# LEAD RETRIEVAL 101

### How are you capturing and following up with all of the leads collected at your booth?

"Maximize your ROI by using ATS Lead Retrieval services."

Badges at events act as a form of identification and most importantly, electronic business cards. In an effort to streamline session attendance tracking & exhibitor lead capture show managers incorporate QR barcodes fully encoded with attendee contact info as well as important demographic data allowing the exhibitors to easily qualify and follow up.

Why use event provided Lead Retrieval services?

- Easy to scan & capture attendee contact + key demographic information.
- Digital qualifiers & note taking
- Lead data available in real-time & post event (saved in Cloud for up to 18 months)
- Onsite technical support included
- Easily manage your exhibit booth team's leads
- Customization and seamless integrations into your existing CRM system available.









## AMERICAN TRADESHOW SERVICES

# LEAD RETRIEVAL ORDER FORM

Click here to

**ORDER ONLINE** 

#### DISCOUNT DEADLINE: FRIDAY, MAY 6, 2022

- Instantly capture attendee contact info! Just "Point and Scan" the badges QR Code
- Personalize Leads by using our <u>"Custom Qualifiers"</u> with the ability for note taking
- Real-time lead data & analytics make following up a breeze; easy and efficient
- Leads stored in the cloud for up to 60 months



Handheld "State of the Art" Honeywell Scanner

MobilePlus™



Use our iPad & our LeadsPlus Application

iPad® Mini Plus™



LeadsPlus™ App

ITEM	DIS. DEADLINE	SHOW RATE	<u>QTY</u> <u>SUBTOTAL</u>	(PLEASE PRINT) BOOTH NO
Mobile Plus	\$ 369.00	\$ 419.00	\$	EMAIL(S)
iPad Mini Plus LeadsPlus App	\$ 449.00 \$ 359.00	\$ 499.00 \$ 409.00	\$ \$	ADDRESS CITY, STATE, ZIP, COUNTRY
(First License) <b>LeadsPlus App</b> (Additional License)	\$ 99.00	\$ 149.00	\$	ORDER CONTACT
LeadsPlus App Bundles:				ONSITE CONTACT
3 Pack 6 Pack 10 Pack	\$ 499.00 \$ 799.00 \$ 999.00	\$ 549.00 \$ 849.00 \$ 1049.00	\$ \$	ONSITE CELL PHONE
Mobile Plus Add-Ons: Post Dis. Deadline				
Z-Printer Plus Custom Survey Delivery & Setup	\$ 75.00 \$ 60.00 \$ 65.00	\$ 95.00 \$ 80.00 \$ 85.00	\$\$ \$ \$	CARDHOLDER NAME:
Click here to C	Password: 0506	Add S	Sub-Total = \$ GATX Sales Tax + 8.25% ue (in US Funds)= \$	Visit Us at: www.american-tradeshow.comEmail Orders to: orders@american-tradeshow.comQuestions? Please call: 985-240-5507Fax: 985-809-1888Mail Checks to: ATTN - American Tradeshow Services1 217 General Patton Ave. Mandeville. LA 70471