

East Coast Conference FOR BUY HERE PAY HERE

November 3-5, 2015 ★ Orlando, Florida ★ Wyndham Resort International Drive

Conference Theme: "MORE SUCCESS, LESS RISK"

CONFERENCE HIGHLIGHTS

This is the 12th Annual NABD East Coast BHPH Conference, and the theme is "More Success, Less Risk". The agenda will include all of the most popular sessions requested by NABD members. None of the workshop sessions noted below will be repeats from previous conferences, and these interactive sessions are designed for both new and experienced operators.

The Conference will begin at 2:00 PM on Tuesday, Nov. 3, with a First-Time Attendee Reception, followed by fourteen concurrent Workshop Sessions covering the

topics below. On Wednesday afternoon, Nov. 4, the Education Sessions will combine into a single track covering topics of interest to everyone. These Sessions will conclude on Thursday, Nov. 5 by 1:00 PM to facilitate return travel or to permit attendees to extend their stay in Orlando.

This Conference is a "must attend" for owners, general managers, collectors, compliance officers, underwriters, and other key employees. For updated information, visit www.bhphinfo.com, or call (832) 767-4759.

PRELIMINARY AGENDA

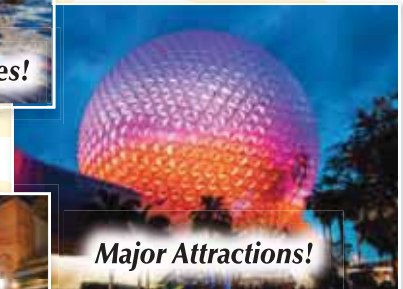
DUAL-TRACK SESSIONS COVERING THESE TOPICS:

OPERATIONS - TRACK 1

1. Underwriting Best Practices / Leasing
2. Technology Solutions
3. Inventory Acquisition / Reconditioning Best Practices
4. Capital - Lines / Contract Sales / Floor Plans
5. Screening Applicants
6. Website Best Practices
7. Benchmarks / Trends Update
8. Payment Devices / Collection Best Practices
9. Add-Ons That Increase Profits and Cash Flow
10. Industry Issues Update

COMPLIANCE UNIVERSITY - TRACK 2

1. CFPB Exams / Investigations - Lessons Learned
2. Compliance Solutions
3. Regulatory Collection Problems to Avoid
4. IRS Update
5. Maximizing Recoveries / Avoiding Litigation
6. Avoiding UDAAP Issues
7. Fair Lending - Do's and Don'ts
8. Payment Device Compliance
9. Handling Complaints Effectively & Efficiently
10. Financing Add-On's - Tricks & Tips



... And Much, Much More!

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