuse of provided telecommunication and / or data service(s). Any tampering whatsoever with IT equipment (including, but not limited to, exhibit floor utility boxes, cabling, or rented equipment) at any time may result in the disconnection of ordered service(s) and or additional charges. The WCD is not responsible for personal injuries and/or equipment damage(s) that may occur as a result of this tampering.

### C. MECHANICAL

- <u>WCD Engineer Service Work:</u> Under NO circumstances shall anyone other than WCD Engineers make service connections, alter lines, install fittings, add branch connections, disconnect airlines to the original termination in booth, etc. Exhibitors who do not conform to this request are compromising the safety of others and will be charged labor fees or equipment and material loss fees accordingly.
- <u>Fittings/regulator</u>: Exhibitors must furnish necessary fittings to connect to 1/4", 1/2" or 3/8" female (NPT) thread for water and air connections. NOTE: Pressure may vary. If pressure is critical, Exhibitors are to supply their own drier, regulator and/or pump and arrange for installation. For your protection we advise that WCD Engineers install the appropriate regulators on any connection requiring critical control of pressure, moisture content, etc.
- 3. <u>Location:</u> Services requiring crossing aisles will not be installed unless approved by Show Management AND our Event Services Department. Obstructions blocking utility floor boxes or other service access points are subject to relocation as necessary. WCD Engineers are authorized to cut floor coverings to permit installation of service unless otherwise directed. Most airlines will be installed from floor ports, minimal airlines will be flown above booth (contact Exhibitor Services for more information).
- 4. Equipment: All equipment must comply with all Federal, State and Local Safety Codes. Where applications require critical regulation of pressure, flow, or moisture content, the Exhibitor is responsible for supplying the necessary regulator, conditioner, etc. All equipment must be properly tagged or marked with appropriate information about requirements or tolerances regarding pressure, flow, capacity, rate-of-fill, and/or other factors pertinent to safety. We reserve the right to refuse connection to any Exhibitor whose equipment is deemed unsafe by a WCD Engineering Supervisor. All materials and equipment furnished by WCD for this service order shall remain WCD property and shall be disconnected and removed only by WCD Engineers at the close of the show. Tanks, drums, barrels, and other containers requiring water fill and drain exceeding 30 gallon capacity must be filled and drained by WCD Engineers and are subject to a service charge. We reserve the right not to fill any container that shows signs of leakage or is otherwise deemed inadequate by a WCD Engineering Supervisor. Containers showing signs of leakage will be drained by a WCD Engineer without prior notice.
- 5. <u>NOTICE:</u> Exhibitor assumes responsibility for any damage to Wisconsin Center District facilities caused by faulty Exhibitor equipment or negligent operation of Exhibitor equipment. We cannot accept responsibility for pressure fluctuations due to temporary conditions beyond our control. All installations and connections to mechanical services must be made by WCD Engineers. We will not be responsible for damage or loss to any equipment or components, or injury to any person caused by the unauthorized installation of any equipment, connection to service, or interconnection of any equipment by persons other than WCD Engineers. Removal of toxic waste or non-biodegradable waste is not permitted in drains. Removal of such waste is at Exhibitor's expense.
- 6. Portable air compressors and portable air tanks are not permitted.

# **CONFERENCE** TECHNOLOGIES, INC

# WISCONSIN CENTER DISTRICT EXHIBITOR AV REQUEST FORM

### Office Hours: Monday – Friday 9am-5pm ♦ Office Phone: 414-908-6190

Please Email all Forms to: productions@conferencetech.com / or Fax all Forms to: 414-906-6186 All orders not received 14 days prior to event will be charged *Floor Rate*.

Compa	ny Information:	Event Information:			
Compar Contact Address Phone Email Credit C Name o Expirati	ny	Event Inform Recipient Event Name Location Install Date Strike Date Credit Card Address	)		
Verifica	tion Code	Signature			
Qty.	Description	Advanced Day Rate	Floor Day Rate	Amount (Qty x Day Rate	e)
	70" LCD Display (HDMI, VGA, USB)	\$650.00	\$780.00		
	50" LED Display (HDMI, VGA, USB)	\$500.00	\$600.00		
	46" LCD Display (HDMI, VGA, USB)	\$375.00	\$450.00		
	6' Black Steel Vesa Mount TV Floor Stand	\$ 50.00	\$ 60.00		
	32" LCD Display (HDMI, VGA, USB)	\$250.00	\$300.00		
	22" LCD Display (HDMI, VGA, USB)	\$125.00	\$150.00		
	8' Tripod Screen with black skirt	\$ 25.00	\$ 50.00		
	3,000 Lumen LCD Projector (HDMI, VGA, USB)	\$350.00	\$420.00		
	Laptop Computer- Confirm specs with CTI	\$190.00	\$330.00		
	AV Cart with Skirt 34", 42", or 54" (specify)	\$ 20.00	\$ 30.00		
*Please (	Call or Email for any Special Adapter Requests	[Special Notes	s]		
	CTI also offers additional AV Gear to meet yo	ur Audio, Video,	Lighting and	Rigging needs.	
			Subtotal fo	r Gear	
			22% Servic	e Charge	
	Subtotal				
			5.6% WI Sa	ales Tax	
				Total	

Conference Technologies, Inc.®

Austin, TX | Cedar Rapids, IA | Chicago, IL | Des Moines, IA | Detroit, MI | Houston, TX | Little Rock, AR | Memphis, TN | Milwaukee, WI | Omaha, NE | Overland Park, KS | Phoenix, AZ | Peoria, IL | Quad Cities, IA | Saint Louis, MO | San Francisco, CA | Wichita, KS www.conferencetech.com

	SIGN & BANNER HANGING ORDE	-R FORM
Second CON	Wisconsin Center District	
	The Wisconsin Center • Milwaukee Theatre • UW-Mil	waukee Panther Arena
E M		
BR DIST	400 W Wisconsin Ave • Milwaukee, W ATTN: Exhibitor Services Departm	
- and the second	Kelly Delo: (414) 908-6053 • Fax: (414) 877-0995 • E	
In or	der to best serve you, we need specific information as to the size, weight, location, timir	
	nonth prior to your event, please call the Exhibitor Services Department to inform them	
	s prior to installation, forward your completed form to the address above. All signage r surcharge will be placed on orders received less than 14 days before the eve	must comply with the regulations below. A 15%
Date:	E-Mail:	
vent Name:		Booth Number:
ompany Name:		
treet Address:		
;;ity:	State:	Zip Code:
Contact Name:	Phone:	
0	· Convention Center Exhibit Hall \$35.00 straight /\$52.50 overtime er hour / Hanging Materials - \$35.00	
SIGN DIMENSIONS:		
loight.	Width: Depth: Weight Material:_	
·	Circle Square Rectangle Triangle Oth ation to layout of booth)	ner:
		(Rear)
oes your sign requi	re power? How much? (If so, Electrical service order must accompany this order)	-
Vill you need labor t	too assemble or diassemble your signage. Yes $\square$ No $\square$	
tagehand labor dos	e not have to assemble or diassemble signs.	
nstallation and remo	oval of signs will be determind by the show schedule.	
Poquested Pigging In	nstall Date & Time Requested Rigging Strike Date & Time	
requested higging in		
ON-SITE CONTACT:	ON-SITE CELL PHONE #:	
Special Requests:		
S	1 All signage requests must be approved by the WCD, which reserves the right	
SIGNAGE REGULATIONS	2 All signs are to be properly constructed (frames & grommets for hanging, Bar 3 All materials must comply with state and local building codes.	mers with top a bottom pocket for pipe).
.VID	4 All signs will be hung at a uniform distance from floor to bottom of sign, usua	ally 12' - 14'.
KEGI	5 All signs must be hung and removed by approved personnel.	
GEF	6 Signs requiring AC power must meet electrical codes, and have a grounded p	
NA.	7 Delivery of signage is to be coordinated with the Show/Decorator, and will be	
SIG	8 WCD reserves the right to determine exact location of signage based on struct	ctural limits of the building.

- 7 Delivery of signage is to be coordinated with the Show/Decorator, and will be based on the show move in/out schedule.
- 8 WCD reserves the right to determine exact location of signage based on structural limits of the building.
  - 9 WCD is not liable for any accidents or damage caused by the signage.
- 10 Signage will be positioned only once. All re-positioning of signage will result in additional fees.

FOR ADDITIONAL INFORMATION, CALL THE WISCONSIN CENTER DISTRICT EXHIBITOR SERVICES DEPARTMENT-(414) 908-6053

	Α	В	С	D	
1	Dept.	Price Per	Item Abbreviation		2019
2	BO	Show	Ticket-Setupfee-Arena	\$	500.00
3	BO	Show	Ticket-Setupfee-Theatre	\$	400.00
4					
5	EL	Show	Standard 20amp 120v	\$	155.00
6	EL	Show	Power-10-30Amp1phase	\$	260.00
7	EL	Show	Power-40-60amp1phase	\$	300.00
8	EL	Show	Power-70-100amp1phase	\$	350.00
9	EL	Show	Power-200amp1phase	\$	1,130.00
10	EL	Show	Power-10-30Amp3phase	\$	350.00
11	EL	Show	Power-40-60Amp3phase	\$	390.00
12	EL	Show	Power-70-100amp3phase	\$	560.00
13	EL	Show	Power-200amp3phase	\$	1,200.00
14	EL	Show	concert-60Amp 1phase	\$	370.00
15	EL	Show	concert-100Amp1phase	\$	440.00
16	EL	Show	concert-200Amp1phase	\$	515.00
17	EL	Show	concert-400Amp1phase	\$	630.00
18	EL	Show	concert-600Amp1phase	\$	760.00
19	EL	Show	concert-60Amp 3phase	\$	450.00
20	EL	Show	concert-100Amp3phase	\$	560.00
21	EL		concert-200Amp3phase	\$	600.00
22	EL		concert-400Amp3phase	\$	825.00
23	EL		concert-600Amp3phase	\$	1,060.00
24	EL		Power - 24 hour		of outlet cost
25	EL	Show	Power-Plug Conversion	\$	50.00
26	EL	Show	Power-Pigtails	\$	110.00
27	EL	Show	Power-Pigtail-hardware connection 208v/480v	\$	110.00
28	EL	Show	Power-Cube Tap	\$	15.00
29	EL	Show	Power-Extensioncord	\$	32.00
30	EL	Show	Power-Power Strip	\$	32.00
31	EL	Show	Twistlock Plugs	\$	37.00
32					
33	IT	day	Concourse Video System only	\$	750.00
34	IT		"Live" 1-camera Package	\$	4,500.00
35	IT		"Live" 2-camera Package	\$	5,500.00
36	IT		"Live" 3-camera Package	\$	6,500.00
37	IT		"Live" 4-camera Package	\$	7,500.00
38	IT		Scoreboard Systems (house audio only)	\$	1,500.00
39	IT		Photo Stobelights- Arena	\$	350.00
40	IT		Internet - Meeting Rate (1-2 hour only)	\$	150.00
41	IT		Standard Internet	\$	250.00
42	IT		Exhibitor WIFI Password- 1device only	\$	150.00
43	IT		Internet Bandwidth (1.5Mb to 20Mb+)		for Pricing
44	IT	Show-so	Internal Networking (Per Device)	\$	150.00
1 T	T		Radio Rental Headsets different programming		
45	IT	Show	options.	17.0	0 per /Day
	T		T1 Internet Connection (includes 29 IP adresses		
46	IT	Show-so	- 1 location only)	\$	5,000.00
47	IT	Show-so	Telecomm - Multi-Line set (Digital with 3 lines)	\$	200.00
	T		Telecomm - Polycom Teleconferencing Unit with		
48	IT	Show-so		\$	300.00
49	IT	Show	Telecomm-Analog-phoneline w/ phone set	\$	150.00

	Α	В	C		D	
1	Dept.	Price Per	Item Abbreviation		2019	
50	IT	Show-so	Telecomm-ISDN	\$	550.00	
51						
51	EN	Show	Airline-1/4" - 3/8" - 1/2"	\$	175.00	
52	EN		Airline - 1/2"	\$	175.00 240.00	
53	EN		Airline - 1/2 Airline-branch connection 1/4" - 3/8' -1/2"	э \$	240.00	
55	EN		Fittings Special Size Not listed	φ	At Cost	
55	EN	Show		\$	225.00	
57	EN		Gas-Addtl	φ \$	110.00	
58	EN		Water/Drain Hookup	\$	300.00	
59	EN		Water-(additional running)	\$	90.00	
60	EN		Water only (No Drain)	\$	195.00	
61	EN		1 1/4" Drain only	\$	160.00	
62	EN		Drain-Addtl	ֆ \$	85.00	
63	EN		Water - one time fill/drain (each 500 gal)	э \$	305.00	
03		SHOW	Water - Additional fill (each 50 gallons above	φ	305.00	
64		Chow	500 gallons)	\$	<b>FF 00</b>	
04	EN	Show	Water-H/W Heater (Labor w/ water & drain at	Þ	55.00	
6E		Chow	N N N N N N N N N N N N N N N N N N N			
65	EN	Show			N/C	
66	DOD	aaab	Access Cord	¢	40.00	
67	PSD		Access Card	\$	40.00	
68 69	PSD PSD		Intellikey (above 2 keys per room)	\$ \$	42.00	
_	PSD		Key Replacement Fee (Building-Intellikey)	э \$	110.00	
70	PSD		Key Replacement Fee (Building-Keys)	э \$	55.00	
71			Key Replacement Fee (Equipment-Keys)	э \$	55.00	
72 73	PSD	day	Parking Lot Rental	\$	4,800.00	
73	ST	dav	1 Ton Chain Motors	\$	200.00	
74	ST	,	1/2 Ton Chain Motors	э \$	200.00 150.00	
75	ST	,	Arena and Theater Spot Lights	ֆ \$	200.00	
70	ST		Black Drape 20x20 sections	ֆ \$	250.00	
78	ST		Black Drape 30x20 sections	φ \$	250.00	
78	ST		Black Drape 40x20 sections	\$	250.00	
80	ST		Blockfalls	φ \$	15.00	
81	ST		Curtain-Backdrop 30 x 100	\$	500.00	
82	ST		Drape/motor truss	φ \$	25.00	
83	ST		Lift - 40 ft Genie	φ \$		
03	31	Dally	Lift Fork (Hyster: 8000, 2-6000 Pallet, 5000,	φ	420.00	
84	ST	Daily	4000, 4500)	¢	225.00	
85	ST		Lift Scissors (19 ft, 20 ft, 25 ft, or 32 ft)	\$ \$	325.00 430.00	
86	ST		Snorkel Lift	ֆ \$	535.00	
87	ST	,	Lift - 65 ft Straight Boom Lift	ֆ \$	535.00	
88	ST		Lift-65 ft Straight Boom	ֆ \$	100.00	
89	ST		Snorkel Lift	ֆ \$	100.00	
90	ST		Lift-Forklift	\$	80.00	
90	ST		Lift-40 ft Genie Theatre only	\$	80.00	
91	ST		Lift-Scissor (19 ft, 20 ft, 25 ft, or 32 ft)	\$	80.00	
92	ST		Musicstand	\$	4.50	
93	ST		Musicstand with Light	\$	6.00	
94	ST		Theatre Spotlights	\$	200.00	
95	51	auy / Cault		Ψ	200.00	
90 97	SU	Show	Chair-Black and Red Old Ballroom	\$	5.50	
97	SU		Chair-Old Black Meeting Rm	ֆ \$	5.50	
30	30	SHOW		Ψ	5.50	

	A B		C		D	
1	Dept.	Price Per	Item Abbreviation		2019	
99	SU	Show	Chair- Gray Meeting Rm	\$	5.50	
100	SU		Chair-Burgundy Ballroom	\$	5.50	
101	SU		Chair- Blue or Gold Folding	\$	5.50	
102	SU	Show	CoatRack		N/C	
103	SU		Curtain-Drapery-3ft Burgundy	\$	5.50	
104	SU		Curtain-Drapery-3ft-Royal Blue	\$	5.50	
105	SU	Show	Curtain-Drapery-8ft Black	\$	5.50	
106	SU	Show	Curtain-Drapery-8ft-Burgundy	\$	5.50	
107	SU		Curtain-Drapery-8ft-Royal Blue	\$	5.50	
108	SU		Curtain-Drapery-12ft Black	\$	9.50	
109	SU		Curtain-Drapery-12ft Burgundy	\$	9.50	
110	SU		Curtain-Drapery-16ft Black	\$	9.50	
111	SU	Show	Curtain-Drapery-16ft Burgundy	\$	9.50	
112	SU	Show	Dancefloor-3x3sections	\$	12.50	
113	SU		Flag-State		N/C	
114	SU		Flag-US		N/C	
115	SU	Show	Ramp-ADA-4x4 Sico / StageRight		N/C	
116	SU	Show	Riser-Choral black StageRight	\$	60.00	
117	SU		Riser-Choral brown Wenger	\$	60.00	
118	SU	Show	Riser- Sico Fold-n-drop 6x8x16 or 6x8x24	\$	60.00	
			Riser- StageRight- Skirted-4x8x36"-56" or			
119	SU	Show	4x8x48"-78"	\$	77.50	
120	SU	Show	Riser- Sico or StageRight Steps		N/C	
121	SU	Show	Riser- Mitchells 4x8x8 or 4x8x16 or 4x8x24			
122	SU	removal	Rubbish 10 yd-dumpster	\$	420.00	
123	SU	removal	Rubbish 20 yd-dumpster	\$	525.00	
124	SU	removal	Rubbish 30 yd-dumpster	\$	790.00	
125	SU		Signpoles		N/C	
126	SU	Show	Stanchion	\$	10.00	
127	SU	Show	Table-3x3 Covered or Uncovered	\$	17.00	
128	SU		Table-cocktail Short, Covered or Uncovered	\$	17.00	
129	SU	Show	Table-cocktail Tall, Covered or Uncovered	\$	17.00	
130	SU	Show	Table-Conf-1.5x6, Covered	\$	17.00	
131	SU	Show	Table-Conf-1.5x8, Covered	\$	17.00	
132	SU	Show	Table-1.5x8, Covered or Uncovered	\$	17.00	
133	SU	Show	Table-3x8, Covered or Uncovered	\$	17.00	
134	SU	Show	Table-Oval, Covered or Uncovered	\$	17.00	
135	SU	Show	Table-round 5', Covered or Uncovered	\$	17.00	
136	SU	Show	Table-Round 6', Covered or Uncovered	\$	17.00	
137	SU	Show	Table- 3x3, Covered and skirted	\$	34.00	
138	SU	Show	Table-2x8, Covered and skirted	\$	34.00	
139	SU		Table-3x8, Covered and skirted	\$	34.00	
140	SU	Show	Table-Oval, Covered and skirted	\$	34.00	
141	SU		Table-Round 5', Covered and skirted	\$	34.00	
142	SU	Show	Table-Round 6', Covered and skirted	\$	34.00	
143	SU	Show	Theatre Fan partitions	\$	2,400.00	
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### THEATRICAL WARDROBE UNION

MILWAUKEE LOCAL No. 777

Affiliated with International Alliance Theatrical Stage Employees and Moving Picture Machine Operators



AFFILIATED WITH AFL-CIO OF THE UNITED STATES AND CANADA

REGISTERED MILWAUKEE

Milwaukee Local No. 777 Schedule of Rates and Wage Scale Effective October 1, 2018

### Rates (Holiday Rates listed below)

Performances

Pack-In (4 hr. minimum)

Pack-Out (3 hr. minimum)

Hourly Time and One-Half Double Time

### Wage Scale

- Regular Hourly Rate 8:00 a.m. to Midnight (Monday Saturday)
- Time and One-Half
- Time and One-Half
- Time and One-Half
- Time and One-Half
- Performance Time
- Regular Hourly Rate
- 4-Hour Minimum on Day Work Calls at Rates Listed Above
- \$15.00 Meal Penalty When Dinner/Lunch Break is Less Than 1 Hour

### Holidays Covered By Double Time Rates

- Memorial Day- July 4<sup>th</sup>- Thanksgiving Day- Christmas Eve- Christmas Day- New Year's Eve- New Year's Day- Easter Sunday- Labor Day

Submitted By: Beverly Jaeger, TWU 777 Business Agent Phone: 414.312.0646 Email: rjaegerwi@gmail.com

\$92.00 each (Monday - Saturday) \$138.00 each (Sunday / 3<sup>rd</sup> Show) \$92.00 (Monday - Saturday) \$138.00 (Sunday) \$69.00 (Monday - Saturday) \$103.50 (Sunday) \$23.00 \$34.50 \$46.00

Midnight to 8:00 a.m. (Monday - Saturday)

3 Hours and 30 Minutes (Begin at half-hour call)

Work Hours Beginning After a Performance

After 8 Hours in One Work Period

Sundays (All Hours)

Third Show On Any Day

# **Booth Menu** Wisconsin Center – Levy Restaurants

# Let your Levy sales team help you create a unique booth experience!

# From the Bakery

č	
Danish-Muffins-Croissants	38.00/dozen
Bagels w/Cream Cheese	41.00/dozen
Cookies and/or Brownies	38.00/dozen
Gourmet Dessert Bars	42.00/dozen
Sheet Cake	3.75/person

# Snacks

Whole Fresh Fruit	36.00/dozen
Tortilla Chips & Salsa	16.00/pound
Potato Chips & Dip	16.00/pound
Pretzels	14.00/pound
Mixed Nuts	28.00/pound
Hard Candy-bulk	18.00/pound
Candy Bars	33.00/dozen

# Trays & Hors d'oeuvres

Cheese Tray	140.00/serves 25
Fresh Fruit Tray	145.00/serves 25
Vegetable Crudite Tray	140.00/serves 25
Antipasto Tray	250.00/serves 25
Layered Guacamole w/Chips	200.00/serves 75
Deli Trays	150.00/serves 10
Cocktail Sandwiches	30.00/dozen
Hot Hors d'oeuvres	200.00/50 pieces
Cold Hors d'oeuvres	175.00/50 pieces
(Call for Hors d'oeuvres Selection)	

# Grab & Go Boxed Lunches

Boxed Lunches:	21.95
(Includes: Sandwich, Chips, Cookie, Fruit)	
Smoked Turkey on Wheat - bacon, tomato, lettuce &	herb aioli
Roast Turkey - brie and cranberry chutney	
Grilled Chicken honey cilentro class and chinotle ai	ali

Grilled Chicken – honey cilantro slaw and chipotle aioli Smoked Ham and Swiss on Pretzel Bun

ZLT Flatbread Sandwich - grilled zucchini, tomatoes, jalapeno Jack

cheese & sundried tomato pesto

# Hot & Cold Beverages

0	
Coffee, Decaf, Hot Tea	48.00/gallon
Hot Chocolate	48.00/gallon
Iced Tea, Lemonade, Fruit Punch	39.00/gallon
Assorted Soda	3.00/can
(Diet & Regular 7-up, RC Cola, Diet RC & Dr. Pepper)	
Bottled Water	4.00/bottle
Bottled Juice	4.25/bottle
Half Pints of Milk	2.50/half pint
Water Cooler	20.00/day
5 gallon Water Tanks	30.00/tank
Logo Bottled Water	Call for pricing

# **Specialty Services**

1 6	
Specialty Coffee Bar	Call for pricing
Popcorn Machine Rental	125.00/day
Popcorn Packets (apprx. 10 servings)	10.00/packet
Attendant-4 hour minimum	100.00
Bar Service (permission of Show Mgr required)	Call for pricing

# **General Information**

Additional menus are available upon request. Please call to arrange for catering services at least 30 days prior to event date. Payment may be made by check or credit card. Full payment and signed contract is due 14 business days prior to service. All Pricing is subject to 22% Service Charge & 6.1% Sales Tax.

Each delivery valued at less than \$100.00 will be subject to a \$25.00 delivery fee. Decreases/Cancellations must be received & confirmed at least 72 hours in advance of service.

Levy Restaurants is the exclusive caterer for the Wisconsin Center. No food and/or beverages may be brought into the Wisconsin Center, UW-Milwaukee Panther Arena or the Milwaukee Theatre.

### Please contact our sales team regarding additional menu options.

For electric needs please contact: Kelly Delo at 414/908-6053 or kdelo@wcd.org

# To place an order please contact:

Levy Restaurants Sales Department

Phone 414/908-6150 Fax 414/908-6151

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#### All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Greater Milwaukee International Car & Truck Show Wisconsin Center February 23 - March 3, 2019

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