

# **Exhibitor Lead Retrieval Systems** CinemaCon 2024

# Discount Deadline March 8, 2024

Order online at <a href="https://www.badgeguys.com/order.aspx">https://www.badgeguys.com/order.aspx</a>

Please Note! The badges will only contain a 1D barcode. All the options below will still collect the Name, Title, Company, Address, City, State, Zip, Country, Phone Fax and Email as provided by the registrant. The contact information may not be available at the time the lead is gathered unless you are using ExpoLeads Mobile on your device with either internet service or phone service. The CinemaCon Exhibit halls do not offer WiFi unless it is ordered.

We are offering equipment and services to capture this important information. By taking a moment to look over the following, you can be ensure the method you select to caputure information will be the best method for your needs.





Our Expoleads mobile app enables you to capture, qualify and survey leads directly from your Android or iOS device. Lead data is accessed and or downloaded from our secure online portal. The portal also gives you the ability to create your own qualifiers and surveys which will be downloaded to your device.

With our Expoleads mobile app you can even attach a picture of the prospect or their business card to aid in follow-up. With ExpoLeads Mobile, not only can you capture leads on the trade show floor, you can use the app to capture leads anywhere you encounter attendees, such as at their hotels, social functions, on shuttle buses, etc.



### 7" Tablet rental with ExpoLeads mobile activation Bundle

The versatile ExpoLeads Mobile app, bundled with our 7" Android tablet.



### Phone (WiFi only) rental bundled with ExpoLeads mobile

The versatile ExpoLeads Mobile app, bundled with our Android phone.



The ExpoTool is a portable, battery-powered scanner that will make gathering prospects' information as simple as pressing a button. The Expo Tool stores all the specified prospect's information plus any number of action codes for follow up. You can also add action codes to prospects' records long after they're gone from your booth. The scanned data will be emailed to you upon return of the unit.



### **ExpoTool Series 700**

Full color graphic display for easy viewing of data. Touchscreen for intuitive navigation and data entry. Add preset action codes or full text notes to each scan.

If you have any questions concerning any of the products and services being offered for lead collection, please feel free to call us at 678.407.3009 or email us at leads@badgeguys.com.

It is very important to order as soon as possible, as our on-site quantities of available equipment is limited.

Third party scanning equipment may not work with our encoded barcode. Please contact us at leads@badgeguys.com for more information on our developers kit.



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**Expoleads Mobile App and Bundle**ExpoLeads Mobile User Guide - <a href="https://www.badgeguys.com/expoleadsmobileinst.pdf">https://www.badgeguys.com/expoleadsmobileinst.pdf</a>

	ExpoLeads mobile	Per activation. Each device will need it's own activation.				
X	activation on your device	Discount \$255	<b>Regular</b> \$265	Onsite \$280	Quantity	Total Fee
Total Control	7" Tablet rental with ExpoLeads mobile activation Bundle	·	Regular \$455	Onsite \$510	Quantity	Total Fee
10 A	Phone (WiFi only) rental bundled with ExpoLeads mobile	y 100	<b>Regular</b> \$435 ne with WiFi conr	Onsite \$475 nectivity only. Includes E	Quantity (xpoleads mobile actival)	Total Fee ation.
		ExpoTool Scanners and Printer				
	ExpoTool Series 700	<b>Discount</b> \$395	Regular \$430	Onsite \$485	Quantity ———	Total Fee
		Ор	otional Expo	Tool / 7" Tablet /	/ Phone Bundle	Items
<b>Custom Action Codes</b>				make changes to the rd action codes will <b>Onsite</b> \$90		
Equipment Delivery / Pick-up		made within 2 hours prior to the opening of the event. <i>The lead retrieval desk will be located next to exhibitor registration.</i>				
		Pre-event D \$125	elivery Post \$12	<b>t-event Pickup</b> 5		Total Fee
	Please Note: Charges	Paym s on your credit	ent and Lea	d Information will appear as Registrat	ion and Housing Servi	ces.
Credit C	Card #			Expires	Card	Code
		Cardholder Email				
	lder Signature					
		Booth #				
Contact	Name					
Contact	Email	Onsite Mobile Number				
ЕхроТо	<i>ol 700/600 Only</i> - Emai	l leads to				
ExpoLed	<b>ads Mobile Only -</b> Emai	il activation co	ode to			

TERMS & CONDITIONS

By submitting this form, I understand that I am responsible for proper use and safe keeping of the Lead Systems covered by this agreement. I will be liable for the loss of, or damage to, this equipment in an amount up to \$1,900 per unit. If I have not chosen the Pick-up option after the event, failure to return the unit will result in a \$100 late charge being applied to my account. I understand that rental cancellation must be done prior to the discount deadline and will be subject to a \$100 processing fee. Any order cancelled after the discount deadline, including any orders not picked up at the event by a representative of the above said company (if system delivery was not ordered), will not receive a refund. I also understand that BADGEGuys is not liable for any loss of revenue due to the improper use or loss of the lead systems covered by this agreement.





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# **Exhibitor Lead Retrieval Standard and Customized Action CodeTemplate**

The action codes below will be by default loaded into your ExpoTools Series 600/700 scanner. Simply scan the prospect's badge with the hand held scanner and then select the appropriate action code. This action code information will be stored along with the prospect's contact information.

If you wish to make changes to the list of standard action codes listed below, please select the Custom Action Codes on the order form. Then write the codes you wish to use on the area provided on this page.

Please note: The Series 600 is limited to 20 characters per action code

### **Standard Action Codes**

## **Custom Action Codes**

ADD TO MAILING LIST	1. —
CURRENT CUSTOMER	2
DISTRIBUTOR	3. —
HAS PURCHASING AUTHORITY	4
HAVE SALES REP CALL	5
HOT LEAD!	6
INQUIRY ONLY	7
INTERESTED BUYER	8. —
OEM	9
PRODUCT A	10
PRODUCT B	11
PRODUCT C	12
PRODUCT D	13
PRODUCT E	14
PRODUCT F	15
SCHEDULE DEMO	16
SEND LITERATURE	17
SEND PRICING INFO	18
VAR	19
WANTS PRESENTATION	20