# **Exhibitor Services Manual Table of Contents**

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South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

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# **Exhibitor Services Manual Table of Contents**

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# One Place for Exhibit Planning Ordering and Management

Expresso<sup>SM</sup> by GES is a simple to navigate, picture-driven system customized specifically for your show.

It's more than just your exhibitor manual online.

#### Exhibitors can:

- Order exhibit products and services for multiple booths
- View account order history
- View important show and event information
- Track small packages and inbound shipments
- Download the show schedule into Outlook or iCalendar
- Print shipping labels
- Chat with our award-winning GES National Servicenter<sup>SM</sup>

# **Order Everything You Need for Your Show**



- Go to <a href="https://e.ges.com/052601368/esm">https://e.ges.com/052601368/esm</a>
- Log in or sign up with a new account
- Browse products and services and you will be guided through the ordering process





# **Show Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

# South Beach Symposium

Loews Miami Beach Hotel March 1 - 3, 2018

#### **Questions?**



- Chat with us <a href="http://www.ges.com/chat">http://www.ges.com/chat</a>
- Contact us online: <a href="https://e.ges.com/052601368/contactus/esm">https://e.ges.com/052601368/contactus/esm</a>

# Official Service Provider

Global Experience Specialists, Inc. (GES)
Phone (in USA): (800) 475-2098 International Calls: (702) 515-5970
FAX (in USA): (866) 329-1437 International Faxes: (702) 263-1520

Las Vegas, NV 89118-4702

GES will be onsite to assist you in coordinating any last-minute services, order additional products; and to answer any questions you may have.

# **Show Information**

Booth Size: 8' x 10'

Black/White/White/Black

Sidewall Drape: Black
Facility Carpet Color: Multicolored

Facility Carpeted: Yes

1 - 6' White Skirted Table2 - Plastic Contour Chairs

1 - Wastebasket

### **Discount Deadline Date**

Thursday, February 8 GES orders must be received with payment by this date.

#### **Exhibitor Move In**

Thursday, March 1 10:00 AM - 5:00 PM

# **Show Hours**

Thursday, March 1 6:15 PM - 7:30 PM Friday, March 2 9:15 AM - 7:30 PM Saturday, March 3 9:45 AM - 5:15 PM

#### **Exhibitor Move Out**

Saturday, March 3 5:15 PM - 7:00 PM

Please take notice - this event moves out on overtime, all applicable surcharges will apply.

#### **Carrier Check-in Post-Show**

Saturday, March 3 5:30 PM Carriers post-show must be checked-in by this time.

**Facility Clear** 

Saturday, March 3 7:00 PM All exhibitor materials must be removed.



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# **Advance Shipments to Warehouse:**

c/o GES South Beach Symposium (Your Company Name & Booth Number) UPS Freight c/o Clover Systems 1910 NW 97th Ave Miami, FL 33172 USA

# **Shipments should arrive on or between:**

January 26 - February 23, 2018 Hours for receiving are Monday - Friday, 8:00 AM - 4:30 PM

# **No Inbound Shipping to Show Site Notification:**



Direct to show site shipments will not be accepted at the Loews Miami Beach Hotel.

All exhibit materials must be sent in advance to the GES warehouse. Any materials shipped to the Loews Miami Beach Hotel will be Attention consigned to GES and you will be billed higher material handling charges by GES and A 30% (\$50 minimum) surcharge. Exhibitors may also be billed an additional receiving charge by the Loews Miami Beach Hotel for any items sent directly to the Loews Miami Beach Hotel. For Outbound shipments, carriers must pick up freight from the Exhibit site address.

# **Outbound Shipments Direct From Exhibit Site:**

c/o GES South Beach Symposium (Your Company Name & Booth Number) Loews Miami Beach Hotel 1601 Collins Avenue Miami Beach, FL 33139 USA

# **Outbound Shipment Dates:**

March 3, 2018, 4:30 PM - 6:30 PM

All shipments before the show must be sent to the Advanced Warehouse. After the show, all outbound freight will need to be shipped from the exhibit site.



# **Important Freight Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

# **Important information regarding Inbound and Outbound Freight**

Due to tight security and lack of adequate storage space at the Loews Miami Beach Hotel absolutely no Direct Shipments are permitted to this facility.

# **Inbound Freight**

Please make arrangements with your carrier to deliver all shipments to the GES Advanced Receiving Warehouse at UPS Freight c/o Clover Systems, 1910 NW 97th Ave, Miami, FL 33172, starting January 26, 2018 until February 23, 2018.

### **Outbound Freight**

For Outbound shipments, carriers must pick up freight from the show site address Loews Miami Beach Hotel
1601 Collins Avenue, Miami Beach, FL 33139

on the scheduled dismantle date: Saturday, March 3, 2018 beginning at 5:15 PM.

Carriers must be checked in by 5:30 PM. Facility must be cleared by 6:30 PM.

If you have any questions regarding this procedure, please call the GES National Servicenter or contact us: http://www.ges.com/chat

For shipments inadvertently delivered directly to the facility, a 30% (\$50 minimum) late arrival surcharge will apply. This surcharge is in addition to the Advance Freight Handling Rates.



# General Information

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### What is an Official Service Provider?

- GES has been selected as the Official Service Provider by the show organizer to design and produce your show.
- We can save you time and money with our insight and experience of the show process. As the Official Service Provider, GES will assist you in your pre-show planning from start to finish.
- We are at your service for all your exhibiting needs.

#### **GES Show Services**

- Carpet
- · Booth Furniture and Accessories
- · Custom Exhibits and Rental Exhibits
- Graphics
- Installation and Dismantle Services

#### **Work Zone**



• Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

# **How Can I Order My Show Services?**



**Expresso** is GES' planning, ordering and management system. Order everything you need for your tradeshow exhibits, view account order history, download the show schedule and more.

- Go to https://e.ges.com/052601368/esm
- Log in or sign up with a new account
- Browse products and services and you will be guided through the ordering process



GES National Servicenter® provides consistency and continuity of customer service for exhibitors at shows:

- Phone: (800) 475-2098 / Fax: (866) 329-1437
- International phone: (702) 515-5970 / Fax: (702) 263-1520
- Contact us online: <a href="https://e.ges.com/052601368/contactus/esm">https://e.ges.com/052601368/contactus/esm</a>

GES Servicenter® is on-site to place any last-minute orders and provide show information while at show site.

#### **Exhibitor Services**

 Our Exhibitor Services team is responsible for answering exhibitor questions, processing your orders and handling any special requests.

# Tips for New Exhibitors

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **First Time Exhibitors**

Exhibiting for the first time can be confusing and stressful. GES is here to make your ordering process as simple and stress free as possible. GES will be on-site at the show to assist you in coordinating any last-minute services, order additional products and answer any questions you may have. Save money by ordering early! Order by the Discount Deadline of February 8, 2018 for best pricing.

For quick and easy ordering, visit the Expresso online ordering site: http://e.ges.com/052601368/esm

# **Details Matter When Shipping**

Material Handling is the unloading of your exhibit materials. The service includes delivery to your booth, handling of empty containers to and from storage and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

- Unloading the freight and delivery to your booth is not included. Avoid unexpected costs at show site and estimate the cost for this service. http://e.ges.com/052601368/item/200500
- We understand that your calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.
- Save by combining shipments. A minimum charge applies for each shipment under 200 lbs.
- Make sure that a Bill of Lading is filled out completely for each shipment.
- Confirm that your driver has the correct dates and times that your shipment needs to be delivered and picked up.
- Use provided shipping labels to make sure show name, booth number and other vital information is provided.

Shipping, Drayage and Material Handling: http://e.ges.com/052601368/shippinghandling/esm

#### Dot Your I's and Cross Your T's

Please be aware that a valid credit card is required for all forms of payment. We require your credit card charge authorization to be on file with GES even if you are paying by check or wire transfer.

- Make sure your credit card information is complete and correct, including the expiration date.
- Review GES Payment Policy and the Terms and Conditions of Contract.
- Clearly indicate when paying by check. All check payments should be returned to:

Global Experience Specialists, Inc. (GES)

Bank of America P.O. Box 96174 Chicago, IL 60693

# Bank ACH/wire transfer payment information

Beneficiary: Global Experience Specialists If requested, following is the physical address for

c/o Bank of America (GES) routing identifiers:

901 Main Street, Account #: 7188101819 Bank of America, Wire Transfer-Customer Services

TX1-492-07-14 Wire ABA Routing #: 026009593 2000 Clayton Road Dallas, TX 75202-3714 USA ACH ABA Routing #: 071000039 Concord, CA 94520 USA

Telephone # (702) 263-2795 or SWIFT Address: BOFAUS3N

(702) 914-5112 CHIPS Address: 0959

For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at cashapplication@ges.com.

- Exhibiting company name, show name, show facility
- Date and amount of wire transfer
- Bank and country where transfer originated



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# **No Tipping Required**

GES work rules prohibit the solicitation or acceptance of tips in cash, products or gifts of any kind by any employee. Our employees are paid appropriate wages denoting professional status; therefore, tipping of any kind is not allowed.

# Where Did My Crates Go?

After your exhibit is set-up and your products displayed, you must place "empty" stickers on your empty containers for storage during the show. At show site a kiosk with a floor plan and color coded "empty" stickers will be available. Crews will clear the floor of all "empty" stickered containers to clear room for other freight.

- Simply write your booth number, company and show name on the sticker and place the container in the aisle. It will be stored throughout the exposition and then returned to your booth upon show close.
- Place stickers on all four (4) sides of the crate.
- Please label your empty containers as soon as possible to keep your area clear and make it easier to prepare your booth.

# **Don't Forget to Take Out the Trash**

Exhibitors planning on disposing of booth properties and/or floor covering at the end of the show should pre-order this service. In the event that excessive booth properties and/or floor covering are abandoned/left on the floor at the conclusion of a move-out, a dumpster fee will be billed to the exhibiting company.

# **Keeping Up Appearances**

Pay close attention to your booth size when ordering items based on booth sq. footage or quantity of decorating items. Please do not order more than what will comfortably fit in your space.

- Exhibitors that order two (2) standard pre-cut carpet pieces should keep in mind that there will be a visible seam where
  the pieces of carpet are placed together. GES cannot guarantee that carpet colors will be an exact match due to dye
  lot differences.
- Order just enough carpet to fit your standard booth space. A 10' x 10' booth should not order 10' x 20' carpet.
- We custom cut carpet to fit your needs.

# It's All About the Padding

Ordering carpet for your booth? Think about the kind of padding you need if you are going to be on your feet all day. That little extra cushion can make all the difference at the end of the day.

Carpet and Padding: <a href="http://e.ges.com/052601368/carpet/esm">http://e.ges.com/052601368/carpet/esm</a>

# **What Goes Up Must Come Down**

If labor is needed for your booth space at the time of move-in, you will also need labor for move-out. Remember, what you put up must be taken down.

- See Labor Information form for rules specific to the show. Work rules can vary based on show location.
- Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES.
- All rates are subject to change if necessitated by increased labor and material costs.
- Pre-order labor to save.

Labor Services: http://e.ges.com/052601368/LaborandEquipment/esm



# **Payment and Credit Card Charge Authorization**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Form Deadline Date: February 8, 2018

| Exhibiting Firm Company Name  |  | Name of Primary Contact              | Booth Number                                   |
|---|--|--------------------------------------|--|
| Street Address  | City, State, Zip/Country   | Primary Contact Phone                | Email  |
| Phone   | Fax  | Name of Secondary Contact (Opt       | tional)  |
| Name of Contact at Booth/Show Site                                      | Phone  | Secondary Contact Phone              | Email  |
| Please indicate if you will be using a Third  No Yes - Please return Th | Party for billing of services:<br>ird Party Billing Request form | GES invoice Sent to: Primary Contact | Secondary Contact                              |
| <b>Payment Information</b>  |  |                                      |  |
|   | . ,  | ,                                    | oose to pay by credit card, check or bank wire |

- Please complete the information and return payment in full with this form and your orders. You may choose to pay by credit card, check or bank wire transfer, however, we require your credit card charge authorization to be on file with GES.
   Only submitting your Credit Card Authorization? Do it online: <a href="http://e.ges.com/052601368/item/2222">http://e.ges.com/052601368/item/2222</a>
- All balances must be paid at the conclusion of the event. You agree to late fees up to 1.5% per month on any balance not paid at the conclusion of
  the event, or balance left without appropriate credit card on file.
- For your convenience, we will use this authorization to charge your credit card for any additional amounts ordered by your representative or services
  rendered to your company for this event.
- GES will charge a convenience fee for each request to reprocess payment to an alternate credit card in order to cover incremental processing costs.
   An alternate credit card is a credit card different than the one used to process your initial payment in accordance with GES payment policy. The convenience fee will be quoted at the time your request is made to reprocess payment. The convenience fee will be added to your account balance and settled utilizing the new credit card provided.

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.

#### **Bank ACH/Wire Transfer Payment Information**

Beneficiary: c/o Bank of America 901 Main Street, TX1-492-07-14 Dallas, TX 75202-3714 USA Telephone # (702) 263-2795 or (702) 914-5112 Global Experience Specialists, Inc. (GES) Account #: 7188101819 Wire ABA Routing #: 026009593 ACH ABA Routing #: 071000039

ACH ABA Routing #: 07100003 SWIFT Address: BOFAUS3N CHIPS Address: 0959 If requested, following is the physical address for routing identifiers:

Bank of America, Wire Transfer-Customer Services 2000 Clayton Road, Concord, CA 94520 USA

For ACH/Wire Transfer send the following information to GES via email to Cash Application Team at <a href="mailto:cashapplication@ges.com">cashapplication@ges.com</a>.

- Exhibiting company name, show name, show facility, and booth number
- Date and amount of wire transfer
- · Bank and country where transfer originated

# Credit Card Charge Authorization (Required for All Forms of Payment)

All information must be provided. Your order will not be processed if any information is missing. We require your credit card charge authorization to be on file with GES even if you are paying by check or bank wire transfer.

| Cardholder Name - Pleas | se Print  |                    |                           |  |
|-------------------------|---|--------------------|---------------------------|--|
| Billing Address         |   |                    |                           |  |
|                         | der that I have accepted GES Payment Policy and GES Terms re my need for GES services at future events. | Expiration Date VI | SA                        | Zip/Country Corporate Card Personal Card tain personal |
| Please<br>Sign          | X   |                    |                           | MM/DD/YY   |
| Olgii                   | Cardholder Signature  |                    | Total Check Payment       | \$   |
|                         | Cardholder Name - Please Print  | Date               | Total Credit Card Payment | \$   |

**Review and Return** 

Credit Card Payments Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520 Check Payments Return to Global Experience Specialists, Inc. (GES) • Bank of America P.O. Box 96174, Chicago, II 60693



# **Domestic Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

Form Deadline Date: February 8, 2018

| Company Name   |                                   | Email                     |                               | Phone N | Number  | Booth Number   |  |
|--|-----------------------------------|---------------------------|-------------------------------|---------|---|--|--|
| Return this form   | n when a Third Party              | (any party other than     | exhibiting company)           | ("AGEN  | IT") should be  | billed for services.   |  |
| Step 1. Provid   | le the Exhibiting                 | g Company con             | tact information              | and s   | signature   |  |  |
| Exhibiting Company Name                                  | )                                 |                           |                               |         |   |  |  |
| Exhibiting Company Addre                                 | ess                               |                           |                               | City    | State   | e Zip/Country  |  |
| Phone  | Fax                               | Co                        | entact's Email Address        |         |   |  |  |
| Please   | X                                 |                           |                               | ı       |   | s order that I have accepted   |  |
| Sign   | Exhibiting Company Autho          | rized Signature           |                               |         | GES Payment Policy and GES To<br>Conditions of Contract, including authority<br>GES to retain personal information to |  |  |
|  | Exhibiting Company Autho          | rized Name - Please Print | Date                          |         | my need for GES   | services at future events.   |  |
| Step 2. Check  | services belov                    | v to invoice to           | the Third Party               |         |   |  |  |
| ☐ All Services If t                                      | he Third Party <u>is not</u> to b | e invoiced for "All Serv  | ices", please select spec     |         |   | itor will need to invoiced for all services.   |  |
| ☐ Booth Cleaning ☐ Rental Furniture ☐ Other (Please Spec | ☐ Exhibit Systems ☐ Signs  ify)   | ☐ GES Logistics           | □I & D Labor                  | ∏Mat    | erial Handling  | ☐ Rental Carpet  |  |
| Step 3. Provid   | le the Third Par                  | ty contact info           | mation                        |         |   |  |  |
| Third Party Company Nam                                  | e                                 |                           |                               |         |   |  |  |
| Third Party Company Addr                                 | ress                              |                           |                               | City    | State   | e Zip/Country  |  |
| Phone  | Fax                               | Co                        | ontact's Email Address        |         |   |  |  |
| Step 4. Compl  | lete Third Party                  | Credit Card Cl            | harge Authoriza               | tion v  | vith signat   | ure  |  |
| Cardholder Name - Please                                 | Print                             |                           |                               |         |   |  |  |
| Billing Address  |                                   |                           |                               | City    | State   | z Zip/Country  |  |
| Account Number   |                                   |                           | Expiration Date               | ı       | erCard<br>v<br>rican Express  | ☐ Corporate Card<br>☐ Personal Card  |  |
| Please<br>Sign   | Third Party Cardholder's S        | ignature                  |                               | c       | GES Payment P<br>Conditions of Contract<br>GES to retain personal   | s order that I have accepted<br>olicy and GES Terms &<br>ct, including authorization for<br>al information to better serve<br>services at future events. |  |
|  | Third Party Cardholder's N        | ame - Please Print        | Date                          |         | ,   |  |  |
|  | eny any Third Party Billing Red   |                           | eceived by the deadline date. |         |   |  |  |

is ultimately responsible for payment of charges for services requested by Exhibiting Company or its Agents, and for all acts and/or omissions of its Agents. If a Agent does not pay the invoice before the last day of the show, charges will revert to the Exhibiting Company. All Invoices are due and payable upon receipt. GES Terms & Conditions of Contract, and GES' Payment Policy apply to both the Exhibiting Company and all Agents. We require your complete credit card information even if you are paying by check or bank wire transfer.

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520



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# **International Third Party Billing Request**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Email

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

Company Name

Form Deadline Date: February 8, 2018

**Booth Number** 

Phone Number

|   | n when a Third Party (<br>le the Exhibiting  |  |                                    | •                       | ,   |                     | d for services.  |
|---|--|--|------------------------------------|---|---|---------------------|--|
| Exhibiting Company Name                                     | 9  |  |                                    |   |   |                     |  |
| Exhibiting Company Addre                                    | ess  |  |                                    |   | City  | State               | Zip/Country  |
| Phone   | Fax  |  | Contac                             | et's Email Address  |   |                     |  |
| Account Number  |  |  |                                    | Expiration Date   | ☐MasterCard                                     |                     | Corporate Card   |
| Account Number  |  |  |                                    | MM/YY   | □VISA<br>□American Ex                           | _                   | ersonal Card   |
| Please<br>Sign  | X  |  |                                    |   | GES F   | Payment Policy a    | r that I have accepted and GES Terms &                                     |
|   | Exhibiting Company Author  | ized Signature                                 |                                    |   | GES to reta                                     | ain personal info   | uding authorization for<br>rmation to better serve<br>at future events and |
|   | Exhibiting Company Author  | ized Name - Pleas                              | e Print                            | Date  | •   |                     | GENTS of the same.   |
| Step 2. Check   | services below   | to invoic                                      | e to th                            | e Third Party   |   |                     |  |
|   | he Third Party <u>is not</u> to b<br>mplete Payment and Cre  |  |                                    |   |   |                     |  |
| ☐ Booth Cleaning ☐ Rental Furniture ☐ Other (Please Spec    | ☐ Exhibit Systems<br>☐ Signs<br>:ify)  | ☐GES Logist                                    | tics                               | □I & D Labor  | ☐ Material Har                                  | ndling              | tental Carpet  |
| Step 3. Provid  | le the Third Part  | y contact                                      | inform                             | ation   |   |                     |  |
| Third Party Company Nam                                     | ne   |  |                                    |   |   |                     |  |
| Third Party Company Add                                     | ress   |  |                                    |   | City  | State               | Zip/Country  |
| Phone   | Fax  |  | Contac                             | et's Email Address  |   |                     |  |
| Step 4. Comp  | lete Third Party   | Credit Ca                                      | rd Cha                             | rge Authoriza   | tion with s                                     | ignature            |  |
| Cardholder Name - Please                                    | e Print  |  |                                    |   |   |                     |  |
| Billing Address   |  |  |                                    |   | City  | State               | Zip/Country  |
| Account Number  |  |  |                                    | Expiration Date   | ☐MasterCard                                     |                     | orporate Card  |
| Account Number  |  |  |                                    | MM/YY   | □VISA<br>□American Ex                           |                     | ersonal Card   |
|   |  |  |                                    |   |   |                     |  |
| Please  | X  |  |                                    |   |   |                     | r that I have accepted and GES Terms &                                     |
| Sign  | Third Party Cardholder's Si  | gnature  |                                    |   | Conditions                                      | of Contract, incli  | uding authorization for  |
|   |  |  |                                    |   |   | •                   | rmation to better serve at future events and                               |
|   | Third Party Cardholder's Na  | ame - Please Print                             |                                    | Date  | •   |                     | GENTS of the same.   |
| responsible for payment of clast day of the show, charges w | any Third Party Billing Request the charges for services requested by will revert to the Exhibiting Companients. We require your complete cr | / Exhibiting Compan<br>y. All Invoices are due | y or its Agents<br>e and payable u | s, and for all acts and/or omi<br>pon receipt. GES Terms & Co | ssions of its Agents. Inditions of Contract, an | If an Agent does no | t pay the invoice before the   |
|   | eturn: Return to Fax   |  |                                    |   |   |                     |  |



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G-3b 102617

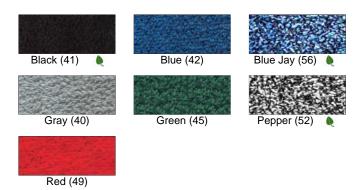
# Carpet

#### **Standard**

Standard is conventional filament nylon carpet that is re-used for pre-cut sizes and new for custom-cut orders.

#### Includes:

- Standard 100% recyclable color options include Blue Jay, Pepper, and Black
- Custom Cut includes 4 mil poly covering
- Available in pre-cut sizes
- Installation and pick-up at the close of the show
- Front edge taping



#### **Plush**

Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

#### Includes:

- Plush 100% recyclable carpet
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard™ protection
- Installation and pick-up at the close of the show
- Front edge taping

# Cement (70) Charcoal (71) Cobalt (72) Dove (73) Lava Rock (74) Navy (75) Onyx (76) Red (49) Royal Blue (77) Silky Beige (78) Silver (79) Snow (80)

#### **Ultra Plush**

Ultra Plush premium carpet is 100% recyclable. Same industry tradeshow performance standards as conventional carpet, but helps to reduce the volume of excess materials from entering landfills.

#### Includes:

- Ultra Plush 100% recyclable carpet
- 4 mil poly covering for protection
- Anti-static treatment
- 3M Scotchgard<sup>™</sup> protection
- Installation and pick-up at the close of the show
- Front edge taping



The leaf symbol indicates recyclable or eco-friendly materials, per manufacturer's specifications.

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Carpet Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



# **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site color options and grades may not be available and substitutions might be necessary.
- Do you have a booth larger than 300 sq. ft., an island or peninsula? Order Custom-Cut carpet! (Minimum 100 sq. ft. order required.)
- All Custom-Cut Carpet includes Carpet Plastic Covering.

#### Carpet







| Item Code | Description                     | Color Code | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---------------------------------|------------|---------------|--------------|-----|-------|-------|
| 5001      | Pre-Cut Standard Carpet 10'x10' |            | 231.50        | 347.50       |     | 7.0   | \$    |
| 5002      | Pre-Cut Standard Carpet 10'x20' |            | 466.75        | 700.50       |     | 7.0   | \$    |
| 5003      | Pre-Cut Standard Carpet 10'x30' |            | 701.75        | 1,052.75     |     | 7.0   | \$    |

Calculate Sq. Ft. = Width \_\_\_\_\_ X Length \_\_\_\_ = \_\_\_ Total Sq. Ft.

| Item Code | Description                               | Color Code | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
|-----------|---|------------|---------------|--------------|---------|-------|-------|
| 5000      | Standard Carpet Custom-Cut, Per Sq.Ft.    |            | 4.81          | 7.25         |         | 7.0   | \$    |
| 5006      | Plush Carpet Custom-Cut, Per Sq.Ft.       |            | 7.20          | 10.75        |         | 7.0   | \$    |
| 5007      | Ultra Plush Carpet Custom-Cut, Per Sq.Ft. |            | 9.00          | 13.45        |         | 7.0   | \$    |
| Item Code | Description                               |            | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
| 500400    | Carpet Padding, 1/2" Thick, Per Sq.Ft.    |            | 2.13          | 3.18         |         | 7.0   | \$    |
| Item Code | Description                               |            | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
| 500410    | Carpet Plastic Covering, Per Sq.Ft.       |            | 0.87          | 1.31         |         | 7.0   | \$    |

#### **Electrical or Utilities Under Carpet?**

☐ Yes ☐ No

Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| Please<br>Sign | ×                              |      |
|----------------|--------------------------------|------|
|                | Authorized Signature           |      |
|                | Authorized Name - Please Print | Date |

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed

\$

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

# **Carpet Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



# **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some colors and grades may not be available and substitutions might be necessary.
- A minimum of 100 sq. ft. is required for all custom-cut carpet package orders.
- All Carpet Packages Include 10% Off: 1/2in. Thick Padding, Visqueen and 3 Day(s) Cleaning.

# **Carpet Packages**







| Item Code | Description                            | Color Code | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
|-----------|--|------------|---------------|--------------|---------|-------|-------|
| 400021    | Standard Carpet Package, Per Sq.Ft.    |            | 7.68          | 11.57        |         | 7.0   | \$    |
| 400022    | Plush Carpet Package, Per Sq.Ft.       |            | 9.83          | 14.72        |         | 7.0   | \$    |
| 400023    | Ultra Plush Carpet Package, Per Sq.Ft. |            | 11.45         | 17.15        |         | 7.0   | \$    |

#### **Electrical or Utilities Under Carpet?**

☐ Yes ☐ No



- Save money by pre-ordering labor for installation for stairs, platforms, risers or meeting rooms.
- Return your orders before the discount deadline to receive the best price.

# Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

| X                              |      |
|--------------------------------|------|
| Authorized Signature           |      |
|                                |      |
| Authorized Name - Please Print | Date |

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed

|  | \$ |  |  |  |  |  |
|--|----|--|--|--|--|--|
|--|----|--|--|--|--|--|

Cancellation Policy: Custom Size Booth Carpet cancelled after being cut will be charged 100%. All other carpet cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.

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# **Furniture and Accessories**

# **Chairs**



300050 - Chair, Plastic Contour, 300052 - Padded Chair Black





300053 - Padded Stool

# **Tables**



300058 - Table, Starbase, 40" Diameter x 30" High

# **Skirted Tables**





3004 - Table 4', Skirted 4 Sides, 24" x 30" High

3006 - Table 6', Skirted 3 Sides, 24" x 30" High

3008 - Table 8', Skirted 3 Sides, 24" x 30" High

# **Table Skirt Colors**



Beige (54)



Gray (40)



Black (41)



Green (45)



Blue (42)



Red (49)



Gold (46)



White (50)

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Furniture and Accessories**

# **Display Furniture**



Full View



Half View



**Quarter View** 



Vertical

# **Accessories**





300123 - Aisle Stanchion, without Chain



300103 - Aluminum Easel



300111 - Bag Stand





300104 - Garment Rack



300106 - Literature Rack



300201 - Pegboard, White,



305182 - Refrigerator, White, 20"L 22"D 33"H



300120 - Sign Holder, Bell Base



300108 - Sign Holder, Chrome, 22"x28"



300211 - Tackboard



300112 - Ticket Tumbler, Small, Table Top



300113 - Wastebasket



300118 - Waterfall Stand

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



# **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/052601368/BoothFurnishingsRental/esm

#### **Furniture and Accessories**

Skirt and Drape Color Options
(Gray will be provided if no color is indicated below)



#### Chairs

| Item Code | Description                   | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|-------------------------------|---------------|--------------|-----|-------|-------|
| 300050    | Chair, Plastic Contour, Black | 76.50         | 114.75       |     | 7.0   | \$    |
| 300052    | Padded Chair                  | 121.50        | 182.75       |     | 7.0   | \$    |
| 300053    | Padded Stool                  | 144.00        | 216.75       |     | 7.0   | \$    |

#### **Tables**

| Item Code | Description                              | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|--|---------------|--------------|-----|-------|-------|
| 300059    | Table, Starbase, 30" Diameter x 40" High | 256.75        | 385.00       |     | 7.0   | \$    |
| 300058    | Table, Starbase, 40" Diameter x 30" High | 256.75        | 385.00       |     | 7.0   | \$    |

#### **Skirted Tables**

| Item Code | Description                               | Color Code | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|------------|---------------|--------------|-----|-------|-------|
| 3004      | Table 4', Skirted 4 Sides, 24" x 30" High |            | 176.25        | 264.50       |     | 7.0   | \$    |
| 3006      | Table 6', Skirted 3 Sides, 24" x 30" High |            | 198.75        | 298.75       |     | 7.0   | \$    |
| 3008      | Table 8', Skirted 3 Sides, 24" x 30" High |            | 242.00        | 363.25       |     | 7.0   | \$    |
| 3007      | Table, Skirt 4th Side                     |            | 42.75         | 64.00        |     | 7.0   | \$    |

| 4        | Select size: 6' Table _ |
|----------|-------------------------|
| Unskirte | d Tables                |

| OTIONITO TABIO |                                     |               |              |     |       |       |
|----------------|-------------------------------------|---------------|--------------|-----|-------|-------|
| Item Code      | Description                         | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 300400         | Table 4', Unskirted, 24" x 30" High | 143.00        | 214.75       |     | 7.0   | \$    |
| 300600         | Table 6', Unskirted, 24" x 30" High | 159.00        | 238.25       |     | 7.0   | \$    |
| 300800         | Table 8', Unskirted, 24" x 30" High | 195.25        | 293.00       |     | 7.0   | \$    |

#### **Skirted Counters**

| 3   | Item Code | Description                                 | Color Code | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----|-----------|---|------------|---------------|--------------|-----|-------|-------|
| 20  | 3014      | Counter 4', Skirted 4 Sides, 24" x 42" High |            | 188.50        | 282.75       |     | 7.0   | \$    |
| 0   | 3016      | Counter 6', Skirted 3 Sides, 24" x 42" High |            | 222.50        | 334.00       |     | 7.0   | \$    |
| 777 | 3018      | Counter 8', Skirted 3 Sides, 24" x 42" High |            | 256.75        | 385.00       |     | 7.0   | \$    |
| Š   | 3017      | Counter, Skirt 4th Side                     |            | 42.75         | 64.00        |     | 7.0   | \$    |

# Unskirted Counter

Select size: 6' Counter \_\_\_\_\_ 8' Counter

| 0         |                                       |               |              |     |       |       |
|-----------|---------------------------------------|---------------|--------------|-----|-------|-------|
| Item Code | Description                           | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 301400    | Counter 4', Unskirted, 24" x 42" High | 151.00        | 227.00       |     |       | \$    |

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# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

| Company N | Name Email                               |            | Phone         | Number       | E   | Booth Numb | <br>per  |
|-----------|--|------------|---------------|--------------|-----|------------|----------|
| 301600    | Counter 6', Unskirted, 24" x 42" High    |            | 179.50        | 269.00       |     | 7.0        | \$       |
| 301800    | Counter 8', Unskirted, 24" x 42" High    |            | 205.50        | 309.00       |     | 7.0        | \$       |
| Risers    | -  |            |               |              |     |            | ,        |
| Item Code | Description                              |            | Discount (\$) | Regular (\$) | Qty | Tax %      | Total    |
| 300193    | Riser 4', Double Tier, 48"x8"x16" High   |            | 66.00         | 98.75        |     | 7.0        | \$       |
| 300191    | Riser 4', Single Tier, 48"x8"x8" High    |            | 46.25         | 69.50        |     | 7.0        | \$       |
| 300194    | Riser 6', Double Tier, 72"x8"x16" High   |            | 83.75         | 126.00       |     | 7.0        | \$       |
| 300192    | Riser 6', Single Tier, 72"x8"x8" High    |            | 66.00         | 98.75        |     | 7.0        | \$       |
| Custom    | Booth Drape                              |            |               | •            |     | •          | -        |
| Item Code | Description                              | Color Code | Discount (\$) | Regular (\$) | Qty | Tax %      | Total    |
| 3001      | Drape, 3' High, Per Foot, 4' Minimum     |            | 19.50         | 29.25        |     | 7.0        | \$       |
| 3002      | Drape, 8' High, Per Foot, 4' Minimum     |            | 23.10         | 34.75        |     | 7.0        | \$       |
| Display   | Furniture                                |            |               | ,            |     | •          | <u>-</u> |
| Item Code | Description                              |            | Discount (\$) | Regular (\$) | Qty | Tax %      | Total    |
| 300073    | Display Case 4', Corner View             |            | 671.25        | 1,007.25     |     | 7.0        | \$       |
| 300074    | Display Case 4', Full View               |            | 650.75        | 976.50       |     | 7.0        | \$       |
| 300075    | Display Case 4', Half View               |            | 650.75        | 976.50       |     | 7.0        | \$       |
| 300076    | Display Case 4', Quarter View            |            | 650.75        | 976.50       |     | 7.0        | \$       |
| 300078    | Display Case 5', Full View               |            | 671.25        | 1,007.25     |     | 7.0        | \$       |
| 300079    | Display Case 5', Half View               |            | 671.25        | 1,007.25     |     | 7.0        | \$       |
| 300080    | Display Case 5', Quarter View            |            | 671.25        | 1,007.25     |     | 7.0        | \$       |
| 300082    | Display Case 6', Full View               |            | 690.50        | 1,035.50     |     | 7.0        | \$       |
| 300083    | Display Case 6', Half View               |            | 690.50        | 1,035.50     |     | 7.0        | \$       |
| 300084    | Display Case 6', Quarter View            |            | 690.50        | 1,035.50     |     | 7.0        | \$       |
| 300088    | Display Case 7', Vertical                |            | 904.00        | 1,351.25     |     | 7.0        | \$       |
| Accesso   | pries                                    |            |               |              |     | -          |          |
| Item Code | Description                              |            | Discount (\$) | Regular (\$) | Qty | Tax %      | Total    |
| 300124    | Aisle Stanchion Chain, Plastic, Per Foot |            | 5.80          | 8.70         |     | 7.0        | \$       |
| 300123    | Aisle Stanchion, without Chain           |            | 55.75         | 83.50        |     | 7.0        | \$       |
| 300103    | Aluminum Easel                           |            | 75.75         | 113.75       |     | 7.0        | \$       |
| 300111    | Bag Stand                                |            | 104.00        | 155.50       |     | 7.0        | \$       |
| 300102    | Coat Rack                                |            | 104.00        | 155.50       |     | 7.0        | \$       |
| 300110    | Fish Bowl                                |            | 33.25         | 50.00        |     | 7.0        | \$       |
| 300104    | Garment Rack                             |            | 104.00        | 155.50       |     | 7.0        | \$       |
| 300106    | Literature Rack                          |            | 182.75        | 274.75       |     | 7.0        | \$       |
| 300201    | Pegboard, White, 4'x8'                   |            | 181.75        | 272.50       |     | 7.0        | \$       |
| <b>L</b>  | Select alignment: Horizontal Vertical    |            |               |              |     |            |          |
| 305182    | Refrigerator, White, 20"L 22"D 33"H      |            | 411.00        | 616.50       |     | 7.0        | \$       |
| 300131    | Security Cage, Large, without Lock       |            | 577.00        | 865.25       |     | 7.0        | \$       |
| 300132    | Security Cage, Small, without Lock       |            | 382.50        | 574.50       |     | 7.0        | \$       |
| 300120    | Sign Holder, Bell Base                   |            | 94.25         | 142.00       |     | 7.0        | \$       |
| 300108    | Sign Holder, Chrome, 22"x28"             |            | 94.25         | 142.00       |     | 7.0        | \$       |
| 300211    | Tackboard                                |            | 189.50        | 285.00       |     | 7.0        | \$       |

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# **Furniture and Accessories Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

| Company N | Name Email                            | Phone  | e Number | Booth Number |     | er |
|-----------|---------------------------------------|--------|----------|--------------|-----|----|
| Accesso   | ories                                 |        |          |              |     |    |
| L         | Select alignment: Horizontal Vertical |        |          |              |     |    |
| 300112    | Ticket Tumbler, Small, Table Top      | 162.25 | 244.25   |              | 7.0 | \$ |
| 300113    | Wastebasket                           | 23.10  | 34.75    |              | 7.0 | \$ |
| 300118    | Waterfall Stand                       | 104.00 | 155.50   |              | 7.0 | \$ |

# **Electrical Outlets Not Included**

Need power for that display case or refrigerator in your booth? Order electrical outlets separately for your booth space through the electrical service provider.

| Total and S    | ign: Return to Fax: (866) 329-1437 • International F | ax: (702) 263-1520 |   |
|----------------|--|--------------------|---|
| Please<br>Sign | X Authorized Signature                               |                    | I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events. |
|                | Authorized Name - Please Print                       | Date               | Total Payment \$  |

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



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# **Furniture Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



# **Easy Ordering Tips:**

- Furniture Packages offer significant savings and convenience.
- · All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.

# **Furniture Package**

| Please | Sign: Return to Fax: (866) 329-1437 • Internationa | Fax: (702) 263-1520  I agree in placing this or accepted GES Payment                                      |                                    |
|--------|--|---|------------------------------------|
| Sign   | Authorized Signature                               | Terms & Conditions of Co<br>authorization for GES to<br>information to better serve<br>services at future | retain personal<br>my need for GES |
|        | Authorized Name - Please Print                     | Date Total Payment Enclosed   | \$                                 |

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



# **Seating - Sofas and Loveseats**



305321 - Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H



305322 - Key Largo Sofa, Black Fabric, 79"L 35"D 34"H



305262 - Loveseat, Naples, Black Vinyl, 62"L 30"D 28"H





305364 - Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H





305362 - Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H





305217 - Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H



305264 - Sectional, Heathrow, Black Vinyl, 72"L 48"D 28"H



305120 - Sectional, South Beach, 3 pc., 305236 - Sofa, Allegro, Blue Fabric, Platinum, 152"L 40"D 33"H



73"L 34.5"D 29.5"H



305265 - Sofa, Heathrow, Black Vinyl, 48"L 24"D 28"H



305261 - Sofa, Naples, Black Vinyl, 87"L 30"D 28"H



305221 - Sofa, Roma, White Vinyl, 78"L 31"D 33"H



305119 - Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H



305268 - Sofa, Tangiers, 78"L 37"D

Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. USB power adapters/charging accessories are not included with any powered furniture. See order form for details. Styles of items portrayed on this brochure may vary in some locations.



# **Seating - Club Chairs**



305235 - Chair, Allegro, Blue Fabric, 36"L 34.5"D 29.5"H



305072 - Chair, Barcelona, Black, 30"L 31"D 35"H



305073 - Chair, Barcelona, White, 30"L 30"D 31"H



305266 - Chair, Heathrow, Black Vinyl, 24"L 24"D 28"H



305263 - Chair, Naples, Black Vinyl, 36"L 30"D 28"H



305220 - Chair, Roma, White Vinyl, 37"L 31"D 33"H



305269 - Chair, Tangiers, 34"L 37"D 36"H



305070 - Chair, Tub, Key West, Black, 31"L 31"D 31"H



305267 - Corner, Heathrow, Black Vinyl, 24"L 24"D 28"H



305320 - Key Largo Chair, Black Fabric, 35"L 35"D 34"H



305363 - Naples Chair, Powered Black Vinyl, 36"L 30"D 28"H



305222 - Roma Chair, Powered White Vinyl, 37"L 31"D 33"H

# Seating - Chairs



305152 - Chair, Altura, Guest. 25"L 20"D 34"H



305041 - Chair, Berlin, Black/ White, 18"L 22"D 32"H



305042 - Chair, Berlin, Red/ White, 18"L 22"D



305110 - Chair, Brewer, Black, 20"L 20"D 32"H



305260 - Chair, Christopher, White Vinyl w/ Chrome, 17"L 19"D 35"H



305285 - Chair, Duet Stack. Black/Chrome, 23"L 18.5"D 16"H 32"H



305232 - Chair, Fusion, Red/ White, 19"L 21"D



305079 - Chair, Ice Transparent/ Chrome, 17.25"L 20"D 32"H



305271 - Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 40"D



305149 - Chair, Luxor, Guest, 27"L 28"D 40"H



305270 - Chair, Madden Arm, Lt. Gray Vinyl, 27"L 32"D 33"H



305284 - Chair, Rustique Arm, Gunmetal, 20"L 18"D 31"H



305272 - Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H



305250 - Chair, Wendy, Clear Acrylic, 15"L 20"D 36"H



305442 - Laguna Chair, 18"L 19"D 34"H



305420 - Malba Chair, Gray, 20"L 20"D 32"H



305421 - Malba Chair, Green, 20"L 20"D 32"H



305441 - Zenith Chair, 19"L 22"D



Colors may vary due to facility lighting, printing limitations and dye lot differences. Some items may not be available at all locations. USB power adapters/charging

# **Seating - Ottomans**



305096 - Endless Curved Ottoman, Black, 60.5"L 37.5"D



305097 - Endless Curved Ottoman, White, 60.5"L 37.5"D



305277 - Ottoman, Bench, Black Vinyl, 60"L 20"D 18"H



305278 - Ottoman, Bench, White Vinyl, 60"L 20"D 18"H



305092 - Ottoman, South Beach, Wedge, Platinum, 25"L 31"D 18'H



305280 - Ottoman, Square Seat, Black, 34"L 34"D 15"H



305279 - Ottoman, Square Seat, White, 34"L 34"D 15"H



305251 - Ottoman, Vibe Cube, Black, 18"L 18"D 18"H



305246 - Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D 18"H



305242 - Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H



305243 - Ottoman, Vibe Cube, Gold/ Bronze, Vinyl, 18"L 18"D 18"H



305241 - Ottoman, Vibe Cube, Green, Vinyl, 18"L 18"D 18"H



305244 - Ottoman, Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H



305245 - Ottoman, Vibe Cube, Red, Vinyl, 18"L 18"D 18"H



305247 - Ottoman, Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H

# Seating - Office and Utility Seating



305126 - Chair, Altura Task, 25"L 26"D 21"H



305305 - Chair, Executive, Pro, White, 27.5"L 27.5"D 27"L 28"D 47"H Adj. 45.7"H



305147 - Chair, Luxor, High Back,



305148 - Chair, Luxor, Med. Back, 27"L 28"D 41"H Adj.



305309 - Meeting Chair, White Vinyl, 25.5"L 23.5"D 34"H



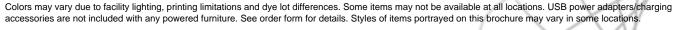
305307 - Pro **Executive Mid Back** Chair, Black Vinyl, 24"L 22"D 40"H



305308 - Pro **Executive Mid Back** Chair, White, 24"L 22"D 40"H



305043 - Stool, Drafting, 25"L 26"D 34"H \*Discontinued 1/2017\*





# **Seating - Barstools**



305370 - Apex Barstool, Black Vinyl, 21"L 21"D 33"H



305371 - Apex Barstool, Blue Ultra Suede, 21"L 21"D 33"H



305372 - Apex Barstool, Red Vinyl, 21"L 21"D 33"H



305373 - Apex Barstool, White Vinyl, 21"L 21"D 33"H



305012 -Barstool, Banana, Black, 21"L 22"D 30"H



305013 -Barstool, Banana, White, 21"L 22"D 30"H



305010 -Barstool, Gin, Maple, 16"L 16"D 29"H



305023 -Barstool, Ice, Transparent/ Chrome, 16.75"L 16"D 32"H



305289 -Barstool, Lift, Chrome/Black Seat, 15" Round 23-33.5"H



305292 -Barstool, Lift, Chrome/Gray Seat, 15" Round 23-33.5"H



305291 -Barstool, Lift, Chrome/Red Seat, 15" Round 23-33.5"H



305290 -Barstool, Lift, Chrome/White Seat, 15" Round 23-33.5"H



305009 -Barstool, Oslo, Blue, 17"L 20"D



305008 -Barstool, Oslo, White, 17"L 20"D



305288 -Barstool, Rustique, Gunmetal, 13"L 13"D 30"D



305206 -Barstool, Shark Swivel, White/ Chrome Base, 22"L 19"D 34"-



305207 -Barstool, Zooey Swivel, White/ Chrome Base, 15"Lx17"Dx31"-3



305259 -Christopher Barstool, 19"L 15"D 41"H



305440 - Zenith Barstool, 19"L 20"D 44"H

# **Table Surface Colors**



Maple



Graphite Nebula



Brushed Red

#### **Tables - Cafe**



305426 - Cafe Table/Hydraulic Chrome Base, Liquid Steel Blue, 30"RND 29"



305428 - Café Table/Black Base, Liquid Steel Blue, 30"RND 29"H



305067 - G30 Cafe Table, Powered White Top, 72"L 26"D 30"H



305429 -Madison Cafe Table/Hydraulic Base, 30"RND 29"H



305153 - Table, Cafe, Brushed Red/Hydraulic Chrome Base, 30" Round 29"H



305164 - Table, Cafe, Graphite/ Black, 30" Round 29"H



305167 - Table, Cafe, Graphite/ Black, 36" Round 29"H



305156 - Table, Cafe, Graphite/ Hydraulic Chrome Base, 30" Round 29"H

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305159 - Table, Cafe, Graphite/ Hydraulic Chrome Base, 36" Round 29"H



305165 - Table, Cafe, Maple/ Black, 30" Round 29"H



305168 - Table, Cafe, Maple/ Black, 36" Round 29"H



305157 - Table, Cafe, Maple/ Hydraulic Chomr Base, 30" Round 29"H



305160 - Table, Cafe, Maple/ Hydraulic Chrome Base, 36" Round 29"H



305161 - Table, 3 Cafe, Red/ 6 Black, 30" Round 29"H



305282 - Table, Cafe, Silver Texture/Black Base, 30" Round 29"H



305299 - Table, Cafe, Silver Textured Grain/ Hydraulic Chrome Base, 30" Round 29"H



305283 - Table, Cafe, White Laminate/Black Base, 36" Round 29"H



305301 - Table, Cafe, White Laminate/ Hydraulic Chrome Base, 36" Round 29"H

# Tables - Bar



305425 - Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H



305071 - G30 Bar Table, Powered White Top, 72"L 26"D 42"H



305405 -Madison Bar Table/Black Base, 30"RND 42"H



305139 - Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H



305133 - Table, Bar, Graphite/ Black, 30" Round 42"H



305136 - Table, Bar, Graphite/ Black, 36" Round 42"H



305142 - Table, Bar, Graphite/ Hydraulic Chrome Base, 30" Round 45"H



305145 - Table, Bar, Graphite/ Hydraulic Chrome Base, 36" Round 45"H



305137 - Table, Bar, Maple/Black, 36" Round 42"H



305143 - Table, Bar, Maple/ Hydraulic Chrome Base, 30" Round 45"H



305146 - Table, Bar, Maple/ Hydraulic Chrome Base, 36" Round 45"H



305130 - Table, Bar, Red/Black, 30" Round 42"H



305286 - Table, Bar, Silver Textured Grain/ Black Base, 30" Round 42"H



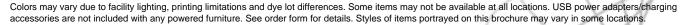
305302 - Table, Bar, Silver Textured Grain/ Hydraulic Chrome Base, 30" Round 45"H



305287 - Table, Bar, White Laminate/Black Base, 36" Round 42"H



305303 - Table, Bar, White Laminate/ Hydraulic Chrome Base, 36" Round 45"H



#### **Tables - Cocktail**



305430 - Alondra Cocktail Table, Glass, 47"L 24"D 16"H



305189 - G30 Cocktail Table, Powered White Top, 72"L 26"D 18"H



305435 - Geo Cocktail Table, Wood, 47"L 24"D 17"H



305188 - Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H



305187 - Sydney Powered Cocktail Table, White, 48"L 26"D 18"H



305014 - Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H



305210 - Table, Cocktail, Oliver, 47"L 27"D 19"H



305016 - Table, Cocktail, Silverado, 36" Round 17"H



305025 - Table, Cocktail, Sydney Black, 48"L 26"D 18"H



305024 - Table, Cocktail, Sydney White, 48"L 26"D 18"H

# **Tables - End Tables**



305431 - Alondra End Table, Glass, 20"L 20"D 20"H



305436 - Geo End Table, Wood, 20"L 20"D 21"H



305112 - Regis End Table, 16"L 15.5"D 16.5"H



305273 - Table, Aura, White Metal, 15" Round 22"H



305274 - Table, E, Wood, 21"L 15.5"D 27.5"H



305044 - Table, End, Geo, Chrome, 26"L 26"D 20"H



305211 - Table, End, Oliver, 22" Round 22"H



305046 - Table, End, Silverado, 24" Round



305050 - Table, End, Sydney, Black, 27"L 23"D 22"H



305048 - Table, End, Sydney, White, 27"L 23"D 22"H



305276 - Table, Mosaic, Set of 3



305275 - Table, Timber, Wood, 16" Round 17"H

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# **Conference Tables**



305402 - 10' Madison Table, 120"L 48"D 29"H



305400 - 5' Madison Table, 60"L 48"D 29"H



305401 - 8' Madison Table, 96"L 60"D 29"H



305410 - Madison Conference Table, 42"RND 29"H



305190 - Powered Conference Table Module, Black, 5"L 2.25"D



42"L 42"D 29"H



305175 - Table, Conf., Geo, Black, 305176 - Table, Conf., Geo, Black, 305173 - Table, Conf., Geo, 60"L 36"D 29"H



Chrome, 42"L 42"D 29"H



305174 - Table, Conf., Geo, Chrome, 60"L 36"D 29"H



305027 - Table, Conf., Graphite, 42" Round 29"H



305028 - Table, Conf., Graphite, 72"L 42"D 29"H



305029 - Table, Conf., Graphite, 96"L 48"D 29"H



305177 - Table, Conf., Manhattan, 42" Round 29"H



305293 - Table, Conf., Merlin, Gray Laminate/Black, 46"L 29"D 30"H



305281 - Table, Conf., White Laminate, 42" Round 29"H

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# **Tables - Martini Bar**





305004 - Table, Bar, Martini 3 pc., 100"L 100"D 47"H

305003 - Table, Bar, Martini, 50"L 50"D 47"H

# **Product Display**



305415 - Madison Bookcase, 36"L 12"D 72"H



305297 - Pedestal, Powered Locking, Black, 24"L 24"D 36"H



305295 - Pedestal, Powered Locking, Black, 24"L 24"D 42"H



305298 - Pedestal, Powered Locking, White, 24"L 24"D 36"H



305296 - Pedestal, Powered Locking, White, 24"L 24"D 42"H

# **Office and Utility Furniture**



305294 - Desk, Writing/Work Table, White Laminate/White, 48"L 24"D 30"H



305416 - Madison Credenza, 60"L 20"D 29"H

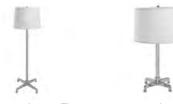


305417 - Madison Executive Desk, 60"L 30"D 29"H

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# **Lamps**



305204 - Lamp, Floor, Mason, Silver, 18" Round 55"H

305205 - Lamp, Table, Mason, Silver, 16" Round

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South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



# **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- USB power adapters/charging accessories are not included with any powered furniture. The adapters will
  not be available for separate rental. Please note: you are responsible for providing your own adapters/
  charging accessories. Electrical outlet is not included in price; please order separately. One 110V power
  source is required for each charging panel. Two charging units can be daisy chained together depending on
  booth layout. 10 AMP max per charging panel.
- Enjoy a fast and easy ordering experience online with Expresso: <a href="http://e.ges.com/052601368/BoothFurnishingsRental/esm">http://e.ges.com/052601368/BoothFurnishingsRental/esm</a>

# **Specialty Furniture**

# Seating - Sofas and Loveseats

| ocaming   | Colas and Lovescais                                      |               |              |     |       |       |
|-----------|--|---------------|--------------|-----|-------|-------|
| Item Code | Description  | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 305321    | Key Largo Loveseat, Black Fabric, 57"L 35"D 34"H         | 817.00        | 1,223.75     |     | 7.0   | \$    |
| 305322    | Key Largo Sofa, Black Fabric, 79"L 35"D 34"H             | 885.50        | 1,323.00     |     | 7.0   | \$    |
| 305262    | Loveseat, Naples, Black Vinyl, 62"L 30"D 28"H            | 748.75        | 1,123.50     |     | 7.0   | \$    |
| 305364    | Naples Loveseat, Powered Black Vinyl, 62"L 30"D 28"H     | 1,786.00      | 2,679.00     |     | 7.0   | \$    |
| 305362    | Naples Sofa, Powered Black Vinyl, 87"L 30"D 28"H         | 2,050.75      | 3,076.00     |     | 7.0   | \$    |
| 305217    | Roma Sofa, Powered White Vinyl, 78"L 31"D 33"H           | 2,050.75      | 3,076.00     |     | 7.0   | \$    |
| 305264    | Sectional, Heathrow, Black Vinyl, 72"L 48"D 28"H         | 1,890.00      | 2,835.00     |     | 7.0   | \$    |
| 305120    | Sectional, South Beach, 3 pc., Platinum, 152"L 40"D 33"H | 1,862.50      | 2,793.50     |     | 7.0   | \$    |
| 305236    | Sofa, Allegro, Blue Fabric, 73"L 34.5"D 29.5"H           | 899.25        | 1,351.25     |     | 7.0   | \$    |
| 305265    | Sofa, Heathrow, Black Vinyl, 48"L 24"D 28"H              | 839.00        | 1,260.00     |     | 7.0   | \$    |
| 305261    | Sofa, Naples, Black Vinyl, 87"L 30"D 28"H                | 905.00        | 1,354.50     |     | 7.0   | \$    |
| 305221    | Sofa, Roma, White Vinyl, 78"L 31"D 33"H                  | 1,158.25      | 1,737.50     |     | 7.0   | \$    |
| 305119    | Sofa, South Beach, Platinum Suede, 69"L 29"D 33"H        | 849.50        | 1,271.75     |     | 7.0   | \$    |
| 305268    | Sofa, Tangiers, 78"L 37"D 36"H                           | 773.75        | 1,160.75     |     | 7.0   | \$    |
|           |  |               |              |     |       |       |

# Seating - Club Chairs

| I   | tem Code | Description                                       | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----|----------|---|---------------|--------------|-----|-------|-------|
| [   | 305235   | Chair, Allegro, Blue Fabric, 36"L 34.5"D 29.5"H   | 710.75        | 1,066.25     |     | 7.0   | \$    |
| . [ | 305072   | Chair, Barcelona, Black, 30"L 31"D 35"H           | 1,033.25      | 1,555.50     |     | 7.0   | \$    |
| 3   | 305073   | Chair, Barcelona, White, 30"L 30"D 31"H           | 1,119.50      | 1,680.75     |     | 7.0   | \$    |
| 3   | 305266   | Chair, Heathrow, Black Vinyl, 24"L 24"D 28"H      | 465.25        | 698.25       |     | 7.0   | \$    |
| 3   | 305263   | Chair, Naples, Black Vinyl, 36"L 30"D 28"H        | 601.75        | 903.00       |     | 7.0   | \$    |
| 2   | 305220   | Chair, Roma, White Vinyl, 37"L 31"D 33"H          | 713.00        | 1,069.75     |     | 7.0   | \$    |
| 7   | 305269   | Chair, Tangiers, 34"L 37"D 36"H                   | 541.75        | 812.75       |     | 7.0   | \$    |
| , [ | 305070   | Chair, Tub, Key West, Black, 31"L 31"D 31"H       | 498.50        | 748.50       |     | 7.0   | \$    |
| . [ | 305267   | Corner, Heathrow, Black Vinyl, 24"L 24"D 28"H     | 584.75        | 877.75       |     | 7.0   | \$    |
| 7   | 305320   | Key Largo Chair, Black Fabric, 35"L 35"D 34"H     | 718.75        | 1,078.25     |     | 7.0   | \$    |
| 7   | 305363   | Naples Chair, Powered Black Vinyl, 36"L 30"D 28"H | 1,334.00      | 2,006.50     |     | 7.0   | \$    |
| ב'  | 305222   | Roma Chair, Powered White Vinyl, 37"L 31"D 33"H   | 1,334.00      | 2,006.50     |     | 7.0   | \$    |



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Discount Deadline Date: February 8, 2018

| Company Name | Email | Phone Number | Booth Number |
|--------------|-------|--------------|--------------|
|              |       |              |              |

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|----------|------|---|-----------|--------|
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| <u> </u> | TIDA | _ | ιn        | aire - |
|          |      |   |           |        |

| Item Code | Description   | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|---------------|--------------|-----|-------|-------|
| 305152    | Chair, Altura, Guest, 25"L 20"D 34"H                        | 394.25        | 591.75       |     | 7.0   | \$    |
| 305041    | Chair, Berlin, Black/White, 18"L 22"D 32"H                  | 160.25        | 240.75       |     | 7.0   | \$    |
| 305042    | Chair, Berlin, Red/White, 18"L 22"D 32"H                    | 160.25        | 240.75       |     | 7.0   | \$    |
| 305110    | Chair, Brewer, Black, 20"L 20"D 32"H                        | 196.50        | 295.25       |     | 7.0   | \$    |
| 305260    | Chair, Christopher, White Vinyl w/Chrome, 17"L 19"D 35"H    | 175.25        | 263.50       |     | 7.0   | \$    |
| 305285    | Chair, Duet Stack, Black/Chrome, 23"L 18.5"D 16"H           | 116.50        | 175.25       |     | 7.0   | \$    |
| 305232    | Chair, Fusion, Red/White, 19"L 21"D 32"H                    | 196.50        | 295.25       |     | 7.0   | \$    |
| 305079    | Chair, Ice Transparent/Chrome, 17.25"L 20"D 32"H            | 284.00        | 425.75       |     | 7.0   | \$    |
| 305271    | Chair, La Brea Swivel, Charcoal Gray Fabric, 35"L 27"D 40"D | 631.00        | 947.00       |     | 7.0   | \$    |
| 305149    | Chair, Luxor, Guest, 27"L 28"D 40"H                         | 435.00        | 652.75       |     | 7.0   | \$    |
| 305270    | Chair, Madden Arm, Lt. Gray Vinyl, 27"L 32"D 33"H           | 651.00        | 976.50       |     | 7.0   | \$    |
| 305284    | Chair, Rustique Arm, Gunmetal, 20"L 18"D 31"H               | 242.50        | 364.25       |     | 7.0   | \$    |
| 305272    | Chair, Swanson Swivel, White Vinyl, 28"L 25"D 18"H          | 401.00        | 601.75       |     | 7.0   | \$    |
| 305250    | Chair, Wendy, Clear Acrylic, 15"L 20"D 36"H                 | 175.25        | 263.50       |     | 7.0   | \$    |
| 305442    | Laguna Chair, 18"L 19"D 34"H                                | 330.75        | 460.00       |     | 7.0   | \$    |
| 305420    | Malba Chair, Gray, 20"L 20"D 32"H                           | 254.00        | 353.75       |     | 7.0   | \$    |
| 305421    | Malba Chair, Green, 20"L 20"D 32"H                          | 254.00        | 353.75       |     | 7.0   | \$    |
| 305441    | Zenith Chair, 19"L 22"D 32"H                                | 332.75        | 462.00       |     | 7.0   | \$    |

# Seating - Ottomans

| Item Code | Description  | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|--|---------------|--------------|-----|-------|-------|
| 305096    | Endless Curved Ottoman, Black, 60.5"L 37.5"D 15"H      | 604.25        | 906.25       |     | 7.0   | \$    |
| 305097    | Endless Curved Ottoman, White, 60.5"L 37.5"D 15"H      | 604.25        | 906.25       |     | 7.0   | \$    |
| 305277    | Ottoman, Bench, Black Vinyl, 60"L 20"D 18"H            | 520.75        | 781.25       |     | 7.0   | \$    |
| 305278    | Ottoman, Bench, White Vinyl, 60"L 20"D 18"H            | 520.75        | 781.25       |     | 7.0   | \$    |
| 305092    | Ottoman, South Beach, Wedge, Platinum, 25"L 31"D 18'H  | 324.75        | 487.00       |     | 7.0   | \$    |
| 305280    | Ottoman, Square Seat, Black, 34"L 34"D 15"H            | 289.75        | 434.75       |     | 7.0   | \$    |
| 305279    | Ottoman, Square Seat, White, 34"L 34"D 15"H            | 289.75        | 434.75       |     | 7.0   | \$    |
| 305251    | Ottoman, Vibe Cube, Black, 18"L 18"D 18"H              | 166.00        | 230.00       |     | 7.0   | \$    |
| 305246    | Ottoman, Vibe Cube, Blue, Vinyl, 18"L 18"D 18"H        | 161.25        | 242.00       |     | 7.0   | \$    |
| 305242    | Ottoman, Vibe Cube, Champagne, Vinyl, 18"L 18"D 18"H   | 161.25        | 242.00       |     | 7.0   | \$    |
| 305243    | Ottoman, Vibe Cube, Gold/Bronze, Vinyl, 18"L 18"D 18"H | 161.25        | 242.00       |     | 7.0   | \$    |
| 305241    | Ottoman, Vibe Cube, Green, Vinyl, 18"L 18"D 18"H       | 161.25        | 242.00       |     | 7.0   | \$    |
| 305244    | Ottoman, Vibe Cube, Pink, Vinyl, 18"L 18"D 18"H        | 161.25        | 242.00       |     | 7.0   | \$    |
| 305245    | Ottoman, Vibe Cube, Red, Vinyl, 18"L 18"D 18"H         | 161.25        | 242.00       |     | 7.0   | \$    |
| 305247    | Ottoman, Vibe Cube, Yellow, Vinyl, 18"L 18"D 18"H      | 161.25        | 242.00       |     | 7.0   | \$    |

# Seating - Office and Utility Seating

|        | Seating   | Seating - Onice and Othing Seating                 |               |              |     |       |       |
|--------|-----------|--|---------------|--------------|-----|-------|-------|
|        | Item Code | Description  | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| -      | 305126    | Chair, Altura Task, 25"L 26"D 21"H                 | 193.00        | 289.75       |     | 7.0   | \$    |
| 777    | 305305    | Chair, Executive, Pro, White, 27.5"L 27.5"D 45.7"H | 421.00        | 632.00       |     | 7.0   | \$    |
| -<br>h | 305147    | Chair, Luxor, High Back, 27"L 28"D 47"H Adj.       | 535.00        | 803.00       |     | 7.0   | \$    |

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Discount Deadline Date: February 8, 2018

| Company          | Name Email   | Phone         | Number           | В   | Sooth Numb | er    |  |  |
|------------------|--|---------------|------------------|-----|------------|-------|--|--|
| Seating          | - Office and Utility Seating   |               |                  |     |            |       |  |  |
| 305148           | Chair, Luxor, Med. Back, 27"L 28"D 41"H Adj.   | 487.00        | 731.25           |     | 7.0        | \$    |  |  |
| 305309           | Meeting Chair, White Vinyl, 25.5"L 23.5"D 34"H   | 413.50        | 620.75           |     | 7.0        | \$    |  |  |
| 305307           | Pro Executive Mid Back Chair, Black Vinyl, 24"L 22"D 40"H  | 803.75        | 1,201.75         |     | 7.0        | \$    |  |  |
| 305308           | Pro Executive Mid Back Chair, White, 24"L 22"D 40"H  | 597.50        | 896.50           |     | 7.0        | \$    |  |  |
| 305043           | Stool, Drafting, 25"L 26"D 34"H *Discontinued 1/2017*  | 279.50        | 419.00           |     | 7.0        | \$    |  |  |
| Seating          | - Barstools  |               | Į.               |     |            |       |  |  |
|                  | Description  | Discount (\$) | Regular (\$)     | Qty | Tax %      | Total |  |  |
| 305370           | Apex Barstool, Black Vinyl, 21"L 21"D 33"H   | 434.50        | 651.50           |     | 7.0        | \$    |  |  |
| 305371           | Apex Barstool, Blue Ultra Suede, 21"L 21"D 33"H  | 434.50        | 651.50           |     | 7.0        | \$    |  |  |
| 305372           | Apex Barstool, Red Vinyl, 21"L 21"D 33"H   | 434.50        | 651.50           |     | 7.0        | \$    |  |  |
| 305373           | Apex Barstool, White Vinyl, 21"L 21"D 33"H   | 434.50        | 651.50           |     | 7.0        | \$    |  |  |
| 305012           | Barstool, Banana, Black, 21"L 22"D 30"H  | 211.00        | 316.50           |     | 7.0        | \$    |  |  |
| 305013           | Barstool, Banana, White, 21"L 22"D 30"H  | 211.00        | 316.50           |     | 7.0        | \$    |  |  |
| 305010           | Barstool, Gin, Maple, 16"L 16"D 29"H   | 270.50        | 405.50           |     | 7.0        | \$    |  |  |
| 305023           | Barstool, Ice, Transparent/Chrome, 16.75"L 16"D 32"H   | 282.75        | 424.75           |     | 7.0        | \$    |  |  |
| 305289           | Barstool, Lift, Chrome/Black Seat, 15" Round 23-33.5"H   | 169.00        | 254.00           |     | 7.0        | \$    |  |  |
| 305292           | Barstool, Lift, Chrome/Gray Seat, 15" Round 23-33.5"H  | 169.00        | 254.00           |     | 7.0        | \$    |  |  |
| 305291           | Barstool, Lift, Chrome/Red Seat, 15" Round 23-33.5"H   | 169.00        | 254.00           |     | 7.0        | \$    |  |  |
| 305290           | Barstool, Lift, Chrome/White Seat, 15" Round 23-33.5"H   | 169.00        | 254.00           |     | 7.0        | \$    |  |  |
| 305009           | Barstool, Oslo, Blue, 17"L 20"D 30"H   | 386.25        | 579.00           |     | 7.0        | \$    |  |  |
| 305008           | Barstool, Oslo, White, 17"L 20"D 30"H  | 386.25        | 579.00           |     | 7.0        | \$    |  |  |
| 305288           | Barstool, Rustique, Gunmetal, 13"L 13"D 30"D   | 215.25        | 323.50           |     | 7.0        | \$    |  |  |
| 305206           | Barstool, Shark Swivel, White/Chrome Base, 22"L 19"D 34"- 44"H   | 514.25        | 772.25           |     | 7.0        | \$    |  |  |
| 305207           | Barstool, Zooey Swivel, White/Chrome Base, 15"Lx17"Dx31"-35"H  | 470.25        | 705.25           |     | 7.0        | \$    |  |  |
| 305259           | Christopher Barstool, 19"L 15"D 41"H   | 424.50        | 637.25           |     | 7.0        | \$    |  |  |
| 305440           |  | 437.75        | 609.00           |     |            | 1     |  |  |
|                  |  |               |                  |     |            |       |  |  |
| Tables Item Code | Description  | Discount (\$) | Regular (\$)     | Qty | Tax %      | Total |  |  |
| 305426           | Cafe Table/Hydraulic Chrome Base, Liquid Steel Blue, 30"RND 29"  | 517.75        | 719.25           | ٠., | 7.0        | \$    |  |  |
| 305428           | Café Table/Black Base, Liquid Steel Blue, 30"RND 29"H  | 389.50        | 540.75           |     | 7.0        | \$    |  |  |
| 305067           | G30 Cafe Table, Powered White Top, 72"L 26"D 30"H  | 1,940.50      | 2,910.50         |     | 7.0        | \$    |  |  |
| 305429           | Madison Cafe Table/Hydraulic Base, 30"RND 29"H   | 603.75        | 839.00           |     | 7.0        | \$    |  |  |
| 305153           | Table, Cafe, Brushed Red/Hydraulic Chrome Base, 30" Round 29"H   | 395.25        | 593.00           |     | 7.0        | \$    |  |  |
| 305164           | Table, Cafe, Graphite/Black, 30" Round 29"H  | 295.25        | 442.75           |     | 7.0        | \$    |  |  |
|                  |  | 344.00        |                  |     | 7.0        | \$    |  |  |
| 305167<br>305156 | Table, Cafe, Graphite/Black, 36" Round 29"H  Table, Cafe, Graphite/Hydraulic Chrome Base, 30" Round 29"H | 395.25        | 516.75<br>593.00 |     | 7.0        | \$    |  |  |
| 305156           | Table, Cafe, Graphite/Hydraulic Chrome Base, 36" Round 29 H  | 466.75        | 700.50           |     | 7.0        | \$    |  |  |
|                  | Table, Cafe, Maple/Black, 30" Round 29"H   |               |                  |     |            |       |  |  |
| 305165           | *  | 295.25        | 442.75           |     | 7.0        | \$    |  |  |
| 305168           | Table, Cafe, Maple/Black, 36" Round 29"H   | 344.00        | 516.75           |     | 7.0        | \$    |  |  |
| 305157           | Table, Cafe, Maple/Hydraulic Chomr Base, 30" Round 29"H  | 395.25        | 593.00           |     | 7.0        | \$    |  |  |
| 305160           | Table, Cafe, Maple/Hydraulic Chrome Base, 36" Round 29"H   | 466.75        | 700.50           |     | 7.0        | \$    |  |  |



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All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

| Tables - Cafe           305161         Table, Cafe, Red/Black, 30" Round 29"H         295.25         442.75           305282         Table, Cafe, Silver Texture/Black Base, 30" Round 29"H         287.75         431.50           305299         Table, Cafe, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 29"H         361.25         541.75           305283         Table, Cafe, White Laminate/Black Base, 36" Round 29"H         318.25         477.75           305301         Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H         431.50         647.75           Tables - Bar           Item Code         Description         Discount (\$)         Regular (\$)           305425         Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H         516.50         718.25           305071         G30 Bar Table, Powered White Top, 72"L 26"D 42"H         2,546.75         3,825.75           305405         Madison Bar Table/Black Base, 30"RND 42"H         601.75         836.75           305139         Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H         400.75         602.00           305133         Table, Bar, Graphite/Black, 30" Round 42"H         308.00         462.25 | 7.0<br>7.0<br>7.0<br>7.0<br>7.0 | \$<br>\$<br>\$<br>\$ |
|--|---------------------------------|----------------------|
| 305282       Table, Cafe, Silver Texture/Black Base, 30" Round 29"H       287.75       431.50         305299       Table, Cafe, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 29"H       361.25       541.75         305283       Table, Cafe, White Laminate/Black Base, 36" Round 29"H       318.25       477.75         305301       Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H       431.50       647.75         Tables - Bar         Item Code       Description       Discount (\$)       Regular (\$)         305425       Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H       516.50       718.25         305071       G30 Bar Table, Powered White Top, 72"L 26"D 42"H       2,546.75       3,825.75         305405       Madison Bar Table/Black Base, 30"RND 42"H       601.75       836.75         305139       Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H       400.75       602.00   | 7.0<br>7.0<br>7.0               | \$<br>\$<br>\$       |
| 305299         Table, Cafe, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 29"H         361.25         541.75           305283         Table, Cafe, White Laminate/Black Base, 36" Round 29"H         318.25         477.75           305301         Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H         431.50         647.75           Tables - Bar           Item Code         Description         Discount (\$)         Regular (\$)           305425         Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H         516.50         718.25           305071         G30 Bar Table, Powered White Top, 72"L 26"D 42"H         2,546.75         3,825.75           305405         Madison Bar Table/Black Base, 30"RND 42"H         601.75         836.75           305139         Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H         400.75         602.00   | 7.0<br>7.0                      | \$<br>\$             |
| 305283       Table, Cafe, White Laminate/Black Base, 36" Round 29"H       318.25       477.75         305301       Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H       431.50       647.75         Tables - Bar         Item Code       Description       Discount (\$)       Regular (\$)         305425       Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H       516.50       718.25         305071       G30 Bar Table, Powered White Top, 72"L 26"D 42"H       2,546.75       3,825.75         305405       Madison Bar Table/Black Base, 30"RND 42"H       601.75       836.75         305139       Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H       400.75       602.00   | 7.0                             | \$                   |
| 305301         Table, Cafe, White Laminate/Hydraulic Chrome Base, 36" Round 29"H         431.50         647.75           Tables - Bar           Item Code         Description         Discount (\$)         Regular (\$)           305425         Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H         516.50         718.25           305071         G30 Bar Table, Powered White Top, 72"L 26"D 42"H         2,546.75         3,825.75           305405         Madison Bar Table/Black Base, 30"RND 42"H         601.75         836.75           305139         Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H         400.75         602.00   |                                 |                      |
| Tables - Bar           Item Code         Description         Discount (\$)         Regular (\$)           305425         Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H         516.50         718.25           305071         G30 Bar Table, Powered White Top, 72"L 26"D 42"H         2,546.75         3,825.75           305405         Madison Bar Table/Black Base, 30"RND 42"H         601.75         836.75           305139         Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H         400.75         602.00  | 7.0                             | \$                   |
| Item Code         Description         Discount (\$)         Regular (\$)           305425         Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H         516.50         718.25           305071         G30 Bar Table, Powered White Top, 72"L 26"D 42"H         2,546.75         3,825.75           305405         Madison Bar Table/Black Base, 30"RND 42"H         601.75         836.75           305139         Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H         400.75         602.00   |                                 |                      |
| 305425       Bar Table/Hydraulic Chrome Base, Steel Blue, 30"RND 45"H       516.50       718.25         305071       G30 Bar Table, Powered White Top, 72"L 26"D 42"H       2,546.75       3,825.75         305405       Madison Bar Table/Black Base, 30"RND 42"H       601.75       836.75         305139       Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H       400.75       602.00  |                                 |                      |
| 305071       G30 Bar Table, Powered White Top, 72"L 26"D 42"H       2,546.75       3,825.75         305405       Madison Bar Table/Black Base, 30"RND 42"H       601.75       836.75         305139       Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H       400.75       602.00  | Qty Tax %                       | Total                |
| 305405       Madison Bar Table/Black Base, 30"RND 42"H       601.75       836.75         305139       Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H       400.75       602.00  | 7.0                             | \$                   |
| 305139 Table, Bar, Brushed Red/Hydraulic Chrome Base, 30" Round 45"H 400.75 602.00   | 7.0                             | \$                   |
|  | 7.0                             | \$                   |
| 305133 Table, Bar, Graphite/Black, 30" Round 42"H 308.00 462.25  | 7.0                             | \$                   |
|  | 7.0                             | \$                   |
| 305136 Table, Bar, Graphite/Black, 36" Round 42"H 376.00 564.50  | 7.0                             | \$                   |
| 305142 Table, Bar, Graphite/Hydraulic Chrome Base, 30" Round 45"H 400.75 602.00  | 7.0                             | \$                   |
| 305145 Table, Bar, Graphite/Hydraulic Chrome Base, 36" Round 45"H 471.50 707.50  | 7.0                             | \$                   |
| 305137 Table, Bar, Maple/Black, 36" Round 42"H 376.00 564.50   | 7.0                             | \$                   |
| 305143 Table, Bar, Maple/Hydraulic Chrome Base, 30" Round 45"H 400.75 602.00   | 7.0                             | \$                   |
| 305146 Table, Bar, Maple/Hydraulic Chrome Base, 36" Round 45"H <b>471.50</b> 707.50  | 7.0                             | \$                   |
| 305130 Table, Bar, Red/Black, 30" Round 42"H 308.00 462.25   | 7.0                             | \$                   |
| 305286 Table, Bar, Silver Textured Grain/Black Base, 30" Round 42"H 314.00 471.50  | 7.0                             | \$                   |
| 305302 Table, Bar, Silver Textured Grain/Hydraulic Chrome Base, 30" Round 45"H 386.50 579.50   | 7.0                             | \$                   |
| 305287 Table, Bar, White Laminate/Black Base, 36" Round 42"H 347.50 521.75   | 7.0                             | \$                   |
| 305303 Table, Bar, White Laminate/Hydraulic Chrome Base, 36" Round 45"H 371.75 557.50  | 7.0                             | \$                   |
| Tables - Cocktail  | ·                               |                      |
| Item Code Description Discount (\$) Regular (\$)   | Qty Tax %                       | Total                |
| 305430 Alondra Cocktail Table, Glass, 47"L 24"D 16"H 558.50 777.00   | 7.0                             | \$                   |
| 305189 G30 Cocktail Table, Powered White Top, 72"L 26"D 18"H 1,400.25 2,105.75   | 7.0                             | \$                   |
| 305435 Geo Cocktail Table, Wood, 47"L 24"D 17"H 426.25 592.25  | 7.0                             | \$                   |
| 305188 Sydney Powered Cocktail Table, Black, 48"L 26"D 18"H <b>802.75</b> 1,201.75   | 7.0                             | \$                   |
| 305187 Sydney Powered Cocktail Table, White, 48"L 26"D 18"H <b>802.75</b> 1,201.75   | 7.0                             | \$                   |
| 305014 Table, Cocktail, Geo, Chrome, 50"L 22"D 16"H 322.50 483.75  | 7.0                             | \$                   |
| 305210 Table, Cocktail, Oliver, 47"L 27"D 19"H 320.25 480.50   | 7.0                             | \$                   |
| 305016 Table, Cocktail, Silverado, 36" Round 17"H 370.25 555.50  | 7.0                             | \$                   |
| 305025 Table, Cocktail, Sydney Black, 48"L 26"D 18"H 435.00 652.75   | 7.0                             | \$                   |
| 305024 Table, Cocktail, Sydney White, 48"L 26"D 18"H 435.00 652.75   | 7.0                             | \$                   |
| Tables - End Tables  | •                               |                      |
| tem Code Description Discount (\$) Regular (\$)  | Qty Tax %                       | Total                |
| 305431 Alondra End Table, Glass, 20"L 20"D 20"H 518.75 721.25  | 7.0                             | \$                   |
| 305436 Geo End Table, Wood, 20"L 20"D 21"H 368.50 512.50   | 7.0                             | \$                   |
| 305112 Regis End Table, 16"L 15.5"D 16.5"H 530.25 796.00   | 7.0                             | \$                   |
| 305273 Table, Aura, White Metal, 15" Round 22"H 212.00 318.25  | 7.0                             |                      |

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

| Company N            | lame   | Email             | Phone         | Number       | E        | Booth Numb | er    |
|----------------------|--|-------------------|---------------|--------------|----------|------------|-------|
| Tables -             | End Tables   |                   |               |              |          |            |       |
| 305274               | Table, E, Wood, 21"L 15.5"D 27.5"H   |                   | 201.50        | 302.50       |          | 7.0        | \$    |
| 305044               | Table, End, Geo, Chrome, 26"L 26"D 20"H  |                   | 289.75        | 435.00       |          | 7.0        | \$    |
| 305211               | Table, End, Oliver, 22" Round 22"H   |                   | 279.50        | 419.00       |          | 7.0        | \$    |
| 305046               | Table, End, Silverado, 24" Round 22"H  |                   | 349.75        | 524.50       |          | 7.0        | \$    |
| 305050               | Table, End, Sydney, Black, 27"L 23"D 22"H  |                   | 318.25        | 477.00       |          | 7.0        | \$    |
| 305048               | Table, End, Sydney, White, 27"L 23"D 22"H  |                   | 318.25        | 477.00       |          | 7.0        | \$    |
| 305276               | Table, Mosaic, Set of 3  |                   | 392.75        | 589.00       |          | 7.0        | \$    |
| 305275               | Table, Timber, Wood, 16" Round 17"H  |                   | 246.75        | 370.75       |          | 7.0        | \$    |
| Tables -             | Conference   |                   | -             |              |          | 1          |       |
|                      | Description  |                   | Discount (\$) | Regular (\$) | Qty      | Tax %      | Total |
| 305402               | 10' Madison Table, 120"L 48"D 29"H   |                   | 1,134.00      | 1,575.00     |          | 7.0        | \$    |
| 305400               | 5' Madison Table, 60"L 48"D 29"H   |                   | 763.25        | 1,060.50     |          | 7.0        | \$    |
| 305401               | 8' Madison Table, 96"L 60"D 29"H   |                   | 936.50        | 1,302.00     |          | 7.0        | \$    |
| 305410               | Madison Conference Table, 42"RND 29"H  |                   | 693.00        | 964.00       |          | 7.0        | \$    |
| 305190               | Powered Conference Table Module, Black, 5"L.   | 2.25"D 2"H        | 167.50        | 251.50       |          | 7.0        | \$    |
| 305175               | Table, Conf., Geo, Black, 42"L 42"D 29"H   |                   | 356.75        | 535.00       |          | 7.0        | \$    |
| 305176               | Table, Conf., Geo, Black, 60"L 36"D 29"H   |                   | 572.25        | 858.75       |          | 7.0        | \$    |
| 305173               | Table, Conf., Geo, Chrome, 42"L 42"D 29"H  |                   | 374.75        | 562.00       |          | 7.0        | \$    |
| 305174               | Table, Conf., Geo, Chrome, 60"L 36"D 29"H  |                   | 572.25        | 858.75       |          | 7.0        | \$    |
| 305027               | Table, Conf., Graphite, 42" Round 29"H   |                   | 471.50        | 707.50       |          | 7.0        | \$    |
| 305028               | Table, Conf., Graphite, 72"L 42"D 29"H   |                   | 638.25        | 957.25       |          | 7.0        | \$    |
| 305029               | Table, Conf., Graphite, 96"L 48"D 29"H   |                   | 783.50        | 1,181.00     |          | 7.0        | \$    |
| 305177               | Table, Conf., Manhattan, 42" Round 29"H  |                   | 431.50        | 647.00       |          | 7.0        | \$    |
| 305293               | Table, Conf., Merlin, Gray Laminate/Black, 46"L  | 29"D 30"H         | 526.00        | 789.50       |          | 7.0        | \$    |
| 305281               | Table, Conf., White Laminate, 42" Round 29"H   | 20 2 00           | 425.25        | 638.50       |          | 7.0        | \$    |
|                      | · · · · · · · · · · · · · · · · · · ·  |                   | 120120        | 000.00       |          | 7.0        | ļΨ    |
|                      | Martini Bar  Description   |                   | Discount (\$) | Regular (\$) | Qty      | Tax %      | Total |
| 305004               | Table, Bar, Martini 3 pc., 100"L 100"D 47"H  |                   | 4,122.25      | 6,189.00     | ~.,      | 7.0        | \$    |
| 305003               | Table, Bar, Martini, 50"L 50"D 47"H  |                   | 1,555.50      | 2,339.25     |          | 7.0        | \$    |
|                      |  |                   | 1,333.30      | 2,339.23     |          | 7.0        | Ψ     |
| Product<br>Item Code | Description  |                   | Discount (\$) | Regular (\$) | Qty      | Tax %      | Total |
| 305415               | Madison Bookcase, 36"L 12"D 72"H   |                   | 559.75        | 778.00       | <u> </u> |            | \$    |
| 305297               | Pedestal, Powered Locking, Black, 24"L 24"D 3  | 8"H               | 703.50        | 1,060.50     |          | 7.0        | \$    |
| 305297               | -  |                   | 840.00        | 1,260.00     |          | 7.0        | \$    |
| 305295               | Pedestal, Powered Locking, Black, 24"L 24"D 4: Pedestal, Powered Locking, White, 24"L 24"D 3 |                   | 703.50        | 1,060.50     |          |            | \$    |
| 305298               |  |                   | 840.00        | 1,260.00     |          | 7.0        | \$    |
|                      | Pedestal, Powered Locking, White, 24"L 24"D 4  | <u> </u>          | 040.00        | 1,200.00     |          | 7.0        | φ     |
| Office a             | nd Utility Furniture  Description  |                   | Discount (\$) | Regular (\$) | Otv      | Tax %      | Tatal |
|                      |  | - 40"L 24"D 20"L  |               | - ' '        | Qty      |            | Total |
| 305294               | Desk, Writing/Work Table, White Laminate/Whit  | e, 40 L 24 D 30 H | 500.75        | 751.75       |          | 7.0        | \$    |
| 305416               | Madison Credenza, 60"L 20"D 29"H   |                   | 951.25        | 1,323.00     |          | 7.0        | \$    |
| 305417               | Madison Executive Desk, 60"L 30"D 29"H   |                   | 876.75        | 1,218.00     |          | 7.0        | \$    |

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# **Specialty Furniture Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number

#### Lamps

| Item Code | Description                                | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|--|---------------|--------------|-----|-------|-------|
| 305204    | Lamp, Floor, Mason, Silver, 18" Round 55"H | 379.25        | 568.75       |     | 7.0   | \$    |
| 305205    | Lamp, Table, Mason, Silver, 16" Round 26"H | 279.50        | 419.00       |     | 7.0   | \$    |

#### **Electrical Outlets Not Included**



Need power for that lamp or powered pedestal in your booth? Order electrical outlets separately for your booth space through the electrical service provider.

**Total and Sign:** Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| Please<br>Sign | X Authorized Signature         |      |
|----------------|--------------------------------|------|
|                | Authorized Name - Please Print | Date |

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed \$

Cancellation Policy: Items cancelled will be charged 100% of original price after move-in begins.



## **Convenience Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



#### **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Enjoy a fast and easy ordering experience online with Expresso: http://e.ges.com/052601368/packages/esm





Stool Package A

Chair Package A

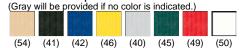
#### Standard Furniture Package

|           | - · · · · · · · · · · · · · · · · · · ·                                   |               |              |     |       |       |
|-----------|---|---------------|--------------|-----|-------|-------|
| Item Code | Description   | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 404301    | Chair Package A   | 522.85        | 785.25       |     | 7.0   | \$    |
| <b>L</b>  | Includes: (2) Padded Chairs, (1) Starbase Table 40"X30", (1) Wastebasket. |               |              |     |       |       |
| 404311    | Stool Package A   | 567.85        | 853.25       |     | 7.0   | \$    |
| 4         | Includes: (2) Padded Stools, (1) Starbase Table 30"X40", (1) Wastebasket. |               |              |     |       |       |

#### Standard Skirted Furniture Package

| Ottariaai | a Chinea i airiitare i achage   |              |               |              |     |       |       |
|-----------|---|--------------|---------------|--------------|-----|-------|-------|
| Item Code | Description   | Color Code   | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
| 4046      | Chair Package B   |              | 464.85        | 699.00       |     | 7.0   | \$    |
| L)        | Includes: (2) Padded Chairs, (1) 6' Skirted Table 24"X30", (1) Wastebasket. |              |               |              |     |       |       |
| 4146      | Stool Package B 533.60 802.25 7.0 \$  |              |               |              |     |       |       |
| 4         | Includes: (2) Padded Stools, (1) 6' Skirted Counter 24"X42", (1)            | Wastebasket. |               |              | •   | •     |       |

#### **Skirt Color Options**



## **Convenience Package Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

| Company I               | Name          |                              | Email                          |              | Phone         | Number                |                                       |  |                                    |
|-------------------------|---------------|------------------------------|--------------------------------|--------------|---------------|-----------------------|---------------------------------------|--|------------------------------------|
| Special                 | Ity Furniture | Package                      |                                |              |               |                       |                                       |  |                                    |
| Item Code               | Description   |                              |                                |              | Discount (\$) | Regular (\$)          | Qty                                   | Tax %  | Total                              |
| 404504                  | Bar Package   | ;                            |                                |              | 2,328.00      | 3,497.25              |                                       | 7.0  | \$                                 |
| ٦                       | Includes: (2  | 2) White Oslo Barstools, (1) | Martini Bar.                   |              |               |                       |                                       |  |                                    |
| 404506                  | Premium Sto   | ool Package                  |                                |              | 822.75        | 1,235.00              |                                       | 7.0  | \$                                 |
| 4                       | Includes: (2  | 2) White Banana Barstools,   | (1) Bar Table 30"X42".         |              |               |                       |                                       |  |                                    |
| Total<br>Please<br>Sign |               | X Authorized Signature       | 0-1437 • International Fax: (7 | 02) 263-1520 | )             | accepted<br>Terms & 0 | GES Payn<br>Conditions<br>tion for GE | his order that<br>nent Policy<br>of Contract,<br>ES to retain<br>terve my ne | and GES<br>, including<br>personal |
|                         |               | Authorized Name - Please Pr  | int                            |              | Date          |                       | ervices at for                        | uture events   |                                    |

Cancellation Policy: Package items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



## Standard Exhibit Systems

With the following GES® standard exhibits to choose from, selecting the size and configuration that meets your tradeshow needs is easy. Our modular exhibits are hassle-free because you pay no design fees, no shipping fees, and no repair or refurbishing fees. Plus, you may customize the trim and panels, and choose from a wide variety of accessories to create a unique exhibit that reinforces your brand and marketing efforts.

All packages include rental, delivery, installation, and dismantling. For other custom furnishings, hanging signs, or graphics, chat with your GES National Servicenter® representative at <a href="https://www.ges.com/chat">www.ges.com/chat</a>.

#### 20x20 Exhibits



600005 - Exhibit System GEM #5, 20'x20' Island Includes:

- three digitally printed signs
- · one locking office
- four shelves
- one curved counter
- two 1m counters
- ten arm lights
- one standard 20' x 20' carpet
- no padding

#### 10x20 Exhibits



600004 - Exhibit System GEM #4, 10'x20' Inline Includes:

- one 117" x 12" digitally printed sign
- one 57-7/8" x 12" digitally printed sign
- one 2m counter
- six arm lights
- five shelves
- one standard 10' x 20' carpet
- no padding

#### 10x10 Exhibits



600002 - Exhibit System GEM #2, 10'x10' Inline Includes:

- one custom ID sign
- two arm lights
- one standard 10' x 10' carpet
- no padding



600003 - Exhibit System GEM #3, 10'x10' Inline Includes:

- one custom ID sign
- three arm lights
- five shelves
- one 1m counter
- one standard 10' x 10' carpet
- no padding

#### **6ft Table Display**



600001 - Exhibit System GEM #1, 6' Tabletop Display Includes:

- one custom ID sign
- three arm lights
- two shelves
- one 6' skirted table
- · no carpet and padding



## **Standard Exhibit Systems**

#### **Accessories**



600410 - Exhibit, Ad Board, 1M x 8'



600110 - Exhibit, Armlight Black



600103 - Exhibit, Counter, 1M Curved



600101 - Exhibit, Counter, 1M x 1/2M x 40"H



600102 - Exhibit, Counter, 2M x 1/2M x 40"H



600221 - Exhibit, Light Box, Large 37"x85"



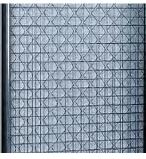
600222 - Exhibit, Light Box, Medium 37"x56"



600223 - Exhibit, Light Box, Small 37"x28"



661931 - Exhibit, Panel, Slatwall, 1M x 8'



600291 - Exhibit, Panel, Wirewall, 1M

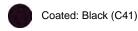


600243 - Exhibit, Shelf, 1M x 10" Deep

#### **Trim and Panel Choices**

Panel Type & Color

Fabric: Gray (F40)





Coated: Oxford White (C50)



Coated: Silver Gray (C79)



Fabric: Black (F41)

Trim Color



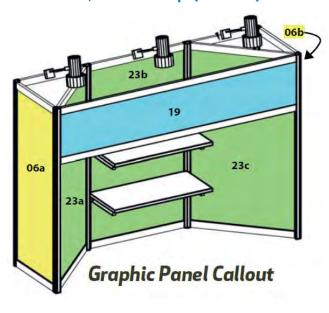
Black (41)



Silver (79)



#### Exhibit #1, 6' Tabletop (600001)



23 608323 26 9/16" wide x 45" tall
Discount Price - \$180.50 /Regular Price - \$271.50
Produced on 3/16" Thick White Foamcore

06 608306 18 7/16" wide x 45" tall

Discount Price - \$74.75 /Regular Price - \$112.00

Produced on 3/16" Thick White Foamcore

19 608319 65 15/16" wide x 12" tall
Discount Price - \$119.50 /Regular Price - \$179.50
Produced on 3/16" Thick White Foamcore

Order Standard Exhibit Graphics online by February 8, 2018 for best pricing. All orders placed after this date will receive the regular price.

All prices listed above are per panel.

Please note pricing listed is for graphic panels only. GEM units are rented separately.

GES requires a form of payment for booth graphics in order to produce signage. Please see Payment and Credit Card Authorization (G-2) for required information.

Please contact GES National Service Center at (800) 475-2098 or (702) 515-5970 with any questions or concerns.

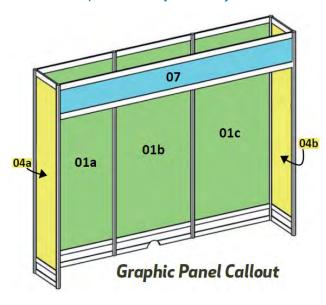
Link: https://e.ges.com/052601368/exhibit1/esm



**Booth Rendering** 



#### Exhibit #2, 10 x 10 (600002)



01 608301 38 1/8" wide x 86 1/4" tall
Discount Price - \$494.00 /Regular Price - \$741.50
Produced on 3/16" Thick White Foamcore

04 608304 18 7/16" wide x 86 1/4" tall

Discount Price - \$247.50 /Regular Price - \$371.25

Produced on 3/16" Thick White Foamcore

07 608307 117" wide x 12" tall
Discount Price - \$211.00 /Regular Price - \$316.50
Produced on 3/16" Thick White Foamcore

Order Standard Exhibit Graphics online by February 8, 2018 for best pricing. All orders placed after this date will receive the regular price.

All prices listed above are per panel.

Please note pricing listed is for graphic panels only. GEM units are rented separately.

GES requires a form of payment for booth graphics in order to produce signage. Please see Payment and Credit Card Authorization (G-2) for required information.

Please contact GES National Service Center at (800) 475-2098 or (702) 515-5970 with any questions or concerns.

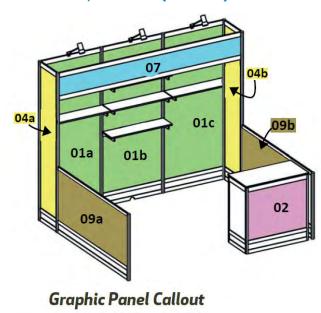
Link: https://e.ges.com/052601368/exhibit2/esm



**Booth Rendering** 



#### Exhibit #3, 10 x 10 (600003)



01 608301 38 1/8" wide x 86 1/4" tall
Discount Price - \$494.00 /Regular Price - \$741.50
Produced on 3/16" Thick White Foamcore

04 608304 18 7/16" wide x 86 1/4" tall

Discount Price - \$247.50 /Regular Price - \$371.25

Produced on 3/16" Thick White Foamcore

07 608307 117" wide x 12" tall
Discount Price - \$211.00 /Regular Price - \$316.50
Produced on 3/16" Thick White Foamcore

02 608302 38 1/8" wide x 30 1/4" tall

Discount Price - \$172.50 /Regular Price - \$258.75

Produced on 3/16" Thick White Foamcore

09 608309 77 1/2" wide x 30 1/4" tall
Online Discount - \$352.00 /Regular Price - \$528.25
Produced on 3/16" Thick White Foamcore

Order Standard Exhibit Graphics online by February 8, 2018 for best pricing. All orders placed after this date will receive the regular price.

All prices listed above are per panel.

Please note pricing listed is for graphic panels only. GEM units are rented separately.

GES requires a form of payment for booth graphics in order to produce signage. Please see Payment and Credit Card Authorization (G-2) for required information.

Please contact GES National Service Center at (800) 475-2098 or (702) 515-5970 with any questions or concerns.

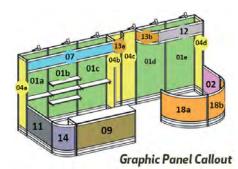
Link: https://e.ges.com/052601368/exhibit3/esm



**Booth Rendering** 



#### Exhibit #4, 10 x 20 (600004)



12 608312 57 7/8" wide x 12" tall

Discount Price - \$108.50 /Regular Price - \$162.25 Produced on 3/16" Thick White Foamcore

13 608313 29 3/4" wide x 12" tall

Discount Price - \$54.00 /Regular Price - \$81.00 Produced on 1/8" Thick White Foamacell

18 608318 60 3/4" wide x 30 1/4" tall

Discount Price - \$276.00 /Regular Price - \$414.50 Produced on 1/8" Thick White Foamacell

09 608309 77 1/2" wide x 30 1/4" tall

Discount Price - \$352.00 /Regular Price - \$528.25 Produced on 3/16" Thick White Foamcore

14 608314 29 3/4" wide x 30 1/4" tall

Discount Price - \$135.25 /Regular Price - \$203.25 Produced on 1/8" Thick White Foamacell

Order Standard Exhibit Graphics online by February 8, 2018 for best pricing. All orders placed after this date will receive the regular price.

All prices listed above are per panel.

Please note pricing listed is for graphic panels only. GEM units are rented separately.

GES requires a form of payment for booth graphics in order to produce signage. Please see Payment and Credit Card Authorization (G-2) for required information.

Please contact GES National Service Center at (800) 475-2098 or (702) 515-5970 with any questions or concerns.

Link: https://e.ges.com/052601368/exhibit4/esm

01 608301 38 1/8" wide x 86 1/4" tall

Discount Price - \$494.00 /Regular Price - \$741.50 Produced on 3/16" Thick White Foamcore

04 608304 18 7/16" wide x 86 1/4" tall

Discount Price - \$247.50 /Regular Price - \$371.25 Produced on 3/16" Thick White Foamcore

11 608311 57 7/8" wide x 30 1/4" tall

Discount Price - \$104.00 /Regular Price - \$155.50 Produced on 3/16" Thick White Foamcore

02 608302 38 1/8" wide x 30 1/4" tall

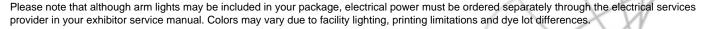
Discount Price - \$172.50 /Regular Price - \$258.75 Produced on 3/16" Thick White Foamcore

07 608307 117" wide x 12" tall

Discount Price - \$211.00 /Regular Price - \$316.50 Produced on 3/16" Thick White Foamcore

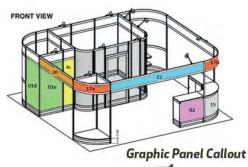


**Booth Rendering** 





#### Exhibit #5, 20 x 20 (600005)



BACK VIEW

15c 02 17 05a 03a 03b 03c 04b 15b

15a 01a 01b 01c 04b 15b

21 608321 136 9/16" wide x 12" tall

Discount Price - \$162.25 /Regular Price - \$244.25 Produced on 3/16" Thick White Foamcore

20 608320 97 3/16" wide x 12" tall

Discount Price - \$173.75 /Regular Price - \$261.25 Produced on 1/8" Thick White Foamcore

17 608317 60 11/16" wide x 12" tall

Discount Price - \$200.75 /Regular Price - \$302.25 Produced on 1/8" Thick White Foamacell

02 608302 38 1/8" wide x 30 1/4" tall

Discount Price - \$172.50 /Regular Price - \$258.75 Produced on 3/16" Thick White Foamcore

03 608303 38 1/8" wide x 12" tall

Discount Price - \$69.00 /Regular Price - \$103.75 Produced on 3/16" Thick White Foamcore

05 608305 18 7/16" wide x 12" tall

Discount Price - \$54.00 /Regular Price - \$81.00 Produced on 3/16" Thick White Foamcore

01 608301 18 7/16" wide x 86 1/4" tall

Discount Price - \$494.00 /Regular Price - \$741.50

Produced on 3/16" Thick White Foamcore

04 608304 18 7/16" wide x 86 1/4" tall

Discount Price - \$247.50 /Regular Price - \$371.25

Produced on 3/16" Thick White Foamcore

16 608316 60 11/16" wide x 40 1/4" tall

Discount Price - \$329.50 /Regular Price - \$494.00

Produced on 1/8" Thick White Foamacell

15 608315 60 11/16" wide x 30 1/4" tall

Discount Price - \$276.00 /Regular Price - \$414.50

Produced on 1/8" Thick White Foamacell

22 608322 156 1/4" wide x 12" tall

Discount Price - \$279.50 /Regular Price - \$419.00

Produced on 3/16" Thick White Foamcore



**Booth Rendering** 

Order Standard Exhibit Graphics online by February 8, 2018 for best pricing. All orders placed after this date will receive the regular price.

All prices listed above are per panel.

Please note pricing listed is for graphic panels only. GEM units are rented separately.

GES requires a form of payment for booth graphics in order to produce signage. Please see Payment and Credit Card Authorization (G-2) for required information.

Please contact GES National Service Center at (800) 475-2098 or (702) 515-5970 with any questions or concerns.

Link: https://e.ges.com/052601368/exhibit5/esm



## **Exhibit Systems Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

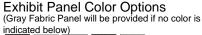
Company Name Email Phone Number Booth Number



#### **Easy Ordering Tips:**

- All prices include delivery, rental, and removal.
- Return your orders three (3) weeks before show move-in to ensure availability. At show site some items may not be available and substitutions might be necessary.
- Arm lights and shelves cannot be placed on pipe and drape.







C Color Codes are Coated Panels F Color Codes are Fabric

# Trim Color Options (Silver will be provided if no color is indicated below)

(41) (79)

#### **Standard Exhibits**

#### 10x10 Exhibits

| Item Code | Description                                 | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|---|---------------|--------------|-----|-------|-------|
| 600002    | Exhibit System GEM #2, 10'x10' Inline       | 2,044.00      | 3,066.00     |     | 7.0   | \$    |
| <b>L</b>  | Carpet Color Code: Trim Color: Panel Color: |               |              |     |       |       |
| 600003    | Exhibit System GEM #3, 10'x10' Inline       | 3,849.50      | 5,780.25     |     | 7.0   | \$    |
| حا        | Carpet Color Code: Trim Color: Panel Color: |               |              |     |       |       |

#### 10x20 Exhibits

| Item Code | Description           |                  |              | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|-----------------------|------------------|--------------|---------------|--------------|-----|-------|-------|
| 600004    | Exhibit System GEM #4 | , 10'x20' Inline |              | 8,426.00      | 12,639.00    |     | 7.0   | \$    |
| جا        | Carpet Color Code:    | Trim Color:      | Panel Color: |               |              |     |       |       |

#### 20x20 Exhibits

| Item Code | Description I                               |           | Regular (\$) | Qty | Tax % | Total |
|-----------|---|-----------|--------------|-----|-------|-------|
| 600005    | Exhibit System GEM #5, 20'x20' Island       | 12,536.75 | 18,805.00    |     | 7.0   | \$    |
| جا        | Carpet Color Code: Trim Color: Panel Color: |           |              |     |       |       |

#### Accessories

| Item Code | Description                        | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|------------------------------------|---------------|--------------|-----|-------|-------|
| 600410    | Exhibit, Ad Board, 1M x 8'         | 664.50        | 997.00       |     | 7.0   | \$    |
| 600110    | Exhibit, Armlight Black            | 98.75         | 148.75       |     | 7.0   | \$    |
| 600103    | Exhibit, Counter, 1M Curved        | 914.25        | 1,374.00     |     | 7.0   | \$    |
| لجا       | Trim Color: Panel Color:           |               |              |     |       |       |
| 600101    | Exhibit, Counter, 1M x 1/2M x 40"H | 461.25        | 691.50       |     | 7.0   | \$    |
| جا        | Trim Color: Panel Color:           |               |              |     |       |       |
| 600102    | Exhibit, Counter, 2M x 1/2M x 40"H | 633.75        | 950.25       |     | 7.0   | \$    |
| جا        | Trim Color: Panel Color:           |               |              |     |       |       |
| 600221    | Exhibit, Light Box, Large 37"x85"  | 841.50        | 1,260.50     |     | 7.0   | \$    |
| 600222    | Exhibit, Light Box, Medium 37"x56" | 665.50        | 998.00       |     | 7.0   | \$    |
| 600223    | Exhibit, Light Box, Small 37"x28"  | 408.75        | 613.25       |     | 7.0   | \$    |
| 661931    | Exhibit, Panel, Slatwall, 1M x 8'  | 579.00        | 869.00       |     | 7.0   | \$    |
| 600291    | Exhibit, Panel, Wirewall, 1M       | 566.75        | 850.50       |     | 7.0   | \$    |



052601368

## **Exhibit Systems Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Discount Deadline Date: February 8, 2018

| Company | Name         |   | Email                             | Phone | Number  | Booth Number   |   |
|---------|--------------|---|-----------------------------------|-------|---|--|---|
| Access  | ories        |   |                                   |       |   |  |   |
| 600243  | Exhibit, She | f, 1M x 10" Deep  |                                   | 77.25 | 115.75  | 7.0  | \$  |
| ☐ Yes   | and Sig      | Jnder Carpet?   No  1: Return to Fax: (866) 329-1437 •  X  Authorized Signature | International Fax: (702) 263-1520 | )     | accepted GES<br>Terms & Cond<br>authorization<br>information to b | acing this order the S Payment Policy litions of Contractor GES to retain etter serve my n | y and GES<br>et, including<br>n personal<br>eed for GES |
|         |              | Authorized Name - Please Print  |                                   | Date  | Total Paym<br>Enclosed  | ent \$   | its.  |

Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% of original price after installation.



## Digital File Preparation

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **Graphic File Solutions**

We are committed to partnering with you to provide comprehensive and effective graphic solutions for your event. The graphics print and production industry continuously evolves, and we want your graphics and images to look their absolute best.

To ensure the highest quality output from your digital files, and to make file transfers as seamless as possible, please review and follow these guidelines when submitting artwork to GES. We also offer layout and design services for a fee. Please contact GES for details.

| Suitable Programs for images or logos |                                       |  |  |  |
|---------------------------------------|---------------------------------------|--|--|--|
| Program                               | Preferred Format                      |  |  |  |
| Adobe Illustrator CS6, CC 2014        | .ai, .eps                             |  |  |  |
| Adobe Photoshop CS6, CC 2014          | .tif (LZW), .jpg (High Quality), .psd |  |  |  |
| Adobe InDesign CS6, CC 2014           | .indd (include all links)             |  |  |  |
| Adobe Acrobat                         | .pdf (Press Quality Setting)          |  |  |  |

| Suitable Media for images or logos |                                  |  |  |  |  |
|------------------------------------|----------------------------------|--|--|--|--|
| Media                              | Preferred Format                 |  |  |  |  |
| CD-ROM                             | Hard copy color proofs           |  |  |  |  |
| DVD-ROM                            | Hard copy color proofs           |  |  |  |  |
| Email Attachments                  | Limited to maximum size of 5MB   |  |  |  |  |
| FTP                                | Mandatory ZIP or SIT compression |  |  |  |  |



- Save money by providing your artwork/graphic files in the recommended formats.
- Send your graphics early with client name, show name, and booth number to avoid costly delays.
- Do not copy graphics from web pages as they will be low resolution and not suitable for your exhibit/sign.

#### **Avoiding Additional Costs**

Files obtained from the internet (.jpg or .gif) or artwork created in MS Office applications (Word, Excel, PowerPoint) are often not suitable for high quality output, and often require additional hourly charges. Artwork should be created at actual size, however, for larger files i.e., banner artwork, 10% or 25% of actual size is acceptable. Scans should be no smaller than 300dpi at guarter size. To avoid additional costs associated with these file types, please supply files in accordance as defined herein.

#### Vector Artwork

For the best quality, create in vector format (ai or vector eps).

Logos taken from websites are generally GIF files. GIF files are not acceptable as they will not print clearly. See visual. Artwork produced in vinyl, for example, solid company logos or text must be supplied in a vector format (ai or vector eps). Artwork created in a pixel format i.e., TIFF and JPEG is not suitable. See visual.





(raster)

(vector)





#### Bitmap/Raster Artwork

TIFF and PSD - These are the preferred file formats for raster images. Files should be supplied at 100dpi at full size, or they should re-scale to those dimensions. If the resolution is lower than 100dpi, images can look blurry or pixilated when printed. If there is a lot of small text in the raster image, the file can be provided at higher resolutions to ensure print quality. See visual.

JPEG - We can use JPEG files, but because JPEGs use file compression this can sometimes affect image quality. Therefore, this file type should only be used if the files are

PDF - These are print files only and cannot be altered to fit different sizes; artwork must be set up at the correct proportion and at print-ready quality. Ensure images are saved at high resolution (100dpi at final size).



Low Resolution





High Resolution (300 dpi)



Order graphics and upload artwork files directly online: https://e.ges.com/052601368/signs

## **Digital File Preparation**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

#### South Beach Symposium

Loews Miami Beach Hotel March 1 - 3, 2018

#### Front and Backlit Graphics

When producing artwork for front lit graphics or transparencies keep these points in mind:

- Avoid setting type in Photoshop instead use a vector-based program (such as Adobe Illustrator) for your type. If you do use vector smart objects, save the file as an.eps or .psd to retain vector properties.
- If you plan to add effects to your type (such as drop shadows or glows), follow these steps:
  - a. Import the Illustrator type into Photoshop
  - b. Add effects to the type
  - c. Separate the effects onto a layer
  - d. Delete the type layer
  - e. Assemble the type and photo in a vector program
- · Always provide logos in a vector format.
- If you have critical PMS colors to match, provide us with a layered Photoshop file to allow for color editing.
- · Always add at least 1" of bleed to your images.
- Use gradients carefully and sparingly. Gradients often "band," and little can be done to correct the problem. Look at your high res file at 100% if you can see the banding, it WILL appear in the print.
   Adding 1 pt. of noise to the file may resolve the problem.

#### File Sizes

Please build Photoshop (raster) graphics to at least 100dpi at final size. Any combination of size/resolution that produces this result is acceptable.

(e.g. 1/4 size file @400dpi)

Here is an easy way to determine how much digital information is needed for your graphic:

- · Open a new document in Photoshop.
- Enter the final width and height of your graphic.
- Enter a resolution of 100 dpi.

The resulting megabyte size is the approximate amount of digital information we need for best quality output.

#### Adobe Illustrator, InDesign, Photoshop

- Work with .eps files as much as possible. .eps files are a better quality file format than .tif files and are accepted more easily by Adobe Illustrator
- Save a Low Res files version of your files for proofing and a Hi Res file for production. Illustrator allows for seamless swapping of LR and HR files provided the images are the same dimensions.
- When saving your HR file, use the settings shown in figure a. This will
  compress the information in the file without degrading the quality.
  High resolution files saved with this setting present no issues for our
  output devices.
- If you must work with a .tif file because you are colorizing it in illustrator, save the HR file with the LZW compression option.
- Keep all color-critical elements of your design vector whenever possible. Don't send the layered Photoshop unless you need critical color corrections. If you want to add a Photoshop effect to a logo or color critical text: set the text in illustrator or keep the logo vector, create the desired effect in Photoshop, then link the Photoshop file into Illustrator under the color critical vector art or text.
- Photoshop files with text or vector smart objects need to be saved out as .eps or .psd to retain vector properties.

#### Placed Images

Provide placed images at 100dpi at 100% of final size as a .tif (LZW compression) or .psd. Embedding images in Illustrator is preferred and need to be 100dpi at final size.

#### **Fonts**

Turn all fonts to outlines or convert to paths before sending the files. If you are using a program where this is not an option, YOU MUST INCLUDE ALL FONTS with your files. OTF (open type fonts) are preferred.

#### Vinyl

We can only produce vinyl for type or logos from VECTOR based artwork. DO NOT send PowerPoint files, .gifs, .jpgs, .pdfs or raster-based images output to vinyl.

#### Remember

- You MUST add bleed to your photographic images.
- Backlit graphics are held in place with velcro or with a frame—place type and critical images at least 1" from all edges to avoid this dead space (see diagram below).
- You MUST provide PMS colors. We are not responsible for accurate reproduction of your logo or corporate colors if PMS matches are not provided.
- Please make certain that your scans are clean (free of dust, dirt, and scratches) BEFORE you send them for production. Deadlines and time constraints do not allow us to check all your images for quality. We must assume the images you provide are the highest quality available to you. To check for quality, look at your Photoshop files at 100% enlargement. If you can see dirt and scratches, they will appear on your final output. Use the rubber stamp tool (clone stamp tool) to eliminate these imperfections.





figure a.



I-2 013016 022218 C



## **Graphics and Signage Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number

Order graphics and upload artwork files directly online: <a href="https://e.ges.com/052601368/signs/esm">https://e.ges.com/052601368/signs/esm</a>

#### **Graphics and Signage**

| Item Code | Description  | Discount (\$) | Regular (\$) | Qty | Tax % | Total |
|-----------|--|---------------|--------------|-----|-------|-------|
| 600534    | 22"W x 28"H Vertical Sign w/ Sign Holder, Double Sided                             | 298.75        | 448.25       |     | 7.0   | \$    |
| 600533    | 22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided                             | 230.50        | 346.50       |     | 7.0   | \$    |
| 600535    | 72"W x 36"H Vinyl Banner (horizontal or vertical) w/ Silver Grommets, Single Sided | 242.00        | 363.25       |     | 7.0   | \$    |
| 600852    | Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard Base, Double Sided         | 439.50        | 660.00       |     | 7.0   | \$    |
| 600850    | Freestanding 24"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided   | 270.50        | 405.50       |     | 7.0   | \$    |
| 600853    | Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Double Sided   | 574.50        | 861.75       |     | 7.0   | \$    |
| 600851    | Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided   | 405.50        | 608.50       |     | 7.0   | \$    |
| 601099    | Printed Cardboard Base for Freestanding Boards                                     | 26.50         | 39.75        |     | 7.0   | \$    |

**Total and Sign:** Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

| - |        |  |
|---|--------|--|
|   | Please |  |
|   | riease |  |
|   |        |  |
|   | Sian   |  |

Authorized Signature

Authorized Name - Please Print

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed

Date

\$



## **Standard Graphics**

#### 38" Ad Board



600851 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided (includes cardboard base, graphic & delivery)

600853 Freestanding 38"W x 84"H Vertical Ad Board w/ White Cardboard Base, Double Sided

Includes cardboard base, graphic and delivery.

Printed base available at additional cost.

#### 24" Ad Board



600850 Freestanding 24"W x 84"H Vertical Ad Board w/ White Cardboard Base, Single Sided (includes cardboard base, graphic & delivery)

600852 Freestanding 24"W x 84"H Vertical Ad Board w/ Cardboard Base, Double Sided

Includes cardboard base, graphic and delivery.

Printed base available at additional cost.

### 22" x 28" with Sign Holder



#### 6' x 3' Banner



22"W x 28"H Vertical Sign w/ Sign Holder, Single Sided
 22"W x 28"H Vertical Sign w/ Sign Holder, Double

Sided

Includes sign holder rental, graphic and delivery.

600535 72"W x 36"H Vinyl Banner (horizontal or vertical) w/ Silver Grommets, Single Sided

Banner is available horizontal or vertical. Includes silver grommets.



## **Material Handling/Drayage Information**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **Benefits of Advance Shipping to the GES Warehouse**

- Storage of materials for up to 30 days prior to your show.
- Delivery of shipments to your booth by your published set-up time.
- Some convention centers and hotels do not have facilities for receiving or storing freight.
- · Saves valuable set-up time.

#### **How to Ship in Advance to the GES Warehouse**

- · Remove all old shipping and empty storage labels.
- · Fill out and attach enclosed Advance Shipping labels.
- Complete the enclosed Material Handling/Drayage Order Form.
- Remember to confirm receipt of your shipment prior to leaving for the show.
- All shipments must have a Bill of Lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- · Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- Do not ship uncrated materials to warehouse.

#### How to Ship from Exhibit Site

- Consign all domestic shipments c/o GES.
- Remove all old shipping and empty storage labels.
- Fill out and attach enclosed Direct Shipping labels.
- Complete the enclosed Material Handling Information Sheet.
- All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.
- Certified weight tickets must accompany all shipments.
- Take the time to ensure that your display and products are packed neatly and securely.
- If you are shipping your carpet and/or lighting truss, make sure it is loaded last so it can be unloaded first.

#### **Freight Carriers**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check in. Delivery and pick up times are often out of the range of normal delivery hours; make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the show, also plan for the return shipment.

#### **Tracking Shipments**

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at show site. You may also want to review the return of your goods at the end of the show. GES Logistics domestic shipments can be tracked online by going to:

www.ges.com/us/services/exhibition-transportation-tools.

Get an instant quote today at <a href="https://e.ges.com/052601368/logistics\_Quote">https://e.ges.com/052601368/logistics\_Quote</a>

#### **Estimating Material Handling Charges**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred. Minimum per shipment may apply, see enclosed Material Handling/Drayage Order Form for details. Please prepay all shipping charges - GES cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on separate bills of lading with separate weight tickets; otherwise, GES will invoice the entire load at the uncrated rate.

- Crated Material that is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Uncrated Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- Special Handling Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- Overtime Surcharges Shows that move-in or move-out on weekends or after 4:30 PM during the weekday, may be subject to additional overtime surcharges. See enclosed Material Handling/Drayage Order Form for details.

#### Late Surcharges - May be charged an additional overtime surcharge

- If advance freight is received before or after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling/Drayage Order Form for details.
- · Freight shipments sent to the show after it has opened.
- Freight shipments that are received at show site that do not meet their published date and time.
- Shipment Surcharges A surcharge will be incurred per shipment for those that are received with incomplete
  information on shipping labels identifying company name and booth number and/or shipments that are left on the show
  floor at the end of the show with no labels and no bill of lading turned in.

#### **Machinery Labor and Equipment**

Labor and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. Place your order for this labor using the Forklift Labor Order Form. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

#### **Storing Empty Containers**

Properly labeled empty shipping cartons will be picked up, stored, and returned after the show. Labels are available at the GES Servicenter<sup>®</sup> or from your GES Service Executive and are for empty storage only. Depending on the size of the show, it can take from two to twelve hours to return empty crates. Do not store any items in crates marked "empty." GES has no liability for damage to crates or items sent to empty storage in crates.

#### **Outgoing Shipments**

An OMHF (Outbound Material Handling Form / Bill of Lading) must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the GES Servicenter<sup>®</sup>. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product.

#### **Measure of Damage**

- Liability GES is liable for loss or damage to your goods only if the loss or damage is caused by GES negligence.
- Sole Relief If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

#### **Insurance**

All of your goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES has published GES Terms and Conditions of Contract that are in this exhibitor service manual. Please read them carefully. It is recommended that your goods be insured.

#### **Work Zone**

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.



## **GES Transportation Plus**





GES is your one stop shop for event and trade show transportation. As the Official Services Provider, we can offer you competitive pricing and a seamless shipping experience along with these Transportation Plus benefits:



10% off material handling



GES on-site support professionals



24/7 online shipment tracking: <a href="http://www.ges.com/us/logistics/tools">http://www.ges.com/us/logistics/tools</a>



Consolidated show invoice



Fully integrated storage and shipping solutions



Order your round-trip shipping today to qualify for 10% off material handling fees.

Get an instant quote today at: <a href="https://e.ges.com/052601368/logistics\_quote">https://e.ges.com/052601368/logistics\_quote</a>

Discount does not apply to shipments that are considered small packages, local or shipments over 5,000 lbs.



## Material Handling/Drayage Order Form

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

Discount Deadline Date: February 8, 2018

Company Name Phone Number **Booth Number** 



#### **Easy Ordering Tips:**

- Material Handling is the unloading and delivery of exhibit freight to the exhibitor's booth on the show floor. Material handling charges will be invoiced to you at show site for any freight unloaded and delivered. Use this form to plan, estimate costs and pre-order this service.
- Straight Time is Monday through Friday 8:00 AM to 4:30 PM. Trucks signing in after 2:00 PM may be charged at the overtime rate.
- Overtime is all other times, Saturdays, Sundays and Holidays.
- Crated material is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- Special Handling is defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- Uncrated material is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks. The advance receiving warehouse cannot receive uncrated shipments.

#### Step 1. Review Freight Material Handling Rates and Information

#### Advance Shipment to Warehouse (200 lbs. minimum per shipment)

|                                      | Crated       | Special Handling | Advance Shipments to Warehouse Dates:                             |
|--------------------------------------|--------------|------------------|---|
| Straight Time In / Straight Time Out | \$92.25 cwt  | \$119.93 cwt     | Fri, Jan 26, 2018: Advance shipments may begin arriving at        |
| Straight Time In / Overtime Out      | \$120.00 cwt | \$156.00 cwt     | warehouse.  |
| Overtime In / Overtime Out           | \$147.25 cwt | \$191.43 cwt     | Fri, Feb 23, 2018: Last day for shipments to arrive at warehouse. |

#### **No Inbound Shipping to Show Site Notification:**



All exhibit materials must be sent in advance to the GES warehouse. Direct to show site shipments will not be accepted at the Loews Miami Beach Hotel. Any materials shipped to the Loews Miami Beach Hotel will be consigned to GES and you will be billed higher material handling charges by GES and A 30% (\$50 minimum) surcharge. Exhibitors may also be billed an additional receiving charge by the Attention Loews Miami Beach Hotel for any items sent directly to the Loews Miami Beach Hotel. For Outbound shipments, carriers must pick up freight from the Exhibit site address.

#### Small Package

Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Maximum weight is 50 lbs. for the first shipment, per delivery. This includes UPS and Federal Express shipments. All shipments received via air carrier that do not fall under the small package category may be subject to special handling charges. First shipment of small packages will be charged \$57.25. Each additional package will be charged \$28.50.

#### Step 2. Estimate Order

#### Small Packages

| 1_ 1st Small Package Shipment   | Х | \$57.25 | = | _ Total | +7.0% Tax |
|---------------------------------|---|---------|---|---------|-----------|
| # of additional packages (each) | х | \$28.50 | = | _ Total | +7.0% Tax |

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## **Material Handling/Drayage Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

| Company Name                    |   | Email                    | Phor     | ne Number   | Booth Number   |
|---------------------------------|---|--------------------------|----------|---|--|
| Material Handlin                | g/Drayage   |                          |          |   |  |
|                                 | Enter in increments of 100's only; roper shipment.). We understand that yade accordingly. |                          |          |   |  |
| pour                            | nds of freight ÷ 100 =  | _ Total CWT x            | Rate =   | Tota  | I  |
| By Carrier:                     | es:  nt To:  _ Exhibit Site Warehouse   |                          |          |   |  |
| Total and Sig<br>Please<br>Sign | X Authorized Signature  | International Fax: (702) | 263-1520 | accepted GE Terms & Cor authorizatio information to | placing this order that I have<br>ES Payment Policy and GES<br>additions of Contract, including<br>in for GES to retain personal<br>better serve my need for GES |
|                                 | Authorized Name - Please Print  |                          | Date     | Total Payr<br>Enclosed                              | nent \$  |

#### Surcharges

#### Late/Early to Warehouse Shipment Surcharges:

30% (\$50 minimum) surcharge will apply to all shipments received after the published timeline. Monthly storage fee of per CWT will apply before published timeline.

#### Special Handling/Mixed Shipments:

A 30% surcharge will apply to items requiring special handling or mixed shipments.

#### **Uncrated Shipments:**

A 60% surcharge will apply to loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

#### Measure of Damage:

If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's goods is limited to \$.50 (USD) per pound with a maximum liability of \$100 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

#### **Certified Weight Tickets Are Required For All Shipments:**

Drivers with inbound shipments must check in at the by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM and Holidays.



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## What is "Special" Handling?

Special Handling applies to shipments that are loaded in such a manner as to require additional labor and handling to unload or load out. An additional fee beyond the standard crated rate will apply.

#### **Special Handling Includes:**

#### **Ground Loading**

- Vehicles that are not dock height, preventing the use of loading docks.
- When docks are not readily available.
- · When convention facility has no dock space.

#### Side Door Loading

 Shipments tendered for delivery in such a manner as to prevent access from the rear of the trailer.

#### **Constricted Space Loading**

 Freight loaded "high and tight" or down one side as to make shipments not readily available.

#### **Designated Piece Loading**

 When a trailer must be loaded in a particular sequence to ensure fit.

#### Stacked, Cubed-out, or Loose Shipments

- Shipments loaded in such a manner requiring items to be removed to ground level for delivery to booth.
- Items that would need to be unstacked/stacked, unstrapped/strapped, or loadbars to be removed/ installed during the unload or load out process.

#### **Multiple Shipments**

 Shipments that are loaded mixed on the truck, failing to maintain shipment integrity and/or have multiple delivery areas.

#### **Mixed Shipments**

 Pieces for separate shipments that are loaded mixed throughout the delivery vehicle, or shipments of crated and uncrated goods where the percentage of uncrated is minimal and does not warrant full uncrated rate for shipment.

#### **Improper Delivery Receipts**

Shipments that arrive without individual Bill of Lading.
 Possible examples might include: UPS, FedEx, company trucks, privately-owned vehicles.

#### **Uncrated Shipments**

 Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

#### **Special Handling Examples:**



Side Door Loading

Constricted Space Loading



Stacked Shipments

Uncrated Shipment



Multiple Shipments





## **ADVANCE SHIPMENT**

TO:

Full Exhibiting Company Name at Show

**South Beach Symposium** 

Name of Exhibition

052601368

BOOTH NUMBER

C/O GES
UPS Freight c/o Clover Systems
1910 NW 97th Ave

Miami, FL 33172 USA

Shipment Should Arrive on or Between: Friday, Jan 26, 2018 - Friday, Feb 23, 2018

Certified Weight Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

Carrier \_\_\_\_\_ of pieces





FROM:

## **ADVANCE SHIPMENT**

TO:

Full Exhibiting Company Name at Show

**South Beach Symposium** 

Name of Exhibition

052601368

Please print this label on a color printer if possible

BOOTH NUMBER

C/O GES

UPS Freight c/o Clover Systems 1910 NW 97th Ave Miami, FL 33172 USA

Shipment Should Arrive on or Between: Friday, Jan 26, 2018 - Friday, Feb 23, 2018

**Certified Weight** Tickets are required for all Shipments. Drivers must check in by 2:00 PM to be guaranteed same day unloading. Warehouse receiving hours are Monday - Friday, 8:00 AM - 4:30 PM; Closed 12:00 PM - 1:00 PM & Holidays.

| Carrier |    |       |
|---------|----|-------|
| Number  | of | piece |



## **Request for Pre-Printed Outbound Material Handling Release/Labels**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Form Deadline Date: February 8, 2018



#### Form Tips:

- This form is used to gather your shipping information for the destination of your freight after the show closes. This document is not a Bill of Lading (BOL).
- Save time checking out by completing this form for pre-printed outbound Material Handling documents and outbound address labels.
- In order to provide this service, please submit this form by February 8, 2018.
- Want an easier way? Fill out this information online and submit: https://e.ges.com/052601368/prePrint/esm

#### Step 1. Tell us the location of materials for pickup (show site address).

| Attention                 |   |  |  |
|---------------------------|---|--|--|
| Miami Beach               | FL  | 33139  | USA  |
| City                      | State   | Zip/Postal Code  | Country  |
| Fax                       |   | Booth Number   |  |
| e freight should be sent. |   |  |  |
|                           |   |  |  |
|                           |   |  |  |
| Attention                 |   |  |  |
| City                      | State   | Zip/Postal Code  | Country  |
| Fax                       |   | Booth Number   |  |
|                           |   |  |  |
|                           |   |  |  |
| Attention                 |   |  |  |
| City                      | State   | Zip/Postal Code  | Country  |
| Fax                       |   | Booth Number   |  |
|                           | Miami Beach City  Fax  Peright should be sent.  Attention  City  Fax  Attention | Miami Beach City State  Fax  Pareight should be sent.  Attention  City State  Attention  Attention | Miami Beach City State Zip/Postal Code  Fax Booth Number  Attention  City State Zip/Postal Code  Attention  Attention  Attention  Attention  Attention |

GES does not accept responsibility for any exhibitor property left on the show floor unattended at any time for any reason.

Measure of Damage: If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's Goods is limited to \$.50 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment, whichever is less.

Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520



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## **Freight Service Questionnaire**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Form Deadline Date: February 8, 2018

Company Name

Email

Phone Number

**Booth Number** 



#### **Required Information For Exhibitors with Freight Shipments:**

- This form should be returned by all exhibitors shipping freight.
- By returning this form we can better plan and prepare for incoming freight.
- Want an easier way? Fill out this information online and submit: <a href="http://e.ges.com/052601368/freightQuestionnaire/esm">http://e.ges.com/052601368/freightQuestionnaire/esm</a>

| 1. | Estimate total number of pieces being shipped:                      | 6.        | What is the minimum number of days to set your display?   |
|----|---|-----------|---|
|    | Crated Uncrated Machinery Total                                     | 7.        | What is the weight of the single heaviest piece that must be lifted? lbs.   |
| 2. | Indicate total number of trucks in each category that you will use: | 8.        | What is the total weight of your exhibit or equipment being shipped?  |
|    | Van Line<br>Common Carrier<br>Flatbed                               |           | lbs.  |
|    | Co. Truck Overseas Container  | 9.        | Is there any special handling equipment required to unload your exhibit materials, i.e. extended forklift blades, special slings, lifting bars, etc.?   |
| 3  | List carrier name(s):   |           |   |
| 4. | If using a Customs Broker, please print name:                       |           | It is the responsibility of the exhibitor to provide proper   |
|    | Phone Number:   |           | special handling instructions, and to ensure goods are packaged appropriately for shipment and movement by heavy equipment. Failure to provide special handling instructions will result in the elimination of any liability for loss or damage by GES. |
| 5. | Print the name of person in charge of your move-in:                 | Dir<br>1. | rect Shipments Only  What date and time are you scheduling your   |
|    |   |           | shipment(s) to arrive on-site?  |
|    | Phone Number:   |           |   |
|    |   |           |   |

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Review and Return: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520



## Personally Owned Vehicle (POV) Instructions

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **Important Instructions for Personally Owned Vehicles (POV)**

To support your event planning for Loews Miami Beach Hotel, GES would like to point out the following information related to POVs.

- All POVs and individuals wishing to gain access to the docks must check in at the Freight Desk to obtain a DOCK PASS. The registered booth name, number and identification will be required.
- Drayage services provided for POVs are subject to the material handling rates as outlined on the Material Handling/ Drayage Order Form.
- Loads will be weighed on a scale at the exhibit hall dock. Items are weighed to ensure accurate material handling billing.
- At close of show exhibitors obtain an Outbound Material Handling Form from the GES Servicenter. Exhibitors who will
  be removing their items via a POV must have this form signed and dated by a GES Service Representative.
- This authorized Outbound Material Handling Form is required to gain access to the docks for outbound material
  handling services. This paperwork must be in the hands of the POV driver (please do not leave in the exhibit hall).
- It is difficult to project the number of exhibitor's who will utilize POV material handling services. POVs are served on a first come, first serve basis and need to follow the times outlined on the Show Information form for a smooth process. Exhibitors planning to remove items immediately at show close should anticipate a two-hour window for these services at Loews Miami Beach Hotel.
- Exhibitors may park in the Loews Miami Beach Hotel parking lots and hand carry items into the exhibit hall (without the use of wheeled carts or dollies). This restriction is for safety purposes and to reduce damage to entrance ways and common areas of the facility.
- Please do not park POVs in any of the public areas near the building as Loews Miami Beach Hotel Security may ticket or tow.

GES makes it a priority to service POVs in an efficient manner through the material handling process. For additional questions please chat with us <a href="https://www.ges.com/chat/">www.ges.com/chat/</a>.

For those POVs who wish to Self Unload utilizing the Exhibit Hall docks, please be advised of the following instructions.

• The following Vehicles are the only vehicles that qualify for this:



6





UV

- Trailers of any size are not eligible to be unloaded and are considered part of the GES's material handling jurisdiction. Some shipments may be eligible for the GES Cartload service with costs billed per the kit form.
- Two persons must be present in the vehicle so that the driver remains in the vehicle at all times. There is very limited space for this service, so a maximum time limit of 10 minutes per vehicle is allowed for the freight and vehicle to be removed from the dock. This will allow efficiencies in other POVs wishing to utilize this self unload service.
- Vehicles left unattended will be subject to towing.



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## **Installation and Dismantling Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

| Company Name      | Email           | Phone Number Booth     |  |
|-------------------|-----------------|------------------------|--|
|                   |                 |                        |  |
| Show Site Contact | Show Site Email | Show Site Phone Number |  |



#### **Easy Ordering Tips:**

- Please complete this form for all display labor needed. To determine if you need display labor, please read the show site work rules carefully.
- Straight Time (ST): Monday through Friday from 8:00 AM to 4:30 PM.
- Overtime (OT): All other times Monday through Friday. All day Saturday, Sunday & Holidays.

#### Step 1. Order Labor

| Item Code | Description                      | Discount (\$) | Regular (\$) | Show Site (\$) | # Workers | X # Hours | Tax % | =  | Total |
|-----------|----------------------------------|---------------|--------------|----------------|-----------|-----------|-------|----|-------|
| 705000    | Install & Dismantle, ST Move In  | 91.00         | 113.75       | 136.25         |           |           | 7.0   | \$ |       |
| 705000    | Install & Dismantle, ST Move Out | 91.00         | 113.75       | 136.25         |           |           | 7.0   | \$ |       |
| 705000    | Install & Dismantle, OT Move In  | 159.00        | 198.75       | 238.25         |           |           | 7.0   | \$ |       |
| 705000    | Install & Dismantle, OT Move Out | 159.00        | 198.75       | 238.25         |           | ·         | 7.0   | \$ |       |

Hate math? Let Expresso calculate your rates: https://e.ges.com/052601368/labor/esm

#### Step 2. Please Indicate Service



**What is GES Supervision?** An exhibitor chooses GES Supervised when they do not want to be present when the work is completed. On most shows and services, there is a minimum surcharge for the professional supervision. Remember, when an exhibitor chooses this option, they do not need to schedule a date and time for services to be completed.

#### Option 1 (A 25% (\$50.00 minimum) surcharge will be added)

 $\bigcirc$  GES Supervised (OK to proceed without exhibitor.)

Please complete Key Information form: https://e.ges.com/052601368/laborchecklist/esm

GES will supervise labor to:

- · Unpack and install display before Exhibitor arrival at show site.
- Dismantle and pack the display after show closing.

- Subject to terms and conditions of all GES policies, including terms and conditions of contract, including but not limited to subparagraph VII, b., Labor.
- A 25% (\$50.00 minimum) surcharge will be added to the labor rates above for this professional supervision.

Location of Booth/Dimension of Booth: Use the Booth Layout Form to represent your booth, indicate from each boundary how you would like your booth placed.

## **Installation and Dismantling Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

Company Name Email Phone Number Booth Number



**What is Exhibitor Supervision?** An exhibitor chooses Exhibitor Supervised so they are able to instruct the laborer. The exhibitor is required to be in the booth and there are no supervision fees. Scheduling a date and time is necessary for this choice.

| _ |    | _   |   |   |
|---|----|-----|---|---|
| o | ni | tio | n | 2 |

- O Exhibitor Supervised
  - · Indicate workers needed for installation and dismantling.
  - GES assumes no liability for loss, damage or bodily injury arising out of the installation and/or dismantling of Exhibitor's property by GES provided union labor. Exhibitor assumes the responsibility and any liability arising therefrom, for the work performed by union labor under Exhibitor's supervision. Exhibitors must stay clear during movement of freight.

GES is responsible for the following type of booth:

| O Pop-Up | Two Story | Custom |
|----------|-----------|--------|
| Other:   |           |        |

Please estimate the number of workers and hours per worker needed for installation. Invoice will be calculated according to actual hours worked, relative to the original estimate and based upon the date received. Additional labor required will be calculated and invoiced at the show site rate.

#### Move In

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Workers |
|-------------------|------------------------|----------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |

#### Move Out

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time | Number of<br>Workers |
|-------------------|------------------------|----------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |                      |

#### **Important Information**

Starting time can be guaranteed only when labor is requested for the start of the working day. All exhibit labor scheduled at the start of the working day will be dispatched to booth space. For all other starting times, check in at the labor desk one-half (½) hour before time requested. Labor cancelled without a 24 hour notice shall be charged a one (1) hour cancellation fee per worker. If Exhibitor fails to use the workers at the time confirmed, a one (1) hour "No-Show" charge per worker will apply.

The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in half (½) hour increments. Gratuities in any form, including cash, gifts, or labor hours for work not actually performed are prohibited by GES. GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest hotline at (866) 225-8230 to report fraudulent or unethical behavior. All rates are subject to change if necessitated by increased labor and material costs.

| Total and S | ign: Ref | urn to Fax: (86 | 5) 329-1437 | <ul><li>International Fax:</li></ul> | (702) | ) 263-1520 |
|-------------|----------|-----------------|-------------|--------------------------------------|-------|------------|
|-------------|----------|-----------------|-------------|--------------------------------------|-------|------------|

| Please<br>Sign | X Authorized Signature         |      |
|----------------|--------------------------------|------|
|                | Authorized Name - Please Print | Date |

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed enis.





## **Cleaning and Porter Service Order Form**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Discount Deadline Date: February 8, 2018

Company Name Email Phone Number Booth Number



#### **Easy Ordering Tips:**

- Vacuuming includes emptying your wastebasket nightly.
- If ordering Porter Service, GES will empty wastebaskets and wipe down counters at two hour intervals during show hours only. (Vacuuming is not included. Calculate by your booth size.)
- Cost of services will be invoiced based on the total area of your booth.

#### **Step 1. Calculate Booth Square Footage**

Width  $\underline{10}$  X Length  $\underline{10}$  =  $\underline{100}$  Total Sq. Ft.

#### **Step 2. Order Cleaning Services**

| ac |  |  |  |
|----|--|--|--|

| Item Code | Description                            | Discount (\$) | Regular (\$) | Sq. Ft. | # of Days /<br>Qty | Tax % | Total |
|-----------|--|---------------|--------------|---------|--------------------|-------|-------|
| 500601    | Before Show Open Only (per sq. ft.)    | 0.78          | 1.16         |         | 1                  | 7.0   | \$    |
| 500600    | Duration of Show (per sq. ft. per day) | 0.53          | 0.81         |         | 3                  | 7.0   | \$    |
| 500602    | Per Day (per sq. ft. per day)          | 0.75          | 1.12         |         |                    | 7.0   | \$    |

#### Shampooing

| Item Code | Description                               | Discount (\$) | Regular (\$) | Sq. Ft. | Tax % | Total |
|-----------|---|---------------|--------------|---------|-------|-------|
| 501004    | Cleaning, Carpet Shampoo Before Show Open | 0.87          | 1.31         |         |       | \$    |

#### Mopping and Waxing

| Item Code | Description              | Discount (\$) | Regular (\$) | Sq. Ft. | # of Days /<br>Qty | Tax % | Total |
|-----------|--------------------------|---------------|--------------|---------|--------------------|-------|-------|
| 501002    | Cleaning, Damp Mop & Wax | 1.20          | 1.81         |         |                    |       | \$    |
|           |                          |               |              |         |                    |       |       |

Porter Service - Emptying Wastebaskets

| Item Code | Description                               | Discount (\$) | Regular (\$) | Sq. Ft. | Qty | Tax % | Total |
|-----------|---|---------------|--------------|---------|-----|-------|-------|
| 501010    | Porter Service, 0-500 sq.ft., Per Day     | 140.75        | 210.75       |         |     | 7.0   | \$    |
| 501010    | Porter Service, 501-1500 sq.ft., Per Day  | 180.50        | 271.50       |         |     | 7.0   | \$    |
| 501010    | Porter Service, 1501-3000 sq.ft., Per Day | 221.75        | 333.00       |         |     | 7.0   | \$    |
| 501010    | Porter Service, 3001 sq.ft. & Up, Per Day | 303.00        | 454.25       | ·       |     | 7.0   | \$    |

#### Step 3. List dates and times Vacuuming Per Day/Periodic Porter service is needed:

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time |
|-------------------|------------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |

| Schedule<br>Dates | Schedule<br>Start Time | Schedule<br>End Time |
|-------------------|------------------------|----------------------|
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |
| MM/DD/YR          | AM<br>PM               | AM<br>PM             |

| Schedule Dates | Schedule<br>Start Time | End Time |  |  |
|----------------|------------------------|----------|--|--|
| MM/DD/YR       | AM<br>PM               | AM<br>PM |  |  |
| MM/DD/YR       | AM<br>PM               | AM<br>PM |  |  |

#### Total and Sign: Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

Please Sign

X

Authorized Signature

Authorized Name - Please Print

Date

I agree in placing this order that I have accepted GES Payment Policy and GES Terms & Conditions of Contract, including authorization for GES to retain personal information to better serve my need for GES services at future events.

Total Payment Enclosed

\$

Cancellation Policy: Due to material and labor costs, orders cancelled before move-in begins will be charged 50% of original price. Similarly, orders cancelled after move-in will be charged 100%.



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## Notice of Intent to Use EAC and Policies and Procedures

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018 Form Deadline Date: January 30, 2018

Company Name Email Phone Number Booth Number



#### **Attention:**

This form is to be completed by the Exhibitor.

An Exhibitor Appointed Contractor (EAC) is a company other than the "general or official" service provider on the show that requires access to your booth during installation and dismantling. The EAC may only provide services in the facility that are not designated by the facility as "exclusive" to a designated provider, or by the show organizer in a contract as an exclusive service for the "general or official" service provider or other third party.

No EAC will be allowed to work in an exhibitor's booth if this Notice of Intent to Use EAC and Policies and Procedures form, a valid Certificate of Insurance and the Agreement, and Rules and Regulations between GES and the EAC form is not completed by an authorized representative and received by GES by the deadline indicated above. This Notice of Intent to Use EAC and Policies and Procedures form must be completed for every third party (as well as any other third party ordering or requesting services from GES on behalf of exhibitor) at the above show. Multiple booths are not to be listed on one form.

| Exhibitor Appointed Contractor:                |                 |             |                  |
|--|-----------------|-------------|------------------|
| Contact Name:                                  |                 | Cell Phone: |                  |
| Street Address:                                |                 | Email:      |                  |
| City:  | State           | :           | Zip/Postal Code: |
| Office Phone: (area code )                     | Fax: (area code | )           |                  |
| Description of proposed service for Exhibitor: |                 |             |                  |

This form will only be accepted if it is executed by an authorized representative of the exhibiting company, and must include:

- · An executed Agreement and Rules and Regulations between GES and EAC.
- A valid certificate of insurance prepared by the EAC's insurance agent with the minimum coverages as set forth in the Agreement and Rules and Regulations between GES and EAC.

| Please<br>Sign | x   | X    |  |  |  |  |  |  |
|----------------|---|------|--|--|--|--|--|--|
| J.g.,          | Authorized Cardholder's Signature           |      |  |  |  |  |  |  |
|                | Authorized Cardholder's Name - Please Print | Date |  |  |  |  |  |  |

Review and Return Return to Fax: (866) 329-1437 • International Fax: (702) 263-1520

GES shall have no liability to any party for damage or injuries caused by exhibitor or its third party agents. It is the Exhibitor's responsibility to provide its EACs with all show rules and regulations as set forth in the exhibitor space lease and the Exhibitor Services Manual. Exhibitor agrees to indemnify and defend GES for the actions of its agents and exhibitor appointed contractors. The Exhibitor agrees that it is ultimately responsible for all services in connection with the exhibit, including freight, rentals and labor. Exhibitor agrees to be responsible for any losses, damages or injuries that are caused by or attributed to EACs that are not covered or provided by EAC's insurance.

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## Agreement and Rules and Regulations between GES and EA

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

Form Deadline Date: January 30, 2018

Company Name

Phone Number

**Booth Number** 



#### **Attention:**

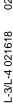
This form is to be completed by the EAC

The undersigned Exhibitor Appointed Contractor (EAC) has been designated by an exhibitor to perform certain services for the exhibitor at the above referenced show. In consideration of the show organizer and GES permitting the EAC to perform such services at the show, the EAC and GES hereby agree as follows:

#### **Rules and Regulations**

- EAC agrees to comply with all rules and regulations of the show as outlined in this agreement, the Exhibitor Services Manual, including all union rules and regulations, and accept liability for any negligent actions.
- EAC agrees that it must ascertain and comply with all rules and regulations of the venue, Show Management, and/or the Official Service Provider in order to create a safe work environment. A failure to do so can result in a delay or termination of your right to continue work if the condition cannot be corrected.
- EAC agrees that the show site, dock and surrounding areas are active work zones and the EAC, its agents, employees and representatives are present at their own risk. Entry into the dock area is prohibited.
- EAC must have all business licenses and permits required by the State and City governments and the convention facility management prior to commencing work. A certificate of insurance naming GES as an additional insured with appropriate insurance limits prepared by the EAC's insurance agent must be submitted to GES at least 30 days prior to the first date of move-in.
- This Agreement and Rules and Regulations between GES and EAC must be completed by an authorized representative of EAC and returned to 5. GES before the deadline noted above.
- If the EAC fails to provide the documentation required in paragraphs 4 and 5 above, the exhibitor will be required to use GES for such services at 6. the prevailing rates set forth in the Exhibitor Services Manual.
- EAC shall provide, if requested, evidence to Global Experience Specialists, Inc. (GES) that it possesses applicable and current labor contracts and must comply with all labor agreements and practices. The EAC must not commit or allow to be committed by persons in its employment any acts that could lead to work stoppages, strikes or labor problems.
- EAC will be responsible for all reasonable costs related to its operation, including overtime pay for stewards, restoration of exhibit space to its initial condition, etc. Where applicable a one hour minimum labor charge will be charged at the appropriate steward rate of pay per day/per union to either the EAC/exhibitor depending upon the billing arrangement set up with GES (based upon EAC not number of booths).
- The show aisles and public spaces are not part of the exhibitor's booth. Therefore, EAC is required to confine all activities to the exhibit space of the exhibitor who has given a valid order for services. Exhibitors may be charged for costs related to movement of its property if the EAC does not contain its operations within the confines of the booth. No service desks, storage areas or other work facilities will be located anywhere in the building. The show aisles and public space are not a part of the exhibitor's booth space and must be kept clear at all times.
- 10. During show hours, only EACs with exhibit badges will be permitted on the exhibit floor. No EAC will be permitted on the exhibit floor during show hours without the proper Convention name badge supplied by the exhibiting company. EAC must furnish Show Management and GES with the names of all on-site employees who will be working on the show floor and ensure that they have and wear identification badges at all times necessary as determined by Show Management.
- 11. EAC has attached herewith certificates of insurance confirming the following required insurance:
  - Commercial General Liability, including contractual liability, with limits of not less than \$1,000,000 each occurrence, \$2,000,000 general aggregate and \$2,000,000 products & completed operations aggregate.
  - Automobile Liability with a limit of not less than \$1,000,000 combined single limit each accident.
  - Workers Compensation, as required by law, with Employers Liability Limits of not less than \$1,000,000 each accident, \$1,000,000 disease - each employee and \$1,000,000 disease - policy limit.
  - Umbrella/Excess Liability with a limit of not less than \$1,000,000 each occurrence/aggregate.
  - All Policies (except Worker's Compensation) shall name Global Experience Specialists, Inc. (GES) (Official Service Provider), South Beach Symposium (Show Management), South Beach Symposium (Show) and Loews Miami Beach Hotel (Facility) as additional insureds on a primary and non-contributory basis per the attached sample certificate of insurance.
- 12. EAC agrees to indemnify, defend and hold the Show Management, the Facility and Global Experience Specialists, Inc. (GES) harmless from and against any and all claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, arising out of EAC's operations, including supervision of GES provided labor. EAC also agrees to reimburse GES for all attorney's fees and costs incurred in connection with any and all claims, lawsuits and counterclaims that should arise out of EAC's failure to adhere to the terms of this agreement.
- Solicitation of business on the show floor is strictly prohibited. If EAC attempts to provide services designated to another party as "exclusive" or is discovered soliciting on the show floor including the distribution of official company literature, or otherwise does not comply with the rules, the company may be removed from the show floor, and the exhibitor will not be able to use that company for the remainder of the event.
- 14. EAC/ exhibitor may not move freight from one booth to another booth, or to meeting rooms. GES must provide labor.
- 15. EAC must coordinate all of its activities with Global Experience Specialists, Inc. (GES).
- 16. The exhibitor or its EAC should order services required from GES and the Exhibit Hall in advance. Ordering labor or services onsite (which contractors may not be prepared to provide immediately) may delay the set-up of your booth or force your set-up into overtime.







## Agreement and Rules and Regulations between GES and EA

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

Form Deadline Date: January 30, 2018

Company Name Email Phone Number **Booth Number** 

#### **Rules and Regulations (continued)**

- 17. The exhibitor or its EAC should take steps to protect the exhibitor and the EAC's product in the booth by arranging for booth security and/or cages. GES is not responsible for items left unattended on the show floor.
- 18. EAC agrees GES is not responsible for any items stored in empty containers. Do not store empty cartons inside of empty crates. Cartons are returned from storage before crates so exhibitors may begin packing their product.
- 19. EAC/exhibitor agrees to keep "No Freight Aisles" clear at all times. If GES is required to rearrange any material situated in a clearly identified "No Freight Aisle," the exhibitor or the EAC depending upon the billing arrangements with GES will be charged a one hour minimum for forklift rental
- 20. EAC/exhibitor agrees that all outbound freight bills should be turned into the service desk on a timely basis. Holding freight bills until late in the day or turning in large amounts of freight bills to the GES Servicenter at one time may delay outbound truck scheduling and subsequently force your loading out into overtime.
- 21. During tear down, pull all manageable structures back from aisle carpet lines. Electronics, mannequins, etc. should be placed in the center of the
- 22. Be aware of vehicle traffic inside and outside of the facility. All attendees should be aware of their surroundings and all individuals are solely responsible for their own safety in parking lots, driveways, access roads and non-exhibit hall areas.
- 23. Label empty cartons and crates for storage as soon as they are ready. Holding back on "empties" only adds congestion to the aisles.
- 24. For services such as electrical, plumbing, telephone, cleaning and drayage, no service provider other than the Official Service Provider will be approved. This regulation is necessary due to licensing, insurance and work done on equipment and facilities owned by parties other than the exhibitor. Exhibitors shall provide only the material and equipment they own and those materials are to be used only in their exhibit space.
- 25. Smoking is prohibited in most facilities. Smoking shall only be allowed in designated areas.
- 26. This agreement is to be interpreted under the laws of the State of Nevada.
- 27. A faxed signature will serve as an original signature and will stand as a fully executed agreement once faxed to and received by GES.

| Authorized Sig             | gnatur                                      | e of EAC:   |                           |                  |                                 |  |  |
|----------------------------|---|---|---------------------------|------------------|---------------------------------|--|--|
| Please<br>Sign             | X   |   |                           |                  |                                 |  |  |
| Sigil                      | Authorize                                   | d Cardholder's Signature  |                           |                  |                                 |  |  |
|                            |   |   |                           |                  |                                 |  |  |
|                            | Authorized Cardholder's Name - Please Print |   |                           | Date             |                                 |  |  |
| Review and Re              | eturn                                       | Return with Certificate of Insurance to:<br>Lake Road, Orlando, FL 32819-9539 | Global Experience Special | ists, Inc. (GES) | , Exhibitor Services, 4805 Sand |  |  |
| Printed Name:              |   |   |                           |                  |                                 |  |  |
| Title:                     |   |   |                           |                  |                                 |  |  |
| Company:                   |   |   |                           |                  |                                 |  |  |
| Address:                   |   | City:   |                           | State:           | Zip/Postal Code:                |  |  |
| Contact Name at Show       | Site:                                       |   |                           |                  |                                 |  |  |
| Office Phone:              |   |   | Cell Phone at Show Site:  |                  |                                 |  |  |
|                            |   |   |                           |                  |                                 |  |  |
| Official Use Only          |   |   |                           |                  |                                 |  |  |
| Accepted by GES            | Authoriz                                    | ed Representative:  |                           |                  |                                 |  |  |
| X                          |   |   |                           |                  |                                 |  |  |
| Authorized Signature       |   |   |                           |                  |                                 |  |  |
| Authorized Name - Please I | Print                                       | Date  |                           |                  |                                 |  |  |



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| AC                                   |  |                |        |  |   |                                 |  |                  | E (MM/DD/YY)<br>01/01/18  |  |
|--------------------------------------|--|----------------|--------|--|---|---------------------------------|--|------------------|---|--|
| AB0                                  | PRODUCER  ABC Insurance Agency 1234 Broker Lane New York, NY 10895  THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER, THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.  |                |        |  |   |                                 |  |                  |   |  |
| Attn                                 | Attn: Joe Agent (212) 555-6102 ext. 1234   |                |        |  | II.   | NSUREERS AF                     | FORDING COVERAG  | GΕ               |   |  |
| INSU                                 | IRED 2.  |                |        | INSURER                                    | A: <b>Hart</b>                              | ford Insurance                  | Company of Illinois  |                  |   |  |
|                                      | Boom Company, Inc.   |                |        | INSURER B: Aetna Casualty & Surety Company |   |                                 |  |                  |   |  |
|                                      | 1234 Corporate Lane<br>New York, NY 10895<br>Attn: Joe Smith   |                |        | INSURER C: Travelers Insurance Company     |   |                                 |  |                  |   |  |
|                                      |  |                |        | INSURER D: Royal Insurance Company         |   |                                 |  |                  |   |  |
| Pho                                  | ne: (212) 555-5349 Fax:  | (212) 555-9819 |        | INSURER                                    | E:  |                                 |  |                  |   |  |
|                                      | /ERAGES  |                |        |  |   |                                 |  |                  |   |  |
| TERM                                 | THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OF CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.  |                |        |  |   |                                 |  |                  |   |  |
| INSR<br>LTR                          | 4. TYPE OF INSURANCE   | POLICY NUMBER  | (MM/   | ECTIVE DATE DD/YY)                         |   | Y EXPIRATION DATI<br>(MM/DD/YY) | 9. LIM   | IITS             |   |  |
| A                                    | GENERAL LIABILITY  COMMERCIAL GENERAL LIABILITY  CLAIMS MADE COCCUR  GENERAL AGGREGATE LIMIT APPLIES PER  POLICY PROJECT LOC   | 000P98298-AI1  | 7. 01/ | 01/18                                      | 8.  | 01/01/19                        | EACH OCCURRENCE FIRE DAMAGE (Any one MED EXP (Any one pers PERSONAL & ADV INJU GENERAL AGGRREGA PRODUCTS-COMP/OP         | on)<br>JRY<br>TE | \$1,000,000<br>\$ 50,000<br>\$ 5,000<br>\$1,000,000<br>\$2,000,000<br>\$2,000,000 |  |
| В                                    | AUTOMOBILE LIABILITY  ANY AUTO  ALL OWNED AUTOS  SCHEDULED AUTOS  HIRED AUTOS  NON-OWNED AUTOS   | SKLS-029499S   | 01/    | 01/18                                      |   | 01/01/19                        | COMBINED SINGLE LIM (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) | ,                | \$1,000,000<br>\$<br>\$   |  |
|                                      | GARAGE LIABILITY  ANY AUTO   |                | ш      | _  |   | <b>, U</b>                      | OTHER THAN AUTO ONLY: \$   | ENT              | \$  |  |
| Α                                    | UMBRELLA/EXCESS LIABILITY  ☑ OCCUR ☐ CLAIMS MADE  ☐ DEDUCTIBLE ☐ RETENTION \$  | XL1234567      | 01/    | 01/18                                      |   | 01/01/19                        | EACH OCCURRENCE<br>AGGREGATE   |                  | \$1,000,000<br>\$1,000,000<br>\$<br>\$  |  |
| С                                    | WORKERS COMPENSATION AND EMPLOYERS LIABILITY   | A4145-SS-PJ37  | 01/    | 01/18                                      |   | 01/01/19                        | X WC STATU-<br>ORY LIMITS OT<br>E.L. EACH ACCIDENT<br>E.L. DISEASE-EA EMPLO<br>E.L. DISEASE -POLICY                      |                  | \$1,000,000<br>\$1,000,000<br>\$1,000,000   |  |
| D                                    | OTHER  |                |        |  |   |                                 | Each Occurrence & Aggregate  | LIIVIII          | \$1,000,000   |  |
| Globa<br>are he<br>for the<br>Insure | DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS  Global Experience Specialists, Inc. (GES) (Official Service Provider), South Beach Symposium (Show Management), Loews Miami Beach Hotel (Facility), and South Beach Symposium (Show) are hereby named as additional insured, except for Workers' Compensation. Global Experience Specialists, Inc. (GES) and/or the consignor are included as Loss Payee. The insurance provided for the benefit of Global Experience Specialists, Inc. (GES), shall be primary insurance as respects any claim, loss, or liability, arising out of the Named Insured's operations for which the Named Insured is liable. Any other insurance maintained by GES shall be excess and non-contributory. Show date(s) are: March 1 - 3, 2018 at city of Miami Beach.  CERTIFICATE HOLDER  X ADDITIONAL INSURED; INSURER LETTER: X CANCELLATION  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OF REPRESENTATIONS |                |        |  |   |                                 |  |                  |   |  |
|                                      | 4805 Sand Lake Road<br>Orlando, FL 32819-9539  |                |        |  | AUTHORIZED REPRESENTATIVE  July Amathy  10. |                                 |  |                  |   |  |

- Producer: Insurance Agent / Broker who issues certificate.
- 2. Name of Insured: Must be the legal name of contracting party.
- 3. **Types of Insurance:** Must include types required by contract. See General Information form in this Exhibitor Services Manual.
- 4. Form of Coverage: Must be "occurrence" form of coverage.
- Name of Additional Insureds: Global Experience Specialists, Inc. (GES) (Official Service Provider), South Beach Symposium (Show Management), South Beach Symposium (Show) and Loews Miami Beach Hotel (Facility) as additional insureds on a primary and non-contributory basis.
- 6. Certificate Holder: Must be Global Experience Specialists, Inc. (GES)

- 7. **Policy Effective Date:** Must be prior to or coincidental with the first day of Exhibitor Move-In.
- 8. **Policy Expiration Date:** Must be on or after the last day of Exhibitor Move-Out.
- Limits of Insurance: Must be the same or greater than required by contract. See #11 on Agreement and Rules and Regulations between GES and EAC.
- Authorized Representative: Must be signed (not stamped) by an authorized representative of Producer.



#### **Show Site Work Rules**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **Union Information**

To assist you in planning your participation in your show, we are certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling.

Global Experience Specialists, Inc. (GES) will have trained labor available to assist you in all aspects of the setup and dismantle of your booth and with the movement of your equipment. Union exhibit labor claims jurisdiction for the installation, dismantling and cleaning of prefabricated exhibits and displays when this work is done by persons other than full time company personnel. Exhibitors handling this work themselves must be prepared to provide proof of full time employment. Labor may be employed by completion of labor forms enclosed in the service kit. If, however, you hire any labor to assist you, it should be through the Official Services Contractor. All mechanical equipment on the trade show floor must be under the care, custody and control of GES. This includes Forklifts, Scooters, Pallet Jacks, Genie Lifts, etc. as well as all other equipment mechanical in nature.

#### **Freight Handling Jurisdictions**

Global Experience Specialists, Inc. (GES) has the responsibility of receiving and handling all exhibit materials and empty crates. It is their responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the exhibition. Global Experience Specialists, Inc. (GES) will not be responsible, however, for any materials they do not handle. Global Experience Specialists, Inc. (GES) will have complete control of the loading docks at all times. If you wish to unload or load, you must report to the GES Servicenter. Do not proceed to the docks until authorized to do so. Vehicles must not be left unattended at the loading areas. Any unattended vehicles will be towed away at the owner's expense.

The Fire Marshal absolutely prohibits the storage of empty containers in the exhibit hall. Arrangements are available with Global Experience Specialists, Inc. (GES) to store empty crates. Please refer to the Material Handling & Shipping Information in the service kit for the handling of empties. The following is a guideline of the work your company's staff is permitted to do:

- w Transport small items to your booth by hand, or with personally owned 2-wheel carts (GES will have carts available for GES' use only). All forklifts will be operated by GES. Personally Owned Vehicles (POV's) such as cars, pick up trucks and minivans that are utilized for the unloading/loading of exhibit materials will be monitored by GES Freight Personnel. This will allow exhibitors the opportunity to unload quickly and safely into the exhibit area. All box trucks, straight trucks, personal trucks over one ton, trailers and bobtails or other larger vehicles not classified as a Personally Owned Vehicle, will be directed to the marshalling yard area for GES freight handling services.
- w Unpacking and uncrating of boxes, equipment, merchandise, etc.
- w Fine-tuning/calibrating your equipment and the interconnection of computers and peripherals.
- w The setup of signs/graphics.
- w After electrical service has been ordered and the power box delivered, you may plug in your own equipment. However, for safety reasons, if your equipment needs to be hard wired, electricians must do the work.

#### In General

Craftsmen at all levels must be instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. All questions originated by labor are to be expressed only to Global Experience Specialists, Inc. (GES) and/or the Exhibit Manager. Exhibitors are asked to refrain from voicing labor complaints directly to craft personnel. Any questions regarding contract labor should be directed to the Exhibit Manager or Global Experience Specialists, Inc. (GES).

Should you have questions about the work you can perform, please contact GES or Show Management. Rates for moving shipments from the dock to your booth are located on the Material Handling Form. This form includes rates for handling shipments received at show site and at the GES warehouse.

#### **Gratuities**

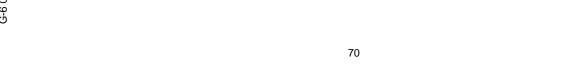
Our work rules prohibit the solicitation or acceptance of tips in cash, product or gifts in kind by any employee (union or non-union). Our employees are paid appropriate wages denoting professional status, therefore tipping of any kind is not allowed.

#### **Work Zone**

Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present at their own risk.

#### **Always Honest Hotline**

GES requires the highest standards of integrity from all employees. Please call our confidential Always Honest Hotline at (866) 225-8230 to report fraudulent or unethical behavior.





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## Stop. Think. Safety.

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018



#### Safety is very important for everyone working in the Exhibit Hall.

GES values safety throughout our organization and demonstrates it in the work we perform. By following the safety guidelines below you will be doing your part in creating a safe work environment.

#### **Safety Guidelines:**

- Only authorized personnel and employees allowed, all others are prohibited.
- This is an active work zone.
- All exhibitors and attendees enter at their own risk. Do not enter the dock/yard areas.
- · Stay clear of heavy machinery.
- Never stand on furniture.
- · Wear closed toe shoes.
- · Clean up or report spills.
- · Keep aisles free and clear of any and all debris.
- Practice good housekeeping.
- Check electrical cords for damage.
- · Protect valuables at show site.
- Report any fires immediately.

If you notice anything unsafe please contact a GES employee immediately.

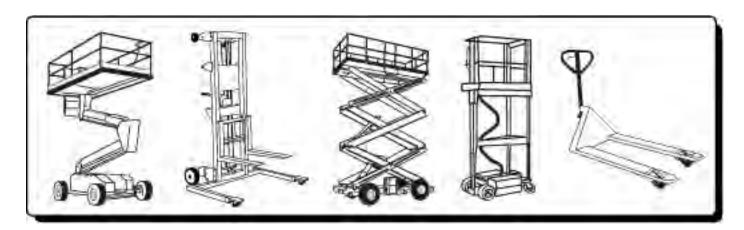
No individuals under the age of 18 are permitted on the show floor at any time. Show sites during these times are similar to a construction zone and considered to be hazardous. OSHA regulations prohibit minors from being present in a hazardous work environment.



## **Operation of All Mechanical Lifts**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018





#### Attention all exhibitors:

- The operation or use of all motorized and/or manual lifting equipment for installation of booth structures or signs is not permitted by exhibitors or their appointed contractors.
- The operation or use of motorized, mechanical or manual equipment, including mechanical scooters and carts, is not permitted by exhibitors or their appointed contractors for material handling. The use or prohibition of motorized scooters is controlled by and subject to the facility's rules, regulations and guidelines.
- All lifts, scooters, pallet jacks, dollies and manpower must be provided by the official service provider.
- Scooters and carts may only be used by the individuals to whom the scooters and carts are issued. GES equipment is for use by GES employees only. Please do not take it for your use.

#### **Work Zone**



Customer acknowledges that the show site and surrounding areas are active work zones. Customer, its agents, employees and representatives are present on the show floor at their own risk.

Thank you for your complete cooperation.



## **GES Payment Policy**

All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

#### **Payment for Services**

GES requires payment in full at the time services are ordered. Further, GES requires that you provide a credit card authorization with your initial order. For your convenience, we will use this authorization to charge your account for services, which may include labor, material handling, or any applicable fuel or energy surcharges.

#### **Discount Prices**

To qualify for discount pricing, orders must be received with payment on or before the discount price deadline(s).

#### **Method of Payment**

GES accepts MasterCard, Visa, American Express, check and bank ACH/Wire transfer.

Purchase orders are not considered payment. All payments must be made in U.S. funds drawn on a U.S. Bank. Exhibitors will be charged a \$50.00 fee for returned NSF checks.

#### **Third Party Billing**

Each exhibiting firm is ultimately responsible for all charges incurred on its behalf. GES reserves the right to institute collection action against the exhibitor if the authorized third party does not pay. See Third Party Billing Request form.

#### **Tax Exempt**

If you are tax exempt in the state in which you will be exhibiting, you must provide a Sales Tax Exemption Certificate for that state. Please send the above information to the GES office for this show.

Taxes vary by location and will be added to your invoice if you do not submit your tax exempt certificate prior to the deadline.

#### **Adjustments and Cancellations**

No adjustments to invoices will be made after the close of the show.

Please refer to the individual forms for labor and furnishings for cancellation fees. All orders cancelled by the Exhibitor or due to the cancellation of an event or their non-participation may be subject to cancellation fees equal to 50% - 100% of the total order, based upon the status of move-in, work performed and/or GES set-up costs or expenses.

A minimum non-refundable deposit of \$25.00 will be applied towards the invoice, unless there is a cancellation of your order. Additionally, GES retains the right to implement/assess a fuel or energy surcharge on all services as necessary based upon market conditions.



All orders are governed by the GES Payment Policy and GES Terms & Conditions of Contract as specified in this Exhibitor Services Manual.

South Beach Symposium Loews Miami Beach Hotel March 1 - 3, 2018

GES Terms & Conditions are subject to change at GES' sole discretion without notice to any parties.

#### I. Definitions

GES: Global Experience Specialists, Inc., is hereinafter referred to as GES and/or GES Logistics, and/or Trade Show Electrical (a/k/a TSE) and/or Trade Show Rigging (a/k/a TSR) and their employees; Agents: GES' agents, sub-contractors, carriers, and the agents of each; Customer: Exhibitor or other party requesting Services from GES; Goods: Exhibits, property, and commodities of any type for which GES is requested to perform Services; Carrier: Motor carrier, van line, air carrier, or air or surface freight forwarder; Shipper: Party who tenders Goods to Carrier for transportation; Cold Storage: Holding of Goods in a climate controlled area; Accessible Storage: Holding of Goods in an area from which Goods may be removed during shows; Services: Warehousing, transportation, drayage, un-supervised labor, supervised labor and/or related services; Show Site: The venue or place where an exposition or event takes place; Supervised Labor (OK To Proceed): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by GES; Un-Supervised Labor (Do Not Proceed): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space and pursuant to Customer's election is not supervised and/or directed by GES. Customer assumes the responsibility and any liability arising therefrom, for the work of union labor when Customer elects to use un-supervised labor.

#### II. Scope

These Terms and Conditions shall be binding upon Customer, GES, and their respective Agents and representatives, including but not limited to Customer contracted labor such as Customer Appointed Contractors and Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

#### **III. Customer Obligations**

a. Payment for services. Customer shall be liable for all unpaid charges for services performed by GES or Agents. Customer authorizes GES to charge its credit card directly for services rendered on Customer's behalf after departure, by placing an order on-line, via fax, phone or through a work order on site.

b. Credit Terms. All charges are due before Services are performed unless other arrangements have been made in advance. GES has the right to require prepayment or guarantee of the charges at the time of request for Services. A failure to pay timely will result in Customer having to pay in cash in advance for future services. GES retains its right to hold Customer Goods for non-payment. If a credit card is provided to GES, GES is authorized to bill to such credit card any unpaid charges for services provided to Customer, including charges for return shipping. Any charges not paid within 30 days of delivery will be subject to interest at 1 ½% per month until paid.

#### IV. Mutual Obligation Indemnification

a. Customer to GES: Customer shall defend, hold harmless and indemnify GES from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods, relating to or arising from performance of Services herein. Customer agrees to indemnify and hold GES harmless for any and all acts of its representatives and agents, including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its space or any agents or employees engaged in business on behalf of Customer or present at Customer's invitation, including supervision of labor secured through GES. Customer's obligations under this provision shall not apply to GES' own negligence and/or willful misconduct. Customer acknowledges that the show site is an active work zone and customer, its agents, employees and representatives are present at their own risk.

b. GES to Customer: To the extent of GES' own negligence and/or willful misconduct, and subject to the limitations of liability below, GES shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods. GES' obligations under this provision shall not apply to claims for bodily injury arising a) from Customer's presence in areas which have been marked as "off limits to exhibitors"; and b) when exhibitors are present in the facility prior or subsequent to the effective dates or hours of Exhibitor's space lease with show management.

#### V. Disclaimer and Limitation of Liability

Under no circumstances will any party be liable for special, incidental, consequential indirect or punitive damages, including but not limited to loss of profits or income. GES shall be liable, subject to the limitations contained herein, for loss or damage to goods only if such loss or damage is caused by the direct negligence or willful misconduct of GES. Claims presented for loss or damage arising out of incidents referenced in section VI herein will be denied.

#### VI. No Liability for Loss or Damage to Goods

- a. Condition of Goods: GES shall not be liable for damage, loss, or delay to uncrated freight, freight improperly packed, glass breakage or concealed damage. GES shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink wrapped Goods. All Goods shall be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes, or dollies. It is the Customer's responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.
- b. Receipt of Goods: GES shall not be liable for Goods received without receipts, freight bills, or specified piece count on receipts or freight bills, or for bulk shipments (i.e., UPS, air freight, or van lines). Such Goods shall be delivered to booth without the guarantee of piece count or condition.
- c. Force Majeure: GES shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Customer, shipper, or the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labor disputes, and acts of terrorism or war.
- d. Cold Storage. Goods requiring cold storage are stored at Customer's own risk. GES assumes no liability or responsibility for Cold Storage.
- e. Accessible Storage: GES assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.
- f. Unattended Goods: GES assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its own Goods for any and all risk of loss.
- g. Empty Storage: GES assumes no liability for loss or damage to Goods or crates, or the contents therein, while containers are in Empty Storage. It is Customer's sole responsibility to affix the appropriate labels available at the GES Service Desk for empty container storage, and ensures that any pre-existing empty labels are removed.
- h. Forced Freight: GES is not liable for Customer Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Customer. It is Customer's responsibility to complete accurate paperwork for shipping and to ensure Customer Goods are properly labeled. If Customer Goods remain on the floor after the show closing deadline, GES has the right to remove the Customer Goods. GES is authorized by Customer to proceed in the manner chosen by Customer on the Order of Material Handling Services/Straight Bill of Lading, if one has been completed, or otherwise to ship Customer Goods at the discretion of GES and at Customer's expense. GES shall incur no liability for such shipment. GES retains the right to dispose of Customer Goods without liability if left on the show floor unattended, without labels or not correctly labeled.
- i. Concealed Damage: GES shall not be liable for concealed loss or damage including but not limited to; glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods.
- j. Unattended Booth: GES shall not be liable for any loss or damage occurring while the Goods are unattended in Customer's booth at any time, including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Customer's chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to GES will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.
- k. Hanging items from Booth: Customer shall not hang any articles, merchandise, product, advertisements, or other similar items from GES supplied booth materials (this includes but is not limited to GES panels or pipe and drape), utilized in Customer's own booth set up or in areas occupied by the show organizer or third parties. If Customer does hang any prohibited items, Customer alone shall be held liable for any damages, costs, actions or injuries resulting from the hanging of such item(s). GES shall have no liability for any damages, costs, actions or injuries arising out of Customer's failure to comply with this provision.

#### VII. Measure of Damage

a. Sole Relief: If found liable for any loss, GES' sole and exclusive maximum liability for loss or damage to Customer's Goods is limited to \$.50 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less.

b. Labor: GES assumes no liability for loss, damage, or bodily injury arising out of Customer's supervision of GES provided union labor. If GES supervises labor for a fee, GES shall be liable only for actions or claims arising out of its negligent supervision. Such liability shall be limited to the cost to Customer of the supervised labor or the depreciated value of the Goods, whichever is less. If Customer elects to use unsupervised labor, then Customer assumes all liability for the actions or claims that arise out of such work, including but not limited to loss, damage or bodily injury and shall provide GES and show management with an indemnity, including defense costs, for any claims that result from Customers' supervision or failure to supervise assigned labor.

#### VIII. Miscellaneous

- a. Insurance. GES is not an insurance company and does not offer or provide insurance. It is the obligation of Customer to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Customer. GES recommends Customer arrange for all Risk Coverage.
- b. Notice of Loss or Damage: In order to have a valid claim, notice of loss or damage to Goods must be given to GES or its agent within 24 hours of occurrence (as evidenced in an Incident Report completed at Show Site by GES) or delivery of outbound Goods.
- c. Filing of Claim: Any claim for loss or damage to Goods must be in writing, containing facts sufficient to identify the Goods, asserting liability for alleged loss or damage, and making claim for the payment of a specified or determinable amount of money. Such claim must be filed with the appropriate party within the time limits specified herein. Damage reports, incident reports, inspection reports, notations of shortage or damage on freight bills or other documents, do not constitute filing of a claim.
- Claims for Goods alleged to be lost, stolen or damaged at the Show Site must be received in writing by GES within thirty (30) days after the close of the show. Claims for Goods alleged to be lost or damaged during transit must be received by the responsible party within nine (9) months of date of delivery of Goods. GES Logistics subcontracts the movement of Goods to third party carriers. Claims for damage in transit should be made directly with your carrier as shown on the Material Handling form/ Bill of Lading.
- In the event of a dispute with GES, Customer will not withhold payment or any amount due GES for Services as an offset against the amount of the alleged loss or damage. Customer agrees to pay GES prior to the close of the show for all such charges and further agrees that any claim Customer may have against GES shall be pursued independently by Customer as a separate action to be resolved on its own merits. GES retains the right to pursue collection on amounts owed after show close, without regard to any amount alleged to be owed for damage, or loss.
- d. Filing of Suit: Any action at law regarding loss or damage to Goods must be filed within one (1) year of the date of declination of any part of a claim (logistics claims excluded).



#### IX. Jurisdiction, Choice of Forum

These Terms and Conditions of Contract shall be governed by and construed in accordance with the applicable laws of the United States or, alternatively, and depending on jurisdiction, the laws of the State of Nevada. The parties hereby submit to jurisdiction and venue in the United States Federal District Court of Nevada, or as applicable depending upon jurisdiction, the County Circuit Court in Clark County, Nevada.

#### X. Advanced Warehousing/Temporary Storage/Long Term Storage

All terms and conditions relative to Advanced Warehousing/Temporary Storage/Long Term Storage are contained in separate agreements titled "Storage Agreement." In the event that a Storage Agreement is not executed between the parties, the following shall apply with respect to GES' liability for Customer Goods. The responsibility of GES with respect to Customer Goods is limited to the exercise of ordinary care and diligence in handling and storing of Customer Goods. GES shall be liable only for loss or damage to Goods caused by GES' sole negligence. GES' liability is limited to \$.60 (USD) per pound with a maximum liability of \$100.00 (USD) per container, or \$1,500.00 (USD) per shipment whichever is less. In case of partial loss or damage, the maximum liability shall be prorated based on weight. GES is not responsible for any loss or damage to Goods caused by, but not limited to fire, theft, the elements, vandalism, moisture, vermin, mechanical breakdown or failure, freezing or changes in temperature, as well as any other causes beyond GES' immediate control. GES is not responsible for the marring, scratching or breakage of glass or other fragile items. GES is not liable for the mechanical functions of instruments or appliances even if such articles are packed or unpacked by GES. In no event shall GES be liable for special, incidental, indirect or consequential damages, including business loss of any kind, resulting from any damage to or loss of the Goods or from any act or failure to act. Customer pays storage fees or costs for advance warehousing for use of the space only. There is no guarantee of security or representations made by GES as to appropriateness of the conditions for Customer Goods. The risk of loss remains Customer's alone and GES recommends the Customer carry and maintain insurance in amounts sufficient to cover its risk.

#### XI. Personal Data

Customer authorizes GES to use personal information ("PI") submitted to GES in connection with the Show as follows: (a) GES stores, processes and transmits credit card information only in compliance with Payment Card Industry Data Security Standards security requirements; (b) GES stores credit card information through its expiration date to better serve Customer's future event needs, unless Customer instructs GES to delete it earlier; (c) GES uses PI only as necessary to administer orders for the Show but otherwise does not disclose PI without either Customer's express authorization or a mandatory legal requirement; (d) GES retains PI of Customer's primary contacts (including name and email) on an ongoing basis to better serve Customer's future event needs until either GES' Privacy Policy requires or Customer instructs GES to delete it; and (e) GES securely stores PI including credit card information on servers located in the United States. GES protects PI with technical, organizational and other safeguards in conformity with applicable data protection laws including, without limitation, privacy laws of European Union countries. If Customer provides GES with PI of a European Union resident, then Customer warrants that it is authorized to do so for the above purposes and the parties agree to cooperate by executing further agreements as required by applicable law. Data subjects have the right to access, amend and oppose the use of their PI. GES may be contacted as provided in its Privacy Policy published at <a href="http://www.ges.com/us/legal/privacy-policy">http://www.ges.com/us/legal/privacy-policy</a>.

