



## GES & WERC 2013: SHIPPING TIPS

- *Discounted Advance Receiving Rates*
- *Transportation Plus*
- *Cartload Service*

### OUR MISSION

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*To create the world's most **meaningful** and **memorable** experiences for marketers, show organizers and event attendees.*

# Discounted Advance Receiving Rates

## Benefits of Advance Shipping to the GES Warehouse

- Storage of materials for up to 33 days prior to your show.
- Delivery of Shipments to your booth by your published set-up time.
- Limited receiving and storing freight at the facility.
- Saves valuable set-up time.

## Shipments should arrive on or between:

March 26 - April 24, 2013

Hours for receiving are Monday - Friday, 8:00 AM - 3:00 PM

\*The GES Warehouse will be CLOSED on Friday, March 29th, 2013 in observance of Good Friday\*

## Advance Shipments to Warehouse:

c/o GES

WERC Conference Dallas 2013

(Your Company Name & Booth Number)

1415 N Cockrell Hill Road

Suite 300, Dock 29

Dallas, TX 75211

Advance Shipment to Warehouse (200 lbs. minimum per shipment)					
Crated Materials			Special Handling Materials		
	Standard Rates	Transportation Plus Saving Rates		Standard Rates	Transportation Plus Saving Rates
ST/ST	\$ 98.75 cwt	\$ 88.88 cwt	ST/ST	\$ 133.31 cwt	\$ 119.98 cwt
ST/OT	\$ 128.38 cwt	\$ 115.54 cwt	ST/OT	\$ 173.31 cwt	\$ 155.98 cwt
OT/OT	\$ 158.00 cwt	\$ 142.20 cwt	OT/OT	\$ 213.30 cwt	\$ 191.97 cwt
Direct Shipment to Exhibit Site (200 lbs. minimum per shipment)					
Crated Materials			Special Handling Materials		
	Standard Rates	Transportation Plus Saving Rates		Standard Rates	Transportation Plus Saving Rates
ST/ST	\$ 108.75 cwt	\$ 97.88 cwt	ST/ST	\$ 146.81 cwt	\$ 132.13 cwt
ST/OT	\$ 141.38 cwt	\$ 127.24 cwt	ST/OT	\$ 190.86 cwt	\$ 171.77 cwt
OT/OT	\$ 174.00 cwt	\$ 156.60 cwt	OT/OT	\$ 234.90 cwt	\$ 211.41 cwt
Uncrated Materials					
	Standard Rates	Transportation Plus Saving Rates			
ST/ST	\$ 174.00 cwt	\$ 156.60 cwt			
ST/OT	\$ 226.21 cwt	\$ 203.59 cwt			
OT/OT	\$ 278.40 cwt	\$ 250.56 cwt			

An example of Material Handling savings when shipping to the Advance Warehouse, based on a 200 pound crated shipment, your cost is \$316.00.

$$(\$158.00 \times 2 = \$316.40)$$

Material Handling rates for that same shipment sent direct to show site would cost \$348.00.

$$(\$174.00 \times 2 = \$348.00)$$

Advance Warehouse shipments saves you **\$32.00 per hundred pounds** in Material Handling costs.

*OT/OT rates apply for this show schedule.*



# Transportation Plus

**Ship With GES Logistics To Receive A 10% Savings On Material Handling.**

•Round Trip shipping is required to qualify for Transportation Plus rates.

•To set up your savings with Transportation Plus for **domestic** shipments please call 888.454.4437, or email us at [GESLogistics@ges.com](mailto:GESLogistics@ges.com).

•For **international** shipments, please email us at [GESlogistic\\_International@ges.com](mailto:GESlogistic_International@ges.com).

•Call 888.454.4437 for a quote for any shipments that are **under 5000 lbs.**

•Transportation Plus does not apply to shipments that are considered Small Package, Local or shipments over 5000 lbs.

Advance Shipment to Warehouse (200 lbs. minimum per shipment)					
Crated Materials			Special Handling Materials		
	Standard Rates	Transportation Plus Saving Rates		Standard Rates	Transportation Plus Saving Rates
ST/ST	\$ 98.75 cwt	\$ 88.88 cwt	ST/ST	\$ 133.31 cwt	\$ 119.98 cwt
ST/OT	\$ 128.38 cwt	\$ 115.54 cwt	ST/OT	\$ 173.31 cwt	\$ 155.98 cwt
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Crated Materials			Special Handling Materials		
	Standard Rates	Transportation Plus Saving Rates		Standard Rates	Transportation Plus Saving Rates
ST/ST	\$ 108.75 cwt	\$ 97.88 cwt	ST/ST	\$ 146.81 cwt	\$ 132.13 cwt
ST/OT	\$ 141.38 cwt	\$ 127.24 cwt	ST/OT	\$ 190.86 cwt	\$ 171.77 cwt
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Uncrated Materials					
	Standard Rates	Transportation Plus Saving Rates			
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ST/OT	\$ 226.21 cwt	\$ 203.59 cwt			
OT/OT	\$ 278.40 cwt	\$ 250.56 cwt			

An example of Material Handling savings using Transportation Plus, based on a 200 pound crated shipment to the Advance Warehouse, your is cost \$284.00.

$$(\$142.20 \times 2 = \$284.40)$$

Material Handling rates for that same shipment using an outside carrier would cost \$316.00.

$$(\$158.00 \times 2 = \$316.00)$$

Transportation Plus shipping saves you **\$31.60 per hundred pounds** in Material Handling costs.

**Savings Translation:** Per hundred pounds shipped to the Advance Warehouse = \$32.00 savings . Shipping round trip using Transportation Plus = \$31.60 savings. Ship to the Advance Warehouse using Transportation Plus = \$63.60 savings.

*OT/OT rates apply for this show schedule.*



# Cartload Service

## Special Freight Services for Small Passenger Vehicles

To facilitate the move-in and move-out of exhibitors with small exhibit material shipments, Global Experience Specialists, Inc. (GES) is pleased to make available for hire, one (1) laborer with one (1) pushcart, for one (1) trip. Services can be made one way from the dock to your booth or your booth to the dock.

Charges for these services are **\$62.50 each way**.

- Maximum Weight 200 lbs
- This service is for those who have small hand carry items all of which must fit on a 2' x 6' push cart, in one trip only. If you arrive with a truck, van, trailer, or truck with trailer filled with exhibit material you will not qualify for this service and will be redirected.
- A cartload is eight (8) pieces or less, weighing less than 200 lbs. total. There is one cartload allowed per booth.

### *Additional Details:*

- Your vehicle must unload on the receiving dock of the exhibit hall. GES personnel will direct vehicles. The cart is not authorized to enter or go to any parking structure. There must be two (2) people with the vehicle; one person to go with your product to the booth space and one person to remove your vehicle from the unloading area to the parking area.
- Freight that is too large or heavy will be charged Material Handling rates. No personal trucks (one (1) ton & over), no rental trucks, trailers, or bobtails will be unloaded through cartload service.
- Exhibitors bringing exhibit materials in personal vehicles (POV) will be required to obtain a DOCK PASS at the Freight Desk in order to gain dock access.
- This pass will allow 20 minutes to unload the POV before it must be moved from the dock ramp area. At the end of the 20-minute allotted time, vehicles must be moved to the convention center parking areas. Vehicles exceeding this time limit may be towed.
- The definition of a POV is one which, MUST BE unloaded within 20 minutes by a full-time company employee(s), MUST BE unloaded by hand, and MUST NOT BE a closed-bodied vehicle with dual wheels.

### VEHICLES THAT QUALIFY:



Sedan



Van



Sports Utility Vehicle



Pickup

# Additional Tips to Save on Material Handling

## Ship On Time to Avoid Delays and Surcharges

Shipments arriving late at show site will cost you money, time and business. Advance shipment receiving dates are Tue, Mar 26, 2013 - Wed, Apr 24, 2013. Please note: the GES Warehouse will be CLOSED on Friday, March 29th, 2013 in observance of Good Friday.

## Consolidate Small Shipments Into One Larger Shipment to Save Money

For example, if you ship there separate pieces to the advance warehouse, all weighing less than 200 lbs individually, you'll pay \$474.00 in Material Handling costs. However, if you combine the freight into one consolidated shipment, you're Material Handling costs are \$158.00.

### Three Separate Shipments

54 lbs. charged @ 200 lbs. = \$158.00

70 lbs. charged @ 200 lbs. = \$158.00

65 lbs. charged @ 200 lbs. = \$158.00

*Three shipments, total weight 179 lbs., charged a total of \$474.00*

### One Consolidated Shipment

*179 lbs. charged @ 200 lbs. = \$158.00*

## Understanding Material Handling Charges

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred, with a minimum per Shipment of 200 lbs. Crated and uncrated shipments must be separated and clearly identified on separate bills of lading with separate weight tickets - otherwise GES will invoice the entire load at the Uncrated rate.

- **Crated** – Material that is skidded, or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- **Uncrated** – Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- **Special Handling** – Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.
- **Small Packages** – Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Maximum weight is 50 lbs. per shipment, per delivery. This includes UPS and Federal Express shipments. All shipments received via air carrier that do not fall under the small package category may be subject to special handling charges.
- **Overtime Surcharges** – Shows that move-in or move-out on weekends or after 4:30 PM during the weekday, may be subject to additional overtime surcharges.
- **Late Surcharges** – May be charged an additional overtime surcharge
  - a. If advance freight is received before or after the published deadline date for shipments to arrive at the warehouse.
  - b. Freight shipments sent to the show after it has opened.
  - c. Freight shipments that are received at show site that do not meet their published date & time.
- **Shipment Surcharges** – A surcharge will be incurred per shipment for those that are received with incomplete information on shipping labels identifying company name and booth number and/or shipments that are left on the show floor at the end of the show with no labels and no bill of lading turned in.