## 2021 Annual Meeting Music City Center – Nashville, Tenn. **GENERAL INFORMATION**

#### **MEETING DATES**

Monday, Sept. 27 – Saturday, Oct. 2

#### EXHIBITION DATES

Thursday, Sept. 30 – Saturday, Oct. 2

#### **EXHIBITION HOURS**

#### Thursday, Sept. 30

- Pathway 1: Attendee Morning Break
- Pathway 2 and 3: Attendee Morning Break
- Breakfast and Learn
- Pathway 1: Attendee Lunch Break
- Pathway 2 and 3: Attendee Lunch Break
- Lunch and Learn
- Pathway 1: Attendee Afternoon Break
- Pathway 2 and 3: Attendee Afternoon Break
- Snack and Learn
- Industry Symposiums: Pathway 1
- Industry Symposiums: Pathway 2 and 3

#### Friday, Oct. 1

- Pathway 1: Attendee Morning Break
- Pathway 2 and 3: Attendee Morning Break
- Breakfast and Learn
- Pathway 1: Attendee Lunch Break
- Pathway 2 and 3: Attendee Lunch Break
- Lunch and Learn
- Pathway 1: Attendee Afternoon Break
- Pathway 2 and 3: Attendee Afternoon Break
- Snack and Learn

#### Saturday, Oct. 2

- Attendee Morning Break
- Exhibitor Move-out

8 a.m. - 5:15 p.m. 8 - 9 a.m. 9:30 - 10:30 a.m. 8:10 - 8:55 a.m. 9:10 - 10:25 a.m. 11 a.m. - 12:30 p.m. 12:45 - 2:15 p.m. 11:15 a.m. - 12:15 p.m. 1 - 2 p.m. 2:30 - 3:30 p.m. 4:15 - 5:15 p.m. 2:40 - 3:25 p.m. 4:15 - 5:10 p.m. 4:30 p.m. - 6: p.m. 5:15 - 6:45 p.m.

#### 8 a.m. – 5:15 p.m.

8 - 9 a.m. 9:30 - 10:30 a.m. 8:10 - 8:55 a.m. 9:10 - 10:25 a.m. 11 a.m. - 12:30 p.m. 12:45 - 2:15 p.m. 11:15 a.m. - 12:15 p.m. 1 - 2 p.m. 2:30 - 3:30 p.m. 4:15 - 5:15 p.m. 2:40 - 3:25 p.m. 4:15 - 5:10 p.m.

## 9 – 11 a.m.

9 – *10 a.m.* 11 a.m. – 10 p.m.

## **EXHIBITOR CHECK-IN**

Onsite Exhibitor Check-in and Badge pick-up will be located in the Exhibit Hall Concourse of the Music City Center.

#### Hours for Booth Manager Packet and Badge pick-up:

Tuesday, Sept. 28	Noon – 5 p.m.
Wednesday, Sept. 29	8 a.m. – 5 p.m.
Thursday, Sept. 30	7 a.m. – 5:15 p.m.
Friday, Oct. 1	7 a.m. – 5:15 p.m.
Saturday, Oct. 2	8 – 11 a.m.

#### **EXHIBITOR MOVE-IN**

The 2021 Annual Meeting Exhibition installation dates and times are:		
Tuesday, Sept. 28	Noon – 5 p.m.	
Wednesday, Sept. 29	8 a.m. – 5 p.m.	

In order for the exhibition to be ready for the opening on Thursday morning, booths must be <u>set</u> and tagged by **4 p.m.** on **Wednesday**, **Sept. 29**. If set-up of any exhibit has not started by 4 p.m., Wednesday, AAOMS shall have the right to order the exhibit to be erected and the Exhibitor billed for all charges.

**The GES Servicenter will be open** during exhibitor set-up hours to assist you and can be located in Exhibit Hall D. Additionally, Dana O'Donnell, Exhibition Manager and Lauren Oppe, Senior Staff Associate, Exhibits, will be able to assist you onsite with any special challenges, problems or needs.

## VIRTUAL EXHIBIT HALL

At <u>www.aaoms.org</u>, your customers are able to access your website to view your company's latest products and services through the 2021 Annual Meeting Virtual Exhibit Hall and for one year after the 2021 meeting has ended. *Note: If you have pop-up-blocker, you will need to press CTRL and double click on the exhibitor booth to be linked to their website.* 

## AAOMS ANNUAL MEETING APP

Be in the know of what attendees are doing and when with the AAOMS 2021 Annual Meeting App for your smartphone or tablet! Download the app prior to the meeting or at the meeting, by simply scan the QR code found on signage. For more information, visit <u>aaoms.org/nashville</u>

## **ACTIVITIES CONTINUING IN THE EXHIBIT HALL**

We are listening to our Exhibitors and the following are continuing for the 2021 Annual Meeting in the Exhibit Hall.

- Complimentary lunch in the Exhibit Hall for meeting attendees on Friday, Oct. 1.
- Extended 90-minute lunch breaks on Thursday and Friday will be in place again this year to allow attendees more time to visit and interact with exhibitors.
- Extended morning and afternoon breaks on Thursday and Friday, will now be 60-minutes as opposed to 30-minutes in previous years.

## **BADGE FORM**

You will receive a badge form via email in June/early July. **Badge request forms must be submitted by Sept. 10, 2021**. All exhibitor badges must be picked up on-site at Exhibitor Check-in before ExhibitHall entry is allowed.

Badges must be worn at all times in the Exhibit Hall. You will not be allowed on the exhibition floorwithout an exhibitor badge. **There will be no exceptions.** Refer to the exhibitor badge request form you receive for badge allowances, amounts and fees.

## **Badge Policy:**

- Complimentary badges will only be provided for pre-registration. If badges not registered by badge deadline of Sept. 10, all complimentary badges will be forfeited.
- Additional badges may be purchased for \$95.00 per badge.
- On-site badge registration fee \$115.00 per badge.

Non-official contractors (EAC's) must check in with Music City Center **aEhba**Check-In located in the Exhibit Hall Concourse. No one will be allowed on the exhibit hall floor without a badge/ID.

## EXHIBIT STORAGE

For safety and fire prevention, Exhibitors may not store cartons or empty display cases behind their exhibit booths. Exhibitors may store only the amount of material used for each day of the exhibition. Please make arrangements with **GES** for any items that will require accessible storage and empty stickers will be available for any empty boxes and display cases that will need to be returned at the close of the exhibition.

## **SHOW COLORS**

Booth Drape: White and Gray Aisle carpet: Grey (Exhibitors are responsible for ordering booth carpet)

## **STANDARD BOOTH EQUIPMENT**

Each 10' x 10' booth comes with the following:

- 8' draped back wall and 3' side rail panels
- Standard 17" x 11" identification sign

## **BOOTH SIGNAGE**

Each exhibitor will be provided with one complimentary booth identification sign, 17" x 11", listing the company name and booth number. Order additional or custom signs from **GES**, use the **Special Signage Sign Order Form** included in this Service Manual.

#### **ORDER TAKING**

Exhibitors will be allowed to take orders on the Exhibit Hall floor and exchange payment for products. Exhibitors are responsible for compliance with all applicable federal, state and local laws and regulations, including State of Tennessee registration and collection of taxes, if applicable. For more information, visit the Tennessee Department of Revenue website at <u>TN.gov/revenue/taxes/sales-and-use-tax/registration.html</u>.

#### **DISMANTLE AND REMOVAL INSTRUCTIONS**

*All exhibits must remain intact until the official closing of the exhibition at 11 a.m. on Saturday, Oct. 2.* Exhibitors expressly agree not to begin packing or dismantling until such time. An Exhibitor who violates this regulation may be ineligible to participate in any future AAOMS Exhibitions. Please allow 3 – 5 hours to receive your packing cases and crates. <u>Plan your flights</u> <u>accordingly!</u>

Exhibitors will complete arrangements for prompt **pick up of all outbound shipments and removal no later than noon on Sunday, Oct. 3.** All freight not removed by noon on Sundaymay be shipped by a carrier selected by **GES** and billed to the Exhibitor.

**PLEASE NOTE:** Exhibitors are responsible for their own property. Although provisions for security are made, Exhibition Management, its agents, and the agents for the Music City Center do not assume responsibility for the safekeeping of any of your equipment, materials, tools or exhibits.

#### **CRATES/CARTONS**

All crates and cartons will be delivered to booths as soon as possible after show closing but **allow 3 – 5 hours for crate/carton delivery**. Please keep in mind that it will require some time for the return of crates and cartons. Please schedule your flights out of Nashville, Tenn. with this in mind.

#### **SMALL DISPLAY EQUIPMENT**

Be sure to pack all small equipment, supplies, tools, etc. immediately at the close of the show. It is advisable to combine small packages in a larger box.

#### **MOVE-OUT LABOR**

Please place your labor order well in advance at the GES Servicenter. Labor will be available beginning at 11 a.m. on Saturday, Oct. 2 and **not** before.

#### **RETURN SHIPMENT**

Make arrangements with GES at the Servicenter for shipment of your material and equipment, bills of lading, tags, etc.

## TIME LIMIT FOR EXIT

Outside carriers must be checked in by 10 a.m. on Sunday, Oct. 3. Exhibits must be packed with bill(s) of lading turned in by 6 a.m. All freight must be cleared from the exhibit hall by noon., Sunday, Oct. 3.

## **EXHIBITOR APPOINTED CONTRACTORS**

Exhibitors are required to notify AAOMS Exhibition Management and GES of any outside service which is not being supplied by the official service contractor, GES. This includes any installation and dismantling companies, sound and lighting companies, production and promotion companies, or any person or company providing direct services to an exhibitor while on site.

#### Notify in writing:

<u>AAOMS</u> Dana O'Donnell CEM – Exhibition Manager 9700 W. Bryn Mawr Rosemont, IL 60018 Phone: 847-233-4393 Global Experience Specialists, Inc. (GES)

7000 Lindell Road Las Vegas, NV 89118 Fax: 866-329-1437 International Fax: 702-263-1520

In accordance with the 2021 Annual Meeting Exhibitor Regulations, all Exhibitor Appointed Contractors must provide both above parties with a current certificate of insurance by **Aug. 27**, **2021.** 

Non-official contractors (EAC's) must check in with Music City Center. No one will be allowed on the exhibit hall floor without a badge/ID. Exhibition Management will verify that the appropriate insurance certificate is on file.

## **SECURITY**

AAOMS will provide 24-hour security during set-up, the exhibition and move-out days, in the exhibit hall. However, AAOMS is not responsible for theft, damage or personal injuries. For full exhibitor regulations, please refer to the prospectus/invitation to exhibit located on our website at <u>www.aaoms.org/exhibits</u>. If you require additional booth security services, contact Leslie Dreiske, Meetings Manager, at 847-233-4322.

## **EXHIBIT HALL DISCLAIMER FOR THE ATTENDEE**

"The exhibition is made available for informational purposes only. With the exception of specific products or services expressly endorsed by the American Association of Oral and Maxillofacial Surgeons (AAOMS). AAOMS does not endorse exhibit hall products or services and the presence of any exhibition at an AAOMS meeting or function does not imply an endorsement. By attending the AAOMS Annual Meeting, you acknowledge and accept that the <u>AAOMS has assumed no duty to review</u>, investigate, or otherwise approve, and has not reviewed, investigated, or otherwise approved, the quality, type, message, nature, or value of any product or service marketed by <u>attendees and exhibitors</u>. As such, you should conduct your own independent research of such products or services, and the AAOMS disclaims any liability for any damages to person or property arising out of any product or service."

## **EXHIBITOR REGULATIONS/VIOLATIONS**

To assure that your company does not inadvertently violate its contract for exhibit space, please take a few minutes to read the following list of key exhibitor regulations. Each item below, as well as all other regulations, is more thoroughly detailed in the official <u>Exhibitor Regulations</u>. Exhibitors who violate any of these regulations may have their contracts terminated and become ineligible to participate in any future AAOMS Exhibitions.

- Companies wanting to have an in-booth promotion must complete and submit a Giveaways and Drawing Approval Form, by Aug. 18, 2021.
  - Product samples must be distributed at least two feet inside of booth (*Regulation 5*).
- No exhibitor shall assign, sublet or apportion its contracted space to any other exhibitor or person except to a parent, subsidiary or affiliated corporation or business (*Regulation 10*).
- Exhibitors will be allowed to take orders on the exhibit floor.
- Exhibits must remain intact until 11 a.m., Saturday, Oct. 2. (*Regulation 20*).
- Materials over four feet in height must be placed within five feet of the back wall. Exhibits shall not obstruct the light, view or space of others (*Regulation 21*).
- Exhibits must not project beyond space allotment or project into the aisle (*Regulation 21*).
- Exhibitors must keep an attendant in its display during all open exhibition hours (*Regulation 21*).
- Audiovisual and other sound and attention-getting devices and effects must not interfere with the activities of neighboring exhibitors (*Regulation 27*).
- Market Research and Surveys must be approved by AAOMS prior to the exhibition. Research and Surveys must be completed in the confines of the contracted space (*Regulation 37*).

## SOCIAL EVENTS, EXHIBITOR EVENT SPACE REQUESTS AND MAILING LISTS

The AAOMS Annual Meeting lends itself to be a great opportunity to plan events for your existing customers and new customers. If you are planning an event you can purchase a pre-attendee listing or the whole membership list depending on your needs. A Mailing List Order Form is included in this service manual.

Get the word out that your company is going to be at this conference and invite them to stop by your booth during the Annual Meeting! To send a mailing, please complete <u>AAOMS Mailing List</u> <u>Order Form</u> and send a copy of what you are mailing for AAOMS approval to Dana O'Donnell, ExhibitManager, <u>dodonnell@aaoms.org</u>.

If you are planning a function, let AAOMS know by submitting an online <u>Exhibitor Event Space</u> <u>Request Form</u>.

## SHOW SPECIALS

<u>Show Specials</u> are valuable offers from exhibitors that will be available only at the 2021 AAOMS Annual Meeting. These specials vary by company and can range from discounts to free shipping and other offers.

AAOMS requires these show-only specials to be an offer attendees cannot find at any other meeting or on the exhibitor's website at any time. With the specials available only during the 2021 AAOMS Annual Meeting, the goal is to have attendees make a purchase during the meeting, boosting exhibitors' return on investment.

## **NEW PRODUCT SHOWCASE**

Showcase your company by focusing attention on your new products and services! Located in a high-traffic area, the <u>New Product Showcase</u> will be highly visible to all Annual Meeting attendees and exhibitors onsite and in the online meeting platform.

# **MARK YOUR CALENDARS!**

#### **2021 Dental Implant Conference**

Dec. 2 – 4. 2021 Sheraton Grand Chicago Chicago, Ill.

#### 104th AAOMS Annual Meeting, Scientific Sessions and Exhibition

Sept. 12 – 17, 2022 Ernest N. Morial Convention Center Hilton New Orleans Riverside New Orleans, La.

#### **2022 Dental Implant Conference**

Dec. 1 – 3, 2022 Sheraton Grand Chicago Chicago, Ill.

Thank you for exhibiting with us! We look forward to assisting you in having a successful exhibition.