

Technology *Solutions*

We know how important it is to bring people together and understand technology is a key part of that connection. Our in-house team of technology experts will work with you to craft your custom event solution and be there every step of the way to provide support and troubleshooting. We invest in the best technology and tools, and our teams are passionate about making sure our solutions are fast, stable, and customized to meet your needs.



MEET YOUR TEAM

It all starts when you meet your new partners. **Your dedicated, expert technology team** will be with you through every step of your journey to craft a custom plan and support flawless execution.



LET'S GET IT STARTED

We will discuss your unique needs and create a **customized technology plan with transparent, fair pricing** that is consistent across our hotels.



PEACE OF MIND

Your network solution will be built with industry-leading network solutions including **enhanced security and insightful reporting**, providing unmatched performance for your conference needs.



LASTING PARTNERS

We'll be by your side to make this happen — **from setup to load out and even your next event** at Gaylord Palms. We are already preparing for your next meeting before the first one ends.

Dedicated Bandwidth Pricing

Each network is custom built to meet your needs. Our dedicated bandwidth solutions elevate your network experience with real-time monitoring, insightful reporting, and customizable QoS. Plus, you will have access to our on-site, industry-leading experts to ensure everything goes smoothly.

Determining Bandwidth Requirements

Our technology team will work with you to determine your specific bandwidth requirements. We consider several factors when determining the bandwidth (Mbps) needed for your event and then apply the following approach: Usage Type + Number of Users = Recommended Mbps

Example: Moderate Usage Type + 150 Users = 30 Mbps Recommended

Light	Moderate	Heavy	Staff
<ul style="list-style-type: none"> Occasional browsing Basic email (read/send only) Access and usage not critical to attendee experience 	<ul style="list-style-type: none"> More frequent browsing/access Use of social media Moderate email usage (send/receive moderate size files and photos) Conference app platform usage with minor updates throughout event 	<ul style="list-style-type: none"> Consistent, regular internet browsing/access Anticipate use of video-centric social media (e.g. Instagram, TikTok) Heavy email usage (send/receive large files, photos, and video) Upload/download of large amounts of content Conference app platform usage with live interactivity For solutions with second screen capability, higher bandwidth allocation may be required 	<ul style="list-style-type: none"> Typically include show management team and third-party vendors supporting the event. VIPs and preferred partners are sometimes considered staff.

Our Bandwidth Pricing Structure

Recommended Mbps x Price/Mbps = Price

Mbps	PRICE PER Mbps
1-24	\$680/Mbps
25-49	\$580/Mbps
50-74	\$550/Mbps
75-99	\$440/Mbps
100+	Custom Pricing

Network Services

*Must Include Dedicated Bandwidth Purchase

Service	Details	Price
Flat/Dry (L2) VLAN	Layer 2 private network with no routing or internet access. Used when customer brings own router.	\$1,750 per network
Routable (L3) VLAN*	Layer 3 private network with internet access, predetermined routing, and addressing.	\$1,750 per network
Routable (L3) VLAN with Wireless SSID*	Custom SSID with WPA2. Must be accompanied by a bandwidth.	\$2,250 per SSID
Custom Splash page*	Custom splash page and including URL re-direct.	\$2,500 per splash

Telecom Services

Service	Details	Price
Digital Telephone	16-Button multi-function/feature, includes DID	\$650 per line
Conference Telephone	Polycom conference speaker phone, includes DID	\$650 per line

Infrastructure & Labor

Service	Details	Price
Wired Connection	Connections associated with dedicated networks	\$375 per connection
Wired Connection - Basic	Up-to 5Mb connection on a shared network	\$375 per connection
Wired Connection - Enhanced	Up-to 15Mb connection on a shared network	\$550 per connection
Wireless Connection - Basic	Up-to 5Mb connection on a shared network	\$250 per connection
Wireless Connection - Enhanced	Up-to 15Mb connection on a shared network	\$400 per connection
Patch / Copper Pair	Internal copper patch inside MDF/IDF	\$300 per connection
Moving/Change Equipment	Moving equipment once deployed to predetermined location	\$175 per move/change
Labor Charge - Technician	Dedicated Technician - Min 2hrs	\$250 per hour
Labor Charge - Engineer	Dedicated Engineer - Min 2hrs	\$500 per hour

Terms, Taxes, and Fees - Pricing guaranteed for contracts sign in 2025 and later. All items are subject a 7.5% sales tax, with exception to dedicated bandwidth and wireless connections. All items are subject to a 26% facility charge.

Cancellation Policy: Cancellations made 30 days or more before the event start date will incur no charges except for any already incurred expenses. Cancellations made 29-15 days prior will result in a 50% charge, while cancellations made 14-3 days prior will result in a 75% charge. Cancellations made less than 3 days prior to the event will incur a 100% charge. All cancellation notices must be in writing, received, and acknowledged by representatives from Gaylord Resort and Convention Center. Please note that credits or reimbursements will not be extended for any services rendered but left unused.

Additional terms and conditions may apply.