



## FREQUENTLY ASKED LABOR QUESTIONS

**Q: Isn't the Official Service Contractor and the union the same thing?**

**A:** No. The Official Service Contractor, GES, is a major service contractor, as are other decorating companies. They must go to the union hall to hire labor for exhibitors. GES Management personnel are non-union. **ONLY** GES can provide the following services: plumbing, cleaning, and material handling.

**Q: I want to use an Exhibitor Appointed Contractor- what do I need to do?**

**A:** Exhibitors who wish to utilize an Exhibitor Appointed Contractor (EAC) must follow the guidelines below. Please note: **Workers of this type cannot physically erect the booth, unless they are members of the appropriate Union Local.**

**If outside labor will be hired YOU MUST:**

- 1) Submit the Exhibitor Notice of Intent to Use EAC. (Found in Exhibitor Appointed Contractors section of this website).
- 2) Submission must be received by: **September 11, 2023**

**Q: Why can't I unload my truck/trailer/van by myself?**

**A:** Union jurisdictions prevail over the operations of all material handling equipment, all unloading and reloading, and handling of empty containers. GES has the responsibility to manage all docks and the scheduling of all vehicles in order to ensure a smooth and efficient move-in and move-out. Therefore, GES also has the responsibility of receiving and handling all exhibit materials and empty crates.

**Q: What can I carry myself? Can I use a dolly or hand truck?**

**A:** An exhibitor may move material (through the front door of the Expo Hall only) – hand carried or using a cart as long as it has 2 wheels or less.

**Q: My booth is just a simple "pop-up" and takes only minutes to set-up. Can I do it myself?**

**A:** Yes, you may set up your booth as long as it does not require power tools and you are a full-time employee of the exhibiting company. Power tools are not permitted for use by exhibitors.

**Q: If my EAC (Exhibitor Appointed Contractor) is available to begin work earlier than the published move-in hours, can they have access to the exhibit floor?**

**A:** No. Due to security and liability reasons, everyone must adhere to the published show and move-in/move-out hours.

**Q: Can I lay my own carpet in the booth?**

**A:** No. Only union workers may do so – either GES labor or an EAC.