



Orlando
Orange County Convention Center
EXHIBITOR SERVICES

The Orange County Convention Center (OCCC) is the exclusive provider of electricity, aerial rigging labor and lighting, water, plumbing, compressed air, natural and LP gas and cable TV services to exhibitors. Please **click here** to read through all of the **OCCC's Conditions & Guidelines** as you must agree to these terms before placing your order. To place an order, you may access the **Exhibitor Services Online Ordering portal**.

Show Name

Incentive Deadline Date

Base Rates Start On/After

On-Site Rates Start On/After

OCCC Exhibitor Services
Coordinator

Direct Phone

Contact Email

For assistance, email **Exhibitor.Services@occc.net** or call the OCCC Exhibitor Services Team at **800-345-9898** or **407-685-9824**.

CLICK HERE FOR
EXHIBITOR RESOURCES

CLICK HERE FOR
ONLINE ORDERING


GOLD KEY MEMBER



OCCC
SERVICE PARTNERS



EXHIBITOR
SERVICES
PRICE LIST

EFFECTIVE
OCTOBER 1, 2024

Welcome
TO
THE CENTER OF HOSPITALITY ••••



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ADDITIONAL FORMS

Online Documents

Multi-Level & Covered Booth Application
Cooking & Open Flame Form
Balloon & Lighter-Than-Air Agreement



ORDERING INFORMATION

Please visit our website, www.occc.net/exhibitor, for the complete conditions and guidelines while exhibiting at the Orange County Convention Center (OCCC).

All initial utilities and aerial rigging orders must be submitted online. All manually processed orders will be charged a \$40 Processing Fee. Order updates or revisions must be submitted via email to exhibitor.services@occc.net.

Equipment and service rates are subject to applicable Florida State sales tax, Communication Services tax and Public Service tax. If you are tax-exempt, please email us at exhibitor.services@occc.net for further information. All rates, equipment and services are subject to change without notice.

Our offices are available to assist with any questions you may have, Monday through Friday 8 a.m. – 5 p.m., via phone or email.

Phone: **407-685-9824** or **800-345-9898**

Email: exhibitor.services@occc.net

ELECTRICAL

Utility service purchases include initial labor, placement and 24-hour power. The cost of each outlet ordered is a one-time charge for the entire event. There is an additional labor charge if utility services need to be moved after the initial installation.

RIGGING

OCCC aerial rigging services do not assemble exhibitor signs or structures. Before structures are hung by the OCCC team, they must be fully assembled. This can be done by the exhibitor or an appointed contractor.

To reserve aerial rigging services, you must order the Initial Rigging Labor Deposit. This deposit includes a three-person aerial rigging team, for 1 hour up and 1 hour down. There will be additional rigging charges for any miscellaneous equipment and/or additional labor used in the installation of your sign/banner or structure. If you need to rent rigging equipment (based on availability), please reach out to the OCCC Aerial Rigging Team directly via email at OCCC-Rigging@ocfl.net.



RATES

All rates include applicable state, PST, and CST taxes.

120V ELECTRIC

	Unit	Incentive Rate	Base Rate	On-site Rate
120V 5A Single Outlet – Floor	EA	\$ 164.74	\$ 265.07	\$ 377.78
120V 5A Single Outlet – Ceiling Drop	EA	\$ 348.23	\$ 448.56	\$ 561.27
120V 10A Single Outlet – Floor	EA	\$ 197.69	\$ 317.36	\$ 453.92
120V 10A Single Outlet – Ceiling Drop	EA	\$ 381.17	\$ 500.84	\$ 637.40
120V 15A Single Outlet – Floor	EA	\$ 222.41	\$ 357.67	\$ 509.85
120V 15A Single Outlet – Ceiling Drop	EA	\$ 405.90	\$ 541.15	\$ 693.34
120V 20A Single Outlet – Floor	EA	\$ 248.43	\$ 390.20	\$ 565.98
120V 20A Single Outlet – Ceiling Drop	EA	\$ 431.92	\$ 573.69	\$ 749.47

120V ELECTRICAL ACCESSORIES

	Unit	Incentive Rate	Base Rate	On-site Rate
Six Outlet Power Strip	EA	\$ 29.12	\$ 33.27	\$ 43.79
Extension Cord Rental – 25ft	EA	\$ 29.12	\$ 33.27	\$ 43.79
Extension Cord Rental – 50ft	EA	\$ 58.20	\$ 66.52	\$ 87.31
Extension Cord Rental – 100ft	EA	\$ 116.40	\$ 133.03	\$ 174.61
GFCI Outlet	EA	\$ 31.44	\$ 35.91	\$ 47.14

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC			Unit	Incentive Rate	Base Rate	On-site Rate
208V	20A	Single Phase - Ceiling Drop	EA	\$ 486.97	\$ 671.54	\$ 880.85
208V	20A	Single Phase - Floor	EA	\$ 303.48	\$ 488.05	\$ 697.37
208V	20A	Three Phase - Ceiling Drop	EA	\$ 649.24	\$ 931.65	\$ 1,253.70
208V	20A	Three Phase - Floor	EA	\$ 465.75	\$ 748.16	\$ 1,070.21
208V	30A	Single Phase - Ceiling Drop	EA	\$ 584.82	\$ 825.12	\$ 1,100.11
208V	30A	Single Phase - Floor	EA	\$ 401.33	\$ 641.63	\$ 916.62
208V	30A	Three Phase - Ceiling Drop	EA	\$ 851.14	\$ 1,254.92	\$ 1,714.48
208V	30A	Three Phase - Floor	EA	\$ 667.65	\$ 1,071.44	\$ 1,530.99
208V	40A	Single Phase - Ceiling Drop	EA	\$ 677.71	\$ 970.06	\$ 1,306.95
208V	40A	Single Phase - Floor	EA	\$ 494.23	\$ 786.57	\$ 1,123.47
208V	40A	Three Phase - Ceiling Drop	EA	\$ 1,033.20	\$ 1,544.79	\$ 2,128.19
208V	40A	Three Phase - Floor	EA	\$ 849.71	\$ 1,361.30	\$ 1,944.70
208V	50A	Single Phase - Ceiling Drop	EA	\$ 797.87	\$ 1,167.00	\$ 1,589.38
208V	50A	Single Phase - Floor	EA	\$ 614.38	\$ 983.51	\$ 1,405.90
208V	50A	Three Phase - Ceiling Drop	EA	\$ 1,193.00	\$ 1,802.42	\$ 2,611.26
208V	50A	Three Phase - Floor	EA	\$ 1,009.52	\$ 1,618.93	\$ 2,427.78
208V	60A	Single Phase - Ceiling Drop	EA	\$ 922.98	\$ 1,349.09	\$ 1,849.51
208V	60A	Single Phase - Floor	EA	\$ 739.49	\$ 1,165.60	\$ 1,666.02
208V	60A	Three Phase - Ceiling Drop	EA	\$ 1,455.61	\$ 2,223.56	\$ 3,098.06
208V	60A	Three Phase - Floor	EA	\$ 1,272.12	\$ 2,040.08	\$ 2,914.57
208V	80A	Single Phase - Ceiling Drop	EA	\$ 1,100.11	\$ 1,649.84	\$ 2,278.60
208V	80A	Single Phase - Floor	EA	\$ 916.62	\$ 1,466.35	\$ 2,095.11
208V	80A	Three Phase - Ceiling Drop	EA	\$ 1,802.01	\$ 2,772.88	\$ 3,880.60
208V	80A	Three Phase - Floor	EA	\$ 1,618.52	\$ 2,589.40	\$ 3,697.11



RATES

All outlets 208V and higher require a connection plug rental.

208V ELECTRIC <i>continued</i>	Unit	Incentive Rate	Base Rate	On-site Rate
208V 100A Single Phase - Ceiling Drop	EA	\$ 1,356.09	\$ 2,058.01	\$ 2,862.55
208V 100A Single Phase - Floor	EA	\$ 1,172.61	\$ 1,874.52	\$ 2,679.07
208V 100A Three Phase - Ceiling Drop	EA	\$ 2,206.65	\$ 3,421.70	\$ 4,809.13
208V 100A Three Phase - Floor	EA	\$ 2,023.16	\$ 3,238.21	\$ 4,625.64
208V 150A Single Phase - Ceiling Drop	EA	\$ 1,673.42	\$ 2,566.44	\$ 3,757.89
208V 150A Three Phase - Ceiling Drop	EA	\$ 2,756.38	\$ 4,298.21	\$ 6,355.56
208V 200A Single Phase - Ceiling Drop	EA	\$ 2,171.24	\$ 3,365.07	\$ 4,955.86
208V 200A Three Phase - Ceiling Drop	EA	\$ 3,612.79	\$ 5,671.32	\$ 8,415.24
208V 400A Single Phase - Ceiling Drop	EA	\$ 4,157.81	\$ 6,543.12	\$ 9,722.93
208V 400A Three Phase - Ceiling Drop	EA	\$ 8,130.96	\$ 12,901.56	\$ 19,261.39

RATES

All outlets 208V and higher require a connection plug rental.

480V ELECTRIC

	Unit	Incentive Rate	Base Rate	On-site Rate
480V 20A Single Phase - Ceiling Drop	EA	\$ 791.69	\$ 1,159.57	\$ 1,578.22
480V 20A Three Phase - Ceiling Drop	EA	\$ 1,119.94	\$ 1,682.28	\$ 2,325.15
480V 30A Single Phase - Ceiling Drop	EA	\$ 983.68	\$ 1,465.50	\$ 2,014.24
480V 30A Three Phase - Ceiling Drop	EA	\$ 1,556.93	\$ 2,322.66	\$ 3,240.50
480V 40A Single Phase - Ceiling Drop	EA	\$ 1,167.00	\$ 1,756.60	\$ 2,430.42
480V 40A Three Phase - Ceiling Drop	EA	\$ 1,882.93	\$ 2,901.10	\$ 4,065.45
480V 50A Single Phase - Ceiling Drop	EA	\$ 1,411.00	\$ 2,149.25	\$ 2,992.78
480V 50A Three Phase - Ceiling Drop	EA	\$ 2,306.56	\$ 3,579.90	\$ 5,036.68
480V 60A Single Phase - Ceiling Drop	EA	\$ 1,659.98	\$ 2,548.10	\$ 3,561.32
480V 60A Three Phase - Ceiling Drop	EA	\$ 2,726.46	\$ 4,258.67	\$ 6,006.44
480V 80A Single Phase - Ceiling Drop	EA	\$ 2,109.62	\$ 3,265.28	\$ 4,585.68
480V 80A Three Phase - Ceiling Drop	EA	\$ 3,579.90	\$ 5,624.93	\$ 7,957.32
480V 100A Single Phase - Ceiling Drop	EA	\$ 2,644.71	\$ 4,122.42	\$ 5,810.73
480V 100A Three Phase - Ceiling Drop	EA	\$ 4,432.10	\$ 6,981.26	\$ 9,894.58
480V 150A Single Phase - Ceiling Drop	EA	\$ 3,311.11	\$ 5,186.42	\$ 7,687.88
480V 150A Three Phase - Ceiling Drop	EA	\$ 5,584.04	\$ 8,825.60	\$ 13,146.66
480V 200A Single Phase - Ceiling Drop	EA	\$ 4,356.53	\$ 6,861.08	\$ 10,199.90
480V 200A Three Phase - Ceiling Drop	EA	\$ 7,385.05	\$ 11,707.97	\$ 17,470.21
480V 400A Single Phase - Ceiling Drop	EA	\$ 8,130.95	\$ 12,901.56	\$ 19,260.61
480V 400A Three Phase - Ceiling Drop	EA	\$ 16,078.43	\$ 25,616.10	\$ 38,332.41



RATES

All outlets 208V and higher require a connection plug rental.

INTERNATIONAL POWER - 380V ELECTRIC		Unit	Incentive Rate	Base Rate	On-site Rate
380V	20A Single Phase - Ceiling Drop	EA	\$ 763.20	\$ 1,112.49	\$ 1,511.34
380V	20A Three Phase - Ceiling Drop	EA	\$ 1,076.55	\$ 1,610.42	\$ 2,223.56
380V	30A Single Phase - Ceiling Drop	EA	\$ 946.53	\$ 1,406.05	\$ 1,928.77
380V	30A Three Phase - Ceiling Drop	EA	\$ 1,455.61	\$ 2,223.56	\$ 3,098.06
380V	40A Single Phase - Ceiling Drop	EA	\$ 1,167.00	\$ 1,756.60	\$ 2,430.42
380V	40A Three Phase - Ceiling Drop	EA	\$ 1,882.93	\$ 2,901.10	\$ 4,065.45
380V	50A Single Phase - Ceiling Drop	EA	\$ 1,411.00	\$ 2,149.25	\$ 2,992.78
380V	50A Three Phase - Ceiling Drop	EA	\$ 2,306.56	\$ 3,579.90	\$ 5,036.56
380V	60A Single Phase - Ceiling Drop	EA	\$ 1,659.98	\$ 2,548.10	\$ 3,561.32
380V	60A Three Phase - Ceiling Drop	EA	\$ 2,726.46	\$ 4,258.67	\$ 6,006.44
380V	80A Single Phase - Ceiling Drop	EA	\$ 2,109.62	\$ 3,655.47	\$ 4,585.68
380V	80A Three Phase - Ceiling Drop	EA	\$ 3,579.90	\$ 5,624.93	\$ 7,957.32
380V	100A Single Phase - Ceiling Drop	EA	\$ 2,644.71	\$ 4,122.42	\$ 5,810.73
380V	100A Three Phase - Ceiling Drop	EA	\$ 4,432.10	\$ 6,981.26	\$ 9,894.58
380V	150A Single Phase - Ceiling Drop	EA	\$ 3,311.11	\$ 5,186.42	\$ 7,687.88
380V	150A Three Phase - Ceiling Drop	EA	\$ 5,584.04	\$ 8,825.60	\$ 13,146.66
380V	200A Single Phase - Ceiling Drop	EA	\$ 4,356.53	\$ 6,861.08	\$ 10,199.90
380V	200A Three Phase - Ceiling Drop	EA	\$ 7,385.05	\$ 11,707.97	\$ 17,470.21
380V	400A Single Phase - Ceiling Drop	EA	\$ 8,528.32	\$ 13,537.46	\$ 20,214.47
380V	400A Three Phase - Ceiling Drop	EA	\$ 16,873.18	\$ 26,887.73	\$ 40,239.84

RATES

208V/480V/380V ELECTRICAL ACCESSORIES

	Unit	Incentive Rate	Base Rate	On-site Rate
European Multi Strip	EA	\$ 58.59	\$ 70.29	\$ 87.87
Connection Plug Rental - 20A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 30A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 60A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 100A*	EA	\$ 110.11	\$ 132.13	\$ 156.74
Connection Plug Rental - 200A*	EA	\$ 197.75	\$ 237.30	\$ 283.12
Connection Plug Rental - 400A*	EA	\$ 219.10	\$ 262.92	\$ 313.46

*Required for all 208V/480V/380V outlets

PLUMBING

	Unit	Incentive Rate	Base Rate	On-site Rate
Water Connection*	EA	\$ 261.89	\$ 422.32	\$ 633.49
Drain Connection*	EA	\$ 214.70	\$ 342.12	\$ 513.16
Water Fill & Drain - 1-500 Gallons*	EA	\$ 319.70	\$ 515.52	\$ 773.27
Water Fill & Drain - Additional 100 Gallons*	EA	\$ 46.00	\$ 80.22	\$ 120.32
Single Utility Sink*	EA	\$ 292.57	\$ 442.39	\$ 663.58
Single Utility Sink with Hot Water Heater*	EA	\$ 414.06	\$ 619.33	\$ 929.00
Triple Kitchen Sink with Hot Water Heater & Disposal*	EA	\$ 907.17	\$ 1,323.60	\$ 1,985.39
Water Heater - 30 Gallon*	EA	\$ 398.75	\$ 598.09	\$ 897.13
Water Heater - 80 Gallon, Quick Recovery Type*	EA	\$ 1,061.63	\$ 1,273.95	\$ 1,591.80
Water Heater - 120 Gallon, Quick Recovery Type*	EA	\$ 1,588.04	\$ 1,905.65	\$ 2,382.06
Air Service Connection*†	EA	\$ 350.54	\$ 478.13	\$ 717.19

*Labor, Placement & (1) Connection Included, Only Available from Floor

† 1/2 FPT Service Outlet, 90 PSI Max. (If greater PSI is needed, please contact us)



RATES

GASES

	Unit	Incentive Rate	Base Rate	On-site Rate
LP (Liquid Propane) Gas- 5lb Tank	EA	\$ 85.46	\$ 104.07	\$ 156.09
Natural Gas Connection, 1 - 50,000 BTUs Hook-Up *†	EA	\$ 536.20	\$ 606.74	\$ 712.56
Natural Gas - Additional 50,000 BTU's Hook-Up *†	EA	\$ 169.30	\$ 206.11	\$ 309.17

*Labor, Placement & (1) Connection Included

† Only Available in West Hall B and the N/S Building. Order must be placed (21) days prior to the First Move-In Day.

MISCELLANEOUS

	Unit	Incentive Rate	Base Rate	On-site Rate
Fire Extinguisher Rental	EA	\$ 41.58	\$ 49.89	\$ 62.37
Balloon Retrieval Labor	EA	\$ 105.00	\$ 105.00	\$ 157.50
HD Cable TV Service*	EA	\$ 319.51	\$ 319.51	\$ 527.62
HD Cable TV Tuner - Required for HD Service	EA	\$ 106.51	\$ 106.51	\$ 106.51

*Labor, Installation & Removal Included

RATES

AERIAL RIGGING SERVICES

	Unit	Incentive Rate	Base Rate	On-site Rate
Rigging Labor Initial Deposit - Rigging Team of 3, 1 Hour In & Out	EA	\$ 702.90	\$ 1,023.84	\$ 1,535.70
Aerial Par Can Light *	EA	\$ 319.08	\$ 538.45	\$ 807.66
Overhead Lights Out, Per Pod ‡	EA	\$ 55.00	\$ 75.00	\$ 112.50

*Installation, Removal, Electricity & (1) Focus Included

‡Requires Show Management Approval

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT

	Unit	Incentive Rate	Base Rate	On-site Rate
Additional Rigging Labor- Per Rigger, Per Hour	HR	\$ 117.15	\$ 170.64	\$ 255.95
Holiday or Overtime (After 8 Hours) Labor- Per Rigger, Per Hour	HR	\$ 175.74	\$ 255.95	\$ 383.93
CM Lodestar Chain Hoist, Electric, 1/4 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 1/2 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 1 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
CM Lodestar Chain Hoist, Electric, 2 Ton*	EA	\$ 376.91	\$ 565.38	\$ 848.05
Rotating Motor, 100lb Capacity*	EA	\$ 251.66	\$ 323.58	\$ 485.35
Rotating Motor, 200lb Capacity*	EA	\$ 251.66	\$ 323.58	\$ 485.35
Rotating Motor, 500lb Capacity*	EA	\$ 478.12	\$ 645.45	\$ 968.18
Airwall Hanger	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
All Thread	EA/Per Week	\$ 3.60	\$ 5.40	\$ 8.08
Batten or Water Pipe - Per Foot	EA/Per Week	\$ 3.60	\$ 5.40	\$ 8.08

*Electricity Included

For rigging equipment availability and rentals, please email OCCC-Rigging@OCFL.net.

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	Unit	Incentive Rate	Base Rate	On-site Rate
Clamp - Beam	EA/Per Week	\$ 53.86	\$ 80.78	\$ 121.16
Clamp - Misc.	EA/Per Week	\$ 7.19	\$ 10.78	\$ 16.17
Deck Chain	EA/Per Week	\$ 11.98	\$ 17.96	\$ 26.93
Miscellaneous Hardware	EA/Per Week	\$ 7.19	\$ 10.78	\$ 16.17
Nylon Sling or GAC Flex	EA/Per Week	\$ 17.96	\$ 23.94	\$ 35.91
Raw Wire - Per Foot	EA/Per Week	\$ 1.09	\$ 1.62	\$ 2.44
Rope	EA/Per Week	\$ 14.37	\$ 21.54	\$ 32.31
Sheave	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
Steel Point	EA/Per Week	\$ 11.98	\$ 17.96	\$ 26.93
Strand Vice	EA/Per Week	\$ 25.13	\$ 37.71	\$ 56.55
Truss Protector	EA/Per Week	\$ 1.20	\$ 1.27	\$ 1.81
Thomas Aluminum Truss, 12" x 12" x 2' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 2.5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 3' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 4' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" x 12" x 8' - Black or Silver	EA	\$ 87.28	\$ 130.92	\$ 196.39
Thomas Aluminum Truss, 12" x 12" x 10' - Black or Silver	EA	\$ 94.00	\$ 140.98	\$ 211.49
Thomas Aluminum Truss, 12" Corner Block - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 12" Grapple - Black or Silver	EA	\$ 48.27	\$ 72.39	\$ 108.58
Thomas Aluminum Truss, 12" Hinge Plate - Black or Silver	EA	\$ 87.28	\$ 130.92	\$ 196.39

RATES

AERIAL RIGGING ADDITIONAL LABOR AND EQUIPMENT *continued*

	Unit	Incentive Rate	Base Rate	On-site Rate
Thomas Aluminum Truss, 20.5" x 20.5" x 2' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 3' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 4' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 5' - Black or Silver	EA	\$ 67.14	\$ 100.71	\$ 151.06
Thomas Aluminum Truss, 20.5" x 20.5" x 6' - Black or Silver	EA	\$ 80.57	\$ 120.84	\$ 181.25
Thomas Aluminum Truss, 20.5" x 20.5" x 8' - Black or Silver	EA	\$ 94.00	\$ 140.98	\$ 211.49
Thomas Aluminum Truss, 20.5" x 20.5" x 10' - Black or Silver	EA	\$ 114.14	\$ 171.19	\$ 256.79
Thomas Aluminum Truss, 20.5" Corner Block - Black or Silver	EA	\$ 107.43	\$ 161.12	\$ 241.69
Thomas Aluminum Truss, 20.5" Grapple - Black or Silver	EA	\$ 48.27	\$ 72.39	\$ 108.58
Thomas Aluminum Truss, 20.5" Hinge Plate - Black or Silver	EA	\$ 107.43	\$ 161.12	\$ 241.69





At the OCCC we pride ourselves on being *The Center of Hospitality*. We are dedicated to exceeding your expectations and providing you with high-quality facilities and services to ensure the success of your event. For more information about our facilities, please call us toll-free at **1-800-345-9845** or visit our website at **www.occc.net**.

Thank You!



The Center of Hospitality,
where it's all about your
experience.

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West Concourse

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