FOR WIND INDUSTRY MARKET EXPOSURE, SPONSOR AWEA EVENTS



REACH TENS OF THOUSANDS OF WIND PROFESSIONALS ACHIEVE HIGH VISIBILITY, CONSISTENT RECOGNITION, INSTANT CREDIBILITY

Being an AWEA Sponsor gives your company full visibility with specific audiences, focused on important wind industry segments and allows your company the opportunity to broadcast your brand to thousands of industry buyers, technical experts, and market suppliers.

The comprehensive Sponsorship Program provides exposure through consistent recognition at AWEA professional conferences and seminars, including WINDPOWER® Conference & Exhibition, the world's largest annual wind energy tradeshow. With a myriad of marketing options – directed to qualified wind industry professionals – AWEA's Sponsorship Program is widely acclaimed for its ability to position companies with a broad spectrum of industry leaders.

Exclusive to AWEA Business Members, the Sponsorship Program is an invaluable part of any strong national and international sales and marketing effort. For companies that want to be viewed as market leaders, participation in the Sponsorship Program shows both commitment to a growing industry, and value as a market resource. If you want to be seen as an industry leader, gain market share, or show your company's commitment to the wind industry, being an AWEA Sponsor is an investment that returns business partnerships and growth.

Sponsor levels, detailed on the next page, offer value and visibility at different price points that suit your company's budget and marketing goals. The total dollar amount sponsored in 2013 determines your sponsor level and you'll receive the additional benefits at all events where you've selected to allocate sponsorship funds.

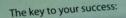
Continue reading, decide which sponsorship package works best for your company, and contact us with any questions you may have. We will be happy to recommend sponsorships to meet your marketing goals.

Mike Swinburne mswinburne@awea.org | (202) 383-2502











AWEA SPONSORSHIP LEVELS AND BENEFITS

GENERAL SPONSORSHIP BENEFITS: All sponsors will receive the following benefits at sponsored events. Logo placement is tiered; highest sponsor levels receive primary logo placement and top branding.	WIND LEADER \$500,000	Terawatt Level \$100,000	Gigawatt Level \$75,000	Megawatt Level \$50,000	Kilowatt Level \$25,000	Event Sponsor \$5,000/event	Event Sponsor Up to \$4,999
NEW! Additional Priority Points for WINDPOWER Booth Booking Pre-Sale	100	25	17	11	6	2/event	1/event
Brochure Placement at Sponsored Events + WINDPOWER	Yes	Yes	Yes	Yes	Yes	Event Only	Event Only
Recognition on sponsor signage at event	Logo	Logo	Logo	Logo	Logo	Logo	Name
Recognition on Sponsored Event Website	Logo	Logo	Logo	Logo	Logo	Logo	Name
Recognition on slide at Opening Session of sponsored event(s)	Logo	Logo	Logo	Logo	Logo	Logo	Name
Logo recognition in printed Program Guide or Show Directory	+ Description	+ Description	+ Description	Yes	Yes	Yes	Name Only
Recognition Placed on Sponsored Event Homepage	Logo	Logo	Logo	Logo	Name	-	-
Verbal Recognition at Opening Session of sponsored event(s)	+ Description	+ Description	Yes	Yes	-	-	_
NEW! Brochure Placement at Non-Sponsored Events	Yes	Yes	Yes	-	-	-	_
Special Personal Recognition at WINDPOWER General Session	Yes	Yes	-	-	-	-	_
Booth Discount for WINDPOWER and OFFSHORE WINDPOWER	10%	5%	-	-	-	-	-
Recognition in special "Thank You" advertisement placed in at least one major industry publication (such as North American Windpower or Windpower Monthly)	Yes	Yes	-	-	-	-	-
Premium Dynamic and Static Logo Placement throughout AWEA events and event websites	Yes		-	-	-	-	-
ADDITIONAL SPONSORSHIP BENEFITS: In addition to the above listed						Sponsorship	levels take
benefits, Watt level sponsors receive their choice of additional benefits. Select any one of these three packages that best fits your needs!	WIND LEADER	Terawatt Level	Gigawatt Level	Megawatt Level	Kilowatt Level	into account all sponsorship commitments during the year You'll receive the additional	
						exposure associated with v	

Select any one of these times packages that best his your needs.					
1: "CLASSIC" PACKAGE - A MIX OF FREE PASSES AND EXHIBITS					
Seminar/Summit Exhibit Spaces	All	4	2	2	1
Seminar Registrations	2	2	1	1	-
Fall Symposium Registrations	2	2	2	1	-
Distributed/ Community Wind Conference Passes	2	2	2	1	-
OFFSHORE WINDPOWER Conference Passes	2	2	1	1	-
WINDPOWER Conference Passes	4	2	2	1	1
2: "EDUCATION" PACKAGE - LEARN AND NETWORK AT AWEA EVENTS					
Seminar/Summit Registrations	16	8	6	5	2
Fall Symposium Registrations	2	2	2	1	-
Distributed/ Community Wind Conference Passes	2	2	2	1	-
OFFSHORE WINDPOWER Conference Passes	2	2	1	1	-
WINDPOWER Conference Passes	4	2	2	1	1
3: "VISIBILITY" PACKAGE - DRIVE TRAFFIC TO YOUR WINDPOWER BOOTH					
WINDPOWER 2013 Aisle Signs	10	4	3	2	1

exposure associated with your chosen Watt level at every event where you have selected sponsorships. The increased brand recognition at events key to your company's success is an indispensable addition to your sales & marketing plan. With more benefits added for 2013 like additional complimentary passes and additional booth selection Priority Points, plus the benefit package options, the AWEA Sponsorship Program is now more advantageous and more robust than ever!

For more information or to discuss options, benefits, features, or levels, please contact Mike Swinburne at 01 (202) 383-2502 mswinburne@awea.org. The AWEA Edge – Your Leading Source for Wind Energy Education

2013 Sponsorship Item List

Please mark selected items, complete last two pages and return to <u>mswinburne@awea.org</u> along with your logo in .jpg and .eps formats. Please contact us for information on:

Possible discounts for item-type buyouts or event buyouts

Information on how specific sponsorship items listed will be implemented in addition to exposure and benefits outlined in Sponsorship Brochure

January Co-Located Events, January 14-17, Ja Jolla, CA		
January 14: Regional Wind Energy Summit - West		
January 15-16: Wind Project Operations, Maintenance & Reliability Seminar (POM&R)		
January 16-17: AWEA Wind Environmental Health & Safety Seminar (EH&S)		
Networking Reception - Regional Wind Energy Summit		\$10,000
Networking Reception - Regional Wind Energy Summit		\$10,000
Networking Reception - EH&S Seminar		\$12,000
		\$12,000
Luncheon, January 14 - Regional Wind Energy Summit		\$10,000
Luncheon, January 15 - POM&R Seminar		\$10,000
Luncheon, January 16 - EH&S Seminar		\$10,000
Luncheon, January 17 - EH&S Seminar		\$10,000
Breakfast & Breaks, January 14 - Regional Wind Energy Summit		\$10,000
Breakfast & Breaks, January 15 - POM&R Seminar		\$10,000
Breakfast & Breaks, January 16 - POM&R and EH&S Seminars		\$12,500
Breakfast & Breaks, January 17 - EH&S Seminar		\$10,000
Hotel Keycards for <u>All Three</u> January seminars		\$25,000
Hotel Room Welcome Voicemail for <u>All Three</u> January seminars		TBD
Lanyards - Regional Wind Energy Summit		\$10,000
Lanyards - POM&R		\$12,000
Lanyards - EH&S		\$12,000
Brochure Placement & Signage Only (per event)		\$2,000
Notepads - Regional Wind Energy Summit		\$5,000
Notepads - POM&R		\$6,000
Notepads - EH&S		\$5,000
Highlighters - Regional Wind Energy Summit		\$5,000
Highlighters - POM&R		\$5,000
Highlighters - EH&S		\$5,000
Pens - Regional Wind Energy Summit		\$5,000
Pens - POM&R		\$6,000
Pens - EH&S		\$5,000
Water Stations - Regional Wind Energy Summit	N/A	\$4,000
Premium Water Stations- Regional Summit (includes branded reusable bottle for attendees)	SOLD	TBD
Water Stations - POM&R	N/A	\$5,000
Premium Water Station Sponsor – POMR (includes branded reusable water bottle for attendees)	SOLD	TBD
Water Stations – EH&S		\$5,000
Premium Water Station Sponsor – EH&S (includes branded reusable water bottle for attendees)	1	TBD
Internet Access - Regional Wind Energy Summit	1	\$7,500
Internet Access - POM&R	1	\$7,500
Internet Access - EH&S		\$7,500

Don't see a sponsorship opportunity that meets your marketing needs? We will happily explore custom sponsorship opportunities at our events. Please contact Mike Swinburne to discuss custom sponsorship opportunities.

The AWEA Edge - Your Leading Source for Wind Energy Education February 5-6: AWEA Wind Power on Capitol Hill (Washington DC) Breakfast \$7,500 Reception \$12,000 **Brochure Placement & Signage Only** \$5,000 Hotel Keycards \$8,500 Hotel Room Welcome Voicemail TBD TBD **Shuttle Busses - Various Opportunities** Internet Access \$7,500

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February Co-Located Events	
February 19:Regional Wind Energy Summit - Northwest (Portland, OR)	
February 20:AWEA Wind Power Project Siting Seminar (Portland, OR)	
Reception - Regional Northwest	\$12,000
Reception - Project Siting	\$12,000
Luncheon - Regional Northwest	\$10,000
Luncheon - Project Siting	\$10,000
Breakfast & Breaks - Regional Northwest	\$10,000
Breakfast & Breaks - Project Siting	\$10,000
Lanyards - Regional Northwest	\$10,000
Lanyards - Project Siting	\$10,000
Brochure Placement & Signage Only - Regional Northwest	\$2,000
Brochure Placement & Signage Only - Project Siting	\$2,000
Notepads - Regional Northwest	\$5,000
Notepads - Project Siting	\$5,000
Highlighters - Regional Northwest	\$4,500
Highlighters - Project Siting	\$4,500
Pens - Regional Northwest	\$5,000
Pens - Project Siting	\$5,000
Water Station Sponsor - Regional Northwest	\$4,000
Premium Water Stations- Regional Northwest (includes branded reusable bottle for attendees)	TBD
Water Station Sponsor - Project Siting	\$4,000
Premium Water Stations- Project Siting (includes branded reusable bottle for attendees)	TBD
Hotel Keycards for both Regional Northwest and Project Siting Seminars	\$20,000
Table Topics - Regional Northwest	TBD
Hotel Room Welcome Voicemail - Regional Northwest	TBD
Hotel Room Welcome Voicemail - Project Siting	TBD
Internet Access - Regional Northwest	\$7,500
Internet Access - Project Siting	\$7,500

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The AWEA Edge - Your Leading Source for Wind Energy Educ	cation	
May 5-8: WINDPOWER® 2013 Conference & Exhibition (Chicago, IL)		
Opening Reception – Sunday – Top Sponsor		\$30,000
Opening Reception – Sunday – Sponsor (Multiple Available)		\$20,000
Monday Happy Hour – Top Sponsor		\$30,000
Monday Happy Hour – Sponsor (<i>Multiple Available</i>)		\$20,000
General Session Sponsor (Two days available)	1 1	\$50,000
Conference Dinner – Top Sponsor	1 1	\$30,000
Conference Dinner – Sponsor	1 1	\$20,000
Luncheon Sponsor (Premium, includes all three lunches in exhibit hall)		\$50,000
Breakfast & Breaks (includes all breakfasts and coffee breaks)		\$25,000
Conference Bags	SOLD	\$75,000
International Buyers Directory (Listing Participating International Buyers Program Exhibitors)		\$10,000
International Spotlight Session (Multiple)		\$10,000
Lanyards		\$75,000
Notepads		\$15,000
E-Lounges – exhibit floor lounge with internet access (two available)		\$35,000
Show Directory Sponsor	1 1	\$20,000
Conference Session Buyout - All Days (Save \$7,500!)	1 1	\$30,000
Conference Session Buyout - Monday Only		\$12,500
Conference Session Buyout - Tuesday Only	1 1	\$12,500
Conference Session Buyout - Wednesday Only	1 1	\$12,500
Individual Session Tracks (Multiple per day, max. 2/track)		\$5,000
Conference Proceedings		\$25,000
Premium Water Station Sponsor (includes branded reusable water bottle for attendees)		TBD
Brochure Placement and Signage Only		\$5,000
Bus Sponsor - Headrests Single Sided (multiple available, price is per bus)		\$2,500
Bus Sponsor - Headrests Double Sided (multiple available, price is per bus)		\$3,000
Bus Sponsor - Onboard Video (multiple available, price is per bus)		\$3,000
Bus Sponsor Combo - Video Plus + Headrests (single/double-sided)		\$5000 / \$5500
Bus Sponsor - Exterior Banner (multiple sizes, contact for information)		TBD
Highlighters		\$15,000
Pens		\$15,000
Floor Plan Sponsor (Online, Show Directory, and On-site)	1 1	\$15,000
Hotel Keycards	+ +	TBD
Hotel Room Welcome Voicemail	+ +	TBD
Exhibition Aisle Sign - Main Aisle (Three available)	+ +	\$5,000
Exhibition Aisle Signs (Twenty Available)	1 1	\$2,500
Exhibit Hall Hanging Banner (15x15') (Multiple Available, Other Sizes Possible)	+ +	\$15,000
Exhibit Hall Carpet Banner (multiple sizes & locations available)	+ +	Various
Escalator Slicks - Main Lobby	1 1	\$30,000
Escalator Slicks - Bus/Conf Lobby to Exhibit Floor (front set only)	+ +	\$17,500
Column Wraps (hard-sided wraps, <i>multiple available</i>)	+ +	\$22,500
Premium Banner	+ +	\$35,000
Lobby Banner (Options TBD)	+ +	TBD
	+ +	
	1	

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The AWEA Edge - Your Leading Source for Wind Energy Education June 11-12: Small & Community WINDPOWER Conference & Exhibition (Rochester, NY) Reception \$12,000 Luncheon \$10,000 **Breakfast & Breaks** \$10,000 \$10,000 Lanyards **Brochure Placement & Signage Only** \$2,500 **Notepads** \$5.000 \$5,000 Highlighters \$5,000 Pens Water Station Sponsor \$5,000 Premium Water Stations (includes branded reusable bottle for attendees) TBD **Hotel Keycards** \$10,000 **Hotel Room Welcome Voicemail** TBD \$1,500 Exhibit Hall Aisle Signs (6 Available) **Exhibit Hall Presentation Stage** \$12,500 Internet Access \$8,500 Fall 2013: AWEA Regional Wind Energy Summit – Mid-Atlantic Reception \$12,000 Luncheon \$10,000 **Breakfast & Breaks** \$10,000 Lanyards \$10,000 **Brochure Placement & Signage Only** \$2.000 **Notepads** \$5.000 Highlighters \$5,000 \$5,000 Pens Water Station Sponsor \$4.000 Premium Water Stations (includes branded reusable bottle for attendees) TBD \$10.000 **Hotel Kevcards Hotel Room Welcome Voicemail** TBD Internet Access \$7,500 September 9-10: AWEA Wind Power Finance & Investment Seminar (New York City, NY) Reception \$20,000 Luncheon \$20,000 **Closing Cocktail** \$20,000 **Breakfast & Breaks** \$20,000 Lanvards \$20.000 **Brochure Placement & Signage Only** \$5,000 **Notepads** \$10,000 \$10,000 Highlighters Pens \$10,000 Water Station Sponsor \$8,000 TBD Premium Water Stations (includes branded reusable bottle for attendees) **Hotel Keycards** \$20,000 **Hotel Room Welcome Voicemail** TBD

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Internet Access

\$8,500

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The AWEA Edge – Your Leading Source for Wind Energy Education	in the second
October 22-24: Offshore WINDPOWER Conference & Exhibition (Providence, RI)	
Happy Hour Day 1	\$15,000
Happy Hour Day 2	\$15,000
Luncheon Day 1	\$10,000
Luncheon Day 2	\$10,000
Breakfast & Breaks Day 1	\$10,000
Breakfast & Breaks Day 2	\$10,000
Lanyards	\$15,000
Notepads	\$10,000
Brochure Placement & Signage Only	\$5,000
Highlighters	\$10,000
Pens	\$10,000
Hotel Keycards	\$8,500
Hotel Room Welcome Voicemail	TBD
Water Station Sponsor	\$7,500
Premium Water Stations (includes branded reusable bottle for attendees)	TBD
Lobby Banner (Premium)	\$15,000
Lobby Banner	\$10,000
Exhibit Hall Aisle Banner (Multiple Available)	\$1,500
Exhibit Hall Banner (Multiple Available)	\$5,000
Show Directory Sponsor	\$12,000
Internet Access	\$8,500

AWEA

October 22-24: AWEA Regional Wind Energy Summit – Northeast (co-located with OFFSHORE V	VINDPOWER 2013, Providence, RI)
Reception	\$12,000
Luncheon	\$10,000
Breakfast & Breaks	\$10,000
Lanyards	\$10,000
Brochure Placement & Signage Only	\$2,000
Notepads	\$5,000
Highlighters	\$5,000
Pens	\$5,000
Water Station Sponsor	\$5,000
Premium Water Stations (includes branded reusable bottle for attendees)	TBD
Hotel Keycards	\$10,000
Hotel Room Welcome Voicemail	TBD
Internet Access	\$7,500

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The AWEA Edge – Your Leading Source for Wind L	Energy Education
November 6-8: Wind Energy Fall Symposium (Colorado Springs, CO)	
Reception Day 1	\$25,000
Reception Day 2	\$25,000
Luncheon Day 1	\$15,000
Luncheon Day 2	\$15,000
Lanyards	\$20,000
Breakfast & Breaks Day 1	\$12,500
Breakfast & Breaks Day 2	\$12,500
Literature Placement	\$5,000
Notepad	\$8,000
Pens	\$8,000
Highlighter	\$8,000
Program Sponsor	\$15,000
General Session Sponsor	\$20,000
Water Station Sponsor	\$7,500
Premium Water Stations (includes branded reusable bottle for attendees)	TBD
Hotel Keycards	\$20,000
Hotel Room Welcome Voicemail	TBD
Internet Access	\$8,500
Golf Tournament Sponsor	\$10,000

December 10-11: AWEA Wind Resource and Assessment Seminar (Las Vegas, NV)	
Reception	\$10,000
Luncheon Day 1	\$10,000
Luncheon Day 2	\$10,000
Breakfast & Breaks Day 1	\$10,000
Breakfast & Breaks Day 2	\$10,000
Lanyards	\$10,000
Brochure Placement & Signage Only	\$2,000
Notepads	\$5,000
Highlighters	\$5,000
Pens	\$5,000
Water Station Sponsor	\$4,000
Premium Water Stations (includes branded reusable bottle for attendees)	TBD
Hotel Keycards	\$10,000
Hotel Room Welcome Voicemail	TBD
Internet Access	\$7,500

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AWEA 2013 SPONSORSHIP RESERVATION FORM

Please complete entire form electronically and return to mswinburne@awea.org

Thank You for your support of AWEA's events!

Compar	ny Name					
Contact	Name			Contact Title		
Contact Email			C	Contact Phone		
Address	8					
City		State	/Province	Zip/Po	ostal Code	
Compar	ny Phone		Fax	Website		
Additior	nal Contact nar	ne		Email		
Payme	nt Informatior	1:				
100% du	ie upon making	reservation (pay	ment must be made	e before event occurs)		
Р	lease Invoice Me	e				
V	isa	MasterCard	American Exp	oress		
Credit C	ard Number			Security Code		
Name O	n Card			Expiration		
Billing Zi	ip Code					
Signatur	e			Date		
Print Na	me					
Total Sp	oonsorship Am	ount (US Dollars	s) \$			
Please S	Select Your Wa	tt-Level Sponso	r Benefit Package	e (refer to page 2 of the Sp	ponsorship Brochure for more information)	
#1 (Clas	sic Package)	#2 (N	letworking Packa	ge) #3 (Bo	ooth Visibility Package)	
Terms	\$500,000: \$100,000: \$75,000: \$50,000: \$25,000: & Condition	Terawatt-le Gigawatt-le Megawatt-l Kilowatt-le	evel sponsor bene evel sponsor bene evel sponsor ben	efits at all AWEA events efits at all events you spo efits at all events you spo efits at all events you sp fits at all events you spo	onsor ponsor ponsor	
• To	be a sponsor, y	ou must be a cui	rent AWEA Busine	ess Member in good stand	ling.	
 AV Sp All dea Hig the 	VEA has last ap onsorships are a payments rece adlines. gh resolution log en company nam	pproval on all co accepted on a firs vived are non-re os are required i	by materials and st-come, first-serve fundable. AWEA n 4-color and black s replacement. Co	basis. AWEA cannot gua reserves the right to re-	of all sponsored events. quire changes to ad copy. larantee that competitors won't be co-sponsors. -sell sponsorship for non-payment by above and .jpg formats. If suitable logos are not submitte enever possible, however AWEA reserves the right	ed ∷to

Contributions to AWEA and fees for AWEA events are not tax deductible as charitable contributions, but may be deductible as ordinary business expenses.

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SPONSOR RECOGNITION FORM

Please note: All information provided below will be used for external sponsor promotion to event attendees

Public Contact Name Public Contact Email			
		Zip/Postal Code	
Country			
		Website	
One Sentence Company	Description		

SPONSOR CHECKLIST:

- **Check boxes** for items/events you wish to sponsor
- □ Fill out the **Sponsorship Reservation Form** and the **Sponsor Recognition Form**
- □ Include information for required **payment**
- Submit the list of sponsorship opportunities, both forms, and your company logos in .jpg and .eps formats by email to <u>mswinburne@awea.org</u> or <u>bkopp@awea.org</u>

Questions? Need More Information?

CONTACT:

Mike Swinburne, Sales & Operations Manager, <u>mswinburne@awea.org</u> or (202) 383-2502 / (202) 680-3383

Brandon Kopp, Sales Coordinator, <u>bkopp@awea.org</u> or (202) 383-2514

Thank you in advance for your commitment to wind energy and the American Wind Energy Association!

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