



Food Processing Suppliers Association
1451 Dolley Madison Blvd. Suite 101
McLean, VA 22101
ph: 703-761-2600 • fax: 703-761-4334
www.myprocessexpo.com

***NEW* PROCESS EXPO Exhibitor Referral Program**

Share the benefits of exhibiting at PE and encourage your industry partners to exhibit! We recognize that exhibitor referrals are a valuable part of PROCESS EXPO's growth. Beginning this year, we're going to reward you for introducing new business to PROCESS EXPO.

Do you have a peer or partner who should exhibit at PROCESS EXPO 2015? Are you interested in helping PROCESS EXPO spread the word and earn \$200 towards a sponsorship or \$100 towards your next exhibit space? If you answered yes, then you need to be a part of the PROCESS EXPO Referral Program.

Help us grow PROCESS EXPO and we'll help you grow your business. A bigger show means a better show...for YOU!

Here is the [current list](#) of PROCESS EXPO Exhibitors.

Here's how it Works:

- Spread the word and tell other businesses you know about PROCESS EXPO. If they call or email us and mention that you referred them, then you'll get credit if they become an exhibitor.
- Send us a list of companies that you think would benefit from exhibiting at PROCESS EXPO. We'll contact them and mention you referred them. We're looking for the businesses that either compliment what you're doing or would benefit from exhibiting at the show.
- Once your referral signs up for PROCESS EXPO 2015 and has paid the down payment, you will earn a \$100 credit off a future booth order or \$200 credit towards a sponsorship opportunity.
- When you're ready to redeem your credits, contact us and we'll help you make the most of what you've accrued. There's no limit to the number of credits you earn and your credits don't expire.
- For every 3 new referrals, you'll receive a free registration to the 2015 FPSA Sales Conference (Value: \$500)
- For every 5 new referrals, you'll receive a free registration to the 2015 FPSA Annual Conference (Value: \$1,500)

Program Rules:

- You need to be a current exhibitor in good standing with PROCESS EXPO in order to participate.
- The referral is a first-time exhibitor to PROCESS EXPO or has not exhibited since PROCESS EXPO 2010.
- The referral must exhibit a product or service that fits into the PROCESS EXPO guidelines of admissible exhibits.
- If two or more exhibitors refer the same company, then the first exhibitor to refer that company receives the credit (credit is based on the date the referral was received by PROCESS EXPO office)
- Referral rewards will be given when the following are met: signed exhibitor application, down payment.



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PROCESS EXPO Exhibitor Referral Program

Today's Date: _____

Referring Company Name: _____

Contact Name: _____

Phone: _____ E-Mail: _____

I would like to submit the following referral(s) as a possible exhibitor for PROCESS EXPO 2015. I understand and accept the following guidelines to the exhibitor referral program.

Company: _____

Contact Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Company: _____

Contact Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Company: _____

Contact Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Send completed form to edowsett@fpsa.org or fax 703-761-4334. Thank You!