

EXHIBITOR SERVICES
PRICE LIST

Orlando

THE CENTER OF HOSPITALITY



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ORDERING INFORMATION

Please visit our website, www.occc.net/exhibitor, for the complete conditions and guidelines while exhibiting at the Orange County Convention Center (OCCC).

All initial utilities and aerial rigging orders must be submitted online. All manually processed orders will be charged a \$35 Processing Fee. Order updates or revisions must be submitted via email to exhibitor.services@occc.net.

Equipment and service rates are subject to applicable Florida State sales tax, Communication Services tax and Public Service tax. If you are tax-exempt, please email us at exhibitor.services@occc.net for further information. All rates, equipment and services are subject to change without notice.

Our offices are available to assist with any questions you may have, Monday through Friday 8 a.m. – 5 p.m., via phone or email.

Phone: **407-685-9824** or **800-345-9898**
Email: exhibitor.services@occc.net

ELECTRICAL

Utility service purchases include initial labor, placement and 24-hour power. The cost of each outlet ordered is a one-time charge for the entire event. There is an additional labor charge if utility services need to be moved after the initial installation.

RIGGING

OCCC aerial rigging services do not assemble exhibitor signs or structures. Before structures are hung by the OCCC team, they must be fully assembled. This can be done by the exhibitor or an appointed contractor.

To reserve aerial rigging services, you must order the Initial Rigging Labor Deposit. This deposit includes a three-person aerial rigging team, for 1 hour up and 1 hour down. If you need to rent rigging equipment (based on availability), please reach out to the OCCC Aerial Rigging Team directly via email at OCCC-Rigging@ocfl.net.



RATES

All rates include applicable state, PST, and CST taxes.

120V ELECTRIC

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
120V 5A Single Outlet- Floor	EA	156.89	252.44	359.79
120V 5A Single Outlet- Ceiling Drop	EA	331.64	427.19	534.54
120V 10A Single Outlet- Floor	EA	188.26	302.24	432.30
120V 10A Single Outlet- Ceiling Drop	EA	363.01	476.99	607.05
120V 15A Single Outlet- Floor	EA	211.81	340.62	485.56
120V 15A Single Outlet- Ceiling Drop	EA	386.56	515.37	660.31
120V 20A Single Outlet- Floor	EA	236.60	371.61	539.02
120V 20A Single Outlet- Ceiling Drop	EA	411.35	546.36	713.77

120V ELECTRICAL ACCESSORIES

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Six Outlet Power Strip	EA	27.72	31.67	41.69
Extension Cord Rental- 25ft	EA	27.72	31.67	41.69
Extension Cord Rental- 50ft	EA	55.42	63.35	83.14
Extension Cord Rental- 100ft	EA	110.86	126.68	166.28
GFCI Outlet	EA	29.93	34.19	44.88

RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
208V 20A Single Phase - Ceiling Drop	EA	463.77	639.55	838.90
208V 20A Single Phase - Floor	EA	289.02	464.80	664.15
208V 20A Three Phase - Ceiling Drop	EA	618.31	887.28	1,194.00
208V 20A Three Phase - Floor	EA	443.56	712.53	1,019.25
208V 30A Single Phase - Ceiling Drop	EA	556.96	785.82	1,047.71
208V 30A Single Phase - Floor	EA	382.21	611.07	872.96
208V 30A Three Phase - Ceiling Drop	EA	810.60	1,195.16	1,632.83
208V 30A Three Phase - Floor	EA	635.85	1,020.41	1,458.08
208V 40A Single Phase - Floor	EA	645.43	923.86	1,244.71
208V 40A Single Phase - Ceiling Drop	EA	470.68	749.11	1,069.96
208V 40A Three Phase - Ceiling Drop	EA	983.99	1,471.22	2,026.83
208V 40A Three Phase - Floor	EA	809.24	1,296.47	1,852.08
208V 50A Single Phase - Ceiling Drop	EA	759.87	1,111.42	1,513.68
208V 50A Single Phase - Floor	EA	585.12	936.67	1,338.93
208V 50A Three Phase - Ceiling Drop	EA	1,136.19	1,716.58	2,486.91
208V 50A Three Phase - Floor	EA	961.44	1,541.83	2,312.16
208V 60A Single Phase - Ceiling Drop	EA	879.02	1,284.84	1,761.42
208V 60A Single Phase - Floor	EA	704.27	1,110.09	1,586.67
208V 60A Three Phase - Ceiling Drop	EA	1,386.28	2,117.67	2,950.53
208V 60A Three Phase - Floor	EA	1,211.53	1,942.92	2,775.78
208V 80A Single Phase - Ceiling Drop	EA	1,047.71	1,571.26	2,170.08

RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC *continued*

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
208V 80A Single Phase - Floor	EA	872.96	1,396.51	1,995.33
208V 80A Three Phase - Ceiling Drop	EA	1,716.18	2,640.83	3,695.80
208V 80A Three Phase - Floor	EA	1,541.43	2,466.08	3,521.05
208V 100A Single Phase - Ceiling Drop	EA	1,291.51	1,960.00	2,726.23
208V 100A Single Phase - Floor	EA	1,116.76	1,785.25	2,551.48
208V 100A Three Phase - Ceiling Drop	EA	2,101.56	3,258.75	4,580.12
208V 100A Three Phase - Floor	EA	1,926.81	3,084.00	4,405.37
208V 150A Single Phase - Ceiling Drop	EA	1,593.72	2,444.22	3,578.94
208V 150A Three Phase - Ceiling Drop	EA	2,625.11	4,093.52	6,052.91
208V 200A Single Phase - Ceiling Drop	EA	2,067.84	3,204.81	4,719.86
208V 200A Three Phase - Ceiling Drop	EA	3,440.75	5,401.25	8,014.50
208V 400A Single Phase - Ceiling Drop	EA	3,959.81	6,231.53	9,259.92
208V 400A Three Phase - Ceiling Drop	EA	7,743.76	12,287.19	18,344.17

RATES

All outlets 208V and higher require a connection plug rental.

480V ELECTRIC

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
480V 20A Single Phase - Ceiling Drop	EA	753.98	1,104.34	1,503.06
480V 20A Three Phase - Ceiling Drop	EA	1,066.59	1,602.17	2,214.42
480V 30A Single Phase - Ceiling Drop	EA	936.82	1,395.70	1,918.31
480V 30A Three Phase - Ceiling Drop	EA	1,482.78	2,212.04	3,086.19
480V 40A Single Phase - Ceiling Drop	EA	1,111.42	1,672.94	2,314.68
480V 40A Three Phase - Ceiling Drop	EA	1,793.26	2,762.95	3,871.85
480V 50A Single Phase - Ceiling Drop	EA	1,343.80	2,046.89	2,850.25
480V 50A Three Phase - Ceiling Drop	EA	2,196.71	3,409.42	4,796.83
480V 60A Single Phase - Ceiling Drop	EA	1,580.93	2,426.75	3,391.72
480V 60A Three Phase - Ceiling Drop	EA	2,596.62	4,055.87	5,720.41
480V 80A Single Phase - Ceiling Drop	EA	2,009.15	3,109.78	4,367.31
480V 80A Three Phase - Ceiling Drop	EA	3,409.42	5,357.07	7,578.39
480V 100A Single Phase - Ceiling Drop	EA	2,518.76	3,926.11	5,534.02
480V 100A Three Phase - Ceiling Drop	EA	4,221.04	6,648.81	9,423.39
480V 150A Single Phase - Ceiling Drop	EA	3,153.43	4,939.44	7,321.78
480V 150A Three Phase - Ceiling Drop	EA	5,318.12	8,405.32	12,520.62
480V 200A Single Phase - Ceiling Drop	EA	4,149.07	6,534.36	9,714.18
480V 200A Three Phase - Ceiling Drop	EA	7,033.37	11,150.44	16,638.29
480V 400A Single Phase - Ceiling Drop	EA	7,743.76	12,287.19	18,343.43
480V 400A Three Phase - Ceiling Drop	EA	15,312.78	24,396.28	36,507.05

RATES

All outlets 208V and higher require a connection plug rental.

INTERNATIONAL POWER - 380V ELECTRIC

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
380V 20A Single Phase - Ceiling Drop	EA	726.84	1,059.51	1,439.36
380V 20A Three Phase - Ceiling Drop	EA	1,025.28	1,533.72	2,117.67
380V 30A Single Phase - Ceiling Drop	EA	901.44	1,339.09	1,836.91
380V 30A Three Phase - Ceiling Drop	EA	1,386.28	2,117.67	2,950.53
380V 40A Single Phase - Ceiling Drop	EA	1,111.42	1,672.94	2,314.68
380V 40A Three Phase - Ceiling Drop	EA	1,793.26	2,762.95	3,871.85
380V 50A Single Phase - Ceiling Drop	EA	1,343.80	2,046.89	2,850.25
380V 50A Three Phase - Ceiling Drop	EA	2,196.71	3,409.42	4,796.71
380V 60A Single Phase - Ceiling Drop	EA	1,580.93	2,426.75	3,391.72
380V 60A Three Phase - Ceiling Drop	EA	2,596.62	4,055.87	5,720.41
380V 80A Single Phase - Ceiling Drop	EA	2,009.15	3,481.38	4,367.31
380V 80A Three Phase - Ceiling Drop	EA	3,409.42	5,357.07	7,578.39
380V 100A Single Phase - Ceiling Drop	EA	2,518.76	3,926.11	5,534.02
380V 100A Three Phase - Ceiling Drop	EA	4,221.04	6,648.81	9,423.39
380V 150A Single Phase - Ceiling Drop	EA	3,153.43	4,939.44	7,321.78
380V 150A Three Phase - Ceiling Drop	EA	5,318.12	8,405.32	12,520.62
380V 200A Single Phase - Ceiling Drop	EA	4,149.07	6,534.36	9,714.18
380V 200A Three Phase - Ceiling Drop	EA	7,033.37	11,150.44	16,638.29
380V 400A Single Phase - Ceiling Drop	EA	8,122.21	12,892.81	19,251.87
380V 400A Three Phase - Ceiling Drop	EA	16,069.68	25,607.35	38,323.65

RATES

208V/480V/380V ELECTRICAL ACCESSORIES

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
European Multi Strip	EA	55.78	66.94	83.68
Connection Plug Rental - 20A	EA	104.86	125.83	149.26
Connection Plug Rental - 30A	EA	104.86	125.83	149.26
Connection Plug Rental - 60A	EA	104.86	125.83	149.26
Connection Plug Rental - 100A	EA	104.86	125.83	149.26
Connection Plug Rental - 200A	EA	188.32	225.99	269.63
Connection Plug Rental - 400A	EA	208.65	250.38	298.52

RATES

PLUMBING

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Water Connection*	EA	249.41	402.20	603.32
Drain Connection*	EA	204.47	325.82	488.72
Water Fill and Drain - 1-500 Gallons*	EA	304.46	490.97	736.43
Water Fill and Drain - Additional 100 Gallons*	EA	43.80	76.39	114.58
Single Utility Sink*	EA	278.63	421.31	631.97
Single Utility Sink with Hot Water Heater*	EA	394.34	589.83	884.75
Triple Kitchen Sink with Hot Water Heater and Disposal*	EA	863.96	1,260.57	1,890.84
Water Heater - 30 Gallon*	EA	379.75	569.60	854.41
Water Heater - 80 Gallon, Quick Recovery Type*	EA	1,011.07	1,213.28	1,516.00
Water Heater - 120 Gallon, Quick Recovery Type*	EA	1,512.41	1,814.89	2,268.62
Air Service Connection*†	EA	333.85	455.35	683.03

**Labor, Placement and (1) Connection Included; Only Available from Floor
† 1/2 FPT Service Outlet; 90 PSI Max. (If greater PSI is needed, please contact us)*

RATES

GASES

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
LP (Liquid Propane) Gas - 5lb Tank	EA	81.39	99.11	148.64
Natural Gas Connection, 1 - 50,000 BTUs Hook-Up *†	EA	510.65	577.84	678.61
Natural Gas - Additional 50,000 BTU's Hook-Up *†	EA	161.22	196.29	294.43

**Labor, Placement & (1) Connection Included*

† Only Available in West Hall B and the N/S Building. Order must be placed (21) days prior to the first Move-In Day.

MISCELLANEOUS

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Fire Extinguisher Rental	EA	39.59	47.51	59.38
HD Cable TV Service*	EA	319.50	319.50	527.61
HD Cable TV Tuner - Required for HD Service	EA	106.50	106.50	106.50

**Labor, Installation and Removal Included*

RATES

AERIAL RIGGING SERVICES

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Rigging Labor Initial Deposit - Rigging Team of 3; 1 Hour In & Out	EA	669.42	975.06	1,462.56
Aerial Par Can Light *	EA	303.88	512.80	769.20
Overhead Lights Out, Per Pod ‡	EA	55.00	75.00	112.50

**Installation, Removal, Electricity and (1) Focus Included
‡Requires Show Management Approval*

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT

For rigging equipment availability and rentals, please email OCCC-Rigging@OCFL.net.

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Additional Rigging Labor- Per Rigger, Per Hour	HR	111.57	162.51	243.76
Holiday or Overtime (After 8 Hours) Labor- Per Rigger, Per Hour	HR	167.37	243.76	365.65
CM Lodestar Chain Hoist, Electric, 1/4 Ton*	EA	358.96	538.44	807.65
CM Lodestar Chain Hoist, Electric, 1/2 Ton*	EA	358.96	538.44	807.65
CM Lodestar Chain Hoist, Electric, 1 Ton*	EA	358.96	538.44	807.65
CM Lodestar Chain Hoist, Electric, 2 Ton*	EA	358.96	538.44	807.65
Rotating Motor, 100lb Capacity*	EA	205.44	308.16	462.23
Rotating Motor, 200lb Capacity*	EA	239.67	308.16	462.23
Rotating Motor, 500lb Capacity*	EA	455.34	614.71	922.07
Airwall Hanger	EA	23.93	35.90	53.85
All Thread	EA	3.42	5.13	7.69
Batten or Water Pipe - Per Foot	EA	3.42	5.13	7.69

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Clamp - Beam	EA	51.28	76.92	115.38
Clamp - Misc.	EA	6.84	10.26	15.39
Deck Chain	EA	11.40	17.09	25.65
Miscellaneous Hardware	EA	6.84	10.26	15.39
Nylon Sling or GAC Flex	EA	17.09	22.79	34.19
Raw Wire - Per Foot	EA	1.02	1.53	2.31
Rope	EA	13.67	20.51	30.77
Sheave	EA	23.93	35.90	53.85
Steel Point	EA	11.40	17.09	25.65
Strand Vice	EA	23.93	35.90	53.85
Truss Protector	EA	1.14	1.14	1.71
Thomas Aluminum Truss, 12" x 12" x 2' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" x 12" x 2.5' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" x 12" x 3' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" x 12" x 4' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" x 12" x 5' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" x 12" x 8' - Black or Silver	EA	83.11	124.68	187.02
Thomas Aluminum Truss, 12" x 12" x 10' - Black or Silver	EA	89.51	134.26	201.40
Thomas Aluminum Truss, 12" Corner Block - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 12" Grapple - Black or Silver	EA	45.95	68.93	103.40
Thomas Aluminum Truss, 12" Hinge Plate - Black or Silver	EA	83.11	124.68	187.02

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	UNIT	INCENTIVE RATE	BASE RATE	ON-SITE RATE
Thomas Aluminum Truss, 20.5" x 20.5" x 2' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 20.5" x 20.5" x 3' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 20.5" x 20.5" x 4' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 20.5" x 20.5" x 5' - Black or Silver	EA	63.93	95.90	143.86
Thomas Aluminum Truss, 20.5" x 20.5" x 6' - Black or Silver	EA	76.72	115.08	172.62
Thomas Aluminum Truss, 20.5" x 20.5" x 8' - Black or Silver	EA	89.51	134.26	201.40
Thomas Aluminum Truss, 20.5" x 20.5" x 10' - Black or Silver	EA	108.69	163.03	244.56
Thomas Aluminum Truss, 20.5" Corner Block - Black or Silver	EA	102.30	153.45	230.17
Thomas Aluminum Truss, 20.5" Grapple - Black or Silver	EA	45.95	68.93	103.40
Thomas Aluminum Truss, 20.5" Hinge Plate - Black or Silver	EA	102.30	153.45	230.17

**Electricity Included*

At the OCCC we pride ourselves on being *The Center of Hospitality*. We are dedicated to exceeding your expectations and providing you with high-quality facilities and services to ensure the success of your event. For more information about our facilities, please call us toll-free at **1-800-345-9845** or visit our website at **www.occc.net**.

Thank You!



The Center of Hospitality,
where it's all about
your experience.

West Concourse

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Orlando, FL 32819

North Concourse

9400 Universal Boulevard
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South Concourse

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